

補足資料：Additional Information Material.

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)	FY16						FY17*						FY18**						FY18 (Plan)**						
	Full Year	1Q	2Q	3Q	10-3Q	4Q	Full Year	1Q	2Q	3Q	10-3Q	Full Year	1Q	2Q	3Q	10-3Q	Full Year								
売上高 Net Sales	19,066	4,409	5,068	5,704	15,181	6,743	21,924	5,600	6,093	6,248	17,941	24,000	2,973	754	850	787	2,391	1,103	3,494	902	1,030	1,063	2,995	4,000	
Japan	2,973	754	850	787	2,391	1,103	3,494	902	1,030	1,063	2,995	4,000	2,971	698	776	906	2,380	1,145	3,525	943	919	779	2,641	3,900	
North America	4,335	747	1,061	1,227	3,035	1,513	4,548	1,047	1,301	1,336	3,684	4,600	4,335	1,340	1,290	1,621	4,251	1,665	5,916	1,533	1,533	1,734	4,800	6,450	
Europe	4,335	747	1,061	1,227	3,035	1,513	4,548	1,047	1,301	1,336	3,684	4,600	4,335	1,340	1,290	1,621	4,251	1,665	5,916	1,533	1,533	1,734	4,800	6,450	
Asia	4,335	747	1,061	1,227	3,035	1,513	4,548	1,047	1,301	1,336	3,684	4,600	4,335	1,340	1,290	1,621	4,251	1,665	5,916	1,533	1,533	1,734	4,800	6,450	
China and others	842	274	192	198	664	190	854	276	243	278	797	1,100	842	274	192	198	664	190	854	276	243	278	797	1,100	
ASEAN	3,493	1,066	1,098	1,423	3,587	1,475	5,062	1,257	1,290	1,456	4,003	5,050	3,493	1,066	1,098	1,423	3,587	1,475	5,062	1,257	1,290	1,456	4,003	5,050	
Others	4,452	870	1,091	1,163	3,124	1,317	4,441	1,175	1,310	1,336	3,821	5,050	4,452	870	1,091	1,163	3,124	1,317	4,441	1,175	1,310	1,336	3,821	5,050	
営業利益 Operating Profit	51	206	236	204	646	336	982	281	288	281	850	1,100	51	206	236	204	646	336	982	281	288	281	850	1,100	
(Margin)	0.3%	4.7%	4.7%	3.6%	4.3%	5.0%	4.5%	5.0%	4.7%	4.5%	4.7%	4.6%	0.3%	4.7%	4.7%	3.6%	4.3%	5.0%	4.5%	5.0%	4.7%	4.5%	4.7%	4.6%	
Japan	-358	-75	-52	-32	-159	18	-141	-1	-14	-3	-18	1,100	-358	-75	-52	-32	-159	18	-141	-1	-14	-3	-18	1,100	
North America	-166	33	3	-30	6	4	10	-27	17	0	-10	1,100	-166	33	3	-30	6	4	10	-27	17	0	-10	1,100	
Europe	-216	2	38	23	63	46	109	25	-6	-24	-5	1,100	-216	2	38	23	63	46	109	25	-6	-24	-5	1,100	
Asia	512	153	134	185	472	169	641	191	181	217	589	1,100	512	153	134	185	472	169	641	191	181	217	589	1,100	
China and others	42	46	38	52	136	25	161	48	31	34	113	1,100	42	46	38	52	136	25	161	48	31	34	113	1,100	
ASEAN	470	107	96	133	336	144	480	143	150	183	476	1,100	470	107	96	133	336	144	480	143	150	183	476	1,100	
Others	279	93	113	58	264	99	363	93	110	91	294	1,100	279	93	113	58	264	99	363	93	110	91	294	1,100	
経常利益 Ordinary Profit	89	290	316	205	811	290	1,101	334	349	241	924	1,250	89	290	316	205	811	290	1,101	334	349	241	924	1,250	
(Margin)	0.5%	6.6%	6.2%	3.6%	5.3%	4.3%	5.0%	6.0%	5.7%	3.9%	5.2%	4.6%	0.5%	6.6%	6.2%	3.6%	5.3%	4.3%	5.0%	6.0%	5.7%	3.9%	5.2%	4.6%	
親会社株主に帰属する当期純利益	-1,985	230	254	217	701	375	1,076	282	237	173	692	1,100	-1,985	230	254	217	701	375	1,076	282	237	173	692	1,100	
Net income attributable to owners of the Parent	-1,985	230	254	217	701	375	1,076	282	237	173	692	1,100	-1,985	230	254	217	701	375	1,076	282	237	173	692	1,100	
(Margin)	-10.4%	5.2%	5.0%	3.8%	4.6%	5.0%	4.9%	5.0%	3.9%	2.8%	3.9%	4.6%	-10.4%	5.2%	5.0%	3.8%	4.6%	5.0%	4.9%	5.0%	3.9%	2.8%	3.9%	4.6%	
売上レート (円)	USD	109	111	111	113	112	110	111	108	111	111	111	USD	109	111	111	113	112	110	111	108	111	111	111	111
	EURO	119	122	130	133	129	133	130	130	129	130	128	EURO	119	122	130	133	129	133	130	130	129	130	128	128
	THB	3.12	3.27	3.36	3.42	3.36	3.45	3.38	3.42	3.35	3.41	3.41	THB	3.12	3.27	3.36	3.42	3.36	3.45	3.38	3.42	3.35	3.41	3.41	3.41

