

Summary of FY2008 Third Quarter Results <Consolidated>

(in billion yen, in '000 units)

	FY2007 1-3Q Apr - Dec 2007 Actual (A)	FY2008 1-3Q Apr - Dec 2008 Actual (B)	FY2008 Full Year Forecast (current) (C)	FY2008 Full Year Forecast (at Oct. 30) (D)	FY2007 Full Year Actual (E)
Net Sales	1,947.3	1,658.1	2,010.0	2,360.0	2,682.1
Operating Income	52.0	19.9	5.0	50.0	108.6
<Margin>	< 2.7% >	< 1.2% >	< 0.2% >	< 2.1% >	< 4.0% >
Cause of Change		(Positive causes) Selling expense 9.1 Cost reductions & others 24.4 (Negative causes) Volume/Mix change -15.2 Foreign exchange -40.5 U.S. financial service -9.9 Total change (B-A) -32.1	(Positive causes) Selling expense 18.0 Cost reductions & others 31.4 (Negative causes) Volume/Mix change -67.0 Foreign exchange -75.0 U.S. financial service -11.0 Total change (C-E) -103.6	(Positive causes) Selling expense 14.0 Cost reductions & others 16.4 (Negative causes) Volume/Mix change -7.0 Foreign exchange -71.0 U.S. financial service -11.0 Total change (D-E) -58.6	
Ordinary Income	39.3	4.7	-20.0	43.0	85.7
<Margin>	< 2.0% >	< 0.3% >	< - >	< 1.8% >	< 3.2% >
Net Income	21.7	-4.8	-60.0	20.0	34.7
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Foreign Exchange (Booking rate)	118 Yen/US\$ 162 Yen/EUR	105 Yen/US\$ 153 Yen/EUR	100 Yen/US\$ 143 Yen/EUR (4Q : 90 Yen/US\$) (4Q : 120 Yen/EUR)	101 Yen/US\$ 144 Yen/EUR (2nd half : 95 Yen/US\$) (2nd half : 125 Yen/EUR)	115 Yen/US\$ 162 Yen/EUR
Capital Expenditure (Accrual base)	37.6	57.8	72.0	85.0	56.7
Depreciation	54.6	59.0	72.0	73.0	71.9
R&D Expenses	53.3	48.9	67.0	67.0	77.6
Balance of Interest Bearing Debt	396.5	360.9			353.9
Total Assets	1,728.8	1,368.4			1,609.4
Wholesale Volume	980	838	1,007	1,182	1,337
Domestic	147	121	160	188	214
Overseas	833	717	847	994	1,123
Comments		-Lower net sales -Lower incomes	-Lower net sales -Lower incomes	-Lower net sales -Lower incomes	