

October 30, 2024

## **Consolidated Financial Results** for the Second Quarter (Semi-annual) of the Fiscal Year Ending March 31, 2025 [Japan GAAP]

| Company name:      | Mitsubishi Motors Corporation   |
|--------------------|---|
| Listing:           | Prime Market, the Tokyo Stock Exchange  |
| Stock code:        | 7211  |
| URL:               | https://www.mitsubishi-motors.co.jp/  |
| Representative:    | Takao Kato, Representative Executive Officer, President and Chief Executive Officer |
| Contact:           | Keiko Sasaki, Vice President and General Manager, IR Office, Corporate Strategy     |
|                    | Management Div.   |
| TEL:               | +81-3-3456-1111 (from overseas)   |
| Scheduled date     | to file semi-annual securities report: November 7, 2024                             |
| Scheduled date     | to deliver cash dividends: December 3, 2024   |
| Preparation of su  | upplementary material on financial results: Yes                                     |
| Holding of finance | cial results briefing: Yes  |

## 1. Consolidated performance for the second quarter (Semi-annual) of fiscal year ending March 31, 2025 (April 1, 2024 to September 30, 2024)

(Figures less than one million yen are rounded down)

| (1) Consolidated operating results (Percentages indicate year-on-year changes) |                 |                    |                 |                            |                 |        |                 |        |                                      |  |
|--|-----------------|--------------------|-----------------|----------------------------|-----------------|--------|-----------------|--------|--------------------------------------|--|
|  | Net sales       | et sales Operating |                 | Net sales Operating income |                 |        | Ordinary inco   | hma    | Net income attri<br>to owners of the |  |
| Six months ended   | Millions of yen | %                  | Millions of yen | %                          | Millions of yen | %      | Millions of yen | %      |                                      |  |
| September 30, 2024   | 1,307,382       | (1.8)              | 90,737          | (12.9)                     | 69,235          | (42.8) | 37,951          | (43.8) |                                      |  |
| September 30, 2023   | 1,330,817       | 14.9               | 104,189         | 23.1                       | 120,947         | 19.4   | 67,489          | (18.4) |                                      |  |

Note: Comprehensive income For the six months ended September 30, 2024: ¥39,582 million ((62.8)%) For the six months ended September 30, 2023: ¥106,449 million ((18.2)%)

|                    | Net income per share-basic | Net income<br>per share-diluted |
|--------------------|----------------------------|---------------------------------|
| Six months ended   | Yen                        | Yen                             |
| September 30, 2024 | 25.52                      | 25.52                           |
| September 30, 2023 | 45.34                      | 45.34                           |

## (2) Consolidated financial position

|                    | Total assets    | Net assets      | Equity ratio |
|--------------------|-----------------|-----------------|--------------|
| As of              | Millions of yen | Millions of yen | %            |
| September 30, 2024 | 2,356,814       | 1,073,951       | 44.0         |
| March 31, 2024     | 2,454,470       | 1,044,456       | 41.2         |

Reference: Net assets excluding share subscription rights and non-controlling interests As of September 30, 2024: ¥1,036,203 million As of March 31, 2024: ¥1,010,213 million

#### .... • -

## 2. Cash dividends

|             | Cash dividend per share |                |               |                 |        |  |
|-------------|-------------------------|----------------|---------------|-----------------|--------|--|
| Record Date | First quarter           | Second quarter | Third quarter | Fiscal year end | Annual |  |
|             | Yen                     | Yen            | Yen           | Yen             | Yen    |  |
| FY2023      | -                       | 5.00           | -             | 5.00            | 10.00  |  |
| FY2024      | -                       | 7.50           |               |                 |        |  |
| FY2024      |                         |                |               | 7.50            | 15.00  |  |
| (Forecast)  |                         |                | -             | 7.50            | 15.00  |  |

