

補足資料: Additional Information Material

1. 連結主要数値の推移 Primary consolidated financial figures

(億円, JPY 100M)		FY15	FY16				FY17*	FY17(Plan)*				
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	Full Year
売上高 Net Sales		22,678	4,287	4,362	8,649	4,769	5,648	19,066	4,409	5,068	9,477	20,000
	Japan	4,129	457	616	1,073	812	1,088	2,973	754	850	1,604	3,500
	North America	3,248	744	711	1,455	602	914	2,971	698	776	1,474	3,200
	Europe	5,146	1,067	1,091	2,158	1,127	1,050	4,335	747	1,061	1,808	4,400
	Asia	4,826	939	978	1,917	1,137	1,281	4,335	1,340	1,290	2,630	5,200
	China and others	840	152	202	354	260	228	842	274	192	466	
	ASEAN	3,986	787	776	1,563	877	1,053	3,493	1,066	1,098	2,164	
	Others	5,329	1,080	966	2,046	1,091	1,315	4,452	870	1,091	1,961	3,700
営業利益 Operating Profit		1,384	46	-362	-316	84	283	51	206	236	442	700
	(Margin)	6.1%	1.1%	-8.3%	-3.7%	1.8%	5.0%	0.3%	4.7%	4.7%	4.7%	3.5%
	Japan	-24	-131	-95	-226	-18	-114	-358	-75	-52	-127	
	North America	62	35	-146	-111	-73	18	-166	33	3	36	
	Europe	221	-47	-190	-237	-36	57	-216	2	38	40	
	Asia	749	122	84	206	126	180	512	153	134	287	
	China and others	140	4	-3	1	18	23	42	46	38	84	
	ASEAN	609	118	87	205	108	157	470	107	96	203	
	Others	376	67	-15	52	85	142	279	93	113	206	
経常利益 Ordinary Profit		1,410	44	-326	-282	60	311	89	290	316	606	790
	(Margin)	6.2%	1.0%	-7.5%	-3.3%	1.3%	5.5%	0.5%	6.6%	6.2%	6.4%	4.0%
親会社株主に帰属する当期純利益		726	-1,297	-899	-2,196	63	148	-1,985	230	254	484	680
	Net income attributable to owners of the Parent											
	(Margin)	3.2%	-30.3%	-20.6%	-25.4%	1.3%	2.6%	-10.4%	5.2%	5.0%	5.1%	3.4%
売上レート (円)	USD	121	111	103	108	107	114	109	111	111	111	105
	EURO	133	125	115	119	116	121	119	122	130	126	115
	THB	3.44	3.09	2.97	3.03	3.12	3.27	3.12	3.27	3.36	3.32	3.05
ネット・キャッシュ・フロー		669						935				
	Net Cash Flow											
	Operating	1,977						-458				
	Investing	172						-731				
	Financing	-1,229						2,104				
現金の期末残高		4,624						5,559				
	Cash Balance*											

* 現金の期末残高は連結キャッシュ・フロー計算書の現金及び現金同等物の期末残高。
Cash balance refers to the end of period cash and cash equivalents balance on the consolidated statement of cash flows.

* 現金に係る換算差額、適用範囲変更増減を含む(億円)。
Contains a cash related translation adjustment (JPY 100Mil).
(FY16 : 20, FY15 : -251, FY14 : 96)

(億円, JPY 100M)		FY15		FY16			FY17	
		Mar.16	Jun.16	Sep.16	Dec.16	Mar.17	Jun.17	Sep.17
総資産 Total Assets		14,337	12,853	11,782	15,562	14,844	14,441	15,339
負債 Debt		7,483	7,646	7,560	8,668	7,809	7,215	7,823
自己資本比率 Capital ratio (%)		46.8	39.6	34.9	43.5	46.5	48.8	47.9
純資産 Net Assets		6,854	5,207	4,222	6,894	7,035	7,226	7,516
発行済み普通株式数 (千株)		983,662	983,662	983,662	1,490,282	1,490,282	1,490,282	1,490,282
	Outstanding common shares(000shares)							

2. 地域別の状況 Regional performance

主要国別卸売台数 Wholesale volume by major country

(千台 000 units)		FY15	FY16				FY17*	FY17(Plan)*				
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	Full Year
Japan		246	18	32	50	51	80	181	49	55	104	206
	Non-Mini	44	7	6	13	8	11	32	9	9	18	
	Mini	58	5	10	15	16	19	50	11	13	24	
	OEM	144	6	16	22	27	50	99	29	33	62	
North America		154	39	44	83	36	50	169	37	44	81	168
	US	97	28	28	56	19	36	111	21	22	43	
	OEM	19	1	5	6	8	6	20	5	8	13	
Europe		233	51	59	110	62	53	225	36	49	85	221
	Russia	28	4	3	7	3	4	14	3	10	13	
	OEM	22	8	12	20	7	8	35	5	4	9	
Asia		324	75	72	147	83	87	317	103	90	193	408
	China and others	110	28	23	51	33	33	117	47	34	81	
	China	82	17	15	32	25	25	82	39	28	67	
	Taiwan	28	11	8	19	8	8	35	8	6	14	
	ASEAN	214	47	49	96	50	54	200	56	56	112	
	Thailand	64	11	11	22	16	16	54	19	15	34	
	Indonesia	71	16	18	34	11	16	61	14	18	32	
	Philippines	57	14	14	28	17	16	61	18	19	37	
Others		283	52	47	99	52	64	215	38	50	88	189
	Australia	73	19	18	37	18	19	74	20	20	40	
	Brazil	35	5	5	10	5	4	19	5	7	12	
Grand Total		1,240	235	254	489	284	334	1,107	263	288	551	1,192

