

補足資料：Additional Information Material.

三菱自動車工業株式会社

MITSUBISHI MOTORS CORPORATION

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)		FY22*	FY23	2Q	3Q	1Q-3Q	4Q	Full Year	FY24*	2Q	3Q	1Q-3Q	FY24* (Plan)
		Full Year	1Q						1Q				Full Year
売上高 Net Sales		24,581	6,358	6,950	7,331	20,639	7,257	27,896	6,275	6,799	6,819	19,893	27,600
	Japan	5,527	1,306	1,398	1,668	4,372	1,719	6,091	1,246	1,483	1,693	4,422	6,130
	North America	5,380	1,697	1,760	1,692	5,149	1,962	7,111	1,794	1,888	1,617	5,299	7,270
	Europe	1,542	496	564	736	1,796	398	2,194	307	227	224	758	1,330
	Asia	5,970	1,307	1,439	1,253	3,999	1,371	5,370	1,161	1,510	1,546	4,217	5,610
	China and others	124	17	13	11	41	19	60	8	10	7	25	40
	ASEAN	5,846	1,290	1,426	1,242	3,958	1,352	5,310	1,153	1,500	1,539	4,192	5,570
	Australia/NZ	2,819	615	732	901	2,248	942	3,190	903	709	738	2,350	3,280
	Others	3,343	937	1,057	1,081	3,075	865	3,940	864	982	1,001	2,847	3,980
営業利益 Operating Profit		1,905	452	590	559	1,601	309	1,910	355	552	139	1,046	1,250
	(Margin)	7.7%	7.1%	8.5%	7.6%	7.8%	4.3%	6.8%	5.7%	8.1%	2.0%	5.3%	4.5%
	Japan	-61	-29	-18	-41	-88	-43	-131	-34	-22	-30	-86	
	North America	819	257	307	300	864	255	1,119	207	269	26	502	
	Europe	68	27	46	24	97	-13	84	6	39	10	55	
	Asia	490	65	96	65	226	-10	216	41	119	83	243	
	China and others	24	3	0	3	6	7	13	0	2	1	3	
	ASEAN	466	62	96	62	220	-17	203	41	117	82	240	
	Australia/NZ	372	36	58	85	179	61	240	82	72	37	191	
	Others	217	96	101	126	323	59	382	53	75	13	141	
経常利益 Ordinary Profit		1,820	618	591	451	1,660	430	2,090	424	268	93	785	900
	(Margin)	7.4%	9.7%	8.5%	6.2%	8.0%	5.9%	7.5%	6.8%	3.9%	1.4%	3.8%	3.3%
親会社株主に帰属する当期純利益 Profit attributable to owners of parent		1,687	479	196	353	1,028	519	1,547	295	85	-48	332	350
	(Margin)	6.9%	7.5%	2.8%	4.8%	5.0%	7.2%	5.5%	4.7%	1.3%	-0.7%	1.7%	1.3%
売上レート (円)	USD	136	136	144	149	143	148	144	155	154	149	153	151
	EUR	142	148	157	159	155	161	156	168	166	161	165	164
	THB	3.82	3.96	4.13	4.15	4.08	4.17	4.10	4.23	4.30	4.44	4.32	4.35
ネット・キャッシュ・フロー Net Cash Flow		844						783					
	Operating	1,736						1,409					
	Investing	-531						-1,389					
	Financing	-619						377					
現金の期末残高 Cash Balance*		5,959						6,742					
フリー・キャッシュ・フロー Free Cash Flow		1,205						20					

* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

* 現金に係る換算差額、適用範囲変更増減を含む (億円)。
Contains a cash related translation adjustment (JPY 100M)
(FY23:386, FY22:258)

(億円, JPY 100M)		FY23				FY24			
		Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 24	Dec. 24	
総資産 Total Assets		22,361	22,959	23,436	24,545	23,837	23,568	22,897	
負債 Liabilities		13,363	13,677	13,962	14,100	12,919	12,828	12,763	
自己資本比率 Equity ratio (%)		38.8	39.0	39.1	41.2	44.2	44.0	42.4	
純資産 Net Assets		8,998	9,282	9,474	10,445	10,918	10,740	10,134	
発行済み普通株式数 (千株)		1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,460,477	
Total number of issued shares (000shares)									

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)		FY22*	FY23	2Q	3Q	1Q-3Q	4Q	Full Year	FY24*	2Q	3Q	1Q-3Q	FY24* (Plan)
		Full Year	1Q						1Q				Full Year
Japan		246	51	62	75	188	77	265	51	65	70	186	260
	Non-Mini	50	12	10	10	32	11	43	9	11	14	34	
	Mini	45	10	16	20	46	22	68	13	19	18	50	
	OEM	151	29	36	45	110	44	154	29	35	38	102	
North America		149	43	47	43	133	50	183	42	51	44	137	190
	U.S.A.	87	23	27	22	72	27	99	23	32	25	80	
	Canada	24	10	8	10	28	12	40	11	11	9	31	
	OEM	8	1	4	3	8	2	10	0	0	0	0	
Europe		53	16	20	27	63	17	80	10	5	6	21	33
Asia		328	66	70	61	197	61	258	52	69	66	187	248
	China and others	51	5	4	3	12	5	17	4	2	1	7	8
	ASEAN	277	61	66	58	185	56	241	48	67	65	180	240
	Thailand	44	8	7	5	20	8	28	7	5	7	19	
	Indonesia	103	19	22	19	60	15	75	9	16	16	41	
	Philippines	63	21	21	19	61	23	84	22	24	24	70	
	Vietnam	39	5	9	8	22	8	30	9	12	13	34	
	OEM	2	0	1	1	2	1	3	1	1	0	2	
Australia/NZ		86	18	20	25	63	26	89	22	19	20	61	85
	Australia	68	13	17	22	52	22	74	18	16	17	51	
Others		147	38	43	42	123	31	154	31	36	35	102	143
	Latin America	65	13	14	15	42	15	57	14	15	15	44	
	Middle East and Africa	82	25	29	27	81	16	97	17	21	20	58	
Grand Total		1,009	232	262	273	767	262	1,029	208	245	241	694	959