Note: Revisions to the forecast of cash dividends most recently announced: None

# 3. Consolidated earnings forecasts for fiscal year 2024 (from April 1, 2024 to March 31, 2025)

(Percentages indicate changes from the previous fiscal year)

|           | Net sales       |     | Operating inc   | ome   | e Ordinary inco |       | y income Net income attributable to owners of the parent |       | Net income<br>per share |
|-----------|-----------------|-----|-----------------|-------|-----------------|-------|--|-------|-------------------------|
|           | Millions of yen | %   | Millions of yen | %     | Millions of yen | %     | Millions of yen  | %     | Yen                     |
| Full year | 2,880,000       | 3.2 | 190,000         | (0.5) | 190,000         | (9.1) | 144,000  | (6.9) | 96.85                   |

Note: Modifications in the consolidated earnings forecasts from the latest announcement: None

## Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Application of accounting treatment specific to the preparation of semi-annual consolidated financial statements: Yes

Note: Please refer to "2. Semi-annual consolidated financial statements (4) Notes to semi-annual consolidated financial statements -Notes to accounting treatment specific to the preparation of semi-annual consolidated financial statements" in page 9 for details.

- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations : Yes
  - (ii) Changes in accounting policies other than (i): None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
  - Note: Please refer to "2. Semi-annual consolidated financial statements (4) Notes to semi-annual consolidated financial statements -Notes to changes in accounting policies" in page 9 for details.
- (4) Number of shares issued and outstanding (common shares)

| (i) Total number of shares issued and outstanding at the end of the pe           | eriod (including treasury shares)    |
|--|--------------------------------------|
| As of September 30, 2024:  | 1,490,282,496 shares                 |
| As of March 31, 2024:  | 1,490,282,496 shares                 |
| (ii) Number of shares of treasury shares at the end of the period                |                                      |
| As of September 30, 2024:  | 3,131,313 shares                     |
| As of March 31, 2024:  | 3,474,193 shares                     |
| (iii) Average number of shares during the period (cumulative from the            | beginning of the fiscal year)        |
| Six months ended September 30, 2024:   | 1,486,962,402 shares                 |
| Six months ended September 30, 2023:   | 1,488,442,958 shares                 |
| Note: The number of treasury shares at the end of each period includes shares of | of the Company held by the BIP Trust |
| Account (2,325,526 shares as of September 30, 2024 and 2,668,506 shar            | es as of March 31, 2024). The shares |
| of the Company held by the BIP Trust Account is included in the number o         | f treasury shares deducted in the    |
| calculation of average number of shares during each period (2.514.357 sh         | ares as of September 30, 2024 and    |

calculation of average number of shares during each period (2,514,357 shares as of September 30, 2024 and 1,016,471 shares as of September 30, 2023).

\* Second Quarter (Semi-annual) financial results reports are exempt from review conducted by certified public accountants or an audit firm.

\* Proper use of earnings forecasts, and other special matters:

(Note for the description about financial forecast)

This material contains forward-looking statements, based on judgments and estimates that have been made on the basis of currently available information. By nature, such statements are subject to uncertainty and risk. Therefore, you are advised that the final results might be significantly different from the aforementioned statements due to changes in economic environments related to our business, market trends, fluctuations in interest rates and exchange rate, changes in laws, regulations and government policies, etc.

Potential risks and uncertainties are not limited to the above and Mitsubishi Motors Corporation (MMC) is not under any obligation to update the information in this material to reflect any developments or events in the future.

If you are interested in investing in MMC, you are requested to make a final investment decision at your own risk, taking the foregoing into consideration. Please note that neither MMC nor any third party providing information shall be responsible for any damage you may suffer due to investment in MMC based on the information shown in this material.

(How to obtain additional information materials / details of the earnings release conference) Additional information materials are disclosed on the MMC web site on the same day as publication of the results. In addition, an audio recording of the earnings release conference held on the same day will, together with the material used for the conference, be posted on the MMC website promptly following the conference.

