

Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2014 [Japan GAAP]

Company name: **Mitsubishi Motors Corporation**
 Listing: First Section, the Tokyo Stock Exchange
 Stock code: 7211
 URL: <http://www.mitsubishi-motors.co.jp/>
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Scheduled date to file quarterly report: August 9, 2013

Scheduled date to deliver cash dividends: TBD

Quarterly earnings supplementary explanatory documents: Yes

Quarterly earnings presentation: Yes

(Figures less than one million yen are rounded, unless otherwise noted)

1. Consolidated performance for the first quarter of fiscal year 2013 (from April 1, 2013 to June 30, 2013)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2013 1 st quarter	409,425	(2.4)	16,032	7.4	22,309	56.9	16,438	(17.6)
FY2012 1 st quarter	419,296	(2.9)	14,933	22.1	14,214	38.0	19,957	367.3

Note: Comprehensive income FY2013 1st quarter: ¥ 18,887 million (– %) FY2012 1st quarter: ¥ (6,874) million (– %)

	Net income per share	Diluted net income per share
	Yen	Yen
FY2013 1 st quarter	2.67	1.67
FY2012 1 st quarter	3.60	1.96

(2) Consolidated financial position

As of	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
June 30, 2013	1,399,071	369,038	25.6
March 31, 2013	1,452,809	351,227	23.4

Reference: Equity As of June 30, 2013: ¥ 358,013 million As of March 31, 2013: ¥ 340,197 million

2. Cash dividends

Record date	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Fiscal year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2012	-	0.00	-	0.00	0.00
FY2013	-				
FY2013 (Forecast)		0.00	-	0.00	0.00

Note: Revisions to the forecasts of cash dividends in the current quarter: Nil

3. Consolidated earnings forecasts for fiscal year 2013 (from April 1, 2013 to March 31, 2014)

(Percentages indicate changes over the same period in the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY2013 1 st half	1,000,000	16.3	36,000	16.8	34,000	7.4	19,000	(36.8)	3.08
Full year	2,270,000	25.1	100,000	48.4	90,000	(4.2)	50,000	31.7	8.10

Note: Revisions to the consolidated earnings forecasts in the current quarter: Nil

Mitsubishi Motors plans to consolidate its common stock on a 10:1 basis on August 1 2013. The net income per share item under the Consolidated Earnings Forecast for FY2013 was calculated on the number of outstanding shares of common stock (not including treasury stock) prior to this stock consolidation.

* Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of simple accounting as well as specific accounting for preparing the quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - 1) Changes in accounting policies due to revisions to accounting standards: No
 - 2) Changes in accounting policies due to other reasons: No
 - 3) Changes in accounting estimates: No
 - 4) Restatement: No
- (4) Number of issued shares (common stock)
 - 1) Total number of issued shares and outstanding at the end of the period (including treasury stock)

As of June 30, 2013:	6,178,939,745 shares
As of March 31, 2013:	6,080,900,530 shares
 - 2) Number of shares of treasury stock at the end of the period

As of June 30, 2013:	2,195,953 shares
As of March 31, 2013:	2,195,953 shares
 - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)

FY2013 1 st quarter:	6,167,047,606 shares
FY2012 1 st quarter:	5,536,823,713 shares

* Quarterly review procedures:

As of when this summary of quarterly financial results have been released as flash report, we have not completed the review for the quarterly financial reporting required in accordance with the Financial Instruments and Exchange Act.

* Proper use of earnings forecasts, and other special matters:

The earnings forecasts are based on judgments and estimates that have been made on the basis of currently available information and are subject to a number of risks and uncertainties. Changes in the company's business environment, in market trends and in foreign exchange rates may cause actual results to differ materially from these forecast figures.

1. Qualitative Information and Financial Statements

(1) Summary of operating results

The operating environment for automobile makers remained harsh and unstable in the first quarter of the 2013 fiscal year (FY). Although there were some bright signs such as a correction of the super-strong yen and the United States' economy slowly expanding, a recession continued in Eurozone countries, the possibility of tapering of quantitative easing in the United States influenced fluctuations in the global financial market as well as economies in emerging markets negatively affected the operating environment.

