

補足資料：Additional Information Material.

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)	FY16	FY17*				Full Year	FY18**				Full Year	FY19 (Plan)	
	Full Year	1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q		Full Year	Full Year
売上高 Net Sales	19,066	4,409	5,068	5,704	6,743	21,924	5,600	6,093	6,248	7,205	25,146	25,800	
Japan	2,973	754	850	787	1,103	3,494	902	1,030	1,063	1,292	4,287	5,500	
North America	2,971	698	776	906	1,145	3,525	943	919	779	1,237	3,878	3,700	
Europe	4,335	747	1,061	1,227	1,513	4,548	1,047	1,301	1,356	1,457	5,141	4,850	
Asia	4,335	1,340	1,290	1,621	1,665	5,916	1,533	1,533	1,734	1,839	6,639	6,800	
China and others	842	274	192	198	190	854	276	243	278	217	1,014		
ASEAN	3,493	1,066	1,098	1,423	1,475	5,062	1,257	1,290	1,456	1,622	5,625		
Others	4,452	870	1,091	1,163	1,317	4,441	1,175	1,310	1,336	1,380	5,201	4,950	
営業利益 Operating Profit	51	206	236	204	336	982	281	288	281	268	1,118	900	
(Margin)	0.3%	4.7%	4.7%	3.6%	5.0%	4.5%	5.0%	4.7%	4.5%	3.7%	4.4%	3.5%	
Japan	-358	-75	-52	-32	18	-141	-1	-14	-3	59	41		
North America	-166	33	3	-30	4	10	-27	17	0	45	35		
Europe	-216	2	38	23	46	109	25	-6	-24	-38	-43		
Asia	512	153	134	185	169	641	191	181	217	184	773		
China and others	42	46	38	52	25	161	48	31	34	18	131		
ASEAN	470	107	96	133	144	480	143	150	183	166	642		
Others	279	93	113	58	99	363	93	110	91	18	312		
経常利益 Ordinary Profit	89	290	316	205	290	1,101	334	349	241	275	1,199	1,000	
(Margin)	0.5%	6.6%	6.2%	3.6%	4.3%	5.0%	6.0%	5.7%	3.9%	3.8%	4.8%	3.9%	
親会社株主に帰属する当期純利益 Net income attributable to owners of the Parent	-1,985	230	254	217	375	1,076	282	237	173	637	1,329	650	
(Margin)	-10.4%	5.2%	5.0%	3.8%	5.6%	4.9%	5.0%	3.9%	2.8%	8.8%	5.3%	2.5%	
売上レート (円)	USD	109	111	111	113	110	111	108	111	113	110	111	109
	EURO	119	122	130	133	133	130	130	129	130	126	128	123
	THB	3.12	3.27	3.36	3.42	3.45	3.38	3.42	3.35	3.45	3.48	3.42	3.46
ネット・キャッシュ・フロー Net Cash Flow	935					31					-695		
Operating	-458					1,196					1,461		
Investing	-731					-971					-1,449		
Financing	2,104					-232					-750		
現金の期末残高 Cash Balance*	5,559					5,590					4,895		
フリー・キャッシュ・フロー Free Cash Flow	-1,189					225					12		

- * 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.
- ** 現金に係る換算差額、適用範囲変更増減を含む (億円)。
Contains a cash related translation adjustment (JPY 100MIL.)
(FY18 : 43, FY17 : 38, FY16 : 20)

(億円, JPY 100M)	Mar. 17	FY17				Mar. 18	FY18			
		Jun. 17	Sep. 17	Dec. 17	Mar. 18		Jun. 18	Sep. 18	Dec. 18	Mar. 19
総資産 Total Assets	14,844	14,441	15,339	15,623	16,553	18,085	18,423	18,781	20,103	
負債 Debt	7,809	7,215	7,823	7,933	8,587	10,183	10,195	10,619	11,291	
自己資本比率 Capital ratio (%)	46.5	48.8	47.9	48.1	47.2	43.3	44.2	43.0	43.4	
純資産 Net Assets	7,035	7,226	7,516	7,690	7,966	7,902	8,228	8,162	8,812	
発行済み普通株式数 (千株) Outstanding common shares(000shares)	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	1,490,282	

2. 地域別の状況 Regional performance
主要国別卸売台数 Wholesale volume by major country

(千台 000 units)	FY16	FY17*				Full Year	FY18**				Full Year	FY19 (Plan)
	Full Year	1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q		Full Year
Japan	181	49	55	54	67	225	55	60	70	66	251	313
Non-Mini	32	9	9	8	17	43	9	11	10	17	47	
Mini	50	11	13	15	17	56	13	15	15	16	59	
OEM	99	29	33	31	33	126	33	34	45	33	145	
North America	169	37	44	45	56	182	45	41	35	66	187	180
US	111	21	22	28	39	110	27	29	24	47	127	
OEM	20	5	8	6	3	22	3	1	3	4	11	
Europe	225	36	49	57	71	213	50	62	61	70	243	233
Russia	14	3	10	9	12	34	12	9	13	14	48	
OEM	35	5	4	3	2	14	1	2	0	2	5	
Asia	317	103	90	116	125	434	130	128	150	132	540	533
China and others	117	47	34	43	40	164	56	47	66	42	211	
China	82	39	28	36	31	134	47	41	57	34	179	
Taiwan	35	8	6	7	9	30	9	6	9	8	32	
ASEAN	200	56	56	73	85	270	74	81	84	90	329	
Thailand	54	19	15	20	21	75	24	18	25	22	89	
Indonesia	61	14	18	27	44	103	31	40	32	37	140	
Philippines	61	18	19	19	16	72	15	15	16	17	63	
OEM										3	3	
Others	215	38	50	58	60	206	56	67	65	71	259	245
Australia	74	20	20	23	22	85	22	22	21	25	90	
Brazil	19	5	7	6	6	24	5	8	6	6	25	
Grand Total	1,107	263	288	330	379	1,260	336	358	381	405	1,480	1,504

