

## Consolidated Financial Results for FY 2012 Full Year (April 1, 2012 through March 31, 2013) [Japan GAAP]

Company name: **Mitsubishi Motors Corporation**  
 Listing: First Section, the Tokyo Stock Exchange  
 Stock code: 7211  
 URL: <http://www.mitsubishi-motors.co.jp/>  
 Representative: Osamu Masuko, President  
 Contact: Yoshihiro Kuroi, Senior Executive Officer,  
 Corporate General Manager of Corporate Planning Office  
 TEL: +81-3-6852-4206 (from overseas)

Scheduled date for ordinary general shareholders' meeting: June 25, 2013

Scheduled date to file Securities Report: June 25, 2013

Scheduled date to deliver cash dividends: TBD

### 1. Consolidated performance for the Full Year 2012 (April 1, 2012 to March 31, 2013)

(Figures less than one million yen are rounded, unless otherwise noted)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY 2012	1,815,113	0.4	67,382	5.8	93,903	54.2	37,978	58.7
FY 2011	1,807,293	(1.2)	63,674	58.1	60,904	56.4	23,928	53.2

Reference: Comprehensive income FY 2012: ¥ 88,459 million (330.3%) FY2011: ¥ 20,556 million (18.3%)

	Net income per share-basic	Net income per share-diluted	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to sales
	Yen	Yen	%	%	%
FY 2012	6.61	3.71	12.7	6.8	3.7
FY 2011	4.32	2.40	9.7	4.6	3.5

Note: Equity income from affiliates:

FY 2012  
¥4,853 million

FY 2011  
¥5,932 million

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2013	1,452,809	351,227	23.4	(9.21)
March 31, 2012	1,321,306	265,620	19.5	(32.61)

Reference: Shareholders' Equity As of March 31, 2013: ¥ 340,197 million As of March 31, 2012: ¥ 256,994 million

### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from Investing activities	Cash flows from financing activities	Cash & cash equivalents at end of period
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
FY2012	172,227	(114,327)	(8,310)	361,167
FY2011	119,386	(69,069)	(52,579)	310,993

### 2. Cash dividends

Record Date	Cash dividend per share					Total annual cash dividends	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter	Second quarter	Third quarter	Fiscal year end	Annual			
	Yen	Yen	Yen	Yen	Yen	Millions of Yen	%	%
FY2011	—	0.00	—	0.00	0.00	0	0.0	—
FY2012	—	0.00	—	0.00	0.00	0	0.0	—
FY2013 (Forecast)	—	0.00	—	0.00	0.00		0.0	

### 3. Consolidated earnings forecasts for fiscal year 2013 (from April 1, 2013 to March 31, 2014)

(Percentages indicate changes over the same period in the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY2013 2 <sup>nd</sup> quarter	1,000,000	16.3	36,000	16.8	34,000	7.4	19,000	(36.8)	3.13
Full year	2,270,000	25.1	100,000	48.4	90,000	(4.2)	50,000	31.7	8.23

### Note

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): Yes  
Excluded: 1 company (Netherlands Car B.V.)  
For details, please refer to page 24 "(6) Significant Matters Serving as a Basis for the Preparation of Consolidated Financial Statements"
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards: No
  - (ii) Changes in accounting policies due to other reasons: No
  - (iii) Changes in accounting estimates: No
  - (iv) Restatement: No
- (3) Number of shares issued and outstanding (common stocks)
  - (i) Total number of shares issued and outstanding at the end of the fiscal year (including treasury stock)
 

As of March 31, 2013:	6,080,900,530 shares
As of March 31, 2012:	5,537,956,840 shares
  - (ii) Number of shares of treasury stock at the end of the period
 

As of March 31, 2013:	2,195,953 shares
As of March 31, 2012:	94,665 shares
  - (iii) Average number of shares during the period (cumulative from the beginning of the fiscal year)
 

As of March 31, 2013:	5,751,828,873 shares
As of March 31, 2012:	5,537,956,840 shares

Note: For details on the number of shares as a basis of computing net income per share (consolidated), please refer to Per share

information on page 30.

## Reference: Summary of Non-consolidated Results

### Financial highlights (April 1, 2012 through March 31, 2013)

(1) Non-consolidated operating results *(Percentages indicate changes over same period in the previous fiscal year.)*

	Net sales		Operating income		Ordinary income		Net income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
FY2012	1,383,389	(3.1)	14,771	(2.4)	75,290	283.3	38,696	84.9
FY2011	1,427,599	(3.0)	15,137	—	19,642	—	20,930	—

	Net income per share-basic	Net income per share-diluted
	Yen	Yen
FY2012	6.73	3.78
FY2011	3.78	2.10

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share- basic
	Millions of Yen	Millions of Yen	%	Yen
As of March 31, 2013	982,418	170,789	17.4	(37.08)
March 31, 2012	973,693	138,890	14.3	(53.94)

Note: Shareholders' equity:

FY2012  
¥ 170,789 million

FY2011  
¥ 138,890 million

\* Annual audit procedures:

As of when this summary of financial results have been released as flash report, we have not completed the audit for Securities Report required in accordance with the Financial Instruments and Exchange Act.

## 1. Management Results

### (1) Analysis of management results

#### Overview of consolidated results for current term

The operating environment for automobile makers remained harsh, with the seemingly recovering China market slowing down entering this year; however some good signs are becoming visible. While severe economic conditions in Eurozone countries continued due to sovereign credit uncertainty, political measures adopted by EU governments since summer of last year are beginning to restore calm in European financial markets. The United States' economy has also recently started along the path to recovery. In addition, the long-running super-strong Japanese yen is headed on a path to correction.

The 2012 fiscal year marks the second year of the JUMP 2013 mid-term business plan, and during the year Mitsubishi Motors focused its efforts on emerging markets, environmental initiatives, and raising profit levels in order to achieve the plan's fundamental goal of "growth and a leap forward."

In the midst of this operating environment, MMC posted a consolidated net sales of 1,815.1 billion yen, a 0.4% or 7.8 billion yen increase over the previous fiscal year, nearly identical to the previous fiscal year's results.

MMC posted an operating income of 67.4 billion yen for the 2012 fiscal year, a 6% or 3.7 billion yen increase over the last fiscal year. Although recall campaign expenses and selling costs increased in fiscal 2012, improvements in the volume and model mix and reductions in materials and other costs contributed this increase. Ordinary income rose 33.0 billion yen, or 54% over the previous fiscal year to a profit of 93.9 billion yen, due to an improvement in non-operating income helped mainly by foreign exchange gain. Net income rose 14.1 billion yen, or 59% over the last fiscal year to 38.0 billion yen as a result of the company recording extraordinary profits and losses – extraordinary profit from the sales of shares in GAC Changfeng Motor Co., Ltd. and an extraordinary loss on the sales of shares in its European production subsidiary, NedCar.

Global retail sales volume for the fiscal year 2012 totaled 987,000 units, a 1% or 14,000-unit decrease over the last fiscal year. Sales by region were as follows:

In Japan, MMC posted a cumulative sales volume of 134,000 units, a 12% or 18,000-unit decrease over the last fiscal year. Despite registered vehicles maintaining a sales volume at about the same level as the last fiscal year, minicar sales lagged, including the eK Wagon which is coming to the end of its current model life cycle.

