

# Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2011 [Japan GAAP]

Company name: Mitsubishi Motors Corporation

Listing: First Section, the Tokyo Stock Exchange

Stock code: 7211

URL: http://www.mitsubishi-motors.co.jp/

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Scheduled date to file quarterly report: February 14, 2011

Scheduled date to deliver cash dividends: -

Quarterly earnings supplementary explanatory documents: Yes

Quarterly earnings presentation: Yes

(Figures less than one million yen are rounded, unless otherwise noted)

# 1. Consolidated performance for the third quarter of fiscal year 2010 (from April 1, 2010 to December 31, 2010)

### (1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2010 3 <sup>rd</sup> quarter	1,310,851	37.7	12,970	-	11,359	-	(2,249)	-
FY2009 3 <sup>rd</sup> quarter	952,127	(42.6)	(19,832)	-	(21,206)	-	(25,701)	-

	Net income per share	Diluted net income per share
	Yen	Yen
FY2010 3 <sup>rd</sup> quarter	(0.41)	-
FY2009 3 <sup>rd</sup> quarter	(4.64)	-

### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
December 31, 2010	1,259,141	220,488	16.8	(40.74)
March 31, 2010	1,258,669	234,478	17.8	(38.54)

Reference: Equity As of December 31, 2010: ¥211,985 million As of March 31, 2010: ¥224,184 million

### 2. Cash dividends

	Cash dividends per share							
Record date	First quarter	First quarter Second quarter Third quarter Fiscal year-end Annual						
	Yen	Yen	Yen	Yen	Yen			
FY2009	_	0.00	_	0.00	0.00			
FY2010	_	0.00	-					
FY2010 (Forecast)				0.00	0.00			

Note: Revisions to the forecasts of cash dividends in the current quarter: Nil

### 3. Consolidated earnings forecasts for fiscal year 2010 (from April 1, 2010 to March 31, 2011)

(Percentages indicate changes over the same period in the previous fiscal year)

	Net sales		Operating in	Operating income Ordinary income		Net income		Net income per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	1,900,000	31.4	45,000	223.3	30,000	131.1	15,000	215.3	2.71

Note: Revisions to the consolidated earnings forecasts in the current quarter: Nil

# 4. Others (For more details, please refer to the section of "4. Others" of [Qualitative Information and Financial Statements] on page 5.)

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of simple accounting as well as specific accounting for preparing the quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, procedures, and methods of presentation for preparing the quarterly consolidated financial statements (changes described in the section of "Changes in significant matters forming the basis of preparing the quarterly consolidated financial statements")
  - 1) Changes due to revisions to accounting standards: Yes
  - 2) Changes due to other reasons: No
- (4) Number of issued shares (common stock)
  - 1) Total number of issued shares and outstanding at the end of the period (including treasury stock)
    As of December 31, 2010:

    As of March 31, 2010:

    5,537,956,840 shares
    5,537,956,840 shares
  - Number of shares of treasury stock at the end of the period
     As of December 31, 2010:
     As of March 31, 2010:
     87,254 shares
  - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)
    FY2010 3<sup>rd</sup> quarter: 5,537,867,656 shares
    FY2009 3<sup>rd</sup> quarter: 5,537,854,146 shares

### \* Quarterly review procedures:

As of when this summary of quarterly financial results have been released as flash report, we have not completed the review for the quarterly financial reporting required in accordance with the Financial Instruments and Exchange Act.

### \* Proper use of earnings forecasts, and other special matters:

- 1. The consolidated earnings forecasts for the full year announced on April 27, 2010 were not revised in this document.
- 2. The earnings forecasts are based on judgments and estimates that have been made on the basis of currently available information and are subject to a number of risks and uncertainties. Changes in the company's business environment, in market trends and in foreign exchange rates may cause actual results to differ materially from these forecast figures.

### [Qualitative Information and Financial Statements]

### 1. Qualitative information on consolidated operating results

The business environment in the first three quarters of fiscal 2010 saw a growing sense of uncertainty about the future of the world economy following the financial worries in Europe triggered by the financial crisis in Greece and saw the yen appreciate in value faster and remain at a higher value that had been more than expected. Overall, however, global auto demand staged a gentle recovery that was driven mainly by China, which continues to grow rapidly, and other emerging nations.

In this operating environment, for the first three quarters of fiscal 2010 Mitsubishi Motors posted consolidated net sales of 1.310.9 billion yen, a year-on-year increase of 358.8 billion yen or 38.0 percent on the back of a higher wholesale sales volume and despite the negative impact of the high yen.

