

## 補足資料 : Additional Information Material.

## 1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)	FY21 Full Year	FY22*				1Q-3Q	4Q	Full Year	FY23				FY23 (Plan) Full Year
		1Q	2Q	3Q	1Q				2Q	3Q	1Q-3Q		
売上高 Net Sales	20,389	5,287	6,295	6,471	18,053	6,528	24,581	6,358	6,950	7,331	20,639	28,500	
Japan	3,939	1,123	1,474	1,304	3,901	1,626	5,527	1,306	1,398	1,668	4,372	6,000	
North America	3,972	1,062	1,271	1,596	3,929	1,451	5,380	1,697	1,760	1,692	5,149	7,050	
Europe	2,577	274	415	378	1,067	475	1,542	496	564	736	1,796	2,300	
Asia	4,828	1,263	1,636	1,543	4,442	1,528	5,970	1,307	1,439	1,253	3,999	6,050	
China and others	167	22	29	37	88	36	124	17	13	11	41	50	
ASEAN	4,661	1,241	1,607	1,506	4,354	1,492	5,846	1,290	1,426	1,242	3,958	6,000	
Australia/NZ	2,547	748	742	694	2,184	635	2,819	615	732	901	2,248	3,100	
Others	2,526	817	757	956	2,530	813	3,343	937	1,057	1,081	3,075	4,000	
営業利益 Operating Profit	873	308	538	691	1,537	368	1,905	452	590	559	1,601	2,000	
(Margin)	4.3%	5.8%	8.5%	10.7%	8.5%	5.6%	7.7%	7.1%	8.5%	7.6%	7.8%	7.0%	
Japan	-102	-71	-10	-36	-117	56	-61	-29	-18	-41	-88		
North America	241	160	215	357	732	87	819	257	307	300	864		
Europe	-27	8	12	21	41	27	68	27	46	24	97		
Asia	348	86	157	176	419	71	490	65	96	65	226		
China and others	27	12	6	8	26	-2	24	3	0	3	6		
ASEAN	321	74	151	168	393	73	466	62	96	62	220		
Australia/NZ	286	108	110	100	318	54	372	36	58	85	179		
Others	127	17	54	73	144	73	217	96	101	126	323		
経常利益 Ordinary Profit	1,010	495	518	534	1,547	273	1,820	618	591	451	1,660	2,100	
(Margin)	5.0%	9.4%	8.2%	8.3%	8.6%	4.2%	7.4%	9.7%	8.5%	6.2%	8.0%	7.4%	
親会社株主に帰属する当期純利益 Profit attributable to owners of parent	740	386	441	481	1,308	379	1,687	479	196	353	1,028	1,400	
(Margin)	3.6%	7.3%	7.0%	7.4%	7.2%	5.8%	6.9%	7.5%	2.8%	4.8%	5.0%	4.9%	
売上レート (円)													
USD	112	127	137	143	137	134	136	136	144	149	143	139	
EUR	130	137	140	145	141	143	142	148	157	159	155	152	
THB	3.44	3.72	3.79	3.86	3.79	3.89	3.82	3.96	4.13	4.15	4.08	4.09	
ネット・キャッシュ・フロー Net Cash Flow	669						844						
Operating	1,181						1,736						
Investing	-691						-531						
Financing	-102						-619						
現金の期末残高 Cash Balance*	5,115						5,959						
フリー・キャッシュ・フロー Free Cash Flow	490						1,205						

\* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。  
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

\* 現金に係る換算差額、適用範囲変更増減を含む (億円)。  
Contains a cash related translation adjustment (JPY 100M)  
(FY22: 258, FY21: 281)

(億円, JPY 100M)	FY22				Mar. 23	FY23			
	Jun. 22	Sep. 22	Dec. 22			Jun. 23	Sep. 23	Dec. 23	
総資産 Total Assets	19,148	20,143	20,565		22,015	22,361	22,959	23,436	
負債 Liabilities	12,112	12,559	12,646		13,711	13,363	13,677	13,962	
自己資本比率 Equity ratio (%)	35.4	36.3	37.2		36.4	38.8	39.0	39.1	
純資産 Net Assets	7,036	7,584	7,919		8,304	8,998	9,282	9,474	
発行済み普通株式数 (千株) Total number of issued shares (000:shares)	1,490,282	1,490,282	1,490,282		1,490,282	1,490,282	1,490,282	1,490,282	

## 2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)	FY21 Full Year	FY22*				1Q-3Q	4Q	Full Year	FY23				FY23 (Plan) Full Year
		1Q	2Q	3Q	1Q				2Q	3Q	1Q-3Q		
Japan	192	47	64	62	173	73	246	51	62	75	188	264	
Non-Mini	36	10	14	13	37	13	50	12	10	10	32		
Mini	39	9	11	11	31	14	45	10	16	20	46		
OEM	117	28	39	38	105	46	151	29	36	45	110		
North America	151	32	35	42	109	40	149	43	47	43	133	185	
US	90	19	22	26	67	20	87	23	27	22	72		
OEM	7	1	1	2	4	4	8	1	4	3	8		
Europe	110	9	15	11	35	18	53	16	20	27	63	87	
Western Europe	76	9	14	11	34	17	51	16	19	27	62		
Russia and others	34	0	1	0	1	1	2	0	1	0	1		
Asia	332	71	87	89	247	81	328	66	70	61	197	289	
China and others	71	14	10	19	43	8	51	5	4	3	12	16	
China	50	10	6	13	29	4	33	0	0	0	9		
ASEAN	261	57	77	70	204	73	277	61	66	58	185	273	
Thailand	52	12	12	9	33	11	44	8	7	5	20		
Indonesia	118	18	30	27	75	28	103	19	22	19	60		
Philippines	36	12	14	20	46	17	63	21	21	19	61		
OEM	3	0	1	0	1	1	2	0	1	1	2		
Australia/NZ	96	23	23	21	67	19	86	18	20	25	63	91	
Australia	73	16	18	16	50	18	68	13	17	22	52		
Others	135	39	33	42	114	33	147	38	43	42	123	161	
Latin America	57	18	14	21	53	12	65	13	14	15	42		
Middle East and Africa	78	21	19	21	61	21	82	25	29	27	81		
Grand Total	1,016	221	257	267	745	264	1,009	232	262	273	767	1,077	