In North America, Mitsubishi Motors posted a sales volume of 85,000 units, a 20% or 21,000-unit decrease over the previous fiscal year. Although in the United States sales of the Outlander Sport (RVR or ASX in other markets), which went into local production, increased over the last fiscal year, the decrease was due mainly to a drop in overall sales following termination of the U.S. market models in fiscal year 2011.

In Europe, although a sales volume increased over the previous year in Russian market where overall sales demand increased, sales volume decreased in western Europe where overall demand decreased, which resulted in a cumulative sales volume of 181,000 units, a 17% or 37,000 units decrease over the previous fiscal year.

In Asia & Other Regions, Mitsubishi Motors posted a sales volume of 587,000 units, 12% or 62,000-unit increase over the previous year. The growth was driven by strong sales in ASEAN bloc countries where MMC's sales increase outpaced the growth of overall automobile market demand in Thailand.

Notes:

(1) The sales figures above are reported by geographical segment, which is based on an administrative classification created by MMC.

(2) The unit sales, net sales and operating income reported below are supplemental information for the "Consolidated Financial Tables: Segment information". Specifically, results for MMC and affiliated companies in Japan, as well as results for MMC Group-affiliated companies outside of Japan will be outlined.

Results by business sector were as follows:

#### 1. Automotive business

In the automotive business sector, for the year ended March 31, 2013 net sales totaled 1,805.1 billion yen, up 8 billion yen or 0.4% over the previous fiscal year. Operating profit of 65.0 billion yen was up 4.6 billion yen over fiscal 2011.

#### 2. Automobile financing business

In the automobile financing business sector, for the year ended March 31, 2013 net sales totaled 10.1 billion yen, down 0.3 billion yen or 3% over the previous fiscal year. Operating profit of 2.4 billion yen was down 1.0 billion yen over fiscal 2011.

Results by region were as follows:

1. Japan

In Japan, net sales totaled 1,444.6 billion yen, a decrease of 70.5 billion yen or 5% over fiscal 2011 due to lower unit sales. Operating income came in at 9.3 billion yen, decrease of 16.5 billion yen or 64% over fiscal 2011 (Lower revenue and profit).

2. North America

In North America, net sales totaled 175.1 billion yen, a decrease of 13.6 billion yen or 7% over fiscal 2011 driven mainly by lower unit sales. Operating income at negative of 6.0 billion yen (Lower revenue and negative operating profit).

3. Europe

In Europe, net sales came in at 120.8 billion yen, a decrease of 82.8 billion yen or 41% over fiscal 2011 mainly due to lower unit sales. Operating income came in at 11.3 billion yen, up 2.8 billion yen or 34% on fiscal 2011, due to profit improvements from reduction in fixed costs (Lower revenue; however higher profit).

4. Asia and Other Regions

In Asia and Other Regions, net sales came in at 850.7 billion yen, an increase of 215.4 billion yen or 34% over fiscal 2011 driven by higher unit sales mainly in the ASEAN region. Despite a decrease in operating income due to foreign exchange rate fluctuations, sales volume increased; resulting in an operating income of 55.7 billion yen, up 17.9 billion yen or 47% on fiscal 2011 (Higher revenue, higher profit).

Forecast for the 2013 fiscal year

The current consolidated earnings forecast for fiscal year 2013 (ending March 31, 2014) is as follows:

	2 <sup>nd</sup> Quarter Consolidated	Annual
Net Sales	1,000.0 billion yen	2,270.0 billion yen
Operating income	36.0 billion yen	100.0 billion yen
Ordinary income	34.0 billion yen	90.0 billion yen
Net income	19.0 billion yen	50.0 billion yen

\* Currency exchange rate assumption: 95 yen / 1 USD, 125 yen / 1 EUR, 97 yen / 1 AUD, 3.50yen/1THB

The forecast for consolidated retail sales volume is as follows:

(1,000 units)

Region	Fiscal Year 2013 Forecast	Fiscal Year 2012 Results
Japan	148	134
North America	100	85
Europe	212	181
Asia & Others	709	587
Total	1,169	987

\* These forecasts are based on judgments and estimates that have been made on the basis of currently available information, and are subject to a number of risks, uncertainties and assumptions. Changes in MMC's business environment, market trends or exchange rates may cause actual results to differ materially from these

forecasts.

#### Progress of Mid-term Business Plan

On January 20, 2011 MMC announced the new *JUMP 2013* mid-term business plan covering fiscal years 2011 through 2013 (ending March 31, 2014). MMC will continue to push ahead with its efforts in focusing management resources and implementing sustainable reforms as it aims for the "growth and a leap forward" that the new plan calls for. Under the new plan, the MMC will target the needs of emerging markets, where first-time buyer demand is growing rapidly, and of the environment, awareness of which is growing on a global scale. (For details see Section 3. Management Policies (4) Issues facing the Company).

## (2) Financial standing

### Analysis of assets, debt, net assets and cash flow

Assets at the end of the period totaled 1,452.8 billion yen, an increase of 131.5 billion yen over the end of last fiscal year. Liabilities totaled 1,101.6 billion yen, an increase of 45.9 billion yen compared to the end of last fiscal year. Net assets totaled 351.2 billion yen, an increase of 85.6 billion yen over the figure for the end of the previous fiscal year.

Cash flow from operating activities came to a net inflow of 172.2 billion yen, due mainly to profits from sales of shares in an affiliate companies. This compared to a net inflow of 119.4 billion yen in fiscal 2011. Cash flow from investments came to a net outflow of 114.3 billion yen due mainly from sales of shares in a subsidiary. This compared to a net outflow of 69.1 billion yen in fiscal 2011.

Cash flow from financing activities totaled a net outflow of 8.3 billion yen. This compared to a net outflow of 52.6 billion in fiscal 2011. The balance of cash and cash equivalents at the end of fiscal 2012 stood at 361.2 billion yen. This compared to a balance of 311.0 billion yen at the end of fiscal 2011.

### Trends in key cash flow ratios

	FY2007 Full Year	FY2008 Full Year	FY2009 Full Year	FY2010 Full Year	FY2011 Full Year	FY2012 Full Year
Ratio of shareholders' equity (%)	19.7	18.8	17.8	18.2	19.5	23.4
Ratio of market value to assets (%)	56.4	60.8	55.9	43.0	39.4	41.0
Debt repayment coverage (years)	1.9	-	3.9	3.8	2.9	2.1
Interest coverage ratio	8.6	-	7.4	7.9	8.5	15.9

(Notes)

Definitions:

Ratio of shareholders' equity: Shareholders' equity / total assets (excluding minority interest)

Ratio of market value to assets: Total market value of shares / total assets (excluding minority interest)

Debt repayment coverage: Interest bearing liabilities / cash flow from operating activities

Interest coverage ratio: Cash flows from operating activities / interest payments

- All figures are calculated based on consolidated financial data.
- Total market value of shares is the closing market share price at the end of the period multiplied by the number of outstanding shares (excluding treasury shares) at the end of the period.
- Operating cash flows used.
- Interest bearing liabilities indicate all liabilities listed on the consolidated balance sheet for which interest is paid.



### **(3) Dividend policy and dividends for the term ended March 31, 2012**

MMC considers the return of profits to shareholders to be one of the most important goals of management. The increasing intensity of competition in the global automotive industry and the need to develop more advanced environmental technologies today mean that demand on corporate funds is high. It is a basic company policy to regularly divide the fruits of its operations among its shareholders after taking the state of earnings and cash flows into account. Toward this end MMC is working to strengthen and improve its financial base through the implementation of measures and initiatives set forth in JUMP 2013.