Mitsubishi Motors posted an operating profit of 13.0 billion yen, a year-on-year improvement of 32.8 billion yen. Factors contributing to this were an increase in sales volume and a better model mix together with reductions in material and other costs which more than countered the negative impact of the higher yen.

Mitsubishi Motors posted an ordinary profit of 11.4 billion yen, an improvement of 32.6 billion yen, and posted a net loss of 2.2 billion yen, an improvement of 23.5 billion yen over the same period last fiscal year.

Global retail sales volume totaled 807,000 vehicles, a 118,000 unit or 17.0 percent increase over the same period last year. The increase stemmed from a recovery in world markets and the introduction of new models.

By region, in Japan Mitsubishi Motors posted a sales volume of 119,000 vehicles, a year-on-year increase of 5,000 units or 5.0 percent. This increase came despite a 19.0 percent year-on-year drop in sales in the third quarter as market demand fell due to the ending of eco-car incentives.

In North America, a year-on-year rise in sales of 2,000 units in the United States and a fall of 2,000 units in Canada and Mexico saw volume for the region as a whole remain at 66,000 vehicles, on a level with the same period last year.

In Europe, Mitsubishi Motors posted a sales volume of 158,000 vehicles, a year-on-year increase of 27,000 units or 20.0 percent. Volume in Western Europe rose by 16,000 units driven mainly by the new ASX compact crossover. Volume in Russia, helped by the start of local production of the Outlander, increased by 7,000 units.

In Asia & Other Regions, Mitsubishi Motors posted a sales volume of 464,000 vehicles, a year-on-year increase of 86,000 units or 23.0 percent. Sales volume in China increased by 29,000 units to 128,000 units as a result of growth in both local production and built-up imports. Volume also increased in ASEAN bloc countries including Thailand, Indonesia, Malaysia, the Philippines and in Brazil, the largest market in Latin America.

### 2. Qualitative information on consolidated financial position

Total assets at the end of the first three quarters of fiscal 2010 amounted to 1,259.1 billion yen, an increase of 0.4 billion yen from those at the end of FY2009. The balance of cash deposits rose by 25.9 billion yen to 290.2 billion yen.

Total liabilities amounted to 1,038.6 billion yen, an increase of 14.4 billion yen from those at the end of FY2009. With the repayment of some long-term borrowings, the balance of interest-bearing debt decreased by 24.1 billion yen to 368.6 billion yen. Net assets decreased 14.0 billion yen from those at the end of FY2009 to 220.5 billion yen.

### 3. Qualitative information on consolidated earnings forecasts

MMC leaves the FY2010 full-year consolidated forecasts announced on April 27, 2010 unchanged at this time.

### 4. Others

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation)

N/A

# (2) Application of simple accounting as well as specific accounting for preparing the quarterly consolidated financial statements

With respect to the inventories at the end of the third quarter period, physical inventories are omitted and a reasonable calculation method based on the physical inventories at the end of the second quarter period is employed.

Depreciation expense of noncurrent assets to which the declining balance method is applied is determined dividing the depreciation expense for the consolidated fiscal year proportionally over the period.

# (3) Changes in accounting policies, procedures, and methods of presentation for preparing the quarterly consolidated financial statements

a. Change in the accounting policies

Adoption of accounting standard for asset retirement obligation:

From the beginning of the 1st quarter of this fiscal year, the "Accounting Standards for Asset Retirement Obligations" (ASBJ Statement No. 18, issued on March 31, 2008) and "Guidance on Accounting Standards for Asset Retirement Obligations" (ASBJ Guidance No. 21, issued on March 31, 2008) have been adopted. Accordingly, operating income and ordinary income decreased by ¥ 233 million and income before income taxes and minority interests decreased by ¥ 3,537 million as compared to the amount that would have been recorded under the previous method. The change in asset retirement obligations by adoption of these standards is ¥ 6,626 million.