ネット・キャッシュ・フロー	FY16	FY17*	FY18**	FY18 (Plan)**							
Net Cash Flow	Full Year	1Q	2Q	3Q	10-3Q	Full Year	1Q	2Q	3Q	10-3Q	Full Year
Operating	935					31					
Investing	-458					1,196					
Financing	-731					-971					
現金の期末残高	2,104					-232					
Cash Balance*	5,559					5,590					
フリー・キャッシュ・フロー	-1,189					225					
Free Cash Flow											

- * 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.
- * 現金に係る換算差額、適用範囲変更増減を含む (億円)。
Contains a cash related translation adjustment (JPY 100Mil.)
(FY17 : 38, FY16 : 20, FY15 : -251)

(億円, JPY 100M)	FY17					FY18					
	Jun. 17	Sep. 17	Dec. 17	Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 18	Jun. 18	Sep. 18	Dec. 18
総資産 Total Assets	14,441	15,339	15,623	16,553	18,085	18,423	18,781	18,085	18,085	18,423	18,781
負債 Debt	7,215	7,823	7,933	8,587	10,183	10,195	10,619	10,183	10,183	10,195	10,619
自己資本比率 Capital ratio (%)	48.8	47.9	48.1	47.2	43.3	44.2	43.0	48.8	48.8	47.9	48.1
純資産 Net Assets	7,226	7,516	7,690	7,966	7,902	8,228	8,162	7,226	7,226	7,516	7,690
発行済み普通株式数 (千株)	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282
Outstanding common shares(000s shares)											

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)	FY16						FY17*						FY18**						FY18 (Plan)**				
	Full Year	1Q	2Q	3Q	10-3Q	4Q	Full Year	1Q	2Q	3Q	10-3Q	Full Year	1Q	2Q	3Q	10-3Q	Full Year						
Japan	181	49	55	54	158	67	225	55	60	70	185	236	32	9	9	8	26	17	43	9	11	10	30
Non-Mini	32	9	9	8	26	17	43	9	11	10	30	236	32	9	9	8	26	17	43	9	11	10	30
Mini	50	11	13	15	39	17	56	13	15	15	43	196	50	11	13	15	39	17	56	13	15	15	43
OEM	99	29	33	31	93	33	126	33	34	45	112	196	99	29	33	31	93	33	126	33	34	45	112
North America	169	37	44	45	126	56	182	45	41	35	121	196	111	21	22	28	71	39	110	27	29	24	80
US	111	21	22	28	71	39	110	27	29	24	80	196	111	21	22	28	71	39	110	27	29	24	80
OEM	20	5	8	6	19	3	22	3	1	3	7	196	20	5	8	6	19	3	22	3	1	3	7
Europe	225	36	49	57	142	71	213	50	62	61	173	221	225	36	49	57	142	71	213	50	62	61	173
Russia	14	3	10	9	22	12	34	12	9	13	34	221	14	3	10	9	22	12	34	12	9	13	34
OEM	35	5	4	3	12	2	14	1	2	0	3	221	35	5	4	3	12	2	14	1	2	0	3
Asia	317	103	90	116	309	125	434	130	128	150	408	534	317	103	90	116	309	125	434	130	128	150	408
China and others	117	47	34	43	124	40	164	56	47	66	169	534	117	47	34	43	124	40	164	56	47	66	169
China	82	39	28	36	103	31	134	47	41	57	145	534	82	39	28	36	103	31	134	47	41	57	145
Taiwan	35	8	6	7	21	9	30	9	6	9	24	534	35	8	6	7	21	9	30	9	6	9	24
ASEAN	200	56	56	73	185	85	270	74	81	84	239	534	200	56	56	73	185	85	270	74	81	84	239
Thailand	54	19	15	20	54	21	75	24	18	25	67	534	54	19	15	20	54	21	75	24	18	25	67
Indonesia	61	14	18	27	59	44	103	31	40	32	103	534	61	14	18	27	59	44	103	31	40	32	103
Philippines	61	18	19	19	56	16	72	15	15	16	46	534	61										