## Table of Contents of Attachments

| 1. Ove | erview of Financial Results, etc.  | 2  |
|--------|--|----|
| (1) (  | Overview of Financial Results  | 2  |
| (2) F  | Financial Position   | 2  |
| (3) (  | Overview of Cash Flow  | 2  |
| (4) 5  | Summary of earnings forecasts  | 2  |
| 2. Sen | ni-annual consolidated financial statements  | 3  |
| (1) 5  | Semi-annual consolidated balance sheets  | 3  |
| (2) 5  | Semi-annual consolidated statements of income and comprehensive income                                     | 5  |
| S      | Semi-annual consolidated statements of income  | 5  |
| S      | Semi-annual consolidated statements of comprehensive income  | 6  |
| (3) 5  | Semi-annual consolidated statements of cash flows  | 7  |
| (4) N  | Notes to semi-annual consolidated financial statements   | 9  |
| ١      | Notes to changes in accounting policies  | 9  |
| ١      | Notes to accounting treatment specific to the preparation of semi-annual consolidated financial statements | 9  |
| ١      | Notes on segment information   | 10 |
| ١      | Notes on significant changes in the amount of shareholders' equity   | 12 |
| ١      | Notes on the going concern assumption  | 12 |

## 1. Overview of Financial Results, etc.

## (1) Overview of Financial Results

The sales environment surrounding our company remains severe, due to intensifying competition caused by an increase in vehicle supply throughout the entire automobile industry, as well as a slow recovery in the macro economy, particularly in Thailand and Indonesia, which has led to sluggish demand for automobiles.

The number of vehicles sold for the six months ended September 30, 2024 was 408,000 units globally, up 5% year on year, and consolidated net sales were down 2% year on year to 1,307.4 billion yen. Consolidated operating profit was 90.7 billion yen (a decrease of 13.5 billion yen year on year). Consolidated ordinary profit was 69.2 billion yen (a decrease of 51.7 billion yen year on year) and net income attributable to the owners of the parent company was 38.0 billion yen (a decrease of 29.5 billion yen year on year).

The operating status by business segment is as shown below.

#### (i) Automobile business

Net sales for the six months ended September 30, 2024 were 1,296.6 billion yen (a decrease of 23.9 billion yen year on year), and operating profit was 88.8 billion yen (a decrease of 14.0 billion yen year on year).

#### (ii) Financial service business

Net sales for the six months ended September 30, 2024 were 22.4 billion yen (an increase of 4.8 billion yen year on year), and operating profit was 2.2 billion yen (an increase of 0.1 billion yen year on year).

### (2) Financial Position

Total assets as of September 30, 2024 amounted to 2,356.8 billion yen (down 97.7 billion yen from the end of the previous fiscal year). Cash and deposits amounted to 569.0 billion yen (down 105.2 billion yen from the end of the previous fiscal year). Total liabilities amounted to 1,282.9 billion yen (down 127.1 billion yen from the end of the previous fiscal year). Of total liabilities, the interest-bearing debt balance was 405.9billion yen (down 86.5 billion yen from the end of the previous fiscal year). Net assets amounted to 1,074.0 billion yen (up 29.5 billion yen from the end of the previous fiscal year). As a result, the equity ratio was 44.0% (41.2% at the end of the previous fiscal year).

### (3) Overview of Cash Flow

The balance of cash and cash equivalents as of September 30, 2024 decreased by 105.3 billion yen from 674.2 billion yen at the end of the previous fiscal year to 568.9 billion yen. The status of each cash flow for the six months ended September 30, 2024 and their factors are as follows:

#### (Cash flows from operating activities)

Net cash provided by operating activities was 59.6 billion yen. This net inflow is mainly attributable to profit before income taxes and depreciation. Net cash provided by operating activities decreased by 26.9 billion yen from the same period of the previous fiscal year. This decrease was mainly due to a decrease in profit before income taxes.

## (Cash flows from investing activities)

Net cash used in investing activities amounted to 52.8 billion yen. This net outflow was mainly due to payments for capital expenditures. Net cash used in investing activities decreased by 25.5 billion yen from the same period of the previous fiscal year. This decrease was mainly due to a decrease in short-term loans receivable and a decrease in the purchase of property, plant and equipment.

#### (Cash flows from financing activities)

Net cash used in financing activities amounted to 98.4 billion yen. The net outflow was mainly due to the repayment of long-term debt. Net cash used in investing activities increased by 108.6 billion yen from the same period of the previous fiscal year. This increase was mainly due to an increase in the repayment of loans payable.

### (4) Summary of earnings forecasts

MITSUBISHI MOTORS CORPORATION has decided to leave unchanged its consolidated forecasts announced on May 8, 2024 for the full fiscal year 2024 (April 1, 2024 through March 31, 2025).