主要国別小売台数 Retail volume by major country

(千台 000 units)		FY22*	FY23	2Q	3Q	1Q-3Q	4Q	Full Year	FY24*	2Q	3Q	1Q-3Q	FY24* (Plan)
		Full Year	1Q						1Q				Full Year
Japan		92	21	27	27	75	36	111	23	30	31	84	116
	Non-Mini	48	11	11	10	32	12	44	9	11	14	34	48
	Mini	44	10	16	17	43	24	67	14	19	17	50	68
North America		133	43	38	36	117	46	163	40	51	46	137	187
	U.S.A.	80	25	22	19	66	29	95	23	31	27	81	111
	Canada	23	10	9	9	28	9	37	9	12	9	30	39
Europe		61	12	11	13	36	23	59	16	9	14	39	53
Asia		310	69	66	67	202	60	262	62	69	68	199	263
	China and others	48	10	5	6	21	2	23	3	4	2	9	14
	ASEAN	262	59	61	61	181	58	239	59	65	66	190	249
	Thailand	47	9	7	6	22	7	29	7	6	7	20	27
	Indonesia	90	20	19	19	58	20	78	17	19	18	54	71
	Philippines	61	19	21	21	61	20	81	22	23	23	68	90
	Vietnam	38	6	9	9	24	6	30	9	13	13	35	44
Australia/NZ		88	20	17	21	58	26	84	22	20	21	63	87
	Australia	69	14	15	18	47	22	69	18	17	18	53	75
Others		150	30	35	32	97	39	136	31	35	36	102	142
	Latin America	60	11	14	14	39	16	55	13	15	16	44	62
	Middle East and Africa	90	19	21	18	58	23	81	18	20	20	58	80
Grand Total		834	195	194	196	585	230	815	194	214	216	624	848

* FY22、FY24より欧州の一部国を「その他」に地域区分を変更。
Changed the regional division of some countries in Europe from "Europe" to "Others" from FY22 and FY24.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY22	FY23			FY24			FY22	FY23			FY24		
		Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q-3Q
Japan	Okazaki	215	57	55	60	172	51	223	50	50	52	152	50	152	152
	Mizushima	238	51	63	78	192	76	268	56	66	70	192	56	192	192
Overseas	MMTh (Thailand)	270	61	73	66	200	75	275	47	57	56	160	47	160	160
	GMMC(China)	27	0	0	0	0	0	0	0	0	0	0	0	0	0
	MMKI (Indonesia)	156	35	44	33	112	31	143	27	40	39	106	27	106	106
	MMPC (Philippines)	43	9	10	9	28	14	42	11	10	10	31	11	31	31

最終組立地をベースにカウントしており、自工会の統計データとは異なる
Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure
(億円 JPY 100M)

		FY22	FY23			FY24			FY22	FY23			FY24			FY24 (Plan)
		Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q-3Q	Full Year
減価償却費 Depreciation		601	155	166	176	497	180	677	180	184	186	550	180	550	550	730
設備投資*		786	146	144	280	570	366	936	111	240	218	569	111	569	569	1,000
Capital expenditure*																

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses
(億円 JPY 100M)

		FY22	FY23			FY24			FY22	FY23			FY24			FY24 (Plan)
		Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q-3Q	Full Year
研究開発費 R&D expenses		1,072	251	270	295	816	330	1,146	293	313	320	926	293	926	926	1,250
連結ベース Consolidated basis.																

6 子会社数・関連会社数 Number of subsidiaries and associates

		FY23	FY24			FY23	FY24		
		Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 24	Dec. 24	Mar. 25
連結子会社		35	34	34	34	34	34	34	34
Consolidated subsidiaries									
持分法適用会社		17	17	17	17	17	17	17	17
Equity-method associates									

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)		FY23	FY24			FY23	FY24		
		Jun. 23	Sep. 23	Dec. 23	Mar. 24	Jun. 24	Sep. 24	Dec. 24	Mar. 25
MMC 単独 Non-consolidated		1,502	1,502	1,502	1,503	1,203	1,202	3	3
MMC Group		3,335	3,166	3,449	3,531	3,605	3,427	3,678	3,678
連結調整 Consolidation Adjustment		-159	-133	-168	-110	-685	-570	-205	-205
Grand Total		4,678	4,535	4,783	4,924	4,123	4,059	3,476	3,476

8. 主な経営指標 Management Index
(円 JPY)

		FY22	FY23			FY24			FY22	FY23			FY24			FY24 (Plan)
		Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q-3Q	Full Year
総資産経常利益率 (ROA)		8.8%						9.0%								
自己資本当期純利益率 (ROE)		24.0%						17.1%								
1株当たり当期純利益 (EPS)		113.38						103.97								26.16
普通配当 Ordinary dividend		5.0						10.0								15.0

総資産経常利益率(ROA)＝〔経常利益／総資産（当・前年度末の平均値）〕×100
Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning))*100
自己資本当期純利益率(ROE)＝〔当期利益／自己資本（当・前年度末の平均値）〕×100
Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning))*100
1株当たり当期純利益(EPS) ＝ 当期利益／期中平均株式数
Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

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