

Environmental Data Related to Products and Business Activities

Sales of Electric Vehicles (EVs)

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|---|----------|---------|-----------|-----------|-----------|---------|
| Total EVs | Vehicles | 31,877 | 36,125 | 54,572 | 75,143 | 64,561 |
| EV sales ratio | % | 3 | 3 | 4 | 7 | 8 |
| Plug-in hybrid electric vehicles (PHEVs) | Vehicles | 23,850 | 28,296 | 47,238 | 47,758 | 35,553 |
| Japan | Vehicles | 3,625 | 5,105 | 6,780 | 4,970 | 5,629 |
| Overseas | Vehicles | 20,225 | 23,191 | 40,458 | 42,788 | 29,924 |
| Battery electric vehicles (BEVs) | Vehicles | 1,153 | 773 | 766 | 1,015 | 1,566 |
| Japan | Vehicles | 392 | 288 | 410 | 901 | 1,517 |
| Overseas | Vehicles | 761 | 485 | 356 | 114 | 49 |
| Hybrid electric vehicles (HEVs) | Vehicles | 6,874 | 7,056 | 6,568 | 26,370 | 27,442 |
| Japan | Vehicles | 6,874 | 7,056 | 6,568 | 26,370 | 27,442 |
| Overseas | Vehicles | 0 | 0 | 0 | 0 | 0 |
| Global sales (including vehicles with internal combustion engines) | Vehicles | 926,390 | 1,101,194 | 1,243,914 | 1,126,843 | 801,442 |

Business Activity Indicators

CO₂ emissions

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|-------------------------------------|---------------------------------------|--------|--------|--------|--------|--------|
| Production | x10 ³ t-CO ₂ | 394 | 492 | 518 | 464 | 315 |
| Non-production | x10 ³ t-CO ₂ | 67 | 63 | 70 | 62 | 53 |
| Japan | x10 ³ t-CO ₂ | 362 | 387 | 404 | 348 | 245 |
| Asia | x10 ³ t-CO ₂ | 92 | 162 | 178 | 173 | 120 |
| Others | x10 ³ t-CO ₂ | 7 | 6 | 6 | 5 | 3 |
| Scope 1 (direct emissions) | x10 ³ t-CO ₂ | 102 | 119 | 119 | 110 | 79 |
| Scope 2 (indirect emissions) | x10 ³ t-CO ₂ | 359 | 436 | 469 | 416 | 289 |
| (Scope 1+2) Total | x10 ³ t-CO ₂ | 461 | 555 | 588 | 526 | 368 |
| Scope 3 | x10 ³ t-CO ₂ eq | 32,592 | 38,721 | 42,580 | 35,429 | 20,286 |
| (Scope 1+2+3) Total | x10 ³ t-CO ₂ eq | 33,053 | 39,276 | 43,168 | 35,955 | 20,654 |

Figures have been recalculated retroactively to reflect corrected aggregation and revised CO₂ emission factors.

Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies

Please see page 24 for details on management target companies.

CO₂ emission factors

- Based on "Greenhouse Gas Emissions Conversion, Reporting, and Announcement System based on the Act on Promotion of Global Warming Countermeasures"
- Overseas electricity emission factors use values for individual electric power companies. Some bases use emission factors obtained annually from the IEA's "CO₂ Emissions from Fuel Combustion" or its "Emission Factors."

Product Fuel Economy and CO₂ Emissions (Corporate Average) *1

| | | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|--|-----------------------------|-----------------------|------|------|------|-------|------|
| United States (fuel economy) | Import passenger automobile | mpg | 41.3 | 44.6 | 45.9 | 45.4 | 45.5 |
| | Light truck | mpg | 34.6 | 34.9 | 35.8 | 35.9 | 36.8 |
| Europe (CO₂ emissions) | Passenger automobile | g-CO ₂ /km | 118 | 118 | 121 | 115.6 | — |
| China (fuel economy) | Import vehicle | L/100km | 10.0 | 12.0 | 12.0 | 12.0 | — |
| | Local production vehicle | L/100km | 7.6 | 7.5 | 7.1 | 7.2 | 7.5 |

* Values reported publicly in respective countries and regions. Values are by model year in the United States and by calendar year in Europe and China.

