FY2007 Full Year Results: Consolidated Financial Statements

April 25, 2008

(April 1, 2007 through March 31, 2008)

Mitsubishi Motors Corporation

(Code: 7211 1st Section, Tokyo and Osaka Stock Exchange)

Code No.: 7211
Head office: Tokyo

(URL http://www.mitsubishi-motors.co.jp/)

Representative: Osamu Masuko; President

Contact: Yoshikazu Nakamura; Executive Officer, and

Corporate General Manager of Corporate and Social Responsibility Promotion Office TEL: +81-3-6852-4206

Scheduled date for ordinary general stockholders' meeting: June 19, 2008

Scheduled date for submitting Securities Report: June 20, 2008

(All amounts described in this report are rounded down to the nearest one million yen.)

1. Financial highlights (April 1, 2007 through March 31, 2008)

(1) Consolidated financial results

Note: Percentages indicate changes over the same period in the previous fiscal year.

| | Net Sales | | Net Sales Operating Income | | Ordinary Income | | Net Income | |
|--------|-------------|------|----------------------------|-------|-----------------|-------|-------------|-------|
| | Million Yen | % | Million Yen | % | Million Yen | % | Million Yen | % |
| FY2007 | 2,682,103 | 21.8 | 108,596 | 169.9 | 85,731 | 362.3 | 34,710 | 296.9 |
| FY2006 | 2,202,869 | 3.9 | 40,237 | 493.1 | 18,542 | _ | 8,745 | _ |

| | Net Income per Share-Basic | Net Income per Share-Diluted | Return on Equity | Ratio of Ordinary Income to Total Assets | Ratio of Operating Income to Sales |
|--------|-------------------------------|---------------------------------|------------------|---|---------------------------------------|
| | Yen | Yen | % | % | % |
| FY2007 | 6.30 | 3.81 | 11.3 | 5.1 | 4.1 |
| FY2006 | 1.59 | 0.96 | 3.1 | 1.1 | 1.8 |

Note: Equity income from affiliates:

FY2007 ¥4,447 million FY2006 ¥2,166 million

(2) Consolidated financial position

| | Total Assets | Net Assets | Equity Ratio | Net Assets per Share |
|--------|--------------|-------------|--------------|----------------------|
| | Million Yen | Million Yen | % | Yen |
| FY2007 | 1,609,408 | 328,132 | 19.7 | -21.81 |
| FY2006 | 1,778,693 | 308,304 | 16.6 | -26.73 |

Note: Stockholders' equity:

FY2007

FY2006

¥316,814 million

¥295,782 million

(3) Consolidated cash flows

| (-) | | | | | |
|--------|----------------------|----------------------|----------------------|-------------------------|--|
| | Cash Flows from | Cash Flows from | Cash Flows from | Cash & Cash Equivalents | |
| | Operating Activities | Investing Activities | Financing Activities | at End of Term | |
| | Million Yen | Million Yen | Million Yen | Million Yen | |
| FY2007 | 188,279 | -48,865 | -132,593 | 360,902 | |
| FY2006 | 162,345 | -46,017 | -11,287 | 364,268 | |

2. Cash dividends

| | Ca | nsh Dividend per Sha | Dividend Payout | Ratio of dividends | | |
|-------------------|---------|----------------------|-----------------|--------------------|-------------------------|---------------------------------|
| Record Date | Interim | Year-end | Full Year | Cash Dividends | Ratio (Consolidated) | to Net Assets (Consolidated) |
| | Yen | Yen | Yen | Million Yen | % | % |
| FY2006 | _ | _ | 0.00 | 0 | 0.0 | _ |
| FY2007 | _ | _ | 0.00 | 0 | 0.0 | _ |
| FY2008 (Forecast) | _ | _ | 0.00 | _ | 0.0 | _ |

3. FY2008 consolidated financial results forecast (April 1, 2008 through March 31, 2009)

Note: Percentages indicate changes over the same period in the previous fiscal year.

| | Net Sales | S | Operating Income Ordinary Income | | Net Income | | Net Income per Share | | |
|--------------------------------|-------------|------|----------------------------------|-------|-------------|-------|----------------------|-------|------|
| | Million Yen | % | Million | % | Million Yen | % | Million Yen | % | Yen |
| | | | Yen | | | | | | |
| FY2008 2 nd quarter | 1,250,000 | -4.8 | 15,000 | -20.3 | 10,000 | 50.8 | 0 | _ | 0.00 |
| FY2008 full year | 2,650,100 | -1.2 | 60,000 | -44.7 | 48,000 | -44.0 | 20,000 | -42.4 | 3.61 |

4. Others

- (1) Change to significant subsidiaries during the term (those changes resulting in change in scope of consolidation): No
- (2) Change to accounting policy, procedure, and method of presentation for preparing consolidated financial statements (those to be described in the section of the *Change of Significant Accounting Policies on the Preparation of Consolidated Financial Statements*)
 - i. Change due to amendment of accounting standard: Noii. Change due to other reasons: No
- (3) Outstanding shares (common shares)
 - i. Shares outstanding at term-end (including treasury stock)

FY2007 FY2006 5,537,897,840 shares 5,491,516,544 shares

ii. Treasury stock

FY2007 FY2006 80,373 shares 76,934 shares

Note: For details on the number of shares as a basis of computing net income per share (consolidated), please refer to *Per share information* on page *xx*.

Reference: Summary of Non-consolidated Results

Financial highlights (April 1, 2007 through March 31, 2008)

(1) Non-consolidated financial results

Percentages indicate changes over same period in the previous fiscal year.

| | Net Sales Operating Income | | Net Sales Operating Income Ordinary Income | | ne | Net Income | | |
|--------|----------------------------|------|--|---|-------------|------------|-------------|---|
| | Million Yen | % | Million Yen | % | Million Yen | % | Million Yen | % |
| FY2007 | 1,903,527 | 30.6 | 79,093 | _ | 66,884 | _ | 20,678 | _ |
| FY2006 | 1,457,016 | 15.6 | -12,140 | _ | -20,725 | _ | -24,541 | - |

| | Net Income | Net Income |
|--------|-----------------|-------------------|
| | per Share-Basic | per Share-Diluted |
| | Yen | Yen |
| FY2007 | 3.75 | 2.27 |
| FY2006 | -4.47 | _ |

(2) Non-consolidated financial position

| | Total Assets | Net Assets | Equity Ratio | Net Assets per Share – Basic |
|--------|--------------|-------------|--------------|---------------------------------|
| | Million Yen | Million Yen | % | Yen |
| FY2007 | 1,101,066 | 234,478 | 21.3 | -36.68 |
| FY2006 | 1,166,216 | 208,533 | 17.9 | -42.62 |

Note: Stockholders' equity:

FY2007 ¥234,478 million FY2006 ¥208,533 million

1. Management Results

(1) Analysis of management results

Overview of consolidated results for the current term

During the current consolidated fiscal year, even though the Japanese economy was buoyed by the strength of newly emerging economies and resource-rich countries such as Brazil, Russia, India and China, there was minimal economic expansion. This was due to turmoil in the financial market stemming from the sub-prime loan crisis in the United States and drastic increases in the price of raw materials such as crude oil. Despite these negative conditions, Mitsubishi Motors Corporation and its group of related companies (hereafter "MMC" or "the company") were able to exceed previous fiscal-year results in all areas including sales, operating income, ordinary income and net income. This was due to an increased number of units sold outside Japan, as well as a favorable model mix and currency movements as averaged out over the fiscal year.

Due to a downturn in the Japanese market (4.8% compared to the previous fiscal year), retail volume in Japan decreased for the period. However, in overseas markets, regional launches of global models such as the new Pajero, Outlander and Lancer models since the second half of the last fiscal year contributed to sales which surpassed those of the same period last year in North America, Europe, Asia and other areas. As a result, the overseas consolidated retail volume reached 1,140,000 units (an increase of 157,000 units, or 15.9 percent, compared to the previous fiscal year), and consolidated retail volume worldwide was 1,359,000 units (an increase of 129,000 units, or 10.4 percent, compared to the previous fiscal year).

