

補足資料：Additional Information Material.

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)		FY17	FY18*				FY19	FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
売上高 Net Sales		21,924	5,600	6,093	6,248	7,205	25,146	5,362	25,800
Japan		3,494	902	1,030	1,063	1,292	4,287	1,120	5,500
North America		3,525	943	919	779	1,237	3,878	734	3,700
Europe		4,548	1,047	1,301	1,336	1,457	5,141	1,089	4,850
Asia		5,916	1,533	1,533	1,734	1,839	6,639	1,545	6,800
	China and others	854	276	243	278	217	1,014	147	
	ASEAN	5,062	1,257	1,290	1,456	1,622	5,625	1,398	
Others		4,441	1,175	1,310	1,336	1,380	5,201	874	4,950
営業利益 Operating Profit		982	281	288	281	268	1,118	39	900
(Margin)		4.5%	5.0%	4.7%	4.5%	3.7%	4.4%	0.7%	3.5%
Japan		-141	-1	-14	-3	59	41	-34	
North America		10	-27	17	0	45	35	-51	
Europe		109	25	-6	-24	-38	-43	-24	
Asia		641	191	181	217	184	773	112	
	China and others	161	48	31	34	18	131	-3	
	ASEAN	480	143	150	183	166	642	115	
Others		363	93	110	91	18	312	36	
経常利益 Ordinary Profit		1,101	334	349	241	275	1,199	-14	1,000
(Margin)		5.0%	6.0%	5.7%	3.9%	3.8%	4.8%	-0.3%	3.9%
親会社株主に帰属する当期純利益		1,076	282	237	173	637	1,329	93	650
Net income attributable to owners of the Parent									
(Margin)		4.9%	5.0%	3.9%	2.8%	8.8%	5.3%	1.7%	2.5%
売上レート (円)	USD	111	108	111	113	110	111	111	109
	EURO	130	130	129	130	126	128	123	
	THB	3.38	3.42	3.35	3.45	3.48	3.42	3.46	3.46

ネット・キャッシュ・フロー		31					-695		
Net Cash Flow									
Operating		1,196					1,461		
Investing		-971					-1,449		
Financing		-232					-750		
現金の期末残高		5,590					4,895		
Cash Balance*									
フリー・キャッシュ・フロー		225					12		
Free Cash Flow									

* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

* 現金に係る換算差額、適用範囲変更増減を含む（億円）。
Contains a cash related translation adjustment (JPY 100Mil.)
(FY18 : 43, FY17 : 38)

(億円, JPY 100M)		FY17	FY18				FY19
		Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 19	Jun. 19
総資産 Total Assets		16,553	18,085	18,423	18,781	20,103	19,096
負債 Debt		8,587	10,183	10,195	10,619	11,291	10,446
自己資本比率 Capital ratio (%)		47.2	43.3	44.2	43.0	43.4	44.8
純資産 Net Assets		7,966	7,902	8,228	8,162	8,812	8,650
発行済み普通株式数 (千株)		1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282
Outstanding common shares(000shares)							

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)		FY17	FY18*				FY19	FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
Japan		225	55	60	70	66	251	69	313
	Non-Mini	43	9	11	10	17	47	10	
	Mini	56	13	15	15	16	59	15	
	OEM	126	33	34	45	33	145	44	
North America		182	45	41	35	66	187	37	180
	US	110	27	29	24	47	127	24	
	OEM	22	3	1	3	4	11	4	
Europe		213	50	62	61	70	243	54	233
	Russia	34	12	9	13	14	48	12	
	OEM	14	1	2	0	2	5	3	
Asia		434	130	128	150	132	540	126	533
	China and others	164	56	47	66	42	211	42	
	China	134	47	41	57	34	179	34	
	Taiwan	30	9	6	9	8	32	8	
	ASEAN	270	74	81	84	90	329	84	
	Thailand	75	24	18	25	22	89	21	
	Indonesia	103	31	40	32	37	140	33	
	Philippines	72	15	15	16	17	63	15	
	OEM						3	5	
Others		206	56	67	65	71	259	43	245
	Australia	85	22	22	21	25	90	18	
	Brazil	24	5	8	6	6	25	4	
Grand Total		1,260	336	358	381	405	1,480	329	1,504