Scope 3 Breakdown

(FY)

| Category | Unit | 2016 | 2017 | 2018 | 2019 | 2020 | Coverage |
|--|---------------------------------------|--------|--------|--------|--------|--------|--------------------------------|
| 1 Purchased goods and services | x10 ³ t-CO ₂ eq | 5,389 | 5,855 | 6,900 | 6,331 | 4,043 | consolidated (only production) |
| 2 Capital goods | x10 ³ t-CO ₂ eq | 159 | 297 | 407 | 319 | 310 | non-consolidated |
| 3 Fuel energy not included in Scope 1 or 2 | x10 ³ t-CO ₂ eq | 42 | 45 | 21 | 49 | 36 | consolidated |
| 4 Upstream transportation and distribution | x10 ³ t-CO ₂ eq | 772 | 1,013 | 1,278 | 1,174 | 541 | consolidated |
| 5 Waste generated in operations | x10 ³ t-CO ₂ eq | 10 | 16 | 19 | 21 | 11 | consolidated (only production) |
| 6 Business travel | x10 ³ t-CO ₂ eq | 4 | 4 | 4 | 4 | 4 | consolidated |
| 7 Employee commuting | x10 ³ t-CO ₂ eq | 13 | 14 | 14 | 14 | 13 | consolidated |
| 8 Upstream leased assets | x10 ³ t-CO ₂ eq | - | - | - | - | - | - |
| 9 Downstream transportation and distribution | x10 ³ t-CO ₂ eq | - | - | - | - | - | - |
| 10 Processing of sold products | x10 ³ t-CO ₂ eq | - | - | - | - | - | - |
| 11 Use of sold products | x10 ³ t-CO ₂ eq | 25,623 | 30,731 | 33,199 | 26,833 | 14,927 | all destination |
| 12 End-of-life treatment of sold products | x10 ³ t-CO ₂ eq | 575 | 741 | 727 | 671 | 382 | all destination |
| 13 Downstream leased assets | x10 ³ t-CO ₂ eq | - | - | - | - | - | - |
| 14 Franchises | x10 ³ t-CO ₂ eq | 5 | 5 | 12 | 13 | 19 | Some dealers in Japan |
| 15 Investment | x10 ³ t-CO ₂ eq | - | - | - | - | - | - |

Energy Input (Primary and Secondary Energy)

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|------|------|------|------|------|------|
| Total amount | PJ* | 8.3 | 9.9 | 10.2 | 9.5 | 6.9 |
| Production | PJ | 7.0 | 8.7 | 9.0 | 8.3 | 5.8 |
| Non-production | PJ | 1.3 | 1.2 | 1.2 | 1.2 | 1.1 |
| Japan | PJ | 6.5 | 7.0 | 7.2 | 6.6 | 4.9 |
| Asia | PJ | 1.6 | 2.8 | 2.9 | 2.8 | 1.9 |
| Others | PJ | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |

Figures have been recalculated retroactively to reflect the coefficients applied.
Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

* 10¹⁵ joules Unit calorific value: Quoted from the "Act on the Rational Use of Energy"

Sulfur Oxide

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------------|------|------|------|------|------|------|
| Total emissions | t | 182 | 184 | 218 | 163 | 125 |

Figures have been recalculated retroactively to reflect corrected aggregation.
Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

Calculation method: calculated the weight of sulfur contained in the used fuel and converted the weight into sulfur dioxide (SO₂)

Nitrogen Oxide

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------------|------|------|------|------|------|------|
| Total emissions | t | 62 | 65 | 65 | 61 | 44 |

Figures have been recalculated retroactively to reflect corrected aggregation.
Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

Calculation method: Fuel usage volume calculated using the Ministry of the Environment's "Environmental Activity Evaluation Program" emission factor

VOC (Volatile Organic Compounds)

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------------|------|-------|-------|-------|-------|-------|
| Total emissions | t | 2,166 | 1,882 | 2,354 | 2,243 | 2,480 |

Target site: Okazaki Plant, Mizushima Plant, Pajero Manufacturing Co., Ltd, Suiryu Plastic Co., Ltd.

Emissions of Ozone-Depleting Substances

Estimated at less than 0.1t (CFC equivalent) for MITSUBISHI MOTORS CORPORATION alone.

Generated Waste

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------------|--------------------|------|------|------|------|------|
| Total emissions | x10 ³ t | 150 | 162 | 187 | 202 | 109 |
| Production | x10 ³ t | 141 | 148 | 176 | 194 | 103 |
| Non-production | x10 ³ t | 9 | 14 | 11 | 8 | 6 |

Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

Generated Waste and Externally Disposed Waste (MITSUBISHI MOTORS alone)

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|----------------------------------|--------------------|------|------|------|------|------|
| Total amount produced | x10 ³ t | 93 | 99 | 104 | 89 | 58 |
| Externally disposed waste | x10 ³ t | 47 | 48 | 56 | 53 | 40 |
| Internal recycle | x10 ³ t | 46 | 51 | 48 | 36 | 18 |

Raw Material Input

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------|--------------------|------|------|------|------|------|
| Iron and aluminum | x10 ³ t | 137 | 143 | 154 | 141 | 97 |
| Resin | x10 ³ t | 3.0 | 3.0 | 2.5 | 2.1 | 1.1 |

