



FY2025 First-Quarter Financial Results Follow-Up Session

August 27, 2025

FY2025 Financial Forecast (vs. FY2024)

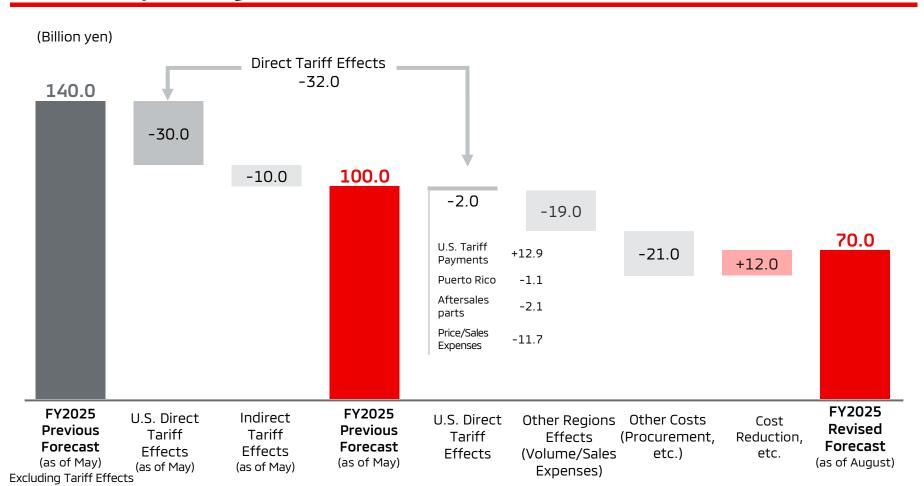


| (Billion yen, 000 units) | FY2024 (APR 2024 - MAR 2025) | FY2025 Forecast (APR 2025 - MAR 2026) | Variance | | Variance from Previous |
|---------------------------------|-------------------------------------|---------------------------------------|-------------------|-------|------------------------|
| | | | Amount | Ratio | Forecast |
| Net Sales | 2,788.2 | 2,860.0 | +71.8 | +3% | -90.0 |
| Operating Profit (OP Margin) | 138.8 (5.0%) | 70.0 (2.4%) | -68.8 (-2.5pp) | -50% | -30.0 |
| Ordinary Profit | 98.6 | 60.0 | -38.6 | -39% | -30.0 |
| Net Income* | 41.0 | 10.0 | -31.0 | -76% | -30.0 |
| Dividend per share(¥) | ¥15 | ¥10 | | | |
| Retail Sales Volume | 842 | 869 | +27 | +3% | -9 |

^{*} Net income attributable to owners of the parent

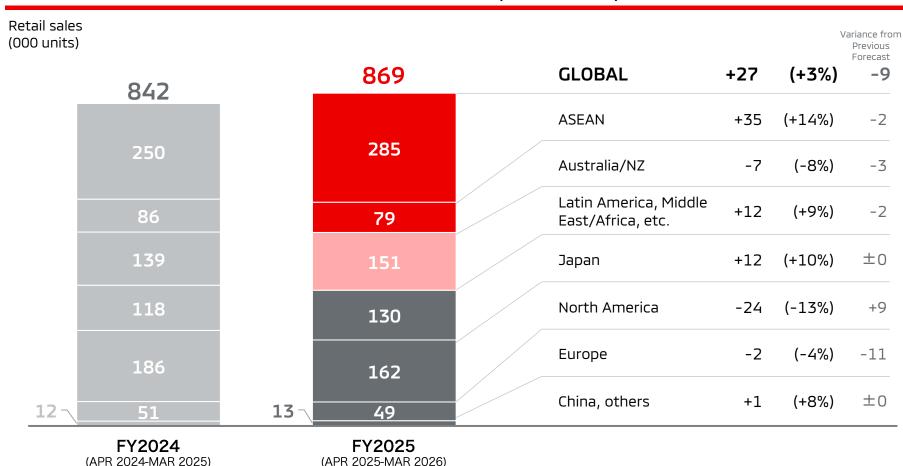
FY2025 Operating Profit Variance Forecast (vs. Previous Forecast)





FY2025 Retail Sales Volume Forecast (vs. FY2024)









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