

Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2012 [Japan GAAP]

Company name: **Mitsubishi Motors Corporation**
 Listing: First Section, the Tokyo Stock Exchange
 Stock code: 7211
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 Scheduled date to file quarterly report: November 14, 2011
 Scheduled date to deliver cash dividends: TBD
 Quarterly earnings supplementary explanatory documents: Yes
 Quarterly earnings presentation: Yes

(Figures less than one million yen are rounded, unless otherwise noted)

1. Consolidated performance for the second quarter of fiscal year 2011 (from April 1, 2011 to September 30, 2011)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2011 2 nd quarter	907,462	4.9	34,219	396.9	23,265	234.6	10,589	-
FY2010 2 nd quarter	864,678	50.9	6,887	-	6,953	-	(4,933)	-

Note: Comprehensive income FY2011 2nd quarter: ¥ (14,533) million (- %) FY2010 2nd quarter: ¥ (10,768) million (- %)

	Net income per share	Diluted net income per share
	Yen	Yen
FY2011 2 nd quarter	1.91	1.06
FY2010 2 nd quarter	(0.89)	-

(2) Consolidated financial position

As of	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
September 30, 2011	1,236,897	232,124	18.0
March 31, 2011	1,312,511	248,092	18.2

Reference: Equity As of September 30, 2011: ¥ 222,929 million As of March 31, 2011: ¥ 238,774 million

2. Cash dividends

Record date	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Fiscal year-end	Annual
	Yen	Yen	Yen	Yen	Yen
FY2010	-	0.00	-	0.00	0.00
FY2011	-	0.00			
FY2011 (Forecast)			-	0.00	0.00

Note: Revisions to the forecasts of cash dividends in the current quarter: Nil

3. Consolidated earnings forecasts for fiscal year 2011 (from April 1, 2011 to March 31, 2012)

(Percentages indicate changes over the same period in the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	1,820,000	(0.5)	50,000	24.1	40,000	2.7	20,000	28.0	3.61

Note: Revisions to the consolidated earnings forecasts in the current quarter: Yes

For revisions to consolidated earnings forecasts, please refer to page 5 "3. Qualitative information on consolidated earnings forecasts".

4. Others

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of the accounting treatments and/or procedures specific to preparation of the quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - 1) Changes in accounting policies due to revisions to accounting standards: No
 - 2) Changes in accounting policies due to other reasons: No
 - 3) Changes in accounting estimates: No
 - 4) Restatement: No
- (4) Number of issued shares (common stock)
 - 1) Total number of issued shares and outstanding at the end of the period (including treasury stock)

As of September 30, 2011:	5,537,956,840 shares
As of March 31, 2011:	5,537,956,840 shares
 - 2) Number of shares of treasury stock at the end of the period

As of September 30, 2011:	92,128 shares
As of March 31, 2011:	91,142 shares
 - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)

FY2011 2 nd quarter:	5,537,864,965 shares
FY2010 2 nd quarter:	5,537,868,423 shares

* Quarterly review procedures:

As of when this summary of quarterly financial results have been released as flash report, we have not completed the review for the quarterly financial reporting required in accordance with the Financial Instruments and Exchange Act.

* Proper use of earnings forecasts, and other special matters:

The earnings forecasts are based on judgments and estimates that have been made on the basis of currently available information and are subject to a number of risks and uncertainties. Changes in the company's business environment, in market trends and in foreign exchange rates may cause actual results to differ materially from these forecast figures.

[Qualitative Information and Financial Statements]

1. Qualitative information on consolidated operating results

The business environment in the term of the first half of fiscal year 2011 was incredibly difficult. In Japan, although disruptions in local production caused by the Great East Japan Earthquake and the ensuing Fukushima nuclear reactor disaster were overcome faster than expected through the diligence of workers at production and supply sites, the country's economy was wracked with a historic strengthening of the yen and electricity supply issues. Overseas, national debt issues in Western nations put international financial markets in turmoil. Due to these events, business confidence quickly plummeted.

In the midst of this operating environment, the Mitsubishi Motors Group's consolidated operating results for the first half of fiscal 2011 were as follows:

Net sales increased 42.8 billion yen, or 5 percent year-on-year to 907.5 billion yen, with increases in wholesale sales volume stemming from sales increases mainly in emerging markets and introduction of new models, despite negative effects from the further strengthening of the yen.