(4) Significant events regarding premise of going concern N/A

## 5. Consolidated financial statements

## (1) Consolidated balance sheets

	As of December 31, 2010	As of March 31, 2010 (Summary)
Assets		
Current assets		
Cash and deposits	290,175	264,323
Notes and accounts receivable-trade	92,599	121,385
Merchandise and finished goods	136,053	115,166
Work in process	23,212	25,847
Raw materials and supplies	40,660	42,855
Other	115,717	113,947
Allowance for doubtful accounts	(8,885)	(10,448)
Total current assets	689,533	673,077
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	85,884	86,018
Machinery, equipment and vehicles, net	127,816	139,260
Tools, furniture and fixtures, net	64,995	79,156
Land	94,710	95,569
Construction in progress	4,511	8,228
Total Property, plant and equipment	377,919	408,234
Intangible assets	11,128	12,435
Investments and other assets		
Investment securities	74,826	64,820
Other	117,015	112,238
Allowance for doubtful accounts	(11,281)	(12,136)
Total investments and other assets	180,560	164,922
Total noncurrent assets	569,608	585,592
Total assets	1,259,141	1,258,669

	As of December 31, 2010	As of March 31, 2010 (Summary)
Liabilities		-
Current liabilities		
Notes and accounts payable-trade	297,960	265,028
Short-term loans payable	330,918	319,374
Current portion of bonds	-	200
Accounts payable-other and accrued expenses	96,236	101,190
Income taxes payable	7,142	3,062
Provision for product warranties	28,919	26,331
Other	53,716	58,090
Total current liabilities	814,894	773,278
Noncurrent liabilities		
Long-term loans payable	37,666	73,174
Provision for retirement benefits	107,385	106,354
Provision for directors' retirement benefits	912	927
Other	77,794	70,456
Total noncurrent liabilities	223,758	250,913
Total liabilities	1,038,653	1,024,191
Net assets		
Shareholders' equity		
Capital stock	657,355	657,355
Capital surplus	432,666	432,666
Retained earnings	(768,071)	(765,988)
Treasury stock	(15)	(15)
Total shareholders' equity	321,934	324,017
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	10,823	5,494
Deferred gains or losses on hedges	(135)	(90)
Foreign currency translation adjustment	(120,636)	(105,236)
Total valuation and translation adjustments	(109,948)	(99,832)
Minority interests	8,502	10,293
Total net assets	220,488	234,478
Total liabilities and net assets	1,259,141	1,258,669

## (2) Consolidated statement of income (cumulative)

	FY2009 3 <sup>rd</sup> quarter	FY2010 3 <sup>rd</sup> quarter
	(from April 1, 2009 to December 31, 2009)	(from April 1, 2010 to December 31, 2010)
Net sales	952,127	1,310,851
Cost of sales	810,679	1,113,302
Gross profit	141,448	197,549
Selling, general and administrative expenses	·	· ·
Advertising and promotion expenses	38,433	48,160
Freightage expenses	14,730	30,640
Directors' compensations, salaries and allowances	42,949	42,556
Provision for retirement benefits	3,484	3,467
Depreciation	8,937	7,888
Research and development expenses	17,229	19,798
Other	35,514	32,067
Total selling, general and administrative expenses	161,280	184,579
Operating income (loss)	(19,832)	12,970
Non-operating income		
Interest income	1,120	1,338
Equity in earning of affiliates	3,467	6,478
Foreign exchange gains	6,311	2,569
Other	1,595	1,313
Total non-operating income	12,495	11,700
Non-operating expenses		
Interest expenses	9,840	9,903
Other	4,028	3,406
Total non-operating expenses	13,869	13,310
Ordinary income (loss)	(21,206)	11,359
Extraordinary income		•
Gain on sales of noncurrent assets	1,786	112
Reversal of allowance for doubtful accounts	575	1,738
Reversal of loss on liquidation of subsidiaries and affiliates	1,169	-
Other	389	425
Total extraordinary income	3,921	2,277
Extraordinary loss		
Loss on retirement of noncurrent assets	913	723
Early retirement expense	1,148	26
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	3,301
Other	800	492
Total extraordinary losses	2,863	4,543
Income (Loss) before income taxes and minority interests	(20,148)	9,093
Income taxes-current	2,217	11,439
Income taxes-deferred	1,019	(2,827)
Total income taxes	3,236	8,611
Income (loss) before minority interests	-	482
Minority interests in income	2,316	2,731
Net income (loss)	(25,701)	(2,249)