In Japan, MMC sales dropped by 28,000 units compared to the previous fiscal year (an 11.3 percent decrease) for a total of 219,000 units. MMC's sales of registered vehicles rose 9.9 percent compared to the previous fiscal year due largely to the new Delica D:5 minivan, Galant Fortis, and Lancer Evolution X (total market demand for registered vehicles: 3.5 percent decrease). However, sales of minicars declined by 20.7 percent compared to the previous fiscal year (total market demand for minicars: 6.8 percent decrease).

In North America, the introduction of new Lancer and Outlander models helped sales to grow by 8,000 units compared to the previous fiscal year (up 4.7 percent), rising to 172,000 units.

In Europe, Russia and Ukraine propped up the market, while Germany and the U.K. were down. As a result, the overall volume was 341,000 units, up 59,000 units compared to the previous fiscal year (a 20.6 percent increase).

In Asia and other areas, in addition to steady growth in the Latin American, the Middle East and African regions, the increased import of finished vehicles in China and Australia, and increased sales in ASEAN countries including Indonesia where the market is recovering helped to raise sales. Therefore, the total vehicles sold in these areas increased by 90,000 units compared to the previous fiscal year (a 16.8 percent increase), amounting to 627,000 vehicles.

Consolidated sales for the current term were 2 trillion 682.1 billion yen (a year-on-year increase of 479.2 billion yen, up 21.8 percent) due to increased sales in overseas markets, the commencement of SUV supply for PSA Peugeot Citroën, and foreign exchange gains. By regions, in Japan, where retail volume has declined, and in North America, where model mix has changed downward, sales have dropped by 17.5 billion yen and 20.9 billion yen, respectively. However, sales have increased in Europe and Asia and other areas by 268.8 billion yen and 248.8 billion yen, respectively.

MMC attained its highest ever profitability, with a reported operating income of 108.6 billion yen, an improvement of 68.4

billion yen year-on-year. Despite an increase of 6.4 billion yen in cost of sales resulting from higher advertising costs spent for the new launches in North America, higher unit volumes, a better model profitability mix and foreign exchange gains contributed to increases of 52.3 billion and 14.6 billion yen, respectively.

Ordinary income was 85.7 billion yen, attaining the highest profit ever, although non-operating losses increased 1.2 billion yen compared to the previous fiscal year, mainly due to foreign exchanges losses.

MMC showed a net income of 34.7 billion yen for the current term, an improvement of 26.0 billion yen compared to the previous fiscal year. This is the result of allocations for costs for closing the Australian factory (14.6 billion yen) and asset impairment changes (20.8 billion yen),etc.

Results by business sector were as follows:

1. Automotive Business

Sales for the automotive business sector in the fiscal period totaled 2 trillion 657.5 billion yen (an increase of 23.3 percent compared to the previous year), and operating income was 95.8 billion yen (an improvement of 78.1 billion yen).

2. Financial Business

Sales for the financial business sector in the fiscal period totaled 24.6 billion yen (a loss of 48.7 percent compared to the previous year), and operating income was 12.8 billion yen (a loss of 9.5 billion yen).

Results by region were as follows:

1. Japan

As the result of an increase in the number of exports, sales in Japan totaled 2 trillion 21.5 billion yen (a 33.4 percent increase compared to the previous year) and operating income was 82.9 billion yen (an improvement of 88.0 billion yen).

2. North America

As the result of decreased sales financial assets, sales in North America totaled 392.8 billion yen (a 7.4 percent decrease compared to the previous year). Operating loss totaled 10.6 billion yen (a loss of 16.1 billion yen).

3. Europe

As the result of decrease unit volume, sales in Europe totaled 657.2 billion yen (a 3.5 percent decrease compared to the previous year). Operating income totaled 20.3 billion yen (a decrease of 20 percent).

4. Asia/Other Regions

As the result of an increase in the number of units sold, sales in Asia and other regions totaled 565.5 billion yen (a 23.8 percent increase compared to the previous year). However, due to an increase in cost of sales related to the closure of the Australian factory, operating income totaled 15.2 billion yen (a decrease of 9.1 percent).

Fiscal 2008 earnings outlook (toward March 2009)

The current consolidated earnings forecast for fiscal year 2008 (ending March 31, 2009) is as follows:

| | 2 nd Qu Accumula | | Annual |
|------------------|--------------------------------|-------------|---------------------|
| Sales | 1,250.0 | billion yen | 2,670.0 billion yen |
| Operating income | 15.0 | billion yen | 80.0 billion yen |
| Ordinary income | 10.0 | billion yen | 60.0 billion yen |
| Net income | 0.0 | billion yen | 20.0 billion yen |

^{*} Currency exchange rate assumption: 100 yen / 1 US\$, 155 yen / 1 EUR, 90 yen / 1 AUD

The forecast for consolidated retail unit volume is as follows:

(1,000 units)

| Region | Fiscal Year 2008 Forecast | Fiscal Year 2007 Results |
|---------------|---------------------------|--------------------------|
| Japan | 207 | 219 |
| North America | 145 | 172 |
| Europe | 388 | 340 |
| Asia & Others | 569 | 627 |
| Total | 1,309 | 1,358 |

^{*} These forecasts are based on judgments and estimates that have been made on the basis of currently available information, and are subject to a number of risks, uncertainties and assumptions. Changes in the company's business environment, market trends or exchange rates may cause actual results to differ materially from these forecasts.

Progress of Mid-term Business Plan

On February 29, 2008, MMC announced a new mid-term business plan, "Step Up 2010", covering fiscal years 2008 - 2010 (ending March 31, 2011). This business plan sets a new stage for operations, depicting steps from business revitalization to the building of a foundation that will maintain sustainable growth. Basic policies include both "bolstering strengths" and "securing steady profits." [For details, refer to "3. Management Policies (4) Issues MMC must face".]

Progress of the Mitsubishi Motors Revitalization Plan

Under the previous business plan, the "Mitsubishi Motors Revitalization Plan," the new management team worked to regain consumer trust and improve profitability with the support of the Mitsubishi Group of companies in the form of capital funding and staffing, mainly from three companies (Mitsubishi Heavy Industries, Ltd., Mitsubishi Corporation and The Bank of Tokyo-Mitsubishi UFJ, Ltd.).

To regain trust the company worked to change employee awareness, and promote quality improvements and careful consideration from the customer's viewpoint based on the company's three policies of "Compliance First", "Customer First," and "Safety First." The company also received guidance from the Business Ethics Committee, a body of external experts, who positively evaluated the company as "having completed the first steps."

To improve profitability, a policy of "selection and focus" was undertaken for each business. Initiatives included reducing the number of region-specific models and increasing global models, adjusting excess production capacities, reinforcing sales networks, expanding strategic alliances and streamlining the group companies.

Regarding numerical targets, in response to changes in the business environment, reviews were conducted on a

case-by-case basis, leading to steady reform. In fiscal year 2005, the company moved back to operating profit a year ahead of schedule. In fiscal year 2006 net income was in the black, in line with the business plan. In fiscal year 2007 the most significant goal of the revitalization period – steady profitability -- was achieved.

(2) Financial standing

Analysis of assets, debt, net assets and cash flow

Total assets at the end of the period decreased compared to the end of last fiscal year by 169.3 billion yen to 1 trillion 609.4 billion yen. Interest-bearing debt decreased 149.9 billion yen to 353.9 billion yen. Net assets increased 20.0 billion yen over the figure for the end of the previous fiscal year to 328.3 billion yen.

Cash flow from operating activities came to an inflow of 188.3 billion yen, an increase of 6.0 billion yen compared to the previous fiscal year.

Cash flow from investing activities came to an outflow of 48.9 billion yen (an increase in outflow of 2.9 billion year-on-year).

Finally, cash flow from financing activities totaled an outflow of 132.6 billion yen (a 121.3 billion yen increase compared to the previous fiscal year).

The balance of cash and cash equivalents at the end of fiscal year 2007 thus stood at 360.9 billion yen, a 3.4 billion yen decrease over the balance at the beginning of the period.

Trends in key ratios

| | FY2004 | FY2005 | FY2005 | FY2006 | FY2006 | FY2007 | FY2007 |
|-------------------------------------|-----------|------------|-----------|------------|-----------|------------|-----------|
| | Full Year | First Half | Full Year | First Half | Full Year | First Half | Full Year |
| Ratio of shareholders' equity (%) | 20.4 | 17.1 | 17.2 | 15.5 | 16.6 | 17.5 | 19.7 |
| Ratio of market value to assets (%) | 37.7 | 67.5 | 87.8 | 65.8 | 56.8 | 56.1 | 56.4 |
| Debt repayment coverage (years) | 34.9 | 17.0 | 8.2 | 5.6 | 3.1 | 3.1 | 1.9 |
| Interest coverage ratio | 0.5 | 2.6 | 2.9 | 8.7 | 7.8 | 11.1 | 8.6 |

(Notes)
Definitions:

Ratio of shareholders' equity: Shareholders' equity / total assets

Ratio of market value to assets:

Total market value of shares / total assets

Debt repayment coverage: Interest bearing liabilities / cash flow from operating activities Interest coverage ratio: Cash flows from operating activities / interest payments

- All figures are calculated based on consolidated financial data.
- Beginning the first half of fiscal year 2007, shareholders' equity excludes minority interest.
- Total market value of shares is the closing market share price at the end of the period multiplied by the number of outstanding shares (excluding treasury shares) at the end of the period.
- Interest bearing liabilities indicate all liabilities listed on the consolidated balance sheet for which interest is paid.

(3) Dividend policy and dividends for fiscal year 2008

MMC considers the returning of profits to shareholders one of the most important goals of management. The financial needs for sustaining and growing the enterprise are large due to the ever-increasing intensity of the fierce competition in

the global automotive industry today, as well as to demands for the development of environmentally friendly technologies. It is the basic policy of MMC to return the fruits of our efforts to shareholders in a stable fashion, after taking the state of earnings and cash flow into account. The company is making the greatest effort to put into practice the initiatives set out in Step up 2010, and to strengthen and improve its financial position.

MMC regrets to inform shareholders that in the present financial situation, it must refrain from paying dividends in the current term. The company asks for understanding in this matter.

4) Business-related risks

Risks related to the company's operations and financial status are as follows:

Leasing, financial services and sales incentives

Overcapacity in the auto industry, and fierce competition, especially price competition in the North American market, has led to the necessity of sales incentives in sales promotion efforts.

The sales incentives the company uses in promotions reduce the selling price of new vehicles. It is possible that the use of incentives will lower residual values, which will affect both residual values in the used car market and that for vehicles returned at the end of leases. If vehicle residual values decrease, there could be a negative impact on future business performance. The decline in residual values could also put downward pressure on car and lease assets held as collateral in the sales-finance unit.

<u>Issuance of common and preferred shares and effect on share price</u>

In June and July 2004, March 2005, and January 2006 the company issued several classes of convertible preferred shares. The conversion of all Class B shares, series 1 – 3 (issued July 2004), has already been completed, but the possible conversion of the remaining Class A & G shares to common shares in the future will dilute the value of existing common shares, and thus possibly influence the market price of common shares.

Effect of foreign exchange rate fluctuations

Overseas sales accounted for 81.8 percent of the consolidated sales of MMC for the period. The company endeavors to minimize the risk involved in foreign currency receivables and payables through foreign currency derivative contracts. However, fluctuations in the foreign exchange markets still may have an impact on MMC results.

Effect of socioeconomic situations

The breakdown of the above ratio for overseas sales is 15.0 percent for North America, 34.7 percent for Europe, and 32.1 percent for Asia and other regions. There is a possibility that changes in the socioeconomic situation in Japan or any of these regions will impact the results of the company.

Effect of interest rate fluctuations on borrowings

The balance of MMC's consolidated interest-bearing liabilities stood at 353.9 billion yen at the end of March 2008. There is a possibility that fluctuations in interest rates on borrowings resulting from a change in financial market conditions in the future will impact the results of the company.

Effect of fluctuations in materials prices

The MMC group purchases materials and finished parts and components from many partners. Increased demand and other changes in market conditions may cause materials and components prices to increase, thus raising the company's manufacturing costs and resulting in an impact on results.

Natural and other disasters

The company maintains production and other facilities in many parts of the world. The occurrence of a major natural or other disaster, such as an earthquake or typhoon, may result in large operational halts, etc. and thus have an impact on the results of MMC.

Changes in laws and regulations

MMC abides by laws and regulations regarding the environment, product safety, etc. in its various markets of operation. If any laws and regulations were to be changed, or new rules issued, costs associated with implementing these changes would have an impact on the results of the company.

2. The Mitsubishi Motors Corporation Group of Companies

Mitsubishi Motors Corporation and its group of related companies (referred to herein as 'MMC', or 'the company') is comprised of MMC and 50 consolidated subsidiaries, 4 equity method non-consolidated subsidiaries and 21 equity method affiliates (as of March 31, 2008).

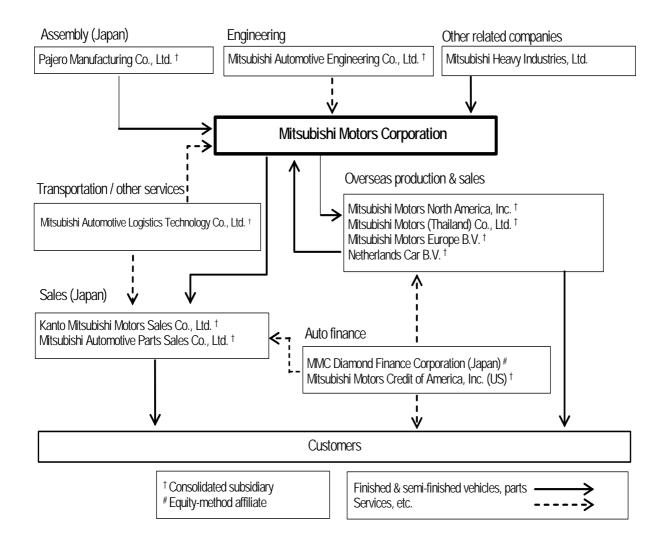
The MMC Group is engaged in the development, production and sales of passenger vehicles and their parts and components, as well as sales financial operations. MMC is responsible for most of the development work.

In Japan, Mitsubishi standard sized vehicles, compacts and minicars are produced by MMC, with some sport utility vehicles (including the Pajero) being produced by Pajero Manufacturing Co., Ltd. Mitsubishi Motors sales companies such as Kanto Mitsubishi Motors Sales Co., Ltd. sell these automobiles in the domestic market. Mitsubishi Automotive Engineering Co., Ltd. undertakes some of the development of MMC automotive products, which are distributed by Mitsubishi Automotive Logistics Technology Co., Ltd., which also performs inspection and maintenance of some new vehicles. Replacement parts and accessories for the Japanese market are manufactured by MMC and are sold not only by the previously mentioned sales companies, but also by parts sales companies such as Mitsubishi Motor Auto Parts Sales Co., Ltd.

With regard to overseas operations: In North America production and sales operations are conducted by Mitsubishi Motors North America, Inc. (U.S.A.). In Thailand production and sales operations are conducted by Mitsubishi Motors (Thailand) Co., Ltd. In Europe, production is conducted by Netherlands Car B.V. (Holland) and sales is conducted by Mitsubishi Motors Europe B.V. (Holland).

Auto leasing and financing services are provided by MMC Diamond Finance Corporation, and by Mitsubishi Motors Credit of America, Inc. in the United States.

The main MMC group structure and constituent company products and services outlined above are shown in the diagram on the following page.



3. Management Policies

(1) Basic management policy

"We are committed to providing the utmost driving pleasure and safety for our valued customers and our community. On these commitments we will never compromise. This is the Mitsubishi Motors way." Based on this corporate philosophy, as MMC progresses in all corporate activities, our objective is to be a company that is trusted by our stakeholders, customers, business associates, employees and the public in general.

For our valued customers and our community" = Thoroughly placing customers first

All corporate activities are being executed so that customer satisfaction is made the foremost objective. To realize this, exhaustive efforts are being placed in environmentally friendly technologies and in the pursuit of superior vehicle safety. Through customer satisfaction, MMC aims to become a company in which society places its trust.

"The utmost driving pleasure and safety" = Making the orientation of Mitsubishi Car Engineering transparent
The vehicles that MMC provides to customers reflect the ideas of "Driving Pleasure" and "Reassuring Safety." MMC will
offer cars that balance on and off-road performance — the fundamental appeal of the car, with safety and reliability —
allowing customers to use MMC vehicles with confidence.

"On these commitments we will never compromise" = Preserving the commitments of Mitsubishi Motors With a mission of creating new value for cars which provide satisfaction to users, and in making our customers' car related experiences richer, MMC will not waiver in its commitment to achieving superior car engineering, no matter how small the task.

"Committed to providing" = Emphasizing continuity

With passion and conviction, MMC continuously strives to provide customers with cars that promote the values of Mitsubishi Motors.

(2) Targets for performance measurements

At present MMC is not employing targets for performance measurements such as ROE or ROA. All efforts are being placed in achieving the targets laid out in Step Up 2010, to build solid profitability and to strengthen the financial position.

(3) Medium and long-term management strategy

All directors and employees of MMC will combine their strengths and work together to execute the new mid-term business plan, Step Up 2010, covering the period from fiscal year 2008 to fiscal year 2010 (end of March 2011).

(4) Issues Mitsubishi Motors must face

Looking to emerging economies, even though the economic climate has slowed down, these states can expect robust growth on the back of continuing domestic demand. However, the fall of the U.S. economy resulting from the sub-prime loan crisis and the ensuing effects felt worldwide have brought a high level of insecurity to the global economy. For the Japanese economy, the continuing drastic rise in the price of raw materials such as crude oil, a stagnant stock market and a stronger yen against the dollar have led to an increasingly severe business environment.

Amidst these conditions, in February 2008 MMC announced Step Up 2010, the company's mid-term business plan for fiscal years 2008 to 2010 (ending March 31, 2011). Based on two policies: "bolstering strengths" and "securing steady profits", the main initiatives to be achieved in the plan are as follows:

- 1. Introduce competitive products and increase unit sales in "focus" markets
- 2. Ensure steady profits through cost-cutting measures and expanding peripheral businesses related to new vehicle sales

- 3. Improve global production efficiency in line with sales strategies
- 4. Research and develop next-generation environmental technologies
- 5. Proactively invest in areas that will provide a base for sustainable growth

Objectives to be achieved during Step Up 2010 include restoring domestic business profitability, ensuring the stability of the North American operation, constructing a production system capable of responding to market needs in a timely manner, developing environmental technologies, and continuing deliberations on the future resumption of dividend payments.

As a company that considers social responsibility as a fundamental corporate activity, MMC places a high priority on corporate social responsibility (CSR). Aiming to increase activities in the future, we will proactively conduct activities with the aim of sustainable coexistence with society.

Mitsubishi Motors Corporation wishes to sincerely thank all stockholders and stakeholders for their patronage, and humbly requests your continued support and guidance in the years ahead.

4. Consolidated financial statements

Consolidated balance sheet Millions of yen

| Consolidated balance sheet | | | Millions of ye |
|--|-----------|-----------|----------------|
| | 3/31/2007 | 3/31/2008 | Change |
| Assets | | | |
| Current assets | 1,059,633 | 964,133 | -95,500 |
| Cash and cash deposits | 358,058 | 355,896 | |
| Trade notes and accounts receivable | 195,021 | 174,076 | |
| Finance receivables | 40,480 | 14,722 | |
| Marketable securities | 12,225 | 5,754 | |
| Inventories | 351,991 | 299,644 | |
| Short-term loans receivable | 3,277 | 113 | |
| Deferred tax assets | 846 | 1,040 | |
| Other | 124,825 | 123,782 | |
| Allowance for doubtful accounts | -27,092 | -10,897 | |
| Non-current assets | 719,060 | 645,274 | -73,786 |
| Property, plant and equipment | 517,464 | 453,453 | |
| Intangible fixed assets | 38,530 | 31,825 | |
| Long-term finance receivables | 18,872 | 5,580 | |
| Investment securities | 71,460 | 75,999 | |
| Long-term loans receivable | 13,262 | 11,195 | |
| Retained interests in securitized assets | 9,358 | 10,551 | |
| Deferred tax assets | 8,468 | 9,842 | |
| Other | 59,545 | 61,377 | |
| Allowance for doubtful accounts | -17,903 | -14,551 | |
| Total assets | 1,778,693 | 1,609,408 | -169,285 |

| | 0/04/0007 | 0/04/0000 | Millions of ye |
|---|-----------|-----------|----------------|
| | 3/31/2007 | 3/31/2008 | Change |
| Liabilities | | | |
| Current liabilities | 1,110,874 | 1,030,913 | -79,961 |
| Trade notes and accounts payable | 451,053 | 423,729 | 20,000 |
| Short-term loans payable | 352,044 | 296,302 | |
| Accrued expenses and other payable | 194,941 | 178,508 | |
| Accrued income taxes | 7,220 | 8,115 | |
| Allowance for warranty claims | 53,213 | 50,320 | |
| Other | 52,400 | 73,936 | |
| Non-current liabilities | 359,514 | 250,362 | -109,152 |
| Bonds | 53,490 | 25,800 | |
| Long-term loans payable | 98,316 | 31,806 | |
| Deferred tax liabilities | 24,259 | 27,967 | |
| Accrued retirement benefits | 105,881 | 103,295 | |
| Accrued retirement benefits for executives | 1,005 | 936 | |
| Other | 76,561 | 60,557 | |
| Total liabilities | 1,470,389 | 1,281,275 | -189,114 |
| Net assets | | | |
| Stockholders' equity | | | |
| Common and preferred stock | 657,342 | 657,349 | 7 |
| Capital surplus | 432,654 | 432,661 | 7 |
| Retained earnings | -740,454 | -702,432 | 38,022 |
| Treasury stock | -13 | -14 | -1 |
| Total stockholders' equity | 349,528 | 387,564 | 38,036 |
| Valuation, translation adjustments and others | | | |
| Unrealized gains/losses on securities | 10,132 | 10,676 | 544 |
| Deferred gains/losses on hedging activities | 1,393 | 3,157 | 1,764 |
| Translation adjustments | -65,272 | -84,584 | -19,312 |
| Total valuation, translation adjustments and others | -53,746 | -70,750 | -17,004 |
| Minority interest | 12,522 | 11,318 | -1,204 |
| Total net assets | 308,304 | 328,132 | 19,828 |
| Total liabilities and net assets | 1,778,693 | 1,609,408 | -169,285 |

| | 4/1/'06-3/31/'07 | 4/1/'07-3/31/'08 | Change |
|--|------------------|------------------|---------|
| Net sales | 2,202,869 | 2,682,103 | 479,234 |
| Cost of sales | 1,788,897 | 2,194,741 | 405,844 |
| Gross profit before reversal of deferred profit on installment sales | 413,971 | 487,361 | 73,390 |
| Reversal of deferred profit on installment sales | 0 | 0 | 0 |
| Gross profit | 413,972 | 487,361 | 73,389 |
| Selling, general and administrative expenses | 373,735 | 378,765 | 5,030 |
| Operating income | 40,237 | 108,596 | 68,359 |
| Non-operating income | 11,351 | 15,245 | 3,894 |
| (Interest and dividend income) | (8,098) | (9,633) | |
| (Other income) | (3,253) | (5,612) | |
| lon-operating expenses | 33,046 | 38,109 | 5,063 |
| (Interest expense) | (20,777) | (20,468) | |
| (Other expenses) | (12,268) | (17,641) | |
| Ordinary income | 18,542 | 85,731 | 67,189 |
| extraordinary gains | 23,401 | 9,484 | -13,917 |
| Extraordinary losses | 18,839 | 47,064 | 28,225 |
| Net income before income taxes | 23,104 | 48,151 | 25,047 |
| ncome taxes | 12,303 | 12,488 | 185 |
| /linority interest | -2,055 | -952 | 1,103 |
| Net income | 8,745 | 34,710 | 25,965 |

Consolidated statements of changes in net assets

FY2006 full year 4/1/'06-3/31/'07

| | | Stockholders' equity | | | | | | |
|--|----------------------------|----------------------|-------------------|----------------|----------------------------|--|--|--|
| | Common and preferred stock | Capital surplus | Retained earnings | Treasury stock | Total stockholders' equity | | | |
| Balance as of March 31, 2006 | 657,336 | 432,648 | -749,198 | -12 | 340,774 | | | |
| Changes of items during the period | | | | | | | | |
| Issuance of stock | 5 | 5 | | | 11 | | | |
| Net income | | | 8,745 | | 8,745 | | | |
| Acquisition of treasury stock | | | | -0 | -0 | | | |
| Decrease due to new consolidation | | | -1 | | -1 | | | |
| Net changes in items other than stockholders' equity | | | | | | | | |
| Total changes in items during the period | 5 | 5 | 8,743 | -0 | 8,753 | | | |
| Balance as of March 31, 2007 | 657,342 | 432,654 | -740,454 | -13 | 349,528 | | | |

| | V | aluation, translation | adjustments and | others | | |
|--|---|---|----------------------------|--|----------------------|---------------------|
| | Unrealized gains/losses on securities | Deferred gains/ losses on hedging activities | Translation adjustments | Total valuation, translation adjustments and others | Minority interest | Total net assets |
| Balance as of March 31, 2006 | 9,046 | _ | -81,142 | -72,095 | 12,580 | 281,259 |
| Changes of items during the period | | | | | | |
| Issuance of stock | | | | | | 11 |
| Net income | | | | | | 8,745 |
| Acquisition of treasury stock | | | | | | -0 |
| Decrease due to new consolidation | | | | | | -1 |
| Net changes in items other than stockholders' equity | 1,085 | 1,393 | 15,869 | 18,349 | -58 | 18,291 |
| Total changes in items during the period | 1,085 | 1,393 | 15,869 | 18,349 | -58 | 27,045 |
| Balance as of March 31, 2007 | 10,132 | 1,393 | -65,272 | -53,746 | 12,522 | 308,304 |

| | | Stockholders' equity | | | | | | |
|--|----------------------------|----------------------|-------------------|----------------|----------------------------|--|--|--|
| | Common and preferred stock | Capital surplus | Retained earnings | Treasury stock | Total stockholders' equity | | | |
| Balance as of March 31, 2007 | 657,342 | 432,654 | -740,454 | -13 | 349,528 | | | |
| Changes of items during the period | | | | | | | | |
| Issuance of stock | 7 | 7 | | | 14 | | | |
| Net income | | | 34,710 | | 34,710 | | | |
| Acquisition of treasury stock | | | | -0 | -0 | | | |
| Increase due to companies newly accounted for by the equity method | | | 3,311 | | 3,311 | | | |
| Net changes in items other than stockholders' equity | | | | | | | | |
| Total changes in items during the period | 7 | 7 | 38,022 | -0 | 38,036 | | | |
| Balance as of March 31, 2008 | 657,349 | 432,661 | -702,432 | -14 | 387,564 | | | |

| | V | 'aluation, translatior | others | | | |
|--|---|---|-------------------------|--|----------------------|---------------------|
| | Unrealized gains/losses on securities | Deferred gains/ losses on hedging activities | Translation adjustments | Total valuation, translation adjustments and others | Minority interest | Total net assets |
| Balance as of March 31, 2007 | 10,132 | 1,393 | -65,272 | -53,746 | 12,522 | 308,304 |
| Changes of items during the period | | | | | | |
| Issuance of stock | | | | | | 14 |
| Net income | | | | | | 34,710 |
| Acquisition of treasury stock | | | | | | -0 |
| Increase due to companies newly accounted for by the equity method | | | | | | 3,311 |
| Net changes in items other than stockholders' equity | 544 | 1,763 | -19,311 | -17,003 | -1,203 | -18,207 |
| Total changes in items during the period | 544 | 1,763 | -19,311 | -17,003 | -1,203 | 19,828 |
| Balance as of March 31, 2008 | 10,676 | 3,157 | -84,584 | -70,750 | 11,318 | 328,132 |

| Consolidated statement of cash flows | 4/1/'06-3/31/'07 | 4/1/'07-3/31/'08 | Change |
|---|------------------|------------------|--------|
| | | | |
| I Cash flows from operating activities | | | |
| Net income before income taxes | 23,104 | 48,151 | |
| Depreciation | 75,035 | 74,871 | |
| Loss on impairment of fixed assets | 7,465 | 21,318 | |
| Amortization of goodwill | 294 | 219 | |
| Allowance for doubtful accounts, net of reversal | -15,201 | -14,664 | |
| Accrued retirement benefits, net of reversal | -650 | 2,485 | |
| Interest and dividend income | -8,098 | -9,633 | |
| Interest expense | 20,777 | 20,468 | |
| Foreign exchange gain/ loss | 119 | -1,438 | |
| Gain from affiliates accounted for by the equity method | -2,166 | -4,447 | |
| Gain on sales and disposal of property, plant and equipment, net | 2,003 | 2,602 | |
| Loss on sales of investments in securities and stock of subsidiaries, net | -5,036 | -74 | |
| Loss on devaluation of investments in securities | 451 | 508 | |
| Gain on liquidation of anonymous association | -13,885 | -4,655 | |
| Early retirement expense | 3,073 | 10,154 | |
| Change in trade notes and accounts receivable | 5,618 | 5,348 | |
| Change in inventories | -55,334 | 52,955 | |
| Change in finance receivables | 58,249 | 31,368 | |
| Change in residual interests in securitized assets | -1,717 | _ | |
| Change in trade notes and accounts payable | 69,297 | -24,114 | |
| Other | 108 | 6,047 | |
| Sub total | 163,511 | 217,472 | 53,961 |
| Interest and dividends received | 10,135 | 11,478 | |
| Interest paid | -20,914 | -21,959 | |
| Compensation based on stock transfer contract paid | -5,000 | -5,548 | |
| Compensation for joint consignment | 52,042 | _ | |
| Payment for early retirement | -19,476 | -3,861 | |
| Payment for shift to external pension fund | -10,070 | _ | |
| Income tax paid | -7,881 | -9,301 | |
| Cash flows from operating activities | 162,345 | 188,279 | 25,934 |

| | | | | Millions of y |
|-----|---|------------------|------------------|---------------|
| | | 4/1/'06-3/31/'07 | 4/1/'07-3/31/'08 | Change |
| | Oach flows from investigate attails | | | |
| II | Cash flows from investing activities | | | |
| | Decrease in investments in term deposits | 12,085 | 5,523 | |
| | Acquisition of property, plant and equipment | -111,594 | -86,622 | |
| | Proceeds from sales of property, plant and equipment | 40,274 | 28,549 | |
| | Acquisition of investments in securities | -3,914 | -1,353 | |
| | Proceeds from sales of investments in securities | 9,872 | 2,643 | |
| | Proceeds from sales of stock of subsidiaries accompanying change in scope of consolidation | 3,336 | _ | |
| | Acquisition of capital investments in affiliates | -8,750 | _ | |
| | Increase/decrease in short-term loans receivable | -2,646 | 2,613 | |
| | Loans made | -68 | -1,738 | |
| | Collection of loans receivable | 1,974 | 1,076 | |
| | Proceeds from liquidation of anonymous association | 19,451 | 5,035 | |
| | Other | -6,039 | -4,592 | |
| | Cash flows from investing activities | -46,017 | -48,865 | -2,848 |
| II | Cash flows from financing activities | | | |
| | Increase/decrease in short-term borrowings | -13,564 | 508 | |
| | Proceeds from issuance of long-term debt | 68,823 | 4,542 | |
| | Repayment of long-term debt | -61,530 | -127,934 | |
| | Redemption of bonds | -4,934 | -8,700 | |
| | Dividend paid to minority interest | -79 | -98 | |
| | Other | -3 | -911 | |
| | Cash flows from financing activities | -11,287 | -132,593 | -121,306 |
| V | Effect of exchange rate changes on cash and cash equivalents | 11,326 | -10,186 | -21,512 |
| V | Net change in cash and cash equivalents | 116,367 | -3,365 | -119,732 |
| /I | Cash and cash equivalents at beginning of year | 248,069 | 364,268 | 116,199 |
| /II | Change in cash and cash equivalents due to inclusion and exclusion of subsidiaries in consolidation | -167 | _ | 167 |
| VII | Cash and cash equivalents at end of year | 364,268 | 360,902 | -3,366 |

Notes on premise of going concern

For the previous fiscal year (from April 1, 2006 to March 31, 2007)

Though the Mitsubishi Motors Corporation (MMC) group reported a net income of ¥8,745 million in fiscal year 2006, it had reported net losses of ¥215,424 million, ¥474,785 million, and ¥92,166 million for the fiscal years 2003, 2004, and 2005, respectively.