Operating income rose 27.3 billion yen year-on-year, to 34.2 billion yen. The improvement was made possible through mainly by higher net sales, in addition to the positive impact of cost reductions including raw materials costs.

Ordinary income rose 16.3 billion yen year-on-year to 23.3 billion yen.

Net income rose 15.5 billion yen year-on-year to a profit of 10.6 billion yen.

Global retail sales volume in the first half of fiscal 2011 totaled 519,000 units, an increase of 9 percent or 43,000 units over the same period last fiscal year, buoyed by increased sales in overseas markets. Sales volumes by region were as follows:

In Japan, Mitsubishi Motors posted a sales volume of 72,000 units, a decrease of 19 percent or 17,000 units over the same period last year. Factors behind the lower volume include a drop in demand following the ending of the government's eco-car incentives.

In North America, Mitsubishi Motors posted a sales volume of 61,000 units, an increase of 41 percent or 18,000 units over the same period last year. The factors contributing to this substantial increase include higher sales in the United States which stemmed mainly from strong sales of the *Outlander Sport* which was launched in October of last year.

In Europe, Mitsubishi Motors posted a sales volume of 117,000 units, an increase of 20 percent or 19,000 units over the same period last year. Factors contributing to the region's increase were increased year-on-year sales in major western European markets including Germany, France, and Italy. This was accomplished despite the lagging overall demand in western European markets by strong sales of the *ASX*, launched sequentially by country from June of last year. Also contributing to the higher volume in the region was a significant increase in unit sales in Russia.

In Asia & Other Regions, Mitsubishi Motors posted a sales volume of 269,000 units, an increase of 10 percent or 23,000 units over the same period last year. This growth was driven mainly from strong sales in major ASEAN bloc countries including Thailand and Indonesia as well as supported by firm sales in other regions such as Central and South America, led by Brazil.

2. Qualitative information on consolidated financial position

Total assets as of September 30, 2011 amounted to 1,236.9 billion yen, a decrease of 75.6 billion yen from the end of FY2010. Out of total assets, cash and cash deposits amounted to 293.0 billion yen, a 24.1 billion yen decrease from the end of FY2010, mainly due to repayment of long-term debt. Total liabilities amounted to 1,004.8 billion yen, decreasing 59.6 billion yen from the end of FY2010. Out of total liabilities, the balance of interest-bearing debt was 361.5 billion yen, a decrease of 36.4 billion yen from the end of FY2010 mainly due to repayment of long-term debt. In spite of a net profit of 10.6 billion yen for the term and an increase in shareholder equity, this was offset by factors including a stronger end-of-term yen rate, leading to net assets amounting to 232.1 billion yen, a decrease of 16.0 billion yen from the end of FY2010.

3. Qualitative information on consolidated earnings forecasts

Mitsubishi Motors has decided to revise the sales volume and net sales figures in its fiscal 2011 full-year (April 1, 2011 through March 31, 2012) consolidated earnings forecasts announced on June 13, 2011. These changes were made after consideration of many factors, including the results for the first half of fiscal year 2011, concerns of a looming recession in the United States, financial instability in Eurozone countries, a historically strong yen, and impact from the recent flooding in Thailand, where the future of the situation there remains uncertain.

At present, Mitsubishi Motors bases its full-year consolidated earnings forecasts on currency exchange rates of 78 JPY/USD and 110 JPY/EUR (76 JPY/USD and 103 JPY/EUR for the second half of the fiscal year).