## 2. Semi-annual consolidated financial statements

(1) Semi-annual consolidated balance sheets

|  |                      | (Millions of ye          |
|--|----------------------|--------------------------|
|  | As of March 31, 2024 | As of September 30, 2024 |
| Assets                                 |                      |                          |
| Current assets                         |                      |                          |
| Cash and deposits                      | 674,234              | 568,96                   |
| Notes and accounts receivable - trade, | 151.006              | 166.02                   |
| and contract assets                    | 151,006              | 166,92                   |
| Finance receivables                    | 240,517              | 243,61                   |
| Merchandise and finished goods         | 317,485              | 322,07                   |
| Work in process                        | 24,684               | 23,82                    |
| Raw materials and supplies             | 69,717               | 68,98                    |
| Other                                  | 151,538              | 136,90                   |
| Allowance for doubtful accounts        | (1,333)              | (1,19                    |
| Total current assets                   | 1,627,849            | 1,530,10                 |
| Non-current assets                     |                      |                          |
| Property, plant and equipment          |                      |                          |
| Buildings and structures, net          | 92,079               | 90,7                     |
| Machinery, equipment and vehicles,     | 407.400              | 404 5                    |
| net                                    | 187,469              | 191,52                   |
| Tools, furniture and fixtures, net     | 66,496               | 66,32                    |
| Land                                   | 122,506              | 122,85                   |
| Construction in progress               | 29,583               | 35,90                    |
| Total property, plant and equipment    | 498,135              | 507,32                   |
| Intangible assets                      | 44,904               | 45,30                    |
| Investments and other assets           |                      |                          |
| Investment securities                  | 104,094              | 106,58                   |
| Other                                  | 183,996              | 172,14                   |
| Allowance for doubtful accounts        | (4,511)              | (4,65                    |
| Total investments and other assets     | 283,579              | 274,07                   |
| Total non-current assets               | 826,620              | 826,70                   |
| Total assets                           | 2,454,470            | 2,356,81                 |

|  | As of March 31, 2024 | As of September 30, 2024               |
|--|----------------------|--|
| Liabilities                            |                      | ······································ |
| Current liabilities                    |                      |  |
| Notes and accounts payable - trade     | 337,434              | 341,88                                 |
| Electronically recorded obligations -  | 001,101              | 0+1,00                                 |
| operating                              | 102,141              | 94,20                                  |
| Short-term borrowings                  | 68,053               | 53,71                                  |
| Commercial papers                      | 43,500               | 38,50                                  |
| Current portion of long-term           |                      |  |
| borrowings                             | 224,612              | 66,20                                  |
| Accounts payable - other, and          |                      |  |
| accrued expenses                       | 232,510              | 194,07                                 |
| Income taxes payable                   | 9,540                | 9,99                                   |
| Provision for product warranties       | 68,048               | 66,33                                  |
| Other                                  | 89,360               | 88,99                                  |
| Total current liabilities              | 1,175,202            | 953,91                                 |
| Non-current liabilities                |                      |  |
| Long-term borrowings                   | 127,781              | 218,69                                 |
| Retirement benefit liability           | 20,367               | 20,58                                  |
| Other                                  | 86,662               | 89,66                                  |
| Total non-current liabilities          | 234,811              | 328,94                                 |
| Total liabilities                      | 1,410,014            | 1,282,86                               |
| Met assets                             |                      |  |
| Shareholders' equity                   |                      |  |
| Share capital                          | 284,382              | 284,38                                 |
| Capital surplus                        | 199,585              | 199,58                                 |
| Retained earnings                      | 478,239              | 508,74                                 |
| Treasury shares                        | (1,688)              | (1,562                                 |
| Total shareholders' equity             | 960,518              | 991,14                                 |
| Accumulated other comprehensive        |                      |  |
| income                                 |                      |  |
| Valuation difference on available-for- | 0.045                |  |
| sale securities                        | 2,045                | 44                                     |
| Deferred gains or losses on hedges     | (739)                | (469                                   |
| Foreign currency translation           | 25 454               | 24.02                                  |
| adjustment                             | 35,454               | 31,93                                  |
| Remeasurements of defined benefit      | 12,933               | 13,14                                  |
| plans                                  | 12,933               | 13,14                                  |
| Total accumulated other                | 49,694               | 45,05                                  |
| comprehensive income                   | 49,094               | 45,03                                  |
| Share acquisition rights               | 23                   | 2                                      |
| Non-controlling interests              | 34,219               | 37,72                                  |
| Total net assets                       | 1,044,456            | 1,073,95                               |
| Total liabilities and net assets       | 2,454,470            | 2,356,81                               |