MMC regrets to inform shareholders that, in view of MMC's present financial situation, it has decided not to pay dividends on preferred and common stock for the term ended March 31, 2013. MMC respectfully asks for the understanding of its shareholders in this matter.

### **(4) Business-related risks**

Risks that may impact the operating results and financial standing of the MMC Group of companies are outlined below:

#### Natural and other disasters

MMC maintains production and other facilities in Japan and many parts of the world. The occurrence of a major natural or other disaster, including earthquakes, typhoons, fires and infectious diseases, in these areas may result in the suspension or other serious interruption of operations. MMC has prepared and maintains plans and measures to keep operations going in areas and under situations where the risk of such an occurrence is high and where it would have a serious impact on MMC Group operations. A disaster occurring on scale larger than expected, however, may impact MMC's operating results.

#### Issuance of common and preferred shares and effect on share price

In June and July 2004, March 2005, and January 2006 MMC issued several classes of convertible preferred shares. All Class B Preference shares, Series 1 – 3 (issued July 2004), have already been converted into common shares. However the conversion of the remaining Class A & G shares into common shares at some point in the future will dilute the existing common shares and may impact their market price.

#### Foreign exchange rate fluctuations

Overseas sales accounted for around 80 percent of the MMC's consolidated net sales for the term under consideration. MMC endeavors to hedge risks involved in foreign currency receivables and payables through the prudent use of derivative contracts and other instruments but fluctuations in the foreign exchange rates may still impact MMC's operating results.

#### Country risk

Overseas sales accounted for around 80 percent of the MMC's consolidated net sales for the period. Changes in the economic, political or cultural situation in Japan or in the regions and countries MMC trades with may impact MMC's operating results.

#### Funding interest rates

As the end of March 2013, the balance of MMC's consolidated interest-bearing debt is 364.4 billion yen. Changes in interest rates on borrowings resulting from changes in financial market conditions may impact MMC's operating results.

### Manufacturing cost

The MMC Group sources parts and raw materials from a large number of suppliers to manufacture its products. Any rise in the manufacturing cost of MMC's products due to changes in demand and other market conditions may impact MMC's operating results.

### Leasing, financial services and sales incentives

Overcapacity in the auto industry and fierce competition, especially price competition in the North American market, has made it vital to employ sales incentives in order to promote sales.

The use of sales incentives lowers the selling price of a new car. Because of this, the continued use of sales incentives may cause further reductions in used car re-sale prices and in the assessed value of cars returned at the end of lease contracts. Reductions in used car re-sale prices may impact MMC's operating results in future. Reductions in used car re-sale prices may also impact the security value of cars purchased using auto loans and may also impact the asset value of cars on leasing contracts.

### Changes in laws and regulations

MMC is subject to laws and regulations governing protection of the environment, product safety and other matters in the countries where it operates. Additional costs incurred in order to conform to any revision, strengthening of or additions to, these laws and regulations may impact MMC Group operating results.

### Tie-ups and alliances

MMC engages in a variety of activities through operational tie-ups and alliances with auto manufacturers and other companies both in Japan and overseas for the purpose of conducting and expanding its operations. MMC Group operating results may be impacted in the event of a particular situation arising at such a tie-up or alliance company and which is beyond the control of MMC.

### Dependence on particular suppliers

MMC sources raw materials and parts from a large number of suppliers. The necessity to procure materials and parts characterized by higher quality or more advanced technologies at more competitive prices may bring about a situation in which orders are concentrated upon a specific supplier. There may also be only a limited number of suppliers able to supply parts for which a specific technology is required. Consequently, MMC Group operating results may be impacted in the event that some unforeseen situation arises and interrupts deliveries from such suppliers.

### Infringement of intellectual property rights

In order to distinguish its products from those of other auto manufacturers MMC endeavors to protect its own technologies, know-how and other intellectual property as well as to prevent the infringement of third party intellectual property rights. MMC Group operating results may be impacted, however, in the event that a third party unlawfully uses MMC Group intellectual property to manufacture and sell "copies" of its products, or in the event that limitations in the legal system in certain countries in relation to the protection of intellectual property rights results in a reduction of sales or results in legal costs, or in the event that an unforeseen third party intellectual property right requires a halt in manufacturing or sales or the payment of compensation.

### Impact of Lawsuits

A risk of potential lawsuits with business associates or other third parties is unavoidable as MMC carries its business operations. Any decision made for legal procedures on a dispute unfavorable to MMC's claim or prediction may impact MMC's the operating results.

In February 2010, MASRIA CO., Ltd. (hereafter "Plaintiff"), a former MMC distributor in Egypt, filed a lawsuit against MMC for dissolution of a distributor agreement between MMC and the Plaintiff including a 900 million USD claim for damages. The judgments in both the first instance and the second instance found in favor of MMC on October 26, 2010 and July 3, 2012 respectively. The case is pending in the final appellate instance after the Plaintiff appealed on July 21, 2012 for the judgment in the second instance.

MMC's notice to terminate the distributor agreement with the Plaintiff followed the legal process and the claim by the Plaintiff was found to be irrational. Thus, at this time, MMC does not consider this legal case will result in a great impact on MMC's operating results.

## 2. The Mitsubishi Motors Corporation Group of Companies

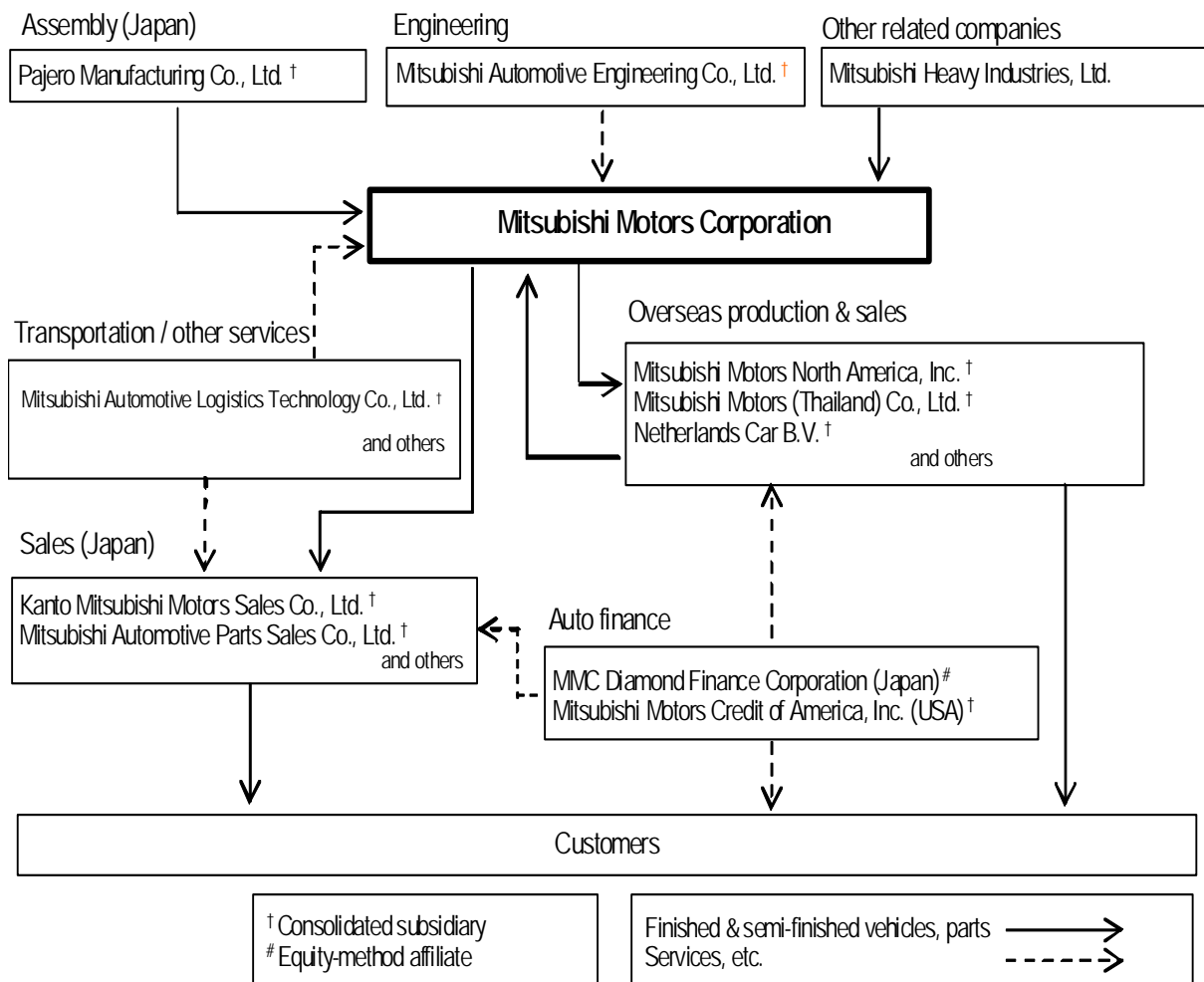
The MMC Group of companies comprises Mitsubishi Motors Corporation, 51 consolidated subsidiaries and 24 equity method affiliates (as at March 31, 2013). The MMC Group is engaged in the development, production and sales of passenger vehicles and their parts and components, as well as in auto financing operations. MMC conducts most of the development work.