Target site: Okazaki Plant, Mizushima Plant, Kyoto Plant

Withdrawn Water Volume

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------|---------------------------------|-------|-------|-------|-------|-------|
| Total amount | x10 ³ m ³ | 5,606 | 6,727 | 6,211 | 5,915 | 4,420 |
| Production | x10 ³ m ³ | 5,295 | 6,343 | 5,901 | 5,654 | 4,188 |
| Non-production | x10 ³ m ³ | 311 | 384 | 310 | 261 | 232 |
| City water | x10 ³ m ³ | 428 | 1,150 | 878 | 988 | 718 |
| Industrial water | x10 ³ m ³ | 3,505 | 3,602 | 3,412 | 3,280 | 2,594 |
| Underground water | x10 ³ m ³ | 1,673 | 1,975 | 1,921 | 1,647 | 1,108 |

Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

• MMKI recycles and reuses some of its wastewater. In fiscal 2020, roughly 119,000m³ of water was recycled. (Roughly 2% of total MITSUBISHI MOTORS Group water withdrawal.)

Wastewater Volume

(FY)

| | Unit | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------|---------------------------------|-------|-------|-------|-------|-------|
| Total amount | x10 ³ m ³ | 3,977 | 4,577 | 4,504 | 4,104 | 3,266 |
| Production | x10 ³ m ³ | 3,666 | 4,193 | 4,194 | 3,843 | 3,034 |
| Non-production | x10 ³ m ³ | 311 | 384 | 310 | 261 | 232 |
| Sewage | x10 ³ m ³ | 1,708 | 2,405 | 2,396 | 2,041 | 1,713 |
| Public waters | x10 ³ m ³ | 2,269 | 2,172 | 2,108 | 2,063 | 1,553 |

Target site: MITSUBISHI MOTORS CORPORATION and 21 management target companies
Please see page 24 for details on management target companies.

• Includes some estimated figures.

Environmental Accounting

Environmental Conservation Costs

(FY)

| Category | Main Initiatives Details | | Unit | 2018 | | 2019 | | 2020 | |
|--------------------------------|---|--|-------------|--------------|---------------|--------------|---------------|--------------|---------------|
| | | | | Investment | Cost | Investment | Cost | Investment | Cost |
| Business Area Cost | Pollution Prevention Cost | Preventing air pollution, water pollution and soil pollution | Million yen | 106 | 1,315 | 41 | 1,251 | 203 | 629 |
| | Global Environmental Conservation Cost | Preventing global warming and the ozone depletion | Million yen | 171 | 13 | 250 | 9 | 346 | 13 |
| | Resource Circulation Cost | Reduction, proper disposal and recycling of the waste | Million yen | 22 | 1,226 | 0 | 1,418 | 0 | 933 |
| Upstream/Downstream Costs | Withdrawing used bumpers and corresponding automobile recycling law | | Million yen | 0 | 1,770 | 0 | 1,688 | 0 | 1,661 |
| Administration Activity Cost | Maintaining certification of ISO14001, educating employees and monitoring | | Million yen | 56 | 680 | 130 | 420 | 18 | 588 |
| R&D Cost | Research and development about reductions in environmental impact of products such as improving fuel economy and exhaust gas measures | | Million yen | 1,116 | 41,527 | 1,711 | 51,383 | 456 | 32,731 |
| Social Activity Cost | Hands-on environmental lessons, supporting global environmental activity, donation to environmental groups and disclosing environmental information | | Million yen | 68 | 239 | 0 | 273 | 47 | 189 |
| Environmental Remediation Cost | Compensation for environmental damage by business activities | | Million yen | 0 | 138 | 0 | 12 | 0 | 5 |
| Total | | | Million yen | 1,539 | 46,907 | 2,132 | 56,454 | 1,070 | 36,749 |

| | Unit | Capital investment | R&D cost | Capital investment | R&D cost | Capital investment | R&D cost |
|---|-----------------|--------------------|----------|--------------------|----------|--------------------|----------|
| <Reference> Group-wide capital investment, R&D cost | 100 Million yen | 1,377 | 1,243 | 1,039 | 1,308 | 764 | 1,014 |

Economic Benefit Associated with Environmental Conservation Activities (Actual Benefits)

(FY)

| Category | Details of Benefit | Unit | 2018 | 2019 | 2020 |
|----------------|--|-------------|--------------|--------------|--------------|
| Revenue | Operating revenue from the sale of recycled waste products and used products produced through key business | Million yen | 2,512 | 1,774 | 1,083 |
| Cost Reduction | Energy expense saving through energy conservation | Million yen | -889 | 532 | 2,333 |
| | Water expense saving through water conservation | Million yen | -3 | 8 | 31 |
| | Disposal cost saving through lower resource input or recycle | Million yen | -241 | 114 | -551 |
| | Packaging materials cost saving through recycling | Million yen | 439 | 422 | 422 |
| Total | | Million yen | 1,818 | 2,850 | 3,318 |