## (2) Semi-annual consolidated statements of income and comprehensive income

|   | Six months ended                                       | Six months ended                                       |
|---|--|--|
|   | September 30, 2023<br>(from Apr.1,2023 to Sep.30,2023) | September 30, 2024<br>(from Apr.1,2024 to Sep.30,2024) |
| Net sales                                 | 1,330,817  | 1,307,38   |
| Cost of sales                             | 1,050,402  | 1,024,26   |
| Gross profit                              | 280,415  | 283,11   |
| Selling, general and administrative       |  |  |
| expenses                                  |  |  |
| Advertising and promotion expenses        | 28,454   | 29,19  |
| Freight costs                             | 44,404   | 47,62  |
| Provision of allowance for doubtful       |  | ,  |
| accounts                                  | (259)  |  |
| Remuneration, salaries and allowances     |  |  |
| for directors (and other officers)        | 40,086   | 43,56  |
| Retirement benefit expenses               | 2,169  | 2,05   |
| Depreciation                              | 7,826  | 9,11   |
| Research and development expenses         | 26,548   | 31,46  |
| Other                                     | 26,995   | 29,36  |
| Total selling, general and administrative |  |  |
| expenses                                  | 176,225  | 192,37   |
| <br>Dperating profit (loss)               | 104,189  | 90,73  |
| Non-operating income                      |  |  |
| Interest income                           | 6,784  | 7,01   |
| Dividend income                           | 575  | 65   |
| Foreign exchange gains                    | 13,999   |  |
| Share of profit of entities accounted for | 10,000   |  |
| using equity method                       | 2,406  |  |
| Gain on reversal of accounts payable      |  |  |
| for overseas customs duties and others    | -  | 2,55   |
| Other                                     | 851  | 2,09   |
| Total non-operating income                | 24,618   | 12,32  |
| Non-operating expenses                    | 21,010   | 12,02  |
| Interest expenses                         | 2,733  | 3,43   |
| Foreign exchange losses                   | 2,700  | 25,73  |
| Litigation expenses                       | 3,301  | 20,10  |
| Share of loss of entities accounted for   | 0,001  |  |
| using equity method                       | -  | 21   |
| Other                                     | 1,825  | 3,45   |
| Total non-operating expenses              | 7,860  | 33,82  |
| Drdinary profit (loss)                    | 120,947  | 69,23  |
| Extraordinary income                      | 120,947  | 09,20  |
| Gain on sale of non-current assets        | 49   | 66   |
| Gain on liquidation of subsidiaries       | 49<br>824  | 00   |
| Other                                     | 10   | 1  |
| Total extraordinary income                | 884  | 67   |

|   | Six months ended<br>September 30, 2023 | Six months ended<br>September 30, 2024 |
|---|--|--|
| Extraordinary losses                                    | (from Apr.1,2023 to Sep.30,2023)       | (from Apr.1,2024 to Sep.30,2024)       |
| Loss on retirement of non-current<br>assets             | 539                                    | 1,540                                  |
| Loss related to the Russian business                    | 495                                    | -                                      |
| Loss related to the Chinese business                    | 26,230                                 |  |
| Other   | 658                                    | 405                                    |
| Total extraordinary losses                              | 27,923                                 | 1,945                                  |
| Profit (loss) before income taxes                       | 93,907                                 | 67,964                                 |
| Income taxes  | 24,966                                 | 23,033                                 |
| Profit (loss)   | 68,940                                 | 44,930                                 |
| Profit (loss) attributable to non-controlling interests | 1,450                                  | 6,979                                  |
| Profit (loss) attributable to owners of<br>parent       | 67,489                                 | 37,95                                  |