Japan, MMC produces standard and small passenger cars and minicars, while Pajero Manufacturing Co., Ltd. produces some Mitsubishi-brand sport utility vehicles (including the *Pajero*). Mitsubishi-brand vehicles are sold in Japan by Kanto Mitsubishi Motors Sales Co., Ltd. and other Mitsubishi Motors sales companies. Mitsubishi Automotive Engineering Co., Ltd. undertakes some of the development of MMC products. Mitsubishi Automotive Logistics Technology Co., Ltd. is responsible for the transport of Mitsubishi-brand cars throughout Japan and also for some predelivery inspection and maintenance work.

As to MMC Group operations outside Japan, Mitsubishi-brand cars are produced and sold in North America by Mitsubishi Motors North America, Inc. and in Thailand by Mitsubishi Motors (Thailand) Co., Ltd.

Auto lease and financing services are provided by MMC Diamond Finance Corporation, and by Mitsubishi Motors Credit of America, Inc. in the United States.

The MMC Group structure and constituent company products and services outlined above are shown in the diagram below.



### 3. Management Policies

#### (1) Basic management policy

"We are committed to providing the utmost driving pleasure and safety for our valued customers and our community. On these commitments we will never compromise. This is the Mitsubishi Motors way."

This corporate philosophy is the cornerstone to all of MMC's corporate activities in its quest to remain and grow as a company that enjoys the trust of its shareholders, customers, business associates, employees and all other stakeholders.

The phrase "For our valued customers and our community" refers to MMC's determination to place the utmost importance on its customers and the local communities it operates in. All corporate activities are conducted with customer satisfaction as the foremost consideration. To this end, MMC devotes its energies and resources to developing environmental technologies and to the pursuit of vehicle safety. By earning customer satisfaction in this way MMC aims to remain a company in which society places its trust.

The phrase "The utmost driving pleasure and safety" refers to MMC's determination to make clear the direction engineering and car building MMC is taking. The vehicles that MMC offers customers reflect the ideals of "Driving Pleasure" and "Reassuring Safety." MMC builds cars that balance on and off-road performance – the fundamental appeal of a car – with the safety and reliability that encourage customers to drive Mitsubishi cars with confidence and reassurance for many years.

The phrase "On these commitments we will never compromise" refers to the uncompromising attention to detail that MMC gives to its car design and building activities and that distinguishes MMC from others. In its approach to designing and building cars MMC leaves no stone unturned in its commitment to discovering new values that earn customer satisfaction and enrich the car ownership experience.

The phrase "Committed to providing" refers to the importance that MMC attaches to continuity. MMC passionately believes that by constantly challenging new frontiers and pushing the envelope in its design and building activities it can continue to offer customers cars that reflect and embody the next evolutionary stage in traditional MMC values.

#### (2) Management indices

MMC does not currently employ ROE, ROA or other such management performance indices. MMC is, however, working toward sustainable growth by devoting its energies and resources to tackling the tasks set out in the *JUMP 2013* mid-term business plan.

#### (3) Medium- and long-term management strategy

All MMC Group directors and employees will work together in devoting their energies to executing the *JUMP 2013* mid-term business plan that covers the period from fiscal 2011 through fiscal 2013 (end of March 2014).

#### (4) Issues facing the Company

Gazing into the future, a steady improvement in the operating environment for automobile makers is expected in the short term due to a correction in the yen, an improvement in consumer as well as corporate confidence stemming from a rise in stock market values as well as recovery in overseas economies. However, big changes loom ahead with growth in emerging markets, stagnation in advanced markets, wide fluctuations in foreign exchange rates, and increasingly fierce competition among automobile makers in the mid- and long-term.

Amid this situation, going into the last year of the *JUMP 2013* mid-term business plan, the Mitsubishi Motors Group will continue to work toward accomplishing a "growth and a leap forward" by focusing on the following:

- i. Focusing management resources on emerging markets and environmental technologies.
- ii. Making radical reforms to the Company's cost structure.
- iii. Seeking opportunities to increase profitability through operational tie-ups and alliances.

iv. Strengthening the Company's management foundation.

Mitsubishi Motors will strive for expanded profit through focusing on these items, along with introducing products that comply with market needs and establishing a cost structure that can weather foreign exchange fluctuations. In particular, Mitsubishi Motors will expand global sales volume by leveraging new product such as the all-new *eK Wagon*, *eK Custom*, and an upcoming tall wagon in Japan – all developed and planned through the NMKV joint venture with Nissan - and the sequential global rollout of the *Outlander* and the *Outlander PHEV* with its unique EV-derived Plug-in Hybrid EV System.

Issues concerning MMC's recall process raised by the recent recall regarding possible oil leaks in minicar engines filed in December last year remain. Therefore MMC will continue moving forward with efforts to strengthen its focus on customer care and safety by following through on implementation of the "Customer First Program," an initiative to promote company-wide quality reforms, starting from the 2013 fiscal year.

MMC places the highest priority on compliance in its implementation and execution of all the initiatives described above and to ensure that it does not damage the trust it enjoys from its customers and society at large MMC will give even greater consideration to its relationship with the environment and with society.

Through constantly reassessing its internal control system, MMC will further enhance its corporate governance and redouble its efforts to ensure corporate compliance and the appropriateness and efficiency of operations management.

Mitsubishi Motors Corporation wishes to thank its stockholders and all stakeholders for their support and guidance to date and humbly asks for their continued support and guidance in the years ahead.