# Consolidated statement of income (3<sup>rd</sup> quarter)

	El (paga pul	(Millions of yer
	FY2009 3 <sup>rd</sup> quarter (from October 1, 2009 to December 31, 2009)	FY2010 3 <sup>rd</sup> quarter
Net sales		
Cost of sales	379,098	446,173 375,903
Gross profit	308,589	
·	70,509	70,270
Selling, general and administrative expenses	44.040	4474
Advertising and promotion expenses	14,943	16,744
Freightage expenses	7,622	10,935
Directors' compensations, salaries and allowances	14,039	14,298
Provision for retirement benefits	1,114	1,145
Depreciation	2,962	2,609
Research and development expenses	5,653	7,402
Other	11,502	11,051
Total selling, general and administrative expenses	57,839	64,187
Operating income (loss)	12,670	6,082
Non-operating income		
Interest income	354	479
Equity in earnings of affiliates	1,834	2,201
Foreign exchange gains	2,155	-
Other	274	78
Total non-operating income	4,618	2,760
Non-operating expenses		
Interest expenses	3,404	3,196
Foreign exchange losses	-	152
Other	901	1,087
Total non-operating expenses	4,305	4,436
Ordinary income (loss)	12,983	4,406
Extraordinary income		
Gain on sales of noncurrent assets	1,163	55
Reversal of allowance for doubtful accounts	171	1,022
Reversal of loss on liquidation of subsidiaries and affiliates	49	-
Other	26	342
Total extraordinary income	1,411	1,420
Extraordinary loss		
Loss on retirement of noncurrent assets	218	269
Early retirement expense	4	-
Other	74	43
Total extraordinary losses	297	313
Income (Loss) before income taxes and minority interests	14,097	5,513
Income taxes-current	473	2,696
Income taxes-deferred	2,030	(604)
Total income taxes	2,503	2,091
Income (loss) before minority interests		3,421
Minority interests in income	890	737
Net income (loss)	10,703	2,683
rectification (1033)	10,703	2,003

## (3) Consolidated statement of cash flows (cumulative)

	FY2009 3 <sup>rd</sup> quarter	FY2010 3 <sup>rd</sup> quarter
	(from April 1, 2009 to December 31, 2009)	(from April 1, 2010 to December 31, 2010)
Net cash provided by (used in) operating activities		
Income (loss) before income taxes and minority interests	(20,148)	9,093
Depreciation and amortization	53,399	49,287
Increase (decrease) in allowance for doubtful accounts	(1,880)	(726)
Increase (decrease) in provision for retirement benefits	(1,144)	1,236
Interest and dividends income	(1,566)	(1,915)
Interest expenses	9,840	9,903
Foreign exchange losses (gains)	(89)	3,057
Equity in (earnings) losses of affiliates	(3,467)	(6,478)
Loss (gain) on sales and retirement of noncurrent assets	(862)	714
Decrease (increase) in notes and accounts receivable-trade	3,275	18,677
Decrease (increase) in inventories	(10,671)	(23,321)
Increase (decrease) in notes and accounts payable-trade	97,612	41,762
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	3,301
Early retirement expense	1,148	26
Other, net	(66,464)	(6,445)
Subtotal	58,982	98,174
Interest and dividends income received	2,155	3,473
Interest expenses paid	(9,746)	(9,628)
Payment for early retirement expenses	(3,312)	(339)
Income taxes paid	(4,604)	(7,104)
Net cash provided by (used in) operating activities	43,474	84,575

		(Millions of ye
	FY2009 3 <sup>rd</sup> quarter	FY2010 3 <sup>rd</sup> quarter
	(from April 1, 2009 to December 31, 2009)	(from April 1, 2010 to December 31, 2010)
Net cash provided by (used in) investment activities		
Decrease (increase) in time deposits	12,335	520
Purchase of property, plant and equipment	(32,850)	(33,894)
Proceeds from sales of property, plant and equipment	9,072	6,091
Purchase of investment securities	-	(2)
Payments of long-term loans receivable	(13)	(0)
Collection of long-term loans receivable	403	299
Other, net	(2,824)	(6,756)
Net cash provided by (used in) investment activities	(13,877)	(33,740)
Net cash provided by (used in) financing activities		
Increase (decrease) in short-term loans payable	(46,899)	12,047
Proceeds from long-term loans payable	156,343	25,935
Repayment of long-term loans payable	(35,750)	(47,988)
Redemption of bonds	(25,600)	(200
Cash dividends paid to minority shareholders	(1,681)	(2,263
Other, net	(5,570)	(5,542)
Net cash provided by (used in) financing activities	40,841	(18,012)
Effect of exchange rate change on cash and cash equivalents	263	(6,845)
Net increase (decrease) in cash and cash equivalents	70,702	25,976
Cash and cash equivalents at beginning of period	154,666	263,453
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	25	22
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	73	112
Cash and cash equivalents at end of period	225,467	289,565

# (4) Notes on premise of going concern $$\rm N/A$$

### (5) Segment information

### [Business segment]

FY2009 3<sup>rd</sup> quarter (from October 1, 2009 to December 31, 2009)

