

補足資料：Additional Information Material.

三菱自動車工業株式会社
MITSUBISHI MOTORS CORPORATION

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)		FY23		FY24*						FY25		FY25 (Plan)	
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year		1Q		Full Year	
売上高 Net Sales		6,358	27,896	6,275	6,799	6,819	7,989	27,882		6,091		28,600	
Japan		1,306	6,091	1,246	1,483	1,693	1,894	6,316		1,492		6,600	
North America		1,697	7,111	1,794	1,888	1,617	2,043	7,342		1,486		6,450	
Europe		496	2,194	307	227	224	513	1,271		308		1,950	
Asia		1,307	5,370	1,161	1,510	1,546	1,482	5,699		1,277		6,450	
China and others		17	60	8	10	7	10	35		7		50	
ASEAN		1,290	5,310	1,153	1,500	1,539	1,472	5,664		1,270		6,400	
Australia/NZ		615	3,190	903	709	738	861	3,211		612		3,000	
Others		937	3,940	864	982	1,001	1,196	4,043		916		4,150	
営業利益 Operating Profit		452	1,910	355	552	139	342	1,388		56		700	
(Margin)		7.1%	6.8%	5.7%	8.1%	2.0%	4.3%	5.0%		0.9%		2.4%	
Japan		-29	-131	-34	-22	-30	12	-74		22			
North America		257	1,119	207	269	26	267	769		-30			
Europe		27	84	6	39	10	10	65		22			
Asia		65	216	41	119	83	-39	204		56			
China and others		3	13	0	2	1	3	6		1			
ASEAN		62	203	41	117	82	-42	198		55			
Australia/NZ		36	240	82	72	37	61	252		-31			
Others		96	382	53	75	13	31	172		17			
経常利益 Ordinary Profit		618	2,090	424	268	93	201	986		48		600	
(Margin)		9.7%	7.5%	6.8%	3.9%	1.4%	2.5%	3.5%		0.8%		2.1%	
親会社株主に帰属する当期純利益		479	1,547	295	85	-48	78	410		7		100	
Profit attributable to owners of parent													
(Margin)		7.5%	5.5%	4.7%	1.3%	-0.7%	1.0%	1.5%		0.1%		0.3%	
売上レート (円)	USD	136	144	155	154	149	154	153		145		145	
	EUR	148	156	168	166	161	160	163		163		162	
	THB	3.96	4.10	4.23	4.30	4.44	4.52	4.37		4.35		4.30	

ネット・キャッシュ・フロー		783						-2,241	
Net Cash Flow									
Operating		1,409						1,747	
Investing		-1,389						-1,148	
Financing		377						-2,748	
現金の期末残高		6,742						4,501	
Cash Balance*									
フリー・キャッシュ・フロー		20						599	
Free Cash Flow									

- * 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.
- * 現金に係る換算差額、適用範囲変更増減を含む（億円）。
Contains a cash related translation adjustment (JPY 100M)
(FY24:-92, FY23:386)

(億円, JPY 100M)		FY23		FY24						FY25	
		Jun. 23		Jun. 24	Sep. 24	Dec. 24	Mar. 25			Jun. 25	
総資産 Total Assets		22,361		23,837	23,568	22,897	22,459			21,490	
負債 Liabilities		13,363		12,919	12,828	12,763	12,723			12,332	
自己資本比率 Equity ratio (%)		38.8		44.2	44.0	42.4	41.6			40.6	
純資産 Net Assets		8,998		10,918	10,740	10,134	9,736			9,158	
発行済み普通株式数 (千株)		1,490,282		1,490,282	1,490,282	1,460,477	1,460,477			1,460,477	
Total number of issued shares (000shares)											

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)		FY23		FY24*						FY25		FY25 (Plan)	
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year		1Q		Full Year	
Japan		51	265	51	65	70	73	259		63		279	
Non-Mini		12	43	9	11	14	14	48		12			
Mini		10	68	13	19	18	16	66		23			
OEM		29	154	29	35	38	43	145		28			
North America		43	183	42	51	44	55	192		39		159	
U.S.A.		23	99	23	32	25	32	112		21			
Canada		10	40	11	11	9	12	43		9			
OEM		1	10	0	0	0	0	0		0			
Europe		16	80	10	5	6	10	31		7		42	
Asia		66	258	52	69	66	65	252		56		289	
China and others		5	17	4	2	1	1	8		1		3	
ASEAN		61	241	48	67	65	64	244		55		286	
Thailand		8	28	7	5	7	7	26		7			
Indonesia		19	75	9	16	16	18	59		17			
Philippines		21	84	22	24	24	22	92		21			
Vietnam		5	30	9	12	13	10	44		8			
OEM		0	3	1	1	0	1	3		1			
Australia/NZ		18	89	22	19	20	23	84		18		80	
Australia		13	74	18	16	17	20	71		15			
Others		38	154	31	36	35	41	143		32		143	
Latin America		13	57	14	15	15	18	62		17			
Middle East and Africa		25	97	17	21	20	23	81		15			
Grand Total		232	1,029	208	245	241	267	961		215		992	