## 4. Consolidated financial statements

### (1) Consolidated balance sheets

(Millions of yen)

	FY 2011 As of March 31, 2012	FY 2012 As of March 31, 2013
Assets		
Current assets		
Cash and deposits	311,631	409,509
Notes and accounts receivable-trade	146,182	149,555
Finance receivables	26,713	26,856
Merchandise and finished goods	118,788	143,046
Work in process	20,088	33,979
Raw materials and supplies	48,586	25,295
Short-term loans receivable	8,990	90
Deferred tax assets	1,963	3,543
Other	83,494	93,416
Less: Allowance for doubtful accounts	(7,263)	(6,312)
Total current assets	759,175	878,980
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	77,580	82,541
Machinery, equipment and vehicles, net	113,112	139,756
Tools, furniture and fixtures, net	45,956	51,977
Land	99,173	99,432
Construction in progress	40,913	13,196
Total property, plant and equipment	376,736	386,903
Intangible assets	11,669	12,894
Investments and other assets		
Long-term finance receivables	53,924	48,228
Investment securities	72,477	67,251
Long-term loans receivable	4,855	4,562
Deferred tax assets	8,889	4,349
Other	44,038	59,873
Less: Allowance for doubtful accounts	(10,461)	(10,234)
Total investments and other assets	173,724	174,031
Total noncurrent assets	562,130	573,829
Total assets	1,321,306	1,452,809

(Millions of yen)

	FY 2011 As of March 31, 2012	FY 2012 As of March 31, 2013
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	317,355	313,810
Short-term loans payable	87,308	113,984
Current portion of long-term loans payable	99,381	143,271
Lease obligations	4,220	4,703
Accounts payable-other and accrued expenses	99,220	106,168
Income taxes payable	8,792	8,360
Deferred tax liabilities	238	346
Provision for product warranties	24,753	28,273
Other	62,184	68,328
Total current liabilities	703,457	787,248
Noncurrent liabilities		
Long-term loans payable	161,390	107,125
Lease obligations	6,977	6,793
Deferred tax liabilities	26,973	30,103
Provision for retirement benefits	108,602	111,660
Provision for directors' retirement benefits	912	912
Other	47,373	57,738
Total noncurrent liabilities	352,228	314,333
Total liabilities	1,055,686	1,101,581
<b>Net assets</b>		
Shareholders' equity		
Capital stock	657,355	657,355
Capital surplus	432,666	432,666
Retained earnings	(726,028)	(688,049)
Treasury stock	(15)	(217)
Total shareholders' equity	363,976	401,754
Accumulated comprehensive income		
Valuation difference on available-for-sale securities	11,327	5,222
Deferred gains or losses on hedges	2,232	2,980
Foreign currency translation adjustment	(120,542)	(69,759)
Total accumulated comprehensive income	(106,982)	(61,556)
Minority interests	8,626	11,030
Total net assets	265,620	351,227
Total liabilities and net assets	1,321,306	1,452,809



## (2) Consolidated statement of income and Consolidated statement of comprehensive income

Consolidated statement of income	(Millions of yen)	
	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Net sales	1,807,293	1,815,113
Cost of sales	1,487,267	1,475,141
Gross profit	320,025	339,971
Selling, general and administrative expenses		
Advertising and promotion expenses	62,314	75,225
Freightage expenses	44,213	43,252
Provision of allowance for doubtful accounts	(1,620)	232
Directors' compensations, salaries and allowances	58,731	60,761
Provision for retirement benefits	3,943	5,080
Depreciation	8,864	8,795
Research and development expenses	34,996	34,817
Other	44,908	44,422
Total selling, general and administrative expenses	256,350	272,589
Operating income (loss)	63,674	67,382
Non-operating income		
Interest income	3,509	3,746
Dividends income	991	1,144
Foreign exchange gains	2,418	30,395
Equity in earning of affiliates	5,932	4,853
Other	556	2,012
Total non-operating income	13,409	42,152
Non-operating expenses		
Interest expenses	13,706	10,624
Litigation expenses	851	1,538
Other	1,622	3,469
Total non-operating expenses	16,180	15,631
Ordinary income (loss)	60,904	93,903
Extraordinary income		
Gain on sales of noncurrent assets	488	332
Gain on sales of investment securities	20	11,533
Gain on sales of subsidiaries and affiliates' stocks	400	-
Other	18	155
Total extraordinary income	927	12,022

	(Millions of yen)	
	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Extraordinary loss		
Loss on retirement of noncurrent assets	2,052	5,328
Loss on sales of noncurrent assets	243	36
Loss on sales of stocks of subsidiaries and affiliates	-	30,188
Impairment loss	16,336	793
Environmental expenses	10	-
Loss on disaster	1,525	-
Other	44	182
Total extraordinary losses	20,212	36,529
Income (loss) before income taxes and minority interests	41,618	69,396
Income taxes-current	13,302	17,383
Income taxes-deferred	1,937	10,385
Total income taxes	15,239	27,769
Income (loss) before minority interests	26,378	41,627
Minority interests in income	2,450	3,648
Net income (loss)	23,928	37,978

#### Consolidated statement of comprehensive income

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Income (loss) before income taxes and minority interests	26,378	41,627
Other comprehensive income		
Valuation difference on available-for-sale securities	861	(6,087)
Deferred gains or losses on hedges	(823)	747
Foreign currency translation adjustment	(4,111)	42,817
Share of other comprehensive income of associates accounted for using equity method	(1,749)	9,354
Total other comprehensive income	(5,822)	46,832
Comprehensive income	20,556	88,459
Comprehensive income attributable to:		
Owners of the parent	18,124	83,177
Minority interests	2,432	5,281

### (3) Consolidated statements of changes in net assets

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Shareholders' equity		
Capital stock		
Balance at the end of previous period	657,355	657,355
Changes of items during the period		
Total changes of items during the period	-	-
Balance at the end of current period	657,355	657,355
Capital surplus		
Balance at the end of previous period	432,666	432,666
Changes of items during the period		
Total changes of items during the period	-	-
Balance at the end of current period	432,666	432,666
Retained earnings		
Balance at the end of previous period	(750,200)	(726,028)
Changes of items during the period		
Net income (loss)	23,928	37,978
Increase due to inclusion of consolidated subsidiary owned by equity method affiliates	243	-
Total changes of items during the period	24,172	37,978
Balance at the end of current period	(726,028)	(688,049)
Treasury stock		
Balance at the end of previous period	(15)	(15)
Changes of items during the period		
Purchase of treasury stock	(0)	(201)
Total changes of items during the period	(0)	(201)
Balance at the end of current period	(15)	(217)
Total shareholders' equity		
Balance at the end of previous period	339,805	363,976
Changes of items during the period		
Net income (loss)	23,928	37,978
Purchase of treasury stock	(0)	(201)
Increase due to inclusion of consolidated subsidiary owned by equity method affiliates	243	-
Total changes of items during the period	24,171	37,777
Balance at the end of current period	363,976	401,754

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Accumulated comprehensive income		
Valuation difference on available-for-sale securities		
Balance at the end of previous period	10,464	11,327
Changes of items during the period		
Net changes of items other than shareholders' equity	862	(6,104)
Total changes of items during the period	862	(6,104)
Balance at the end of current period	11,327	5,222
Deferred gains or losses on hedges		
Balance at the end of previous period	3,055	2,232
Changes of items during the period		
Net changes of items other than shareholders' equity	(823)	747
Total changes of items during the period	(823)	747
Balance at the end of current period	2,232	2,980
Foreign currency translation adjustment		
Balance at the end of previous period	(114,551)	(120,542)
Changes of items during the period		
Net changes of items other than shareholders' equity	(5,990)	50,782
Total changes of items during the period	(5,990)	50,782
Balance at the end of current period	(120,542)	(69,759)
Total accumulated comprehensive income		
Balance at the end of previous period	(101,030)	(106,982)
Changes of items during the period		
Net changes of items other than shareholders' equity	(5,951)	45,426
Total changes of items during the period	(5,951)	45,426
Balance at the end of current period	(106,982)	(61,556)
Minority interests		
Balance at the end of previous period	9,318	8,626
Changes of items during the period		
Net changes of items other than shareholders' equity	(691)	2,404
Total changes of items during the period	(691)	2,404
Balance at the end of current period	8,626	11,030

