

補足資料：Additional Information Material.

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)		FY22*	FY23						FY24*					FY24* (Plan)
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	3Q	4Q	Full Year
売上高 Net Sales		24,581	6,358		6,950	13,308	7,331	7,257	27,896	6,275	6,799		13,074	28,800
	Japan	5,527	1,306		1,398	2,704	1,668	1,719	6,091	1,246	1,483		2,729	6,150
	North America	5,380	1,697		1,760	3,457	1,692	1,711	1,794	1,888		3,682	7,500	
	Europe	1,542	496		564	1,060	736	398	2,194	307	227		534	1,750
	Asia	5,970	1,307		1,439	2,746	1,253	1,371	5,370	1,161	1,510		2,671	6,030
	China and others	124	17		13	30	11	19	60	8	10		18	30
	ASEAN	5,846	1,290		1,426	2,716	1,242	1,352	5,310	1,153	1,500		2,653	6,000
	Australia/NZ	2,819	615		732	1,347	901	942	3,190	903	709		1,612	3,300
	Others	3,343	937		1,057	1,994	1,081	865	3,940	864	982		1,846	4,070
営業利益 Operating Profit		1,905	452		590	1,042	559	309	1,910	355	552		907	1,900
	(Margin)	7.7%	7.1%		8.5%	7.8%	7.6%	4.3%	6.8%	5.7%	8.1%		6.9%	6.6%
	Japan	-61	-29		-18	-47	-41	-43	-131	-34	-22		-56	
	North America	819	257		307	564	300	255	1,119	207	269		476	
	Europe	68	27		46	73	24	-13	84	6	39		45	
	Asia	490	65		96	161	65	-10	216	41	119		160	
	China and others	24	3		0	3	3	7	13	0	2		2	
	ASEAN	466	62		96	158	62	-17	203	41	117		158	
	Australia/NZ	372	36		58	94	85	61	240	82	72		154	
	Others	217	96		101	197	126	59	382	53	75		128	
経常利益 Ordinary Profit		1,820	618		591	1,209	451	430	2,090	424	268		692	1,900
	(Margin)	7.4%	9.7%		8.5%	9.1%	6.2%	5.9%	7.5%	6.8%	3.9%		5.3%	6.6%
親会社株主に帰属する当期純利益		1,687	479		196	675	353	519	1,547	295	85		380	1,440
Profit attributable to owners of parent														
	(Margin)	6.9%	7.5%		2.8%	5.1%	4.8%	7.2%	5.5%	4.7%	1.3%		2.9%	5.0%
売上レート (円)	USD	136	136		144	140	149	148	144	155	154		154	142
	EUR	142	148		157	153	159	161	156	168	166		167	159
	THB	3.82	3.96		4.13	4.04	4.15	4.17	4.10	4.23	4.30		4.26	4.14

ネット・キャッシュ・フロー	844							783									
Net Cash Flow																	
Operating	1,736							1,409									
Investing	-531							-1,389									
Financing	-619							377									
現金の期末残高	5,959							6,742									
Cash Balance*																	
フリー・キャッシュ・フロー	1,205							20									
Free Cash Flow																	

- * 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.
- * 現金に係る換算差額、適用範囲変更増減を含む (億円)。
Contains a cash related translation adjustment (JPY 100M)
(FY23:386, FY22:258)

(億円, JPY 100M)		FY23						FY24			
		Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 23
総資産 Total Assets		22,361	22,959	23,436	24,545	23,837	23,568	23,436	24,545	23,837	23,568
負債 Liabilities		13,363	13,677	13,962	14,100	12,919	12,828	13,962	14,100	12,919	12,828
自己資本比率 Equity ratio (%)		38.8	39.0	39.1	41.2	44.2	44.0	38.8	39.0	44.2	44.0
純資産 Net Assets		8,998	9,282	9,474	10,445	10,918	10,740	8,998	9,282	10,918	10,740
発行済み普通株式数 (千株)		1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282
Total number of issued shares (000shares)											

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)		FY22*	FY23				FY24*				FY24* (Plan)	
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	Full Year
Japan		246	51	62	113	75	77	265	51	65	116	252
	Non-Mini	50	12	10	22	10	11	43	9	11	20	
	Mini	45	10	16	26	20	22	68	13	19	32	
North America	OEM	151	29	36	65	45	44	154	29	35	64	
		149	43	47	90	43	50	183	42	51	93	188
	U.S.A.	87	23	27	50	22	27	99	23	32	55	
Europe	Canada	24	10	8	18	10	12	40	11	11	22	
	OEM	8	1	4	5	3	2	10	0	0	0	
		53	16	20	36	27	17	80	10	5	15	49
Asia		328	66	70	136	61	61	258	52	69	121	274
	China and others	51	5	4	9	3	5	17	4	2	6	8
	ASEAN	277	61	66	127	58	56	241	48	67	115	266
	Thailand	44	8	7	15	5	8	28	7	5	12	
	Indonesia	103	19	22	41	19	15	75	9	16	25	
	Philippines	63	21	21	42	19	23	84	22	24	46	
	Vietnam	39	5	9	14	8	8	30	9	12	21	
	OEM	2	0	1	1	1	1	3	1	1	2	
	Australia/NZ	86	18	20	38	25	26	89	22	19	41	88
	Australia	68	13	17	30	22	22	74	18	16	34	
Others		147	38	43	81	42	31	154	31	36	67	150
	Latin America	65	13	14	27	15	15	57	14	15	29	
	Middle East and Africa	82	25	29	54	27	16	97	17	21	38	
Grand Total		1,009	232	262	494	273	262	1,029	208	245	453	1,001