主要国別小売台数 Retail volume by major country

(千台 000 units)	FY21 Full Year	FY22*				1Q-3Q	4Q	Full Year	FY23				FY23 (Plan) Full Year
		1Q	2Q	3Q	1Q				2Q	3Q	1Q-3Q		
Japan	75	18	26	20	64	28	92	21	27	27	75	111	
Non-Mini	37	10	14	10	34	14	48	11	11	10	32	47	
Mini	38	8	12	10	30	14	44	10	16	17	43	64	
North America	156	35	28	34	97	36	133	43	38	36	117	168	
US	100	22	17	20	59	21	80	25	22	19	66	96	
Europe	131	20	13	19	52	9	61	12	11	13	36	61	
Western Europe	97	18	12	18	48	8	56	11	11	12	34	58	
Russia and others	34	2	1	1	4	1	5	1	0	1	2	3	
Asia	331	76	81	78	235	75	310	69	66	67	202	297	
China and others	81	11	16	12	39	9	48	7	5	6	21	26	
China	64	7	11	8	26	6	32	7	0	3	10	10	
ASEAN	250	65	65	66	196	66	262	59	61	61	181	271	
Thailand	49	13	12	11	36	11	47	9	7	6	22	40	
Indonesia	114	24	21	22	67	23	90	20	19	19	58	96	
Philippines	36	10	15	18	43	18	61	19	21	21	61	78	
OEM	97	24	23	21	68	20	88	20	17	21	58	88	
Australia/NZ	73	18	18	17	53	16	69	14	15	18	47	74	
Australia	147	44	38	32	114	36	150	30	35	32	97	143	
Others	59	17	15	13	45	15	60	11	14	14	39	59	
Latin America	88	27	23	19	69	21	90	19	21	18	58	84	
Middle East and Africa	78	21	19	21	61	21	82	25	29	27	81		
Grand Total	937	217	209	204	630	204	834	195	194	196	585	868	

\* FY22より欧州の一部国を「その他」に地域区分を変更。

Changed the regional division of some countries in Europe from "Europe" to "Others" from FY22.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY21	FY22				FY23					
		Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q
Japan	Okazaki	170	37	61	58	156	59	215	57	55	60	172
	Mizushima	207	45	62	60	167	71	238	51	63	78	192
	PMC	21	0	0	0	0	0	0	0	0	0	0
Overseas	MMTh (Thailand)	307	61	71	64	196	74	270	61	73	66	200
	GMMC(China)	59	5	13	6	24	3	27	0	0	0	0
	PCMA-Rus(Russia)	23	0	0	0	0	0	0	0	0	0	0
	MMKI (Indonesia)	149	28	47	39	114	42	156	35	44	33	112
	MMPC (Philippines)	19	6	12	13	31	12	43	9	10	9	28

最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)	FY21	FY22				FY23			FY23 (Plan)			
	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
減価償却費 Depreciation	536	144	158	149	451	150	601	155	166	176	497	670
設備投資* Capital expenditure*	627	63	117	107	287	499	786	146	144	280	570	1,050

\* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)	FY21	FY22				FY23			FY23 (Plan)			
	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
研究開発費 R&D expenses	907	255	249	255	759	313	1,072	251	270	295	816	1,180

連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries and associates

	FY22				FY23			
	Jun. 22	Sep. 22	Dec. 22	Mar. 23	Jun. 23	Sep. 23	Dec. 23	Mar. 23
連結子会社 Consolidated subsidiaries	35	35	35	35	35	35	34	34
持分法適用会社 Equity-method associates	18	18	18	17	17	17	17	17

7. 有利子負債の状況 Interest bearing debt

(億円 JPY 100M)	FY22				FY23			
	Jun. 22	Sep. 22	Dec. 22	Mar. 23	Jun. 23	Sep. 23	Dec. 23	Mar. 23
MMC 単独 Non-consolidated	1,505	1,504	1,502	1,502	1,502	1,502	1,502	1,502
MMC Group	3,179	2,772	2,884	2,965	3,335	3,166	3,449	3,449
連結調整 Consolidation Adjustment	-350	-120	-73	-184	-159	-133	-168	-168
Grand Total	4,334	4,156	4,313	4,283	4,678	4,535	4,783	4,783

8. 主な経営指標 Management Index

(円 JPY)	FY21	FY22				FY23			FY23 (Plan)			
	Full Year	1Q	2Q	3Q	1Q-3Q	4Q	Full Year	1Q	2Q	3Q	1Q-3Q	Full Year
総資産経常利益率 (ROA)	5.3%						8.8%					
自己資本当期純利益率 (ROE)	13.3%						24.0%					
1株当たり当期純利益 (EPS)	49.76						113.38					94.05
普通配当 Ordinary dividend	0.0						5.0					10.0

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) × 100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) × 100

自己資本当期純利益率(ROE) = (当期利益 / 自己資本 (当・前年度末の平均値)) × 100

Return on equity (ROE) = (Profit attributable to owners of parent / Shareholders' Equity (Average of year end and beginning)) × 100

1株当たり当期純利益(EPS) = 当期利益 / 期中平均株式数

Basic earnings per share (EPS) = Profit attributable to owners of parent / Average number of shares during the period

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