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Total net assets		
Balance at the end of previous period	248,092	265,620
Changes of items during the period		
Net income (loss)	23,928	37,978
Purchase of treasury stock	(0)	(201)
Increase due to inclusion of consolidated subsidiary owned by equity method affiliates	243	-
Net changes of items other than shareholders' equity	(6,643)	47,830
Total changes of items during the period	17,527	85,607
Balance at the end of current period	265,620	351,227

#### (4) Consolidated statement of cash flows

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	41,618	69,396
Depreciation and amortization	56,741	54,324
Impairment loss	16,336	793
Amortization of goodwill	55	1
Increase (decrease) in allowance for doubtful accounts	(2,775)	(1,596)
Increase (decrease) in provision for retirement benefits	1,713	2,676
Interest and dividends income	(4,501)	(4,890)
Interest expenses	13,706	10,624
Foreign exchange losses (gains)	199	10,467
Equity in (earnings) losses of affiliates	(5,932)	(4,853)
Loss (gain) on sales and retirement of noncurrent assets	1,807	5,032
Loss (gain) on sales of investment securities	(20)	(11,533)
Loss (gain) on sales of stocks of subsidiaries and affiliates	(400)	30,188
Decrease (increase) in notes and accounts receivable-trade	(36,490)	14,919
Decrease (increase) in inventories	(4,754)	5,976
Change in finance receivables	(2,472)	15,153
Increase (decrease) in notes and accounts payable-trade	42,703	(22,208)
Other, net	19,906	19,972
Subtotal	137,440	194,443
Interest and dividends income received	9,445	7,218
Interest expenses paid	(13,966)	(10,826)
Income taxes paid	(13,532)	(18,608)
Net cash provided by (used in) operating activities	119,386	172,227
Net cash provided by (used in) investment activities		
Decrease (increase) in time deposits	(5)	(40,203)
Purchase of property, plant and equipment	(72,452)	(61,573)
Proceeds from sales of property, plant and equipment	8,403	8,528
Purchase of investment securities	(0)	(944)
Proceeds from sales of investment securities	20	12,563
Payments for investments in capital of subsidiaries and affiliates	-	(11,381)
Decrease (increase) in short-term loans receivable	(3,671)	8,651
Collection of long-term loans receivable	265	302
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	(71)	(21,587)
Other, net	(1,558)	(8,682)
Net cash provided by (used in) investment activities	(69,069)	(114,327)

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(34,321)	21,552
Proceeds from long-term loans payable	83,776	85,169
Repayment of long-term loans payable	(94,680)	(106,473)
Cash dividends paid to minority shareholders	(3,014)	(3,562)
Other, net	(4,339)	(4,995)
Net cash provided by (used in) financing activities	(52,579)	(8,310)
Effect of exchange rate change on cash and cash equivalents	(3,208)	546
Net increase (decrease) in cash and cash equivalents	(5,471)	50,136
Cash and cash equivalents at beginning of period	316,464	310,993
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	-	37
Cash and cash equivalents at end of period	310,993	361,167

**(5) Notes on premise of going concern:**

There is no item to be reported.

**(6) Significant Matters Serving as a Basis for the Preparation of Consolidated Financial Statements:**

For the fiscal year ended March 31, 2013, Netherlands Car B.V. has been excluded from the scope of consolidation due to the share transfer.

**(7) Notes to consolidated financial statements:**

**Consolidated balance sheet:**

(Millions of yen)

As of March 31, 2013	
Contingent liabilities	
Contingent liabilities	14,325
Obligations similar to contingent liabilities	3,431

**Consolidated statement of income:**

(Millions of yen)

For the fiscal year from April 1, 2012 to March 31, 2013	
Total R&D expenditure included in selling, general and administrative expenses	34,817



Consolidated statements of net assets: (from April 1, 2012 to March 31, 2013)

Shares issued and outstanding and treasury shares

(Thousands of shares)

	Number of shares As of 3/31/2012	Increase	Decrease	Number of shares As of 3/31/2013
Shares issued and outstanding:				
Common shares <sup>Note 1</sup>	5,537,956	542,943	-	6,080,900
Class A # 1 preferred shares <sup>Note 2</sup>	73	-	15	57
Class A # 2 preferred shares <sup>Note 3</sup>	25	-	25	-
Class A # 3 preferred shares <sup>Note 4</sup>	1	-	1	-
Class G # 1 preferred shares	130	-	-	130
Class G # 2 preferred shares	168	-	-	168
Class G # 3 preferred shares	10	-	-	10
Class G # 4 preferred shares	30	-	-	30
Total	5,538,394	542,943	41	6,081,296
Treasury shares				
Common shares <sup>Note 5</sup>	94	2,101	-	2,195
Class A # 1 preferred shares <sup>Note 6</sup>	-	15	15	-
Class A # 2 preferred shares <sup>Note 7</sup>	-	25	25	-
Class A # 3 preferred shares <sup>Note 8</sup>	-	1	1	-
Total	94	2,142	41	2,195

- Note: 1. Increase of 542,943 thousand common shares consists of 185,164 thousand shares increased from conversion of Class A # 1 preferred shares, 344,080 thousand shares increased from conversion of Class A # 2 preferred shares, and 13,698 thousand shares increased from conversion of Class A # 3 preferred shares.
2. Decrease of 15 thousand Class A # 1 preferred shares is due to cancellation of treasury shares.
3. Decrease of 25 thousand Class A # 2 preferred shares is due to cancellation of treasury shares.
4. Decrease of 1 thousand Class A # 3 preferred shares is due to cancellation of treasury shares.
5. Increase of 2,101 thousand treasury common shares consists of increase of 2,100 thousand shares purchased from the Share Purchase Demand under Article 797(1) of Corporate law involving the company's an absorption merger with subsidiary and increase of 1 thousand shares from the purchases of stock lots not meeting the minimum trading lot (1,000 shares).
6. Increase and decrease of 15 thousand treasury Class A # 1 preferred shares are purchases and cancellations associated with the conversion of preferred shares.
7. Increase and decrease of 25 thousand treasury Class A # 2 preferred shares are purchases and cancellations associated with the conversion of preferred shares.
8. Increase and decrease of 1 thousand treasury Class A # 3 preferred shares are purchases and cancellations associated with the conversion of preferred shares.

Consolidated statement of cash flows:

(Millions of yen)

For the fiscal year ended March 31, 2013	
Reconciliation between cash and cash equivalents and the amounts reported in the consolidated balance sheet is as follows:	
Cash and deposits	409,509
Time deposits with maturities greater than three months	<u>(48,342)</u>
Cash and cash equivalents	361,167

## Segment information:

### 1) Overview of reportable segment (from April 1, 2012 to March 31, 2013)

The reportable segments of the Group are components for which discrete financial information is available, and for which operating results are regularly reviewed by MMC's decision making bodies including the Board of Directors to make decisions about resource allocation to the segments and to assess their performance.