In the midst of this operating environment, the Mitsubishi Motors Group's consolidated operating results for the first quarter of FY2013 are as follows: Net sales, affected by decrease in wholesale sales volume decreased 9.9 billion yen, or 2% year-on-year to 409.4 billion yen. Operating income rose 1.1 billion yen, or 7% year-on-year, to a profit of 16 billion yen. Favorable exchange rates and continuous efforts on reducing material and other costs offset negative factors such as a drop in wholesale volume and increase in selling costs.

Ordinary income rose 8.1 billion yen, or 57% year-on-year to a profit of 22.3 billion yen, helped by gains on foreign exchange and other non-operating profits. Net income decreased 3.6 billion yen, or 18% year-on-year to 16.4 billion yen. 11.4 billion yen was recorded as extraordinary income from the sale of securities in the same period last year.

With increases in Asia & Other Regions, global retail sales in the first quarter of FY2013 totaled 249,000 units, an increase of 10,000 units, or 4% year-on-year.

Sales volumes by region were as follows:

Japan: Sales volume reached 28,000 units, a decrease of 2,000 units or 6% year-on-year. In the month of June when the new *eK Wagon* and *eK Custom* were launched, an increase in sales volume over the previous year was recorded.

North America: Although sales of the *Outlander Sport** in the United States (locally produced since July 2012) increased over the same period last year, overall year-on-year sales decreased following last year's termination of the *Galant*. On the other hand, sales increased in Canada and Mexico over the same period previous year. As a result, sales volume came to 23,000 units, which remained at the same level year-on-year.

* RVR or ASX in other markets

Europe: Sales volume (including Russia) came to 47,000 units, an increase of 1,000 units or 1% over the same period last year. Despite a year-on-year decrease in total automobile demand in Western Europe, sales of the new *Outlander* and the new *Space Star/Mirage* increased, contributing to the overall increase in the region.

Asia & Other Regions: Sales volume amounted to 151,000 units, an increase of 11,000 units or 9% year-on-year. In the ASEAN region, sales increased in countries including the Philippines and Indonesia. However in Thailand, the government's "first-car buyer program" came to an end, negatively affecting sales in the country, contributing to an overall year-on-year decrease for the area. On the other hand other areas including North Asia, Australia, New Zealand, and countries in Central and South America, the Middle East, and Africa all achieved year-on-year increases which contributed to the overall increase for the region.

(2) Summary of financial position

Total assets as at June 30, 2013 amounted to 1,399.1 billion yen, a decrease of 53.7 billion yen from the end of FY2012. Out of total assets, cash and cash deposits amounted to 349.3 billion

yen, a decrease of 60.2 billion yen from the end of FY2012.

Total liabilities amounted to 1,030.0 billion yen, a decrease of 71.6 billion yen from the end of FY2012. Out of total liabilities, the interest bearing debt balance was reduced to 314.3 billion yen, a decrease of 50.1 billion yen from the end of FY2012. Net assets at the end of the first quarter of FY2013 amounted to 369.1 billion yen including net income recorded in the first quarter of FY2013, a 17.9 billion yen increase from the end of FY2012.

(3) Summary of forecasts for consolidated earnings and others

Mitsubishi Motors has decided to keep its consolidated forecasts first announced on April 25, 2013 unchanged for both the first half of FY2013 (April 1 through September 30, 2013) as well as for the full year of FY2013 (April 1, 2013 through March 31, 2014).