主要国別小売台数 Retail volume by major country

(千台 000 units)		FY23		FY24*						FY25		FY25 (Plan)	
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year		1Q		Full Year	
Japan		21	111	23	30	31	34	118		28		130	
Non-Mini		11	44	9	11	14	14	48		11		50	
Mini		10	67	14	19	17	20	70		17		80	
North America		43	163	40	51	46	49	186		42		162	
U.S.A.		25	95	23	31	27	32	113		22		88	
Canada		10	37	9	12	9	8	38		11		37	
Europe		12	59	16	9	14	12	51		15		49	
Asia		69	262	62	69	68	63	262		57		298	
China and others		10	23	3	4	2	3	12		3		13	
ASEAN		59	239	59	65	66	60	250		54		285	
Thailand		9	29	7	6	7	7	27		7		36	
Indonesia		20	78	17	19	18	17	71		15		76	
Philippines		19	81	22	23	23	24	92		21		98	
Vietnam		6	30	9	13	13	8	43		8		53	
Australia/NZ		20	84	22	20	21	23	86		18		79	
Australia		14	69	18	17	18	20	73		15		67	
Others		30	136	31	35	36	37	139		34		151	
Latin America		11	55	13	15	16	15	59		17		69	
Middle East and Africa		19	81	18	20	20	22	80		17		82	
Grand Total		195	815	194	214	216	218	842		194		869	

- * FY24より欧州の一部国を「その他」に地域区分を変更。
Changed the regional division of some countries in Europe from "Europe" to "Others" from FY24.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY23		FY24					FY25	
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
Japan	Okazaki	57	223	50	50	52	53	205	52	
	Mizushima	51	268	56	66	70	68	260	59	
Overseas	MMTh (Thailand)	61	275	47	57	56	41	201	41	
	MMKI (Indonesia)	35	143	27	40	39	41	147	37	
	MMPC (Philippines)	9	42	11	10	10	11	42	10	

最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)		FY23		FY24				FY25		FY25 (Plan)
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
減価償却費 Depreciation		155	677	180		184	186	190	740	189
設備投資*		146	936	111		240	218	437	1,006	121
Capital expenditure*										820 1,000

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)		FY23		FY24				FY25		FY25 (Plan)
		1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
研究開発費 R&D expenses		251	1,146	293		313	320	341	1,267	301
連結ベース Consolidated basis.										1,240

6 子会社数・関連会社数 Number of subsidiaries and associates

	FY23		FY24				FY25	
	Jun. 23		Jun. 24	Sep. 24	Dec. 24	Mar. 25	Jun. 25	
連結子会社	35		34	34	34	34	35	
Consolidated subsidiaries								
持分法適用会社	17		17	17	17	17	16	
Equity-method associates								

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)	FY23		FY24				FY25	
	Jun. 23		Jun. 24	Sep. 24	Dec. 24	Mar. 25	Jun. 25	
MMC 単独 Non-consolidated	1,502		1,203	1,202	3	19	17	
MMC Group	3,335		3,605	3,427	3,678	3,179	3,890	
連結調整 Consolidation Adjustment	-159		-685	-570	-205	-50	-638	
Grand Total	4,678		4,123	4,059	3,476	3,148	3,269	

8. 主な経営指標 Management Index

(円 JPY)	FY23		FY24					FY25	FY25 (Plan)
	1Q	Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
総資産経常利益率 (ROA)		9.0%					4.2%		
自己資本当期純利益率 (ROE)		17.1%					4.2%		
1株当たり当期純利益 (EPS)		103.97					28.70		7.47
普通配当 Ordinary dividend		10.0					15.0		10.0

総資産経常利益率(ROA)＝{経常利益／総資産(当・前年度末の平均値)}×100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning))×100

自己資本当期利益率(ROE)＝{当期利益／自己資本(当・前年度末の平均値)}×100

Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning))×100

1株当たり当期純利益(EPS)＝当期利益／期中平均株式数

Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

本資料に記載されている将来に関する記述は、現時点で入手可能な情報に基づいており、リスクと不確実性を含んでおります。従いまして、今後の当社グループの事業領域を取り巻く経済情勢、市場の動向、金利・為替の変動、関係法令・規則の変更可能性等により、実際の業績がこれらの記述と大きく異なる可能性があることをご承知おきください。

なお、潜在的リスクや不確定要因はこれらに限られるものではありませんので、ご留意ください。また、当社は、将来生じた事象を反映するために、本資料に記載された情報を更新する義務を負っておりません。投資に関する最終的な決定は、投資家の皆様ご自身の責任をもってご判断ください。本資料に記載されている情報に基づき投資された結果、何らかの損害が発生した場合でも、当社は責任を負いかねますので、ご了承ください。

This material contains forward-looking statements, based on judgments and estimates that have been made on the basis of currently available information. By nature, such statements are subject to uncertainty and risk. Therefore, you are advised that the final results might be significantly different from the aforementioned statements due to changes in economic environments related to our business, market trends, fluctuations in interest rates and exchange rate, changes in laws, regulations and government policies, etc.

Potential risks and uncertainties are not limited to the above and Mitsubishi Motors is not under any obligation to update the information in this material to reflect any developments or events in the future.

If you are interested in investing in Mitsubishi Motors, you are requested to make a final investment decision at your own risk, taking the foregoing into consideration. Please note that neither Mitsubishi Motors nor any third party providing information shall be responsible for any damage you may suffer due to investment in Mitsubishi Motors based on the information shown in this material.