主要国別小売台数 Retail volume by major country

(千台 000 units)		FY22*	FY23				FY24*				FY24* (Plan)	
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	Full Year
Japan		92	21	27	48	27	36	111	23	30	53	112
	Non-Mini	48	11	11	22	10	12	44	9	11	20	48
	Mini	44	10	16	26	17	24	67	14	19	33	64
North America		133	43	38	81	36	46	163	40	51	91	185
	U.S.A.	80	25	22	47	19	29	95	23	31	54	104
	Canada	23	10	9	19	9	9	37	9	12	21	42
Europe		61	12	11	23	13	23	59	16	9	25	68
Asia		310	69	66	135	67	60	262	62	69	131	290
	China and others	48	10	5	15	6	2	23	3	4	7	13
	ASEAN	262	59	61	120	61	58	239	59	65	124	277
	Thailand	47	9	7	16	6	7	29	7	6	13	42
	Indonesia	90	20	19	39	19	20	78	17	19	36	78
	Philippines	61	19	21	40	21	20	81	22	23	45	88
	Vietnam	38	6	9	15	9	6	30	9	13	22	42
Australia/NZ		88	20	17	37	21	26	84	22	20	42	86
	Australia	69	14	15	29	18	22	69	18	17	35	72
Others		150	30	35	65	32	39	136	31	35	66	154
	Latin America	60	11	14	25	14	16	55	13	15	28	65
	Middle East and Africa	90	19	21	40	18	23	81	18	20	38	89
	Grand Total	834	195	194	389	196	230	815	194	214	408	895

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY22	FY23				FY24				
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H
Japan	Okazaki	215	57	55	112	60	51	223	50	50	100
	Mizushima	238	51	63	114	78	76	268	56	66	122
Overseas	MMTh (Thailand)	270	61	73	134	66	75	275	47	57	104
	GMMC(China)	27	0	0	0	0	0	0	0	0	0
	MMKI (Indonesia)	156	35	44	79	33	31	143	27	40	67
	MMPC (Philippines)	43	9	10	19	9	14	42	11	10	21

最終組立地をベースにカウントしており、自工会の統計データとは異なる
Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure
(億円 JPY 100M)

	FY22	FY23				FY24				FY24 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	
減価償却費 Depreciation	601	155	166	321	176	180	677	180	184	364
設備投資* Capital expenditure*	786	146	144	290	280	366	936	111	240	351
* 計上ベース Accrual basis.										

5. 研究開発費 R&D expenses
(億円 JPY 100M)

	FY22	FY23				FY24				FY24 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	
研究開発費 R&D expenses	1,072	251	270	521	295	330	1,146	293	313	606
連結ベース Consolidated basis.										

6. 子会社数・関連会社数 Number of subsidiaries and associates

	FY23						FY24		
	Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 23	Jun. 24	Sep. 23	
連結子会社 Consolidated subsidiaries	35	34	34	34	34	34			
持分法適用会社 Equity-method associates	17	17	17	17	17	17			

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)	FY23				FY24		
	Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 23	
MMC 単独 Non-consolidated	1,502	1,502	1,502	1,503	1,203	1,202	
MMC Group	3,335	3,166	3,449	3,531	3,605	3,427	
連結調整 Consolidation Adjustment	-159	-133	-168	-110	-685	-570	
Grand Total	4,678	4,535	4,783	4,924	4,123	4,059	

8. 主な経営指標 Management Index
(円 JPY)

	FY22	FY23				FY24				FY24 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	
総資産経常利益率 (ROA)	8.8%						9.0%			
自己資本当期純利益率 (ROE)	24.0%						17.1%			
1株当たり当期純利益 (EPS)	113.38			45.34			103.97			96.85
普通配当 Ordinary dividend	5.0			5.0			10.0			15.0

総資産経常利益率(ROA)＝〔経常利益／総資産（当・前年度末の平均値）〕×100
Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning))*100
自己資本当期純利益率(ROE)＝〔当期利益／自己資本（当・前年度末の平均値）〕×100
Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning))*100
1株当たり当期純利益(EPS)＝当期利益／期中平均株式数
Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

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