FY2011 Full-Year Sales Volume Revision Breakdown:

- Retail sales volume: 1,032,000 units (a 43,000-unit decrease from the previous forecast)
- Wholesale sales volume: 1,094,000 units (a 79,000-unit decrease from the previous forecast)

Revision to the Full-year Consolidated Earnings Forecast for FY2011 (April 1, 2011 through March 31, 2012)

	Net Sales (millions of yen)	Operating Income (millions of yen)	Ordinary Income (millions of yen)	Net Income (millions of yen)	Net Income Per Share (yen)
Previous forecast (A)	1,950,000	50,000	40,000	20,000	3.61
Revised forecast (B)	1,820,000	50,000	40,000	20,000	3.61
Change in amount (B-A)	(130,000)	—	—	—	—
Change as percentage	(6.7)	—	—	—	—
(For reference only) Results for the last fiscal year (year ending March 2011)	1,828,497	40,274	38,949	15,621	2.82

5. Consolidated financial statements

(1) Consolidated balance sheets

(Millions of yen)

	As of March 31, 2011	As of September 30, 2011
Assets		
Current assets		
Cash and deposits	317,097	292,999
Notes and accounts receivable-trade	114,432	114,981
Merchandise and finished goods	127,457	107,547
Work in process	24,305	26,356
Raw materials and supplies	37,524	38,277
Other	125,969	108,181
Allowance for doubtful accounts	(10,207)	(8,450)
Total current assets	736,579	679,892
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	85,461	81,298
Machinery, equipment and vehicles, net	127,578	116,407
Tools, furniture and fixtures, net	61,402	50,767
Land	101,161	100,114
Construction in progress	7,960	16,405
Total Property, plant and equipment	383,564	364,992
Intangible assets	11,856	11,210
Investments and other assets		
Investment securities	73,031	73,984
Other	118,707	117,383
Allowance for doubtful accounts	(11,226)	(10,565)
Total investments and other assets	180,512	180,802
Total noncurrent assets	575,932	557,005
Total assets	1,312,511	1,236,897

(Millions of yen)

	As of March 31, 2011	As of September 30, 2011
Liabilities		
Current liabilities		
Notes and accounts payable-trade	278,595	268,671
Short-term loans payable	219,954	189,813
Accounts payable-other and accrued expenses	97,159	73,834
Income taxes payable	9,016	8,513
Provision for product warranties	28,211	27,252
Other	67,646	80,122
Total current liabilities	700,584	648,208
Noncurrent liabilities		
Long-term loans payable	177,995	171,695
Provision for retirement benefits	106,921	108,661
Provision for directors' retirement benefits	912	912
Other	78,005	75,295
Total noncurrent liabilities	363,835	356,565
Total liabilities	1,064,419	1,004,773
Net assets		
Shareholders' equity		
Capital stock	657,355	657,355
Capital surplus	432,666	432,666
Retained earnings	(750,200)	(739,790)
Treasury stock	(15)	(15)
Total shareholders' equity	339,805	350,215
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,464	9,629
Deferred gains or losses on hedges	3,055	(717)
Foreign currency translation adjustment	(114,551)	(136,197)
Total accumulated other comprehensive income	(101,030)	(127,285)
Minority interests	9,318	9,194
Total net assets	248,092	232,124
Total liabilities and net assets	1,312,511	1,236,897

(2) Consolidated statement of income and Consolidated statement of comprehensive income

Consolidated statement of income	(Millions of yen)	
	FY2010 2 nd quarter (from April 1, 2010 to September 30, 2010)	FY2011 2 nd quarter (from April 1, 2011 to September 30, 2011)
Net sales	864,678	907,462
Cost of sales	737,398	746,379
Gross profit	127,279	161,083
Selling, general and administrative expenses		
Advertising and promotion expenses	31,416	30,897
Freightage expenses	19,704	21,801
Provision of allowance for doubtful accounts	-	(685)
Directors' compensations, salaries and allowances	28,258	29,593
Provision for retirement benefits	2,322	2,330
Depreciation	5,278	4,563
Research and development expenses	12,396	17,113
Other	21,016	21,249
Total selling, general and administrative expenses	120,392	126,863
Operating income (loss)	6,887	34,219
Non-operating income		
Interest income	858	1,872
Equity in earnings of affiliates	4,277	3,871
Foreign exchange gains	2,722	-
Other	1,234	1,167
Total non-operating income	9,092	6,911
Non-operating expenses		
Interest expenses	6,707	7,273
Foreign exchange losses	-	9,170
Other	2,319	1,421
Total non-operating expenses	9,026	17,865
Ordinary income (loss)	6,953	23,265
Extraordinary income		
Gain on sales of noncurrent assets	57	203
Reversal of allowance for doubtful accounts	716	-
Gain on sales of subsidiaries and affiliates' stocks	-	477
Other	106	22
Total extraordinary income	879	702