主要国別小売台数 Retail volume by major country

(千台 000 units)		FY15	FY16				FY17*	FY17(Plan)*				
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	Full Year
Japan		102	10	19	29	21	30	80	19	24	43	90
	Non-Mini	43	6	6	12	8	12	32	8	9	17	43
	Mini	59	4	13	17	13	18	48	11	15	26	47
North America		135	37	32	69	32	37	138	36	36	72	148
	US	97	27	22	49	22	29	100	25	25	50	106
Europe		206	47	43	90	42	47	179	46	43	89	188
	Russia	31	4	4	8	4	4	16	4	5	9	20
Asia		322	71	69	140	89	86	315	84	98	182	389
	China and others	104	21	21	42	37	30	109	30	39	69	134
	China	80	15	16	31	32	25	88	24	34	58	110
	Taiwan	24	6	5	11	5	5	21	6	5	11	24
	ASEAN	218	50	48	98	52	56	206	54	59	113	255
	Thailand	64	12	12	24	15	17	56	16	16	32	61
	Indonesia	76	17	16	33	16	16	65	16	20	36	96
	Philippines	55	15	15	30	15	16	61	18	18	36	73
Others		283	56	52	108	53	53	214	56	56	112	214
	Australia	73	19	18	37	18	18	73	21	20	41	74
	Brazil	35	6	7	13	6	5	24	5	7	12	26
Grand Total		1,048	221	215	436	237	253	926	241	257	498	1,029

* FY17よりプエルトリコは「その他」から「北米」に地域区分を変更。
Changed the regional division of Puerto Rico from "Others" to "North America" from FY17.

3. 主要な製作所別生産状況 Production volume by plant

(千台 000 units)		FY15							FY16			FY17		
		Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	3Q	4Q	Full Year
Japan	Okazaki	251	60	61	121	62	65	248	53	62	115			
	Mizushima	309	18	37	55	56	80	191	46	56	102			
	PMC	74	19	21	40	20	21	81	14	19	33			
Overseas	MMTh (Thailand)	341	87	82	169	94	93	356	75	100	175			
	GMMC (China)	50	14	9	23	26	27	77	31	24	55			
	PCMA-Rus (Russia)	22	3	3	6	3	2	11	2	5	7			
	MMPC (Philippines)	17	6	5	11	7	10	27	12	12	24			

*最終組立地をベースにカウントしており、自工会の統計データとは異なる
Production volume indicates number of vehicles locally produced based on MMC's counting method. (Different from JAMA.)

4. 連結減価償却費・設備投資 Consolidated depreciation & capital expenditure

(億円 JPY 100M)	FY15							FY16			FY17			FY17 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	Full Year
減価償却費 Depreciation	536	118	120	238	109	115	462	111	122	233				530
設備投資* Capital expenditure*	690	88	127	215	117	249	581	129	319	448				1,000

*計上ベース Accrual basis.

5. 研究開発費 R&D expenses

(億円 JPY 100M)	FY15							FY16			FY17			FY17 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	Full Year
研究開発費 R&D expenses	787	200	206	406	216	268	890	207	218	425				1,070

*連結ベース Consolidated basis.

6. 子会社数・関連会社数 Number of subsidiaries & affiliates

	FY15		FY16				FY17		
	Mar.16	Jun.16	Jun.16	Sep.16	Dec.16	Mar.17	Jun.17	Sep.17	Dec.17
連結子会社 Consolidated subsidiaries	36	35	35		35	35	36	34	
持分法適用会社 Equity-method subsidiaries & affiliates	20	20	20		20	20	22	22	

7. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)	FY15		FY16				FY17		
	Mar.16	Jun.16	Jun.16	Sep.16	Dec.16	Mar.17	Jun.17	Sep.17	Dec.17
MMC 単独 Non-consolidated	100	108	710		1,515	200	0	0	
MMC Group	337	446	389		327	191	344	352	
連結調整 Consolidation Adjustment	-166	-159	-760		-759	-235	-45	-54	
Grand Total	271	395	339		1,083	156	299	298	

8. 主な経営指標 Management Index

	FY15							FY16			FY17			FY17 (Plan)
	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	1Q	2Q	1H	3Q	4Q	Full Year	Full Year
総資産経常利益率 (ROA)	9.4%						0.6%							
自己資本当期純利益率 (ROE)	10.9%						-29.2%							
1株当たり当期純利益 (EPS)	73.8			-223.3			-164.1			32.47				45.6
普通配当 Ordinary dividend	16.0			5.0			10.0			7.0				14.0
特別配当 Extraordinary dividend	-						-							-

総資産経常利益率 (ROA) = [経常利益 / 総資産 (当・前年度末の平均値)] × 100
Ratio of ordinary profit to total assets (ROA) = [Ordinary profit / Total assets (Average of year end and beginning)] × 100
自己資本当期純利益率 (ROE) = [当期純利益 / 自己資本 (当・前年度末の平均値)] × 100
Return on equity (ROE) = [Net income / Shareholders' Equity (Average of year end and beginning)] × 100
1株当たり当期純利益 (EPS) = 当期純利益 / 期中平均株式数
Net income per share (EPS) = Net income / Average number of shares during the period

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