主要国別小売台数 Retail volume by major country

(千台 000 units)	FY16	FY17*				Full Year	FY18**				Full Year	FY19 (Plan)
	Full Year	1Q	2Q	3Q	4Q		1Q	2Q	3Q	4Q		Full Year
Japan	80	19	24	19	36	98	21	27	21	36	105	132
Non-Mini	32	8	9	7	17	41	9	12	9	17	47	50
Mini	48	11	15	12	19	57	12	15	12	19	58	82
North America	138	36	36	36	47	155	45	38	35	55	173	169
US	100	25	25	24	36	110	32	26	24	42	124	112
Europe	179	46	43	45	59	193	55	57	56	68	236	240
Russia	16	4	5	10	11	30	10	11	14	11	46	47
Asia	315	84	98	124	126	432	110	124	124	122	480	511
China and others	109	30	39	50	38	157	41	41	41	39	162	175
China	88	24	34	45	33	136	36	35	36	34	141	153
Taiwan	21	6	5	5	5	21	5	6	5	5	21	22
ASEAN	206	54	59	74	88	275	69	83	83	83	318	336
Thailand	56	16	16	21	21	74	20	21	23	24	88	94
Indonesia	65	16	20	27	41	104	31	40	35	34	140	144
Philippines	61	18	18	20	19	75	13	17	17	15	62	64
OEM										3	3	
Others	214	56	56	55	56	223	61	56	64	69	250	253
Australia	73	21	20	21	21	83	23	20	21	25	89	87
Brazil	24	5	7	6	6	23	6	8	6	8	25	27
Grand Total	926	241	257	279	324	1,101	292	302	300	350	1,244	1,305

- * FY17よりフェルトリコは「その他」から「北米」に地域区分を変更。
Changed the regional division of Puerto Rico from "Others" to "North America" from FY2017.
- ** FY18よりアセアンと欧州の一部国を「その他」に地域区分を変更。
Changed the regional division of some countries in ASEAN and Europe from "ASEAN and Europe" to "Others" from FY2018.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY16	FY17				FY18	FY18				FY18
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year
Japan	Okazaki	248	53	62	65	68	248	60	61	58	55	234
	Mizushima	191	46	56	61	79	242	67	75	93	74	309
	PMC	81	14	19	19	22	74	19	19	23	24	85
Overseas	MMTh (Thailand)	356	75	100	89	102	366	88	88	106	102	384
	GMMC(China)	77	31	24	40	37	132	39	22	45	30	136
	PCMA-Rus(Russia)	11	2	5	5	7	19	9	7	10	10	36
	MMKI (Indonesia)	1	1	6	17	30	54	29	44	44	50	167
	MMPC (Philippines)	27	12	12	8	5	37	9	5	5	4	23

*最終組立地をベースにカウントしており、自工会の統計データとは異なる

Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)		FY16	FY17				FY18	FY18				FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	Full Year
減価償却費 Depreciation		462	111	122	138	149	520	130	131	181	174	616	750
設備投資*		581	129	319	216	335	999	342	212	273	550	1,377	1,425

*計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)		FY16	FY17				FY18	FY18				FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	Full Year
研究開発費 R&D expenses		890	207	218	242	358	1,025	266	294	352	331	1,243	1,410

*連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries & affiliates

	FY16	FY17				FY18	FY18			
	Mar. 17	Jun. 17	Sep. 17	Dec. 17	Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 19	
連結子会社 Consolidated subsidiaries	35	36	34	34	34	35	35	35	36	
持分法適用会社 Equity-method subsidiaries & affiliates	20	22	22	21	21	20	20	20	20	

7. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)		FY16	FY17				FY18	FY18			
		Mar. 17	Jun. 17	Sep. 17	Dec. 17	Mar. 18	Jun. 18	Sep. 18	Dec. 18	Mar. 19	
MMC 単独 Non-consolidated		200	0	0	0	0	0	0	0	0	
MMC Group		191	344	352	385	300	2,840	2,952	3,147	3,151	
連結調整 Consolidation Adjustment		-235	-45	-54	-54	-34	-649	-824	-1,016	-864	
Grand Total		156	299	298	331	266	2,191	2,128	2,131	2,287	

8. 主な経営指標 Management Index

(円 JPY)		FY16	FY17				FY18	FY18				FY19 (Plan)	
		Full Year	1Q	2Q	3Q	4Q	Full Year	1Q	2Q	3Q	4Q	Full Year	Full Year
総資産経常利益率 (ROA)		0.6%					7.0%					6.6	
自己資本当期純利益率 (ROE)		-29.2%					14.6%					16.1	
1株当たり当期純利益 (EPS)		-164.1					72.2					89.3	
普通配当 Ordinary dividend		10.0					17.0					20.0	
特別配当 Extraordinary dividend		-					-					-	

総資産経常利益率(ROA) = (経常利益 / 総資産 (当・前年度末の平均値)) × 100

Ratio of ordinary profit to total assets (ROA) = (Ordinary profit / Total assets (Average of year end and beginning)) × 100

自己資本当期純利益率(ROE) = (当期利益 / 自己資本 (当・前年度末の平均値)) × 100

Return on equity (ROE) = (Net income / Shareholders' Equity (Average of year end and beginning)) × 100

1株当たり当期純利益(EPS) = 当期利益 / 期中平均株式数

Net income per share (EPS) = Net income / Average number of shares during the period

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