	(Millions of yen)	
	FY2010 2 nd quarter	FY2011 2 nd quarter
	(from April 1, 2010 to September 30, 2010)	(from April 1, 2011 to September 30, 2011)
Extraordinary loss		
Loss on retirement of noncurrent assets	453	552
Early retirement expense	27	-
Loss on disaster	-	737
Loss on adjustment for changes of accounting standard for asset retirement obligations	3,301	-
Other	470	385
Total extraordinary losses	4,252	1,675
Income (loss) before income taxes and minority interests	3,580	22,292
Income taxes	6,519	10,053
Income (loss) before minority interests	(2,939)	12,238
Minority interests in income	1,994	1,649
Net income (loss)	(4,933)	10,589

	(Millions of yen)	
	FY2010 2 nd quarter	FY2011 2 nd quarter
	(from April 1, 2010 to September 30, 2010)	(from April 1, 2011 to September 30, 2011)
Income (loss) before minority interests	(2,939)	12,238
Other comprehensive income		
Valuation difference on available-for-sale securities	2,365	(836)
Deferred gains or losses on hedges	631	(3,773)
Foreign currency translation adjustment	(9,841)	(22,296)
Share of other comprehensive income of associates accounted for using equity method	(984)	133
Total other comprehensive income	(7,829)	(26,772)
Comprehensive income	(10,768)	(14,533)
Comprehensive income attributable to:		
Owners of the parent	(12,209)	(15,633)
Minority interests	1,441	1,099

(3) Consolidated statement of cash flows

(Millions of yen)

	FY2010 2 nd quarter (from April 1, 2010 to September 30, 2010)	FY2011 2 nd quarter (from April 1, 2011 to September 30, 2011)
Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	3,580	22,292
Depreciation and amortization	32,663	28,623
Increase (decrease) in allowance for doubtful accounts	155	(1,154)
Increase (decrease) in provision for retirement benefits	647	1,934
Interest and dividends income	(1,432)	(2,838)
Interest expenses	6,707	7,273
Foreign exchange losses (gains)	2,037	1,102
Equity in (earnings) losses of affiliates	(4,277)	(3,871)
Loss (gain) on sales and retirement of noncurrent assets	476	388
Decrease (increase) in notes and accounts receivable-trade	8,502	(16,221)
Decrease (increase) in inventories	(13,635)	3,022
Increase (decrease) in notes and accounts payable-trade	26,448	3,190
Loss on adjustment for changes of accounting standard for asset retirement obligations	3,301	-
Early retirement expense	27	-
Other, net	6,750	21,742
Subtotal	71,954	65,485
Interest and dividends income received	2,290	3,629
Interest expenses paid	(6,758)	(7,161)
Payment for early retirement expenses	(312)	-
Income taxes paid	(5,199)	(11,218)
Net cash provided by (used in) operating activities	61,975	50,735

(Millions of yen)

	FY2010 2 nd quarter (from April 1, 2010 to September 30, 2010)	FY2011 2 nd quarter (from April 1, 2011 to September 30, 2011)
Net cash provided by (used in) investment activities		
Decrease (increase) in time deposits	473	(32)
Purchase of property, plant and equipment	(22,436)	(38,609)
Proceeds from sales of property, plant and equipment	4,370	4,545
Purchase of investment securities	(2)	(0)
Payments of long-term loans receivable	(0)	-
Collection of long-term loans receivable	162	137
Other, net	(4,316)	(1,917)
Net cash provided by (used in) investment activities	(21,749)	(35,876)
Net cash provided by (used in) financing activities		
Increase (decrease) in short-term loans payable	13,142	(24,679)
Proceeds from long-term loans payable	17,855	45,359
Repayment of long-term loans payable	(42,228)	(45,333)
Redemption of bonds	(200)	-
Cash dividends paid to minority shareholders	(1,270)	(946)
Other, net	(3,692)	(2,178)
Net cash provided by (used in) financing activities	(16,393)	(27,778)
Effect of exchange rate change on cash and cash equivalents	(4,610)	(11,210)
Net increase (decrease) in cash and cash equivalents	19,223	(24,130)
Cash and cash equivalents at beginning of period	263,453	316,464
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	22	-
Cash and cash equivalents at end of period	282,699	292,334