2. Others

N/A

3. Consolidated financial statements

(1) Consolidated balance sheets

(Millions of yen)

	As of March 31, 2013	As of June 30, 2013
Assets		
Current assets		
Cash and deposits	409,509	349,309
Notes and accounts receivable-trade	149,555	120,308
Merchandise and finished goods	143,046	169,208
Work in process	33,979	31,152
Raw materials and supplies	25,295	31,113
Other	123,906	115,977
Allowance for doubtful accounts	(6,312)	(5,716)
Total current assets	878,980	811,352
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	82,541	81,553
Machinery, equipment and vehicles, net	139,756	147,626
Tools, furniture and fixtures, net	51,977	54,218
Land	99,432	100,238
Construction in progress	13,196	9,470
Total Property, plant and equipment	386,903	393,108
Intangible assets	12,894	12,641
Investments and other assets		
Investment securities	67,251	67,933
Other	117,014	123,815
Allowance for doubtful accounts	(10,234)	(9,780)
Total investments and other assets	174,031	181,968
Total noncurrent assets	573,829	587,718
Total assets	1,452,809	1,399,071

(Millions of yen)

	As of March 31, 2013	As of June 30, 2013
Liabilities		
Current liabilities		
Notes and accounts payable-trade	313,810	297,022
Short-term loans payable	113,984	69,154
Current portion of long-term loans payable	143,271	144,299
Accounts payable-other and accrued expenses	106,168	111,638
Income taxes payable	8,360	6,702
Provision for product warranties	28,273	28,270
Other	73,378	72,392
Total current liabilities	787,248	729,480
Noncurrent liabilities		
Long-term loans payable	107,125	100,804
Provision for retirement benefits	111,660	112,032
Provision for directors' retirement benefits	912	912
Other	94,634	86,803
Total noncurrent liabilities	314,333	300,552
Total liabilities	1,101,581	1,030,033
Net assets		
Shareholders' equity		
Capital stock	657,355	657,355
Capital surplus	432,666	432,666
Retained earnings	(688,049)	(671,611)
Treasury stock	(217)	(217)
Total shareholders' equity	401,754	418,192
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	5,222	5,159
Deferred gains or losses on hedges	2,980	713
Foreign currency translation adjustment	(69,759)	(66,052)
Total accumulated other comprehensive income	(61,556)	(60,179)
Minority interests	11,030	11,025
Total net assets	351,227	369,038
Total liabilities and net assets	1,452,809	1,399,071

(2) Consolidated statements of income and consolidated statements of comprehensive income

Consolidated statements of income	(Millions of yen)	
	FY2012 1 st quarter (from April 1, 2012 to June 30, 2012)	FY2013 1 st quarter (from April 1, 2013 to June 30, 2013)
Net sales	419,296	409,425
Cost of sales	341,352	316,173
Gross profit	77,943	93,252
Selling, general and administrative expenses		
Advertising and promotion expenses	15,180	26,342
Freightage expenses	9,666	10,712
Provision of allowance for doubtful accounts	(356)	(346)
Directors' compensations, salaries and allowances	15,106	15,928
Provision for retirement benefits	1,192	1,055
Depreciation	2,094	2,488
Research and development expenses	9,234	8,194
Other	10,892	12,843
Total selling, general and administrative expenses	63,010	77,220
Operating income (loss)	14,933	16,032
Non-operating income		
Interest income	675	1,537
Foreign exchange gains	-	6,940
Equity in earnings of affiliates	3,572	611
Other	479	405
Total non-operating income	4,727	9,495
Non-operating expenses		
Interest expenses	2,763	2,685
Foreign withholding tax	1,153	-
Litigation expenses	316	232
Other	1,214	300
Total non-operating expenses	5,446	3,218
Ordinary income (loss)	14,214	22,309
Extraordinary income		
Gain on sales of noncurrent assets	20	382
Gain on sales of investment securities	11,401	6
Other	152	1
Total extraordinary income	11,574	390
Extraordinary loss		
Loss on retirement of noncurrent assets	169	259
Loss on sales of noncurrent assets	13	18
Loss on valuation of investment securities	-	799
Other	2	28
Total extraordinary losses	185	1,106
Income (loss) before income taxes and minority interests	25,603	21,592
Income taxes	4,714	4,102
Income (loss) before minority interests	20,889	17,489
Minority interests in income	932	1,051
Net income (loss)	19,957	16,438

Consolidated statements of comprehensive income

(Millions of yen)