The main business of the Group is automobile business, involving development, design, manufacturing and sales of automobiles and component parts. In addition, as financial service business, we engage in sales finance and leasing services for Group products. Accordingly, based on the types of products and services offered, the Group determined "automobile business" and "financial service business" as two reportable segments.

### 2) The amounts of sales, income (loss), assets and others for each reportable segment (from April 1, 2012 to March 31, 2013)

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Grand total (Note 2)
Net sales					
(1) External customers	1,805,054	10,059	1,815,113	-	1,815,113
(2) Intersegment sales & transfers	19	-	19	(19)	-
Total	1,805,073	10,059	1,815,132	(19)	1,815,113
Segment income (loss)	64,997	2,403	67,401	(19)	67,382
Assets	1,331,683	109,284	1,440,967	11,842	1,452,809
Depreciation	50,700	3,623	54,324	-	54,324
Investments in the equity-method affiliates	59,539	6,840	66,379	(644)	65,735
Increase in property, plant and equipment and intangible assets	56,836	13,679	70,515	-	70,515

- Notes:
1. Adjustment of segment income (loss) has been derived from the elimination of intersegment transactions.
  2. Segments' income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.
  3. Depreciation, Increase in property, plant and equipment and intangible assets include prepaid expenses and depreciation of prepaid expenses.

### (Related Information)

#### 1) Information by products and services (from April 1, 2012 to March 31, 2013)

The information is omitted as its classification is the same as for the reportable segment.

2) Information by geographic region (from April 1, 2012 to March 31, 2013)

[ Net sales ]

Net sales are classified by the geographic location of the customers.

(Millions of yen)

Japan	North America	Europe	Asia		Oceania	Other	Total
				Thailand			
329,473	157,639	400,707	501,739	268,724	163,619	261,934	1,815,113

Notes: 1. Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe..... Russia, France, Germany, The Netherlands
- (3) Asia.....Thailand, Indonesia, The Philippines, China, Taiwan
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

[ Property, plant and equipment ]

(Millions of yen)

	Japan	The United States	Thailand	Other	Total
Property, plant and equipment	274,254	45,177	55,362	12,108	386,903

(Supplementary information)

Net sales and operating income (loss) classified by the geographic areas of the Company and its consolidated subsidiaries

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Adjustment	Grand total
Net sales									
(1)External customers	1,056,547	143,744	90,407	333,165	163,619	27,629	1,815,113	-	1,815,113
(2)Intersegment sales & transfers	388,080	31,352	30,442	326,199	100	2	776,177	(776,177)	-
Total	1,444,627	175,096	120,849	659,364	163,719	27,632	2,591,290	(776,177)	1,815,113
Operating income (loss)	9,253	(6,005)	11,285	57,253	(2,576)	979	70,189	(2,807)	67,382

Notes: 1. Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Germany, Russia
- (3) Asia.....Thailand, The Philippines
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

Information on major customers

(Millions of yen)

Customer	Net sales	Relevant segment
Mitsubishi Corporation	272,076	Automobiles

Impairment loss (from April 1, 2012 to March 31, 2013)

No significant items to be reported.

Goodwill (from April 1, 2012 to March 31, 2013)

No significant items to be reported.

Negative goodwill (from April 1, 2012 to March 31, 2013)

There is no item to be reported.

## Per share information

(Yen)

For the fiscal year ended March 31, 2013 (from April 1, 2012 to March 31, 2013)	
Net assets per share	(9.21)
Net income per share - basic	6.61
Net income per share - diluted	3.71

*Note: Basis for calculating net income per share - basic and net income per share - diluted is shown below.*

(Millions of yen)

	For the fiscal year ended March 31, 2013 (from April 1, 2012 to March 31, 2013)
<b>Net income per share - basic</b>	
Net income as shown on the statement of income	37,978
Gain not attributable to ordinary shareholders	-
Net income related to common stock	37,978
Average number of shares of common stock outstanding during the period (Unit: Thousands of shares)	5,749,898
<b>Net income per share - diluted</b>	
Adjustment to Net income	-
Increase in number of shares of common stock (Unit: Thousands of shares)	4,488,478
(Preferred shares)	(4,488,478)
(Subscription rights to shares)	-

## Significant subsequent events:

There is no item to be reported.

## Other notes:

Notes to the following items are omitted from this report to enable accelerated disclosure of our financial reporting.

- Lease transactions
- Related-party transactions
- Deferred tax
- Financial instruments
- Marketable securities
- Derivative transactions
- Retirement benefits
- Business combinations etc.
- Asset retirement obligations
- Investment and rental properties etc.

## 5. Non-consolidated financial statements

### (1) Non-consolidated balance sheet

(Millions of yen)

	FY 2011 As of March 31, 2012	FY 2012 As of March 31, 2013
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash deposits	223,711	239,393
Notes receivable – trade	0	1
Accounts receivable – trade	154,422	162,478
Finished goods	33,559	29,763
Work in process	22,159	28,545
Raw materials and supplies	13,390	9,580
Advance payments - trade	4,592	6,388
Prepaid expenses	710	747
Short-term loans receivable to affiliated companies	21,367	50,169
Accounts receivable–other	43,336	35,311
Other	6,584	2,697
Less: Allowance for doubtful accounts	(11,357)	(19,303)
<b>Total current assets</b>	<b>512,477</b>	<b>545,774</b>
<b>Non-current assets</b>		
Property, plant and equipment		
Buildings	140,293	143,368
Less: Accumulated depreciation	(101,995)	(105,367)
	38,298	38,000
Structures	36,645	36,997
Less: Accumulated depreciation	(29,672)	(30,174)
	6,972	6,823
Machinery and equipment	453,753	445,162
Less: Accumulated depreciation	(386,012)	(385,516)
	67,740	59,646
Transportation equipment	6,685	4,407
Less: Accumulated depreciation	(6,071)	(3,684)
	613	723
Tools, furniture and fixtures	246,747	218,584
Less: Accumulated depreciation	(203,710)	(175,265)
	43,036	43,318
Land	49,984	49,668
Construction in progress	6,815	6,779
<b>Total property, plant and equipment</b>	<b>213,462</b>	<b>204,960</b>
<b>Intangible assets</b>		
Patent right	149	32
Leasehold right	885	885
Right of Trademark	2	27
Software	5,749	7,512
Others	1,916	861
<b>Total intangible assets</b>	<b>8,703</b>	<b>9,320</b>

(Millions of yen)