| emi-annual consolidated statements o                              | of comprehensive income  | (Millions of yen   |  |
|---|--|--|--|
|   | Six months ended<br>September 30, 2023<br>(from Apr.1,2023 to Sep.30,2023) | Six months ended<br>September 30, 2024<br>(from Apr.1,2024 to Sep.30,2024) |  |
| Profit (loss)   | 68,940   | 44,930   |  |
| Other comprehensive income  |  |  |  |
| Valuation difference on available-for-<br>sale securities         | 416  | (1,598)  |  |
| Deferred gains or losses on hedges                                | (126)  | 274  |  |
| Foreign currency translation adjustment                           | 31,989   | (7,058)  |  |
| Remeasurements of defined benefit<br>plans, net of tax            | (1,343)  | 219  |  |
| Share of other comprehensive income                               |  |  |  |
| of entities accounted for using equity<br>method                  | 6,571  | 2,815  |  |
| Total other comprehensive income                                  | 37,508   | (5,348)  |  |
| Comprehensive income  | 106,449  | 39,582   |  |
| Comprehensive income attributable to:                             |  |  |  |
| Comprehensive income attributable to<br>owners of parent          | 102,532  | 33,311   |  |
| Comprehensive income attributable to<br>non-controlling interests | 3,916  | 6,270  |  |

## (3) Semi-annual consolidated statements of cash flows

|  | Six months ended<br>September 30, 2023<br>(from Apr.1,2023 to Sep.30,2023) (fr | Six months ended<br>September 30, 2024<br>om Apr.1,2024 to Sep.30,202 |
|--|--|---|
| Cash flows from operating activities                                     |  | 1, , - 1, - , -   |
| Profit (loss) before income taxes  | 93,907   | 67,96   |
| Depreciation   | 32,020   | 36,43   |
| Loss related to the Russian business                                     | 495  |   |
| Loss related to the Chinese business                                     | 26,230   |   |
| Loss (gain) on liquidation of subsidiaries                               | (824)  |   |
| Increase (decrease) in allowance for doubtful accounts                   | (852)  | (170  |
| Increase (decrease) in retirement benefit liability                      | 1,465  | 82  |
| Interest and dividend income   | (7,360)  | (7,67   |
| Interest expenses  | 2,733  | 3,43  |
| Foreign exchange losses (gains)  | (6,712)  | 6,05  |
| Share of loss (profit) of entities accounted for using equity method     | (2,406)  | 21  |
| Loss (gain) on sales and retirement of non-current assets                | 595  | 89  |
| Decrease (increase) in trade receivables                                 | 24,817   | (15,24  |
| Decrease (increase) in financial receivables                             | (5,131)  | (3,05   |
| Decrease (increase) in inventories                                       | (3,268)  | (9,85   |
| Increase (decrease) in trade payables                                    | (46,921)   | 1,43  |
| Increase (decrease) in accounts payable - other,<br>and accrued expenses | (12,167)   | (24,51  |
| Other, net   | 395  | 12,12   |
| Subtotal   | 97,016   | 68,87   |
| Interest and dividends received  | 11,406   | 9,20  |
| Interest paid  | (2,601)  | (3,42   |
| Income taxes paid  | (19,319)   | (15,05  |
| Net cash provided by (used in) operating activities                      | 86,502   | 59,59   |
| Cash flows from investing activities                                     |  |   |
| Purchase of property, plant and equipment                                | (65,336)   | (53,02)   |
| Proceeds from sale of property, plant and equipment                      | 1,450  | 2,87  |
| Purchase of intangible assets  | (5,841)  | (6,898  |
| Decrease (increase) in short-term loans receivable                       | (7,851)  | 7,25  |
| Other, net   | (731)  | (3,039  |
| Net cash provided by (used in) investing activities                      | (78,309)   | (52,822   |