	FY2012 1 st quarter (from April 1, 2012 to June 30, 2012)	FY2013 1 st quarter (from April 1, 2013 to June 30, 2013)
Income (loss) before minority interests	20,889	17,489
Other comprehensive income		
Valuation difference on available-for-sale securities	(8,745)	(62)
Deferred gains or losses on hedges	(6,111)	(2,266)
Foreign currency translation adjustment	(14,919)	(499)
Share of other comprehensive income of associates accounted for using equity method	2,012	4,225
Total other comprehensive income	(27,764)	1,397
Comprehensive income	(6,874)	18,887
Comprehensive income attributable to:		
Owners of the parent	(7,639)	17,816
Minority interests	764	1,070

(3) Notes to consolidated financial statements

Notes on premise of going concern

N/A

Notes on significant changes in the amount of shareholders' equity

N/A

Segment information

FY2012 1st quarter (from April 1, 2012 to June 30, 2012)

1. Net sales and income (loss) for each reportable segment

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the consolidated statement of income (Note 2)
Net sales					
(1) External customers	416,764	2,531	419,296	-	419,296
(2) Intersegment sales & transfers	(192)	-	(192)	192	-
Total	416,572	2,531	419,104	192	419,296
Segment income (loss)	13,942	798	14,741	192	14,933

Notes: 1. Adjustment of segment income (loss) represents the elimination of intersegment transactions.

2. The aggregate amount of segment income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.

(Supplementary information about geographic information)

1) Net sales to the external customers, classified by the geographic location of the external customers

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	74,520	43,042	98,169	113,058	37,679	52,826	419,296

Note: Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Italy, Germany, Russia, Ukraine
- (3) Asia.....Thailand, Malaysia, Taiwan, China
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

2) Net sales and operating income (loss) classified by the geographic location of the company and its consolidated subsidiaries

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Eliminations and corporate	Consolidated
Net sales									
(1) External customers	242,285	40,303	20,490	72,106	37,679	6,432	419,296	-	419,296
(2) Intersegment sales & transfers	78,742	2,141	13,733	64,851	1	-	159,470	(159,470)	-
Total	321,027	42,444	34,224	136,957	37,680	6,432	578,766	(159,470)	419,296
Operating income (loss)	(7,437)	(1,197)	3,507	15,494	98	99	10,565	4,368	14,933

Note: Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Germany, Russia
- (3) Asia.....Thailand, The Philippines
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

FY2013 1st quarter (from April 1, 2013 to June 30, 2013)

1. Net sales and income (loss) for each reportable segment

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the consolidated statement of income (Note 2)
Net sales					
(1) External customers	406,561	2,864	409,425	-	409,425
(2) Intersegment sales & transfers	(25)	-	(25)	25	-
Total	406,536	2,864	409,400	25	409,425
Segment income (loss)	15,451	555	16,006	25	16,032

Notes: 1. Adjustment of segment income (loss) represents the elimination of intersegment transactions.

2. The aggregate amount of segment income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.

(Supplementary information about geographic information)

1) Net sales to the external customers, classified by the geographic location of the external customers

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	84,207	44,278	84,970	84,574	59,129	52,265	409,425

Note: Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe..... Russia, France, Germany, The Netherlands
- (3) Asia.....Thailand, Indonesia, The Philippines, China, Taiwan
- (4) Oceania.....Australia, New Zealand
- (5) Other.....Brazil, U.A.E., Puerto Rico

2) Net sales and operating income (loss) classified by the geographic location of the company and its consolidated subsidiaries

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Eliminations and corporate	Consolidated
Net sales									
(1) External customers	225,698	40,704	21,806	55,129	59,129	6,957	409,425	-	409,425
(2) Intersegment sales & transfers	110,918	13,207	479	65,943	34	0	190,583	(190,583)	-
Total	336,616	53,911	22,286	121,073	59,164	6,958	600,009	(190,583)	409,425
Operating income (loss)	10,619	(1,833)	1,584	6,871	(822)	294	16,714	(682)	16,032

Note: Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Germany, Russia
- (3) Asia.....Thailand, The Philippines
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico