

## Summary of FY2008 First Half Results <Consolidated>

(in billion yen, in '000 units)

	FY2007 1st Half Actual (A)	FY2008 1st Half Actual (B) Apr. 25 Forecast	FY2008 Full Year Current Forecast (C)	FY2008 Full Year Apr.25 Forecast (D)	FY2007 Full Year Actual (E)
Net Sales	1,313.4	1,214.0 1,250.0	2,360.0	2,650.0	2,682.1
Operating Income	18.8	25.4 15.0	50.0	60.0	108.6
<Margin>	< 1.4% >	< 2.1% >	< 2.1% >	< 2.3% >	< 4.0% >
Cause of Change		(Positive causes) Selling expense 5.4 Volume/Mix change 4.9 Cost reductions & others 23.1 (Negative causes) Foreign exchange -19.8 U.S. financial service -7.0 Total change (B-A) 6.6	(Positive causes) Selling expense 14.0 Cost reductions & others 16.4 (Negative causes) Foreign exchange -71.0 U.S. financial service -11.0 Volume/Mix change -7.0 Total change (C-E) -58.6	(Positive causes) Volume/Mix change 24.0 Cost reductions & others 5.4 (Negative causes) Foreign exchange 65.0 U.S. financial service 10.0 Selling expense 3.0 Total change (D-E) -48.6	
Ordinary Income	6.6	20.9 10.0	43.0	48.0	85.7
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Net Income	-5.6	12.8 0	20.0	20.0	34.7
<Margin>	< - >	< 1.1% >	< 0.8% >	< 0.8% >	< 1.3% >
Foreign Exchange (Booking rate)	120 Yen/US\$ 162 Yen/EUR	106 Yen/US\$ 164 Yen/EUR	101 Yen/US\$ 144 Yen/EUR (2nd Half : 95 Yen/US\$) (2nd Half : 125 Yen/EUR)	100 Yen/US\$ 155 Yen/EUR	115 Yen/US\$ 162 Yen/EUR
Capital Expenditure (Accrual base)	23.1	44.3	85.0	85.0	56.7
Depreciation	36.5	39.0	73.0	71.0	71.9
R&D Expenses	36.2	33.5	67.0	75.0	77.6
Balance of Interest Bearing Debt	401.5	334.1			353.9
Total Assets	1,713.0	1,523.9			1,609.4
Wholesale Volume	661	584	1,182	1,304	1,337
Domestic	95	81	188	209	214
Overseas	566	503	994	1,095	1,123
Comments		-Lower net sales -Higher operating and ordinary income -Net profitability achieved	-Lower net sales -Lower incomes	-Lower net sales -Lower incomes	