As a result of these recurring losses, significant doubt arises as to the company's ability to continue as a going concern.

To address this situation as well as strengthen its operating base, the MMC group formulated the "Business Revitalization Plan" (covering FY2004 to FY2006) in May 2004. In June 2004, the MMC group outlined additional measures to its "Business Revitalization Plan" that focus on three areas: all-out cost cutting, restoring customer trust, and across-the-board compliance.

Despite these achievements, the MMC group's inability to respond adequately to past recall problems delayed the hoped-for restoration of consumer and public trust and seriously impacted sales. This, in turn, has highlighted the problem of over-capacity that has lurked beneath the surface over recent years. In addition, concerns deepened about delays in the recovery of operations and about the financial health of the MMC group. As a result, the group was forced to use funds allocated for the revitalization program in the repayment of interest-bearing debt.

To break out of this situation and successfully revitalize itself, the MMC group, while continuing efforts to regain customer and public trust, found itself in a situation that required additional measures to improve profitability. Given these circumstances, the MMC group put together the new "Mitsubishi Motors Revitalization Plan" in January 2005.

In order to revitalize all operations globally and to rebuild the MMC group's capital base, with the support of three Mitsubishi group companies (Mitsubishi Heavy Industries, Ltd., Mitsubishi Corporation, and The Bank of Tokyo-Mitsubishi UFJ, Ltd.), all executives and staff are placing all efforts into the "Mitsubishi Motors Revitalization Plan." The group returned to the black on an operating income level one year ahead of the original plan in fiscal year 2005. In fiscal year 2006, the MMC group again posted net income in the black. Thus, the "Mitsubishi Motors Revitalization Plan" is proceeding steadily.

As a result, these financial statements have been prepared based on the premise of going concern, and do not reflect the effect of any significant doubt as to the group remaining a going concern.

| or th | e fiscai | year un | ider revie | w (from | Aprii 1, I | 2007 to | March 3 | 31, 2008) |
|-------|----------|---------|------------|---------|------------|---------|---------|-----------|
| | | | | | | | | |
| | | | | | | | | |

Significant Accounting Policies on the Preparation of Consolidated Financial Statements

Disclosure of significant accounting policies is omitted because no significant changes were made after the latest Securities Report (submitted on June 25, 2007).

Notes to consolidated financial statements

Consolidated balance sheet

Millions of ven

| | Willions of you |
|--|-----------------|
| 3/31/'08 | |
| Guarantee liabilities | |
| Guarantee liabilities | 4,699 |
| Liabilities similar to guarantee liabilities | 2,028 |

Consolidated statement of income/loss

Millions of ven

| IVI | illions of yen |
|--|----------------|
| 4/1/'07-3/31/'08 | |
| 1) Extraordinary gains | |
| Gain on liquidation of anonymous association | 4,655 |
| Reversal of allowance for doubtful accounts | 2,248 |
| Other gains | 2,581 |
| 2) Extraordinary losses | |
| Impairment loss | 21,318 |
| Cost related to the closure of the production facility | |
| of Australian subsidiary | 14,641 |
| Other losses | 11,104 |
| 3) Total R&D expenditure included in selling, | |
| general and administrative expenses | 34,586 |

Consolidated statements of net assets

Outstanding shares and treasury shares (4/1/'07-3/31/'08)

Thousands of shares

| Outstanding shares and treasu | ry Shares (4 | 111 07-3/3 1/ 00) | | | THOUSAITUS OF SHAFES |
|-------------------------------|--------------|-------------------------------|----------|----------|-------------------------------|
| | | Number of shares 3/31/2007 | Increase | Decrease | Number of shares 3/31/2008 |
| Outstanding shares | | | | | |
| Common shares | Note 1 | 5,491,516 | 46,381 | | 5,537,897 |
| Class A # 1 preferred shares | | 73 | | | 73 |
| Class A # 2 preferred shares | Note 2 | 30 | | 5 | 25 |
| Class A # 3 preferred shares | | 1 | | | 1 |
| Class G # 1 preferred shares | | 130 | | | 130 |
| Class G # 2 preferred shares | | 168 | | | 168 |
| Class G # 3 preferred shares | | 10 | | | 10 |
| Class G # 4 preferred shares | | 30 | | | 30 |
| Total | | 5,491,959 | 46,381 | 5 | 5,538,334 |
| Treasury shares | | | | | |
| Common shares | Note 3 | 76 | 3 | | 80 |
| Total | | 76 | 3 | | 80 |

Notes: 1. Increase in common shares outstanding of 46,381,000 consists of 46,296,000 shares increased by a conversion of Class A # 2 preferred shares and 85,000 shares increased by an exercise in stock acquisition rights.

^{2.} Decrease in Class A # 2 preferred shares of 5,000 is the result of a conversion to common shares.

^{3.} Increase in treasury common shares of 3,000 is the result of purchases of stock lots not meeting the minimum trading lot (1000 shares).

Consolidated statement of cash flows

| | , |
|---|---------|
| 4/1/'07-3/31/'08 | |
| Reconciliation between cash and cash equivalents and the | amounts |
| reported in the consolidated balance sheet is as follows: | |
| Cash and cash deposits | 355,896 |
| Time deposits with maturities greater than three months | -747 |
| Short-term investments maturing within three | |
| months from the acquisition date | 5,754 |
| Cash and cash equivalents | 360,902 |

Segment information

(1) Business segment (4/1/'07-3/31/'08)

Millions of yen

| FY2007 | Automobiles | Financial services | Total | Corporate and eliminations | Consolidated |
|--|-------------|-----------------------|-----------|----------------------------|--------------|
| I. Net sales & operating income/loss | | | | | |
| Net sales | | | | | |
| (1) External customers | 2,657,513 | 24,590 | 2,682,103 | _ | 2,682,103 |
| (2) Intersegment sales & transfers | (55) | _ | (55) | 55 | _ |
| Total | 2,657,457 | 24,590 | 2,682,047 | 55 | 2,682,103 |
| Operating expenses | 2,561,680 | 11,826 | 2,573,506 | _ | 2,573,506 |
| Operating income | 95,777 | 12,763 | 108,540 | 55 | 108,596 |
| II. Assets, depreciation, impairment loss & capital expenditures | | | | | |
| Assets | 1,530,259 | 63,484 | 1,593,744 | 15,664 | 1,609,408 |
| Depreciation | 69,377 | 5,493 | 74,871 | _ | 74,871 |
| Impairment loss | 18,386 | 2,932 | 21,318 | _ | 21,318 |
| Capital expenditure | 68,732 | 21,335 | 90,068 | _ | 90,068 |

Notes: 1. Segments are divided by sector and by market.

2. Major products by business segment

(1) Automobiles..... Passenger cars

(2) Financial services......Sales-finance products

(2) Geographical segment (4/1/'07-3/31/'08)

Millions of yen

| FY2007 | Japan | North America | Europe | Asia | Other areas | Total | Corporate and eliminations | Consolidated |
|---|----------------------|-------------------|-------------------|--------------------|----------------|----------------------|----------------------------|----------------|
| I. Net sales & operating income/loss Net sales | | | | | | | | |
| (1) External customers (2) Intersegment sales & transfers | 1,386,781 634,743 | 372,562 20,203 | 604,267 52,901 | 111,717 246,621 | 206,775 397 | 2,682,103 954,867 | — (954,867) | 2,682,103 — |
| Total | 2,021,524 | 392,765 | 657,169 | 358,339 | 207,172 | 3,636,971 | (954,867) | 2,682,103 |
| Operating expenses | 1,938,633 | 403,352 | 636,913 | 338,444 | 211,884 | 3,529,227 | (955,721) | 2,573,506 |
| Operating income/loss | 82,891 | (10,586) | 20,255 | 19,894 | (4,711) | 107,743 | 853 | 108,596 |
| II. Assets | 1,203,966 | 221,339 | 212,843 | 218,923 | 101,256 | 1,958,329 | (348,921) | 1,609,408 |

Notes: 1. National and regional groupings are by geographical proximity and mutual relevance of business activities.