3. 主要な製作所別生産状況 Production volume by plant

(千台 '000 units)		FY16 Full Year	FY17				Full Year	FY18				
			1Q	2Q	3Q	1Q-3Q		4Q	1Q	2Q	3Q	1Q-3Q
Japan	Okazaki	248	53	62	65	180	68	248	60	61	58	179
	Mizushima	191	46	56	61	163	79	242	67	75	93	235
	PMC	81	14	19	19	52	22	74	19	19	23	61
Overseas	MMTh (Thailand)	356	75	100	89	264	102	366	88	88	106	282
	GMCC(China)	77	31	24	40	95	37	132	39	22	45	106
	PCMA-Rus(Russia)	11	2	5	5	12	7	19	9	7	10	26
	MMKI (Indonesia)		1	6	17	24	30	54	29	44	44	117
	MMPC (Philippines)	27	12	12	8	32	5	37	9	5	5	19

*最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)	FY16 Full Year	FY17				Full Year	FY18				FY18 (Plan)** Full Year
		1Q	2Q	3Q	1Q-3Q		4Q	1Q	2Q	3Q	
減価償却費 Depreciation	462	111	122	138	371	149	520	130	131	181	442
設備投資*	581	129	319	216	664	335	999	342	212	273	827
Capital expenditure*											

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)	FY16 Full Year	FY17				Full Year	FY18				FY18 (Plan)** Full Year
		1Q	2Q	3Q	1Q-3Q		4Q	1Q	2Q	3Q	
研究開発費 R&D expenses	890	207	218	242	667	358	1,025	266	294	352	912

*連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries & affiliates

	FY17				FY18			
	Jun. 17	Sep. 17	Dec. 17	Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 18
連結子会社 Consolidated subsidiaries	36	34	34	34	35	35	35	35
持分法適用会社 Equity-method subsidiaries & affiliates	22	22	21	21	20	20	20	20

7. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)	FY17				FY18			
	Jun. 17	Sep. 17	Dec. 17	Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 18
MMC 単独 Non-consolidated	0	0	0	0	0	0	0	0
MMC Group	344	352	385	300	2,840	2,952	3,147	
連結調整 Consolidation Adjustment	-45	-54	-54	-34	-649	-824	-1,016	
Grand Total	299	298	331	266	2,191	2,128	2,131	

8. 主な経営指標 Management Index

(円 JPY)	FY16 Full Year	FY17				Full Year	FY18				FY18 (Plan)** Full Year
		1Q	2Q	3Q	1Q-3Q		4Q	1Q	2Q	3Q	
総資産経常利益率 (ROA)	0.6%					7.0%					
自己資本当期純利益率 (ROE)	-29.2%					14.6%					
1株当たり当期純利益 (EPS)	-164.1					72.2					73.9
普通配当 Ordinary dividend	10.0					17.0					20.0
特別配当 Extraordinary dividend	-					-					-

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) * 100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) * 100

自己資本当期純利益率(ROE) = (当期利益 / 自己資本 (当・前年度末の平均値)) * 100

Return on equity (ROE) = (Net income / Shareholders' Equity (Average of year end and beginning)) * 100

1株当たり当期純利益(EPS) = 当期利益 / 期中平均株式数

Net income per share (EPS) = Net income / Average number of shares during the period

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