	FY 2011 As of March 31, 2012	FY 2012 As of March 31, 2013
<b>Investments and other assets</b>		
Investment securities	33,379	23,747
Investments in subsidiaries and affiliates	164,901	158,663
Investments in capital	20	20
Investments in capital of subsidiaries and affiliates	18,681	21,311
Long-term loans receivable	2	0
Long-term loans receivable from subsidiaries and affiliates	3,041	-
Claims provable in bankruptcy, claims provable in rehabilitation and other	5,374	5,426
Long-term prepaid expenses	7,658	7,688
Lease and guarantee deposits	11,614	10,999
Less: Allowance for doubtful accounts	(5,625)	(5,496)
<b>Total investments and other assets</b>	<b>239,049</b>	<b>222,362</b>
<b>Total non-current assets</b>	<b>461,216</b>	<b>436,643</b>
<b>Total assets</b>	<b>973,693</b>	<b>982,418</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes payable- trade	10,264	8,734
Accounts payable- trade	331,148	294,888
Short-term loans payable	35,807	68,150
Current portion of long-term loans payable	60,551	110,716
Lease obligations	3,924	4,402
Accounts payable – other	40,098	50,373
Accrued expenses	3,529	3,108
Income taxes payable	919	374
Deferred tax liabilities	238	343
Advances received	25,322	31,849
Deposits received	43,805	40,770
Unearned revenue	36	33
Provision for product warranties	11,031	9,434
Provision for loss on production consignment	10,718	-
Asset retirement obligations	-	922
Other	7,091	7,187
<b>Total current liabilities</b>	<b>584,487</b>	<b>631,288</b>
<b>Non-current liabilities</b>		
Long-term loans payable	114,611	22,487
Long-term loans payable to subsidiaries and affiliates	-	22,500
Lease obligations	6,307	5,974
Long-term accounts payable-other	4,100	12,461
Deferred tax liabilities	12,933	9,646
Provision for retirement benefits	90,658	92,117
Provision for directors' retirement benefits	696	696
Provision for loss on guarantees	5,249	-
Asset retirement obligations	5,097	4,863
Other	10,661	9,593
<b>Total non-current liabilities</b>	<b>250,315</b>	<b>180,340</b>
<b>Total liabilities</b>	<b>834,803</b>	<b>811,629</b>



(Millions of yen)

	FY 2011 As of March 31, 2012	FY 2012 As of March 31, 2013
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	657,355	657,355
Capital surplus		
Legal capital surplus	433,202	433,202
Total capital surplus	433,202	433,202
Retained earnings		
Other retained earnings		
Retained earnings brought forward	(963,334)	(924,638)
Total earned surplus	(963,334)	(924,638)
Treasury stock	(15)	(217)
<b>Total shareholders' equity</b>	<b>127,206</b>	<b>165,701</b>
<b>Valuation and translation adjustments</b>		
Valuation difference on available-for-sale securities	11,246	5,057
Deferred gains or losses on hedges	436	30
<b>Total valuation and translation adjustments</b>	<b>11,683</b>	<b>5,088</b>
<b>Total net assets</b>	<b>138,890</b>	<b>170,789</b>
<b>Total liabilities and net assets</b>	<b>973,693</b>	<b>982,418</b>

## (2) Non-consolidated statement of income

(Millions of yen)

	For the fiscal year Ended as of March 31, 2012	For the fiscal year Ended as of March 31, 2013
Net sales	1,427,599	1,383,389
Cost of sales	1,278,634	1,223,517
Gross profit	148,964	159,872
Selling, general and administrative expenses		
Advertising and promotion expenses	23,598	30,224
Haulage expenses	39,739	40,148
Provision of allowance for doubtful accounts	(2,137)	204
Directors' compensations, salaries and allowances	18,504	20,325
Provision for retirement benefits	2,100	2,308
Depreciation	4,678	4,890
Research and development expenses	33,666	33,238
Fees	3,728	4,798
Rent expenses	8,303	8,213
Other	1,644	748
Total selling, general and administrative expenses	133,827	145,100
<b>Operating income (loss)</b>	<b>15,137</b>	<b>14,771</b>
Non-operating income		
Interest income	1,454	1,963
Dividends income	22,554	57,268
Foreign exchange gains	-	12,376
Other	152	1,505
Total non-operating income	24,162	73,113
Non-operating expenses		
Interest expenses	12,826	9,301
Foreign exchange losses	5,212	-
Foreign withholding tax	220	1,418
Other	1,397	1,875
Total non-operating expenses	19,657	12,594
<b>Ordinary income (loss)</b>	<b>19,642</b>	<b>75,290</b>
Extraordinary income		
Gain on sales of investment securities	20	11,531
Gain on sales of subsidiaries and affiliates' stocks	-	1,321
Reversal of allowance for doubtful accounts	3,699	-
Other gains	28	336
Total extraordinary income	3,749	13,189
Extraordinary losses		
Loss on sales of stocks of subsidiaries and affiliates	-	31,623
Loss on valuation of stocks of subsidiaries and affiliates	-	7,988
Loss on disposal of fixed assets	1,823	5,036
Impairment loss	1,244	508
Loss on disaster	848	-
Other losses	89	2,526
Total extraordinary losses	4,006	47,684
<b>Net income(loss) before income taxes</b>	<b>19,384</b>	<b>40,795</b>
Income tax, current	(890)	2,067
Income tax, deferred (- indicates reduction)	(655)	31
Total income taxes	(1,545)	2,099
<b>Net income(loss)</b>	<b>20,930</b>	<b>38,696</b>

### (3) Non-consolidated statements of changes in net assets

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Shareholders' equity		
Capital stock		
Balance at the end of previous period	657,355	657,355
Changes of items during the period		
Total changes of items during the period	-	-
Balance at the end of current period	657,355	657,355
Total capital surplus		
Legal capital surplus		
Balance at the end of previous period	433,202	433,202
Changes of items during the period		
Total changes of items during the period	-	-
Balance at the end of current period	433,202	433,202
Capital surplus		
Balance at the end of previous period	433,202	433,202
Changes of items during the period		
Total changes of items during the period	-	-
Balance at the end of current period	433,202	433,202
Retained earnings		
Other retained earnings		
Retained earnings carried		
Balance at the end of previous period	(984,265)	(963,334)
Changes of items during the period		
Net income (loss)	20,930	38,696
Total changes of items during the period	20,930	38,696
Balance at the end of current period	(963,334)	(924,638)
Total retained earnings		
Balance at the end of previous period	(984,265)	(963,334)
Changes of items during the period		
Net income (loss)	20,930	38,696
Total changes of items during the period	20,930	38,696
Balance at the end of current period	(963,334)	(924,638)
Treasury stock		
Balance at the end of previous period	(15)	(15)
Changes of items during the period		
Purchase of treasury of stock	(0)	(201)
Total changes of items during the period	(0)	(201)
Balance at the end of current period	(15)	(217)

(Millions of yen)

	For the fiscal year ended March 31, 2012	For the fiscal year ended March 31, 2013
Total shareholders' equity		
Balance at the end of previous period	106,276	127,206
Changes of items during the period		
Net income (loss)	20,930	38,696
Purchase of treasury stock	(0)	(201)
Total changes of items during the period	20,930	38,494
Balance at the end of current period	127,206	165,701
Valuation difference on available-for-sale securities		
Balance at the end of previous period	10,395	11,246
Changes of items during the period		
Net changes of items other than shareholders' equity	851	(6,189)
Total changes of items during the period	851	(6,189)
Balance at the end of current period	11,246	5,057
Deferred gains or losses on hedges		
Balance at the end of previous period	-	436
Changes of items during the period		
Net changes of items other than shareholders' equity	436	(406)
Total changes of items during the period	436	(406)
Balance at the end of current period	436	30
Total valuation and translation adjustments		
Balance at the end of previous period	10,395	11,683
Changes of items during the period		
Net changes of items other than shareholders' equity	1,288	(6,595)
Total changes of items during the period	1,288	(6,595)
Balance at the end of current period	11,683	5,088
Total net assets		
Balance at the end of previous period	116,671	138,890
Changes of items during the period		
Net income (loss)	20,930	38,696
Purchase of treasury stock	(0)	(201)
Net changes of items other than shareholders' equity	1,288	(6,595)
Total changes of items during the period	22,218	31,899
Balance at the end of current period	138,890	170,789

**Notes on premise of going concern:**

There is no item to be reported.