主要国別小売台数 Retail volume by major country

(千台 000 units)		FY17	FY18*				FY19	FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year
Japan		98	21	27	21	36	105	23	132
	Non-Mini	41	9	12	9	17	47	10	50
	Mini	57	12	15	12	19	58	13	82
North America		155	45	38	35	55	173	42	169
	US	110	32	26	24	42	124	29	112
Europe		193	55	57	56	68	236	58	240
	Russia	30	10	11	14	11	46	9	47
Asia		432	110	124	124	122	480	117	511
	China and others	157	41	41	41	39	162	42	175
	China**	136	36	35	36	34	141	37	153
	Taiwan	21	5	6	5	5	21	5	22
	ASEAN	275	69	83	83	83	318	75	336
	Thailand	74	20	21	23	24	88	21	94
	Indonesia	104	31	40	35	34	140	29	144
	Philippines	75	13	17	17	15	62	15	64
Others		223	61	56	64	69	250	58	253
	Australia	83	23	20	21	25	89	19	87
	Brazil	23	6	5	6	8	25	6	27
Grand Total		1,101	292	302	300	350	1,244	298	1,305

* FY18よりアセアンと欧州の一部国を「その他」に地域区分を変更。

Changed the regional division of some countries in ASEAN and Europe from "ASEAN and Europe" to "Others" from FY2018.

** 中国の販売実績については、2019年度から小売販売台数の集計方法を変更しており、2019年度に計上する小売台数については、2018年度以前に計上した台数が含まれている場合がある。
Regarding the retail sales volume in China market, we changed the retail counting method in April 2019. With this change, a part of retail units that were recognized before FY18 might be counted again in FY19.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY17		FY18				FY19	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	
Japan	Okazaki	248	60	61	58	55	234	43	
	Mizushima	242	67	75	93	74	309	84	
	PMC	74	19	19	23	24	85	13	
Overseas	MMTh (Thailand)	366	88	88	106	102	384	73	
	GMMC(China)	132	39	22	45	30	136	30	
	PCMA-Rus(Russia)	19	9	7	10	10	36	10	
	MMKI (Indonesia)	54	29	44	44	50	167	42	
	MMPC (Philippines)	37	9	5	5	4	23	5	

最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)		FY17		FY18				FY19		FY19 (Plan)
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
減価償却費 Depreciation		520	130	131	181	174	616	169	750	
設備投資*		999	342	212	273	550	1,377	195	1,425	
Capital expenditure*										

* 計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)		FY17		FY18				FY19		FY19 (Plan)
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
研究開発費 R&D expenses		1,025	266	294	352	331	1,243	305	1,410	
連結ベース Consolidated basis.										

6. 子会社数・関連会社数 Number of subsidiaries & affiliates

		FY17		FY18				FY19	
		Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 19			
連結子会社		34	35	35	35	36		35	
Consolidated subsidiaries									
持分法適用会社		21	20	20	20	20		20	
Equity-method subsidiaries & affiliates									

7. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)		FY17		FY18				FY19	
		Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 19		Jun. 19	
MMC 単独 Non-consolidated		0	0	0	0	0		16	
MMC Group		300	2,840	2,952	3,147	3,151		3,519	
連結調整 Consolidation Adjustment		-34	-649	-824	-1,016	-864		-922	
Grand Total		266	2,191	2,128	2,131	2,287		2,613	

FY19よりリース債務を含む。Including lease obligations from FY2019.

8. 主な経営指標 Management Index

(円 JPY)		FY17		FY18				FY19		FY19 (Plan)
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	Full Year	
総資産経常利益率 (ROA)		7.0%					6.6%			
自己資本当期純利益率 (ROE)		14.6%					16.1%			
1株当たり当期純利益 (EPS)		72.2					89.3		43.7	
普通配当 Ordinary dividend		17.0					20.0		20.0	
特別配当 Extraordinary dividend		-					-		-	

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) * 100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) * 100

自己資本当期純利益率(ROE) = (当期利益 / 自己資本 (当・前年度末の平均値)) * 100

Return on equity (ROE) = (Net income / Shareholders' Equity (Average of year end and beginning)) * 100

1株当たり当期純利益(EPS) = 当期利益 / 期中平均株式数

Net income per share (EPS) = Net income / Average number of shares during the period

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