2. Main countries and regions outside Japan are grouped as follows:

(1) North America......United States, Puerto Rico

(2) Europe.....The Netherlands

(3) Asia.....Thailand, The Philippines

(4) Other.....Australia, New Zealand, U.A.E.

(3) Overseas sales (4/1/'07-3/31/'08)

Millions of yen

| FY2007 | North America | Europe | Asia | Other areas | Total |
|--|---------------|---------|---------|-------------|-----------|
| I. Overseas sales | 402,650 | 931,618 | 242,677 | 616,613 | 2,193,560 |
| II. Consolidated sales | | | | | 2,682,103 |
| III. Overseas sales as a percentage of total sales | 15.0% | 34.7% | 9.1% | 23.0% | 81.8% |

Notes: 1. National and regional groupings are by geographical proximity and mutual relevance of business activities.

- 2. Main countries and regions outside Japan are grouped as follows:
 - (1) North America......United States, Puerto Rico
 - (2) Europe.....The Netherlands, Italy, Germany, Russia
 - (3) Asia.....Thailand, Malaysia, Taiwan
 - (4) Other.....Australia, New Zealand
- 3. Overseas sales are classified by the region of the wholesaler or end users. These figures consist of sales outside of Japan of MMC and its consolidated subsidiaries.

Per share information

Yen

| | 1011 |
|------------------------------|--------|
| 4/1/'07-3/31/'08 | |
| Net assets per share | -21.81 |
| Net income per share-basic | 6.30 |
| Net income per share-diluted | 3.81 |

Note: Basis for calculating net income per share-basic and net income per share-diluted is shown below.

Millions of yen

| | Millions of yer |
|--|------------------|
| | 4/1/'07-3/31/'08 |
| Net income per share-basic | |
| Net income as shown on the statement of income | 34,710 |
| Gain not attributable to ordinary stockholders | |
| Net income related to common stock | 34,710 |
| Average number of shares of common stock outstanding during the period (Unit: Thousands of shares) | 5,509,309 |
| Net income per share-diluted | |
| Net income after adjustment | 34,710 |
| Increase in number of common shares (Unit: Thousands of shares) | 3,598,366 |
| (Preferred stock) | (3,598,316) |
| (Number of stock acquisition rights executed) | (50) |

Significant subsequent events

None.

Other notes

Notes to the following items are omitted from this report for swift disclosure.

- Lease transactions
- Marketable securities
- Derivative financial instruments
- Stock option etc.
- Business combinations etc.

5. Non-consolidated financial statements

(1) Non-consolidated balance sheet

| | 3/3 | 1/2007 | | 3/31/2008 | | | Change |
|---|---------|---------|------|-----------|---------|------|---------|
| _ | Amou | nt | % | Amount | | % | Amount |
| Assets | | | | | | | |
| Current assets | | | | | | | |
| Cash and cash deposits | | 219,758 | | | 194,115 | | |
| Trade notes receivable | | 843 | | | 119 | | |
| Accounts receivable | | 255,577 | | | 231,525 | | |
| Finished products | | 52,564 | | | 50,637 | | |
| Raw materials | | 19,752 | | | 32,027 | | |
| Work in process | | 82,542 | | | 74,151 | | |
| Supplies | | 4,315 | | | 4,538 | | |
| Advance payments | | 1,127 | | | 806 | | |
| Prepaid expenses | | 4,863 | | | 699 | | |
| Accounts receivable–other | | 55,098 | | | 62,850 | | |
| Short-term loans receivable to affiliated companies | | 59,200 | | | 46,516 | | |
| Other | | 11,133 | | | 14,380 | | |
| Allowance for doubtful accounts | | -71,776 | | | -44,793 | _ | |
| Total current assets | | 695,001 | 59.6 | | 667,578 | 60.6 | -27,423 |
| Non-current assets | | | | | | | |
| Property, plant and equipment | | | | | | | |
| Buildings | 133,581 | | | 132,402 | | | |
| Accumulated depreciation | 91,444 | 42,136 | | 92,869 | 39,532 | | |
| Structures | 35,491 | | | 35,485 | | | |
| Accumulated depreciation | 26,946 | 8,544 | | 27,577 | 7,907 | | |
| Machinery and equipment | 447,172 | | | 449,012 | | | |
| Accumulated depreciation | 369,155 | 78,016 | | 373,913 | 75,099 | | |
| Transportation equipment | 9,182 | | | 8,285 | | | |
| Accumulated depreciation | 6,765 | 2,416 | | 6,015 | 2,269 | | |
| Tools, furniture and fixtures | 154,894 | | | 148,755 | | | |
| Accumulated depreciation | 139,234 | 15,659 | | 134,103 | 14,652 | | |
| Land | | 43,567 | | | 43,841 | | |
| Construction in progress | | 4,030 | | | 4,829 | | |
| Total property, plant and equipment | _ | 194,372 | 16.7 | | 188,133 | 17.1 | -6,239 |

| | 3/31/2007 | | 3/31/2008 | | Change |
|---|-----------|-------|-----------|-------|---------|
| | Amount | % | Amount | % | Amount |
| Intangible fixed assets | | | | | |
| Patents | 1,963 | | 1,445 | | |
| Leaseholds | 866 | | 885 | | |
| Trademarks | 9 | | 8 | | |
| Copyrights | 74 | | 50 | | |
| Softwares | 9,137 | | 8,983 | | |
| Others | 1,014 | | 1,331 | | |
| Total intangible fixed assets | 13,065 | 1.1 | 12,704 | 1.2 | -36 |
| Investments and other assets | | | | | |
| Investment securities | 43,296 | | 32,821 | | |
| Investments in affiliated companies | 181,737 | | 159,227 | | |
| Money invested | 4 | | 0 | | |
| Money invested in affiliated companies | 13,481 | | 13,134 | | |
| Long-term loans receivable | 394 | | 335 | | |
| Long-term loans receivable to affiliated companies | 433 | | 345 | | |
| Bankruptcies, reorganizations, rehabilitations and others | 6,387 | | 6,328 | | |
| Long-term prepayments | 8,563 | | 12,206 | | |
| Guarantee deposit | 15,772 | | 14,474 | | |
| Other | 220 | | _ | | |
| Allowance for doubtful accounts | -6,514 | | -6,224 | | |
| Total investments and other assets | 263,776 | 22.6 | 232,650 | 21.1 | -31,126 |
| Total non-current assets | 471,214 | 40.4 | 433,488 | 39.4 | -37,726 |
| Total assets | 1,166,216 | 100.0 | 1,101,066 | 100.0 | -65,150 |

| | 3/31/2007 | | 3/31/2008 | | Change |
|--|-----------|------|-----------|------|---------|
| | Amount | % | Amount | % | Amount |
| Liabilities | | | | | |
| Current liabilities | | | | | |
| Trade notes payable | 24,671 | | 15,988 | | |
| Accounts payable | 365,819 | | 374,326 | | |
| Short-term loans payable | 66,507 | | 115,994 | | |
| Current portion of long-term debt | 118,373 | | 43,388 | | |
| Accounts payable - other | 70,029 | | 68,998 | | |
| Accrued expenses | 3,762 | | 3,651 | | |
| Accrued income taxes | 781 | | 1,107 | | |
| Deferred tax liabilities | 453 | | 3,218 | | |
| Advances received | 542 | | 1,939 | | |
| Deposits received | 26,500 | | 24,981 | | |
| Advance received profit | 70 | | 50 | | |
| Allowance for warranty claims | 22,933 | | 22,652 | | |
| Other | 20,888 | | 12,237 | | |
| Total current liabilities | 721,334 | 61.8 | 688,537 | 62.5 | -32,797 |
| Non-current liabilities | | | | | |
| Bonds | 27,600 | | 25,600 | | |
| Long-term loans payable | 63,924 | | 24,081 | | |
| Accrued retirement benefits | 84,313 | | 87,091 | | |
| Accrual for retirement benefits for directors and corporate auditors | 696 | | 696 | | |
| Guarantee liability reserve | 23,303 | | 15,928 | | |
| Deferred tax liabilities | 13,491 | | 13,926 | | |
| Long-term accrued accounts payable | 16,889 | | _ | | |
| Other | 6,130 | | 10,726 | | |
| Total non-current liabilities | 236,349 | 20.3 | 178,050 | 16.2 | -58,299 |
| Total liabilities | 957,683 | 82.1 | 866,588 | 78.7 | -91,095 |