(Millions of yen)

	Automobiles	Financial services	Total	Corporate and eliminations	Consolidated
Net sales					
(1) External customers	376,525	2,572	379,098	-	379,098
(2) Intersegment sales & transfers	(1)	-	(1)	1	-
Total	376,524	2,572	379,096	1	379,098
Operating income (loss)	12,107	560	12,668	1	12,670

## FY2009 3<sup>rd</sup> quarter (cumulative: from April 1, 2009 to December 31, 2009)

(Millions of yen)

	Automobiles	Financial services	Total	Corporate and eliminations	Consolidated
Net sales					
(1) External customers	943,975	8,152	952,127	-	952,127
(2) Intersegment sales & transfers	(53)	-	(53)	53	-
Total	943,922	8,152	952,074	53	952,127
Operating income (loss)	(21,491)	1,605	(19,885)	53	(19,832)

Notes: 1. Segments are divided by sector and by market.

2. Major products by business segment

(1) Automobiles ......Passenger cars

(2) Financial services ......Sales-finance products

### [Geographical segment]

### FY2009 3<sup>rd</sup> quarter (from October 1, 2009 to December 31, 2009)

(Millions of yen)

								(
	Japan	North America	Europe	Asia	Other	Total	Corporate and eliminations	Consolidated
Net sales								
(1) External customers	225,351	46,787	24,880	30,631	51,448	379,098	-	379,098
(2) Intersegment sales & transfers	122,415	2,357	23,790	51,886	89	200,540	(200,540)	-
Total	347,767	49,144	48,670	82,518	51,538	579,639	(200,540)	379,098
Operating income (loss)	969	(566)	1,335	6,442	2,206	10,386	2,283	12,670

## FY2009 3<sup>rd</sup> quarter (cumulative: from April 1, 2009 to December 31, 2009)

(Millions of yen)

(ministration of year								, ,
	Japan	North America	Europe	Asia	Other	Total	Corporate and eliminations	Consolidated
Net sales								
(1) External customers	535,727	117,489	97,786	73,394	127,729	952,127	-	952,127
(2) Intersegment sales & transfers	260,843	4,819	42,885	101,276	211	410,036	(410,036)	-
Total	796,571	122,308	140,672	174,671	127,941	1,362,164	(410,036)	952,127
Operating income (loss)	(39,441)	(3,647)	1,060	11,134	4,615	(26,279)	6,446	(19,832)

Notes: 1. National and regional groupings are classified by geographical proximity and mutual relevance of business activities.

2. Main countries and regions outside Japan are grouped as follows:

(1) North America.....The United States

(2) Europe.....The Netherlands

(3) Asia.....Thailand, The Philippines

(4) Other.....Australia, New Zealand, U.A.E., Puerto Rico

### [Overseas sales]

### FY2009 3<sup>rd</sup> quarter (from October 1, 2009 to December 31, 2009)

(Millions of yen)

		North America	Europe	Asia	Oceania	Other	Total
I.	Overseas sales	52,415	61,814	77,955	43,585	59,433	295,203
II.	Consolidated sales						379,098
III.	Overseas sales as a percentage of total sales	13.8%	16.3%	20.6%	11.5%	15.7%	77.9%

### FY2009 3<sup>rd</sup> quarter (cumulative: from April 1, 2009 to December 31, 2009)

(Millions of yen)

		North America	Europe	Asia	Oceania	Other	Total
1.	Overseas sales	129,289	160,595	176,640	106,127	129,780	702,433
II.	Consolidated sales						952,127
III.	Overseas sales as a percentage of total sales	13.6%	16.9%	18.6%	11.1%	13.6%	73.8%

Notes: 1. National and regional groupings are classified by geographical proximity and mutual relevance of business activities.

2. Main countries and regions outside Japan are grouped as follows:

(1) North America.....The United States

(2) Europe.....The Netherlands, Italy, Germany, Russia, Ukraine

(3) Asia.....Thailand, Malaysia, Taiwan

(4) Oceania.....Australia, New Zealand

(5) Other......U.A.E., Puerto Rico

3. Overseas sales are classified by the region of the wholesaler or end users. The figures consist of sales outside of Japan of MMC and its consolidated subsidiaries.

### [Segment information]

### 1) General information about reportable segment

The reportable segment of our Group is the component of our company, for which discrete financial information is available, and whose operating results are regularly reviewed by the company's chief operating decision maker including Board of Directors to make decisions about resources to be allocated to the segment and assess its performance.