|  | Six months ended<br>September 30, 2023 | Six months ended<br>September 30, 2024 |
|--|--|--|
|  | (from Apr.1,2023 to Sep.30,2023) (fro  | om Apr.1,2024 to Sep.30,2024           |
| Cash flows from financing activities                 |  |  |
| Increase (decrease) in short-term borrowings         | 8,941                                  | (13,218)                               |
| Increase (decrease) in commercial papers             | 15,500                                 | (5,000)                                |
| Proceeds from long-term borrowings                   | 43,290                                 | 123,392                                |
| Repayments of long-term borrowings                   | (46,255)                               | (190,735)                              |
| Dividends paid                                       | (7,420)                                | (7,434)                                |
| Dividends paid to non-controlling interests          | (1,257)                                | (2,670)                                |
| Other, net   | (2,572)                                | (2,723)                                |
| Net cash provided by (used in) financing activities  | 10,225                                 | (98,388)                               |
| Effect of exchange rate change on cash and cash      | 31,197                                 | (13,643)                               |
| equivalents  |  |  |
| Net increase (decrease) in cash and cash equivalents | 49,615                                 | (105,262)                              |
| Cash and cash equivalents at beginning of period     | 595,930                                | 674,204                                |
| Cash and cash equivalents at end of period           | 645,545                                | 568,942                                |

#### (4) Notes to semi-annual consolidated financial statements

#### Notes to changes in accounting policies

(Application of the "Accounting Standard for Current Income Taxes," etc.)

The "Accounting Standard for Current Income Taxes" (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "Revised Accounting Standard 2022") and other relevant ASBJ regulations have been applied from the beginning of the six months ended September 30, 2024.

The amendment to categories for recording current income taxes (taxes on other comprehensive income) conforms to the transitional treatment prescribed in the proviso of paragraph 20-3 of the Revised Accounting Standard 2022 and the transitional treatment prescribed in the proviso (2) of paragraph 65-2 of the Implementation Guidance on Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the "Revised Implementation Guidance 2022"). This change in accounting policies has no impact on the semi-annual consolidated financial statements. For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares in subsidiaries resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Implementation Guidance 2022 has been applied from the beginning of the six months ended September 30, 2024. This change in accounting policies was applied retrospectively. Hence, the semi-annual consolidated financial statements for the prior fiscal year have been modified retrospectively. This change in accounting policies has no impact on the consolidated financial statements for the six months ended September 30, 2023 and the consolidated financial statements for the prior fiscal year.

## Notes to accounting treatment specific to the preparation of semi-annual consolidated financial statements

#### (Tax expense calculation)

Tax expenses are calculated first by reasonably estimating the effective tax rate after applying tax effect accounting against profit (loss) before income taxes for the fiscal year including the six months ended September 30, 2024, and next by multiplying the profit (loss) before income taxes by such estimated effective tax rate. In case where the estimated effective tax rate is unavailable, statutory effective tax rate is used.

#### Notes on segment information

(Segment information)

I. For the Six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

1. Net sales and profit (loss) for each reportable segment

|                                       |             | -                  |           |                        | (Millions of yen)       |
|---------------------------------------|-------------|--------------------|-----------|------------------------|-------------------------|
|                                       | Automobiles | Financial services | Total     | Adjustment<br>(Note 1) | Grand total<br>(Note 2) |
| Net sales                             |             |                    |           |                        |                         |
| (1) External customers                |             |                    |           |                        |                         |
| Revenue from contracts with customers | 1,314,987   | 5,280              | 1,320,267 | -                      | 1,320,267               |
| Other income                          | 261         | 10,287             | 10,549    | -                      | 10,549                  |
| Subtotal                              | 1,315,248   | 15,568             | 1,330,817 | -                      | 1,330,817               |
| (2) Intersegment sales & transfers    | 5,237       | 1,982              | 7,220     | (7,220)                | -                       |
| Total                                 | 1,320,485   | 17,551             | 1,338,037 | (7,220)                | 1,330,817               |
| Segment profit (loss)                 | 102,784     | 2,080              | 104,864   | (674)                  | 104,189                 |

Notes: 1. Adjustment represents the elimination of intersegment transactions.

2. Segment profit (loss) agrees to the amount of operating profit (loss) presented in the semi-annual consolidated statement of income.

.....

~

(Supplementary information about geographic information)

1. Change in geographic information

For geographic information, please refer to "II. For the Six months ended September 30, 2024 (Supplementary information about geographic information) - "1. Change in geographic information."