(4) Notes on premise of going concern
N/A

(5) Segment information

1. Sales and income (loss) for each reportable segment FY2010 2nd quarter (from April 1, 2010 to September 30, 2010)

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the consolidated statement of income (Note 2)
Net sales					
(1) External customers	859,161	5,516	864,678	-	864,678
(2) Intersegment sales & transfers	163	-	163	(163)	-
Total	859,325	5,516	864,842	(163)	864,678
Segment income (loss)	5,690	1,360	7,051	(163)	6,887

- Notes: 1. Adjustment of segment income (loss) represents the elimination of intersegment transactions.
2. The aggregate amount of segment income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.

(Supplementary information about geographic information)

1) Net sales to the external customers classified by the geographic location of the external customers FY2010 2nd quarter (from April 1, 2010 to September 30, 2010)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	191,104	82,102	226,342	168,809	82,009	114,310	864,678

- Notes: 1. Main countries and regions outside Japan are grouped as follows:
(1) North America.....The United States
(2) Europe.....The Netherlands, Italy, Germany, Russia, Ukraine
(3) Asia.....Thailand, Malaysia, Taiwan, China
(4) Oceania.....Australia, New Zealand
(5) Other.....U.A.E., Puerto Rico

2) Net sales and Operating income (loss) classified by the geographic location of the Company and its consolidated subsidiaries

FY2010 2nd quarter (from April 1, 2010 to September 30, 2010)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Adjustments and eliminations	Consolidated
Net sales									
(1) External customers	566,903	73,162	58,224	70,565	82,009	13,813	864,678	-	864,678
(2) Intersegment sales & transfers	182,055	5,832	44,617	122,821	91	-	355,418	(355,418)	-
Total	748,958	78,994	102,842	193,386	82,100	13,813	1,220,097	(355,418)	864,678
Operating income (loss)	(24,475)	(2,634)	8,985	20,995	3,957	1,051	7,880	(993)	6,887

Notes: 1. Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Germany, Russia
- (3) Asia.....Thailand, The Philippines
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

2. Sales and income (loss) for each reportable segment

FY2011 2nd quarter (from April 1, 2011 to September 30, 2011)

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the consolidated statement of income (Note 2)
Net sales					
(1) External customers	902,158	5,303	907,462	-	907,462
(2) Intersegment sales & transfers	(8)	-	(8)	8	-
Total	902,150	5,303	907,453	8	907,462
Segment income (loss)	32,030	2,180	34,210	8	34,219

Notes: 1. Adjustment of segment income (loss) represents the elimination of intersegment transactions.

2. The aggregate amount of segment income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.

(Supplementary information about geographic information)

1) Net sales to the external customers, classified by the geographic location of the external customers
FY2011 2nd quarter (from April 1, 2011 to September 30, 2011)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	163,415	97,083	254,157	207,557	83,288	101,960	907,462

Notes: 1. Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Italy, Germany, Russia, Ukraine
- (3) Asia.....Thailand, Malaysia, Taiwan, China
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

2) Net sales and Operating income (loss) classified by the geographic location of the Company and its consolidated subsidiaries

FY2011 2nd quarter (from April 1, 2011 to September 30, 2011)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Adjustments and eliminations	Consolidated
Net sales									
(1) External customers	535,683	92,321	79,866	103,440	83,288	12,861	907,462	-	907,462
(2) Intersegment sales & transfers	206,294	2,649	39,396	127,593	61	-	375,996	(375,996)	-
Total	741,978	94,970	119,263	231,034	83,350	12,861	1,283,458	(375,996)	907,462
Operating income (loss)	1,805	1,470	7,087	25,078	512	772	36,727	(2,507)	34,219

Notes: 1. Main countries and regions outside Japan are grouped as follows:

- (1) North America.....The United States
- (2) Europe.....The Netherlands, Germany, Russia
- (3) Asia.....Thailand, The Philippines
- (4) Oceania.....Australia, New Zealand
- (5) Other.....U.A.E., Puerto Rico

(6) Notes on significant changes in the amount of shareholders' equity

N/A