October 30, 2024
MITSUBISHI MOTORS CORPORATION
Public Relations Department

Summary of FY2024 Second-Quarter Results <Consolidated>

(Billion yen, 000 units)

	FY2023 2nd Quarter Result (Apr.2023-Sep.2023) (A)	FY2024 2nd Quarter Result (Apr.2024-Sep.2024) (B)	FY2024 Full Year Forecast (Apr.2024-Mar.2025) (C)	FY2023 Full Year Results (Apr.2023-Mar.2024) (D)
Net Sales	1,330.8	1,307.4	2,880.0	2,789.6
Operating Profit	104.2	90.7	190.0	191.0
<Margin>	*< 7.8% >*	*< 6.9% >*	*< 6.6% >*	*< 6.8% >*
Ordinary Profit	120.9	69.2	190.0	209.0
<Margin>	*< 9.1% >*	*< 5.3% >*	*< 6.6% >*	*< 7.5% >*
Net Income*	67.5	38.0	144.0	154.7
<Margin>	*< 5.1% >*	*< 2.9% >*	*< 5.0% >*	*< 5.5% >*
Foreign Exchange	140 Yen/USD 153 Yen/EUR	154 Yen/USD 167 Yen/EUR	142 Yen/USD 159 Yen/EUR	144 Yen/USD 156 Yen/EUR
Capital Expenditure (Accrual basis)	29.0	35.1	100.0	93.6
Depreciation	32.1	36.4	73.0	67.7
R&D Expenses	52.1	60.6	125.0	114.6
Balance of Interest Bearing Debt	453.5	405.9		492.4
Automotive	214.3	139.5		227.9
Financial	239.2	266.4		264.5
Total Assets	2,295.9	2,356.8		2,454.5
Wholesale Volume	494	453	1,001	1,029
Domestic	113	116	252	265
Overseas	381	337	749	764
Production Volume (JAMA Base)	485	443		1,010

*Net income attributable to owners of the Parent

Analysis of Operating Profit (YoY)	FY2024 2nd Quarter Result (Apr.2024-Sep.2024)
Volume/Mix change	-7.9
Sales expenses	-27.7
Procurement cost/ Shipping cost	+10.4
Research & Development	-8.5
Others	-12.5
FX movement	+32.7
(Total Change of YoY)	-13.5