#### 2. Net sales to the external customers, classified by the geographic location of the external customers

|   | (Millions of ye |                  |         |         |         | Millions of yen) |           |
|---|-----------------|------------------|---------|---------|---------|------------------|-----------|
|   | Japan           | North<br>America | Europe  | Asia    | Oceania | Other            | Total     |
| Net sales                                   |                 |                  |         |         |         |                  |           |
| Net sales to<br>external<br>customers       |                 |                  |         |         |         |                  |           |
| Revenue from<br>contracts with<br>customers | 260,111         | 345,517          | 103,964 | 274,585 | 134,668 | 201,420          | 1,320,267 |
| Other income                                | 10,340          | 183              | -       | -       | 25      | -                | 10,549    |
| Total                                       | 270,452         | 345,700          | 103,964 | 274,585 | 134,693 | 201,420          | 1,330,817 |

Note: Main countries and regions outside Japan are grouped as follows:

(1) North America...... The United States, Canada, Mexico

(2) Europe...... Germany, Spain, the Netherlands, France

(3) Asia..... Indonesia, Thailand, the Philippines, Vietnam

(4) Oceania..... Australia, New Zealand

(5) Other.....U.A.E., Brazil

II. For the Six months ended September 30, 2024 (from April 1, 2024 to September 30, 2024)

1. Net sales and profit (loss) for each reportable segment

|                                       |             |                    |           |                        | (Millions of yen)       |
|---------------------------------------|-------------|--------------------|-----------|------------------------|-------------------------|
|                                       | Automobiles | Financial services | Total     | Adjustment<br>(Note 1) | Grand total<br>(Note 2) |
| Net sales                             |             |                    |           |                        |                         |
| (1) External customers                |             |                    |           |                        |                         |
| Revenue from contracts with customers | 1,286,554   | 9,264              | 1,295,819 | -                      | 1,295,819               |
| Other income                          | 284         | 11,278             | 11,563    | -                      | 11,563                  |
| Subtotal                              | 1,286,839   | 20,543             | 1,307,382 | -                      | 1,307,382               |
| (2) Intersegment sales & transfers    | 9,774       | 1,821              | 11,595    | (11,595)               | -                       |
| Total                                 | 1,296,614   | 22,364             | 1,318,978 | (11,595)               | 1,307,382               |
| Segment profit (loss)                 | 88,839      | 2,222              | 91,061    | (323)                  | 90,737                  |

(Millions of yon)

/8 4-11-

-

.

Notes: 1. Adjustment represents the elimination of intersegment transactions.

2. Segment profit (loss) agrees to the amount of operating profit (loss) presented in the semi-annual consolidated statement of income.

(Supplementary information about geographic information)

1. Change in geographic information

National and regional groupings have been classified by "geographical proximity and mutual relevance of business activities." However, for the consistency with in-house management, Ukraine and Kazakhstan, which had been included in "Europe" until the previous fiscal year are reclassified in "Other" from the six months ended September 30, 2024. As a result of this change, the reclassified geographic information is presented for the six months ended September 30, 2023.

2. Net sales to the external customers, classified by the geographic location of the external customers

|   | (Millions of yen |                  |        |         |         |         |           |
|---|------------------|------------------|--------|---------|---------|---------|-----------|
|   | Japan            | North<br>America | Europe | Asia    | Oceania | Other   | Total     |
| Net sales                                   |                  |                  |        |         |         |         |           |
| Net sales to<br>external<br>customers       |                  |                  |        |         |         |         |           |
| Revenue from<br>contracts with<br>customers | 261,574          | 367,928          | 53,421 | 267,094 | 161,208 | 184,592 | 1,295,819 |
| Other income                                | 11,331           | 217              | _      | _       | 13      | _       | 11,563    |
| Total                                       | 272,906          | 368,145          | 53,421 | 267,094 | 161,222 | 184,592 | 1,307,382 |

Note: Main countries and regions outside Japan are grouped as follows:

(1) North America..... The United States, Canada, Mexico

(2) Europe..... Germany, France, Spain, the Netherlands

(3) Asia..... the Philippines, Indonesia, Thailand, Vietnam

(4) Oceania..... Australia, New Zealand

(5) Other......U.A.E., Brazil

## Notes on significant changes in the amount of shareholders' equity

There is no item to be reported.

## Notes on the going concern assumption

There is no item to be reported.