The main business of our Group is automobile business, engaged in development, design, manufacturing and sales of automobiles and component parts. In addition, as financial service business, we are engaged in sales finance and leasing services for our group products. Accordingly, based on the types of products and services we offer, our Group determined automobile business and financial service business as two reportable segments.

### 2) Sales and profits or losses for each reportable segment

FY2010 3<sup>rd</sup> quarter (cumulative: from April 1, 2010 to December 31, 2010)

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the quarterly consolidated statement of income (Note 2)
Net sales					
(1) External customers	1,302,758	8,093	1,310,851	-	1,310,851
(2) Intersegment sales & transfers	189	-	189	(189)	-
Total	1,302,948	8,093	1,311,041	(189)	1,310,851
Segment income (loss)	11,193	1,966	13,160	(189)	12,970

### FY2010 3<sup>rd</sup> quarter (from October 1, 2010 to December 31, 2010)

(Millions of yen)

	Automobiles	Financial services	Total	Adjustment (Note 1)	Amount in the quarterly consolidated statement of income (Note 2)
Net sales					
(1) External customers	443,596	2,576	446,173	_	446,173
(2) Intersegment sales & transfers	25	-	25	(25)	-
Total	443,622	2,576	446,199	(25)	446,173
Segment income (loss)	5,503	605	6,108	(25)	6,082

Notes: 1. Adjustment of segment income (loss) has been derived from the elimination of intersegment transactions.

2. The aggregate amount of segments' income (loss) agrees to the amount of operating income (loss) presented in the consolidated statement of income.

(Supplementary information about geographic information)

1) Net sales to the external customers, classified in accordance with the geographic areas of the external customers

### FY2010 3<sup>rd</sup> quarter (cumulative: from April 1, 2010 to December 31, 2010)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	259,465	143,470	346,799	259,181	121,763	180,171	1,310,851

### FY2010 3<sup>rd</sup> quarter (from October 1, 2010 to December 31, 2010)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total
Net sales							
Net sales to external customers	68,361	61,368	120,456	90,371	39,753	65,861	446,173

Notes: 1. Main countries and regions outside Japan are grouped as follows:

(1) North America.....The United States

(2) Europe.....The Netherlands, Italy, Germany, Russia, Ukraine

(3) Asia.....Thailand, Malaysia, Taiwan, China

(4) Oceania.....Australia, New Zealand

(5) Other......U.A.E., Puerto Rico

2) Net sales and Operating income (loss) classified in accordance with the geographic areas of the Company and its consolidated subsidiaries

FY2010 3<sup>rd</sup> quarter (cumulative: from April 1, 2010 to December 31, 2010)

(Millions of yen)

	Japan	North America	Europe	Asia	Oceania	Other	Total	Corporate and eliminatio	Consolidated
Net sales									
(1) External customers	834,766	128,399	94,510	109,778	121,763	21,633	1,310,851	-	1,310,851
(2) Intersegment sales & transfers	289,361	8,364	64,262	182,878	141	I	545,008	(545,008)	-
Total	1,124,128	136,763	158,773	292,656	121,904	21,633	1,855,860	(545,008)	1,310,851
Operating income (loss)	(30,700)	(2,464)	13,438	28,032	4,745	1,428	14,479	(1,509)	12,970

### FY2010 3<sup>rd</sup> guarter (from October 1, 2010 to December 31, 2010)

(Millions of yen)

								,	
	Japan	North America	Europe	Asia	Oceania	Other	Total	Corporate and eliminatio	Consolidated
Net sales									
(1) External customers	267,863	55,237	36,286	39,212	39,753	7,820	446,173	-	446,173
(2) Intersegment sales & transfers	107,305	2,531	19,645	60,057	49	-	189,589	(189,589)	-
Total	375,169	57,768	55,931	99,270	39,803	7,820	635,762	(189,589)	446,173
Operating income (loss)	(6,224)	169	4,452	7,037	788	376	6,599	(516)	6,082

Notes: 1. Main countries and regions outside Japan are grouped as follows:

(1) North America.....The United States

(2) Europe.....The Netherlands

(3) Asia.....Thailand, The Philippines

(4) Oceania.....Australia, New Zealand

(5) Other......U.A.E., Puerto Rico

### (Additional information)

From the beginning of the 1st quarter of this fiscal year, the company has adopted the "Accounting Standards for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, issued on March 27, 2009) and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20, issued on March 21, 2008).

### (6) Notes on significant changes in the amount of shareholders' equity N/A