| | | | | • | |
|---|---|-----|----|----|-----|
| M | Ш | lı∩ | nς | Λt | ven |
| | | | | | |

| | 3/: | 31/2007 | | 3/3 | 1/2008 | | Change |
|---|----------|-----------|-------|----------|-----------|--------|---------|
| - | Amount | | % | Amount | % | Amount | |
| Net assets | | | | | | | |
| Stockholders' equity | | | | | | | |
| Common and preferred stock | | 657,342 | 56.4 | | 657,349 | 59.7 | 7 |
| Capital surplus | | | | | | | |
| Legal reserve | 433,189 | | | 433,196 | | | |
| Total capital surplus | | 433,189 | 37.1 | | 433,196 | 39.3 | 7 |
| Retained earnings | | | | | | | |
| Other retained earnings | | | | | | | |
| Retained earnings carried forward to the following term | -892,016 | | | -871,338 | | | |
| Total retained earnings | | -892,016 | -76.5 | | -871,338 | -79.1 | 20,678 |
| Treasury stock | | -13 | -0.0 | | -14 | -0.0 | -1 |
| Total stockholders' equity | _ | 198,501 | 17.0 | | 219,194 | 19.9 | 20,693 |
| Valuation, translation adjustments and others | | | | | | | |
| Unrealized gains/losses on securities | | 9,871 | 0.9 | | 10,515 | 1.0 | 644 |
| Deferred gains/losses on hedging activities | _ | 159 | 0.0 | | 4,768 | 0.4 | 4,609 |
| Total valuation, translation adjustments and others | _ | 10,031 | 0.9 | | 15,284 | 1.4 | 5,253 |
| Total net assets | _ | 208,533 | 17.9 | | 234,478 | 21.3 | 25,945 |
| Total liabilities and net assets | | 1,166,216 | 100.0 | | 1,101,066 | 100.0 | -65,150 |

| | 4/1/'06-3/31/'07 | | | 4/1/'0 | 7-3/31/'08 | 3/31/'08 | |
|--|------------------|-----------|-------|--------|------------|----------|---------|
| | Amoun | t | % | Amount | İ | % | Amount |
| Net sales | | 1,457,016 | 100.0 | | 1,903,527 | 100.0 | 446,511 |
| Cost of sales | | 1,314,501 | 90.2 | | 1,662,846 | 87.4 | 348,345 |
| Gross profit | | 142,515 | 9.8 | _ | 240,681 | 12.6 | 98,166 |
| Selling, general and administrative expenses | | | | | | | |
| Sales promotion and advertising | 50,094 | | | 48,711 | | | |
| Freight | 20,353 | | | 39,627 | | | |
| Bad debts expense | 1,682 | | | _ | | | |
| Salaries and wages | 17,719 | | | 17,108 | | | |
| Pension expenses | 2,263 | | | 2,072 | | | |
| Depreciation | 7,295 | | | 6,806 | | | |
| Research and development | 39,007 | | | 31,083 | | | |
| Compensation payoff handing charges | 5,543 | | | 3,805 | | | |
| Lease expenses | 13,294 | | | 10,857 | | | |
| Others | -2,600 | 154,655 | 10.6 | 1,514 | 161,587 | 8.5 | 6,932 |
| Operating income/loss | | -12,140 | -0.8 | | 79,093 | 4.1 | 91,233 |
| Non-operating income | | | | | | | |
| Interest income | 6,951 | | | 7,610 | | | |
| Dividend income | 7,078 | | | 12,524 | | | |
| Other income | 408 | 14,438 | 1.0 | 251 | 20,386 | 1.1 | 5,948 |
| Non-operating expenses | | | | | | | |
| Interest expense | 9,596 | | | 12,007 | | | |
| Interest on corporation bonds | 1,196 | | | 967 | | | |
| Loss on foreign exchange | 6,221 | | | 14,542 | | | |
| Legal expenses relating to litigation | 3,136 | | | 3,081 | | | |
| Other expenses | 2,872 | 23,023 | 1.6 | 1,995 | 32,595 | 1.7 | 9,572 |
| Ordinary income/loss | | -20,725 | -1.4 | | 66,884 | 3.5 | 87,609 |

| | 4/1/'06-3/31/'07 | | | 4/1/'07-3/31/'08 | | | Change | |
|--|------------------|---------|------|------------------|--------|-----|--------|--|
| | Amount | | % | Amount | | % | Amount | |
| Extraordinary gains | | | | | | | | |
| Gain on liquidation of anonymous association | 13,885 | | | 4,655 | | | | |
| Gain on sale of investments in affiliated companies | 4,730 | | | _ | | | | |
| Gain on reversal of allowance for doubtful accounts | _ | | | 26,596 | | | | |
| Gain on reversal of guarantee liability reserve | _ | | | 7,374 | | | | |
| Other gains | 4,455 | 23,070 | 1.6 | 1,771 | 40,398 | 2.1 | 17,328 | |
| Extraordinary losses | | | | | | | | |
| Loss on appraisal of investments in affiliated companies | 15,600 | | | 80,667 | | | | |
| Provision for guarantees liability | 5,244 | | | _ | | | | |
| Loss on disposal of fixed assets | 2,117 | | | 1,999 | | | | |
| PCB waste disposal cost | _ | | | 1,963 | | | | |
| Other losses | 5,107 | 28,070 | 2.0 | 1,905 | 86,536 | 4.5 | 58,466 | |
| Net income/loss before income | | -25,724 | -1.8 | | 20,746 | 1.1 | 46,471 | |
| taxes | | | | | | | | |
| Income tax, current | -1,183 | | | 68 | | | | |
| Income tax, deferred (- indicates reduction) | _ | -1,183 | -0.1 | _ | 68 | 0.0 | -1,252 | |
| Net income/loss | | -24,541 | -1.7 | | 20,678 | 1.1 | 45,219 | |

(3) Non-consolidated statements of changes in net assets

FY2006 full year 4/1/'06-3/31/'07

| | Stockholders' equity | | | | | | |
|--|----------------------------|------------------|-----------------------|---|-------------------------------|-------------------|----------------------------------|
| | | Capital surplus | | Retained earnings | | | |
| | Common and preferred stock | Legal reserve | Total capital surplus | Other retained earnings Retained earnings carried | Total retained earnings | Treasury stock | Total stockholders' equity |
| Balance as of March 31, 2006 | 657,336 | 433,184 | 433,184 | -867,475 | -867,475 | -12 | 233,033 |
| Changes of items during the period | | | | | | | |
| Issuance of stock | 5 | 5 | 5 | | | | 11 |
| Net income/loss | | | | -24,541 | -24,541 | | -24,541 |
| Acquisition of treasury stock | | | | | | -0 | -0 |
| Net changes in items other than stockholders' equity | | | | | | | |
| Total changes in items during the period | 5 | 5 | 5 | -24,541 | -24,541 | -0 | -24,531 |
| Balance as of March 31, 2007 | 657,342 | 433,189 | 433,189 | -892,016 | -892,016 | -13 | 198,501 |

| | Valuation, tran | | | |
|--|---|--|---|---------------------|
| | Unrealized gains/losses on securities | Deferred gains/losses on hedging activities | Total valuation, translation adjustments and others | Total net assets |
| Balance as of March 31, 2006 | 8,719 | _ | 8,719 | 231,752 |
| Changes of items during the period | | | | |
| Issuance of stock | | | | 11 |
| Net income/loss | | | | -24,541 |
| Acquisition of treasury stock | | | | -0 |
| Net changes in items other than stockholders' equity | 1,152 | 159 | 1,311 | 1,311 |
| Total changes in items during the period | 1,152 | 159 | 1,311 | -23,219 |
| Balance as of March 31, 2007 | 9,871 | 159 | 10,031 | 208,533 |

| | Stockholders' equity | | | | | | |
|--|----------------------------|------------------|--------------------------|---|----------|-------------------|----------------------------------|
| | | Capital surplus | | Retained earnings | | | |
| | Common and preferred stock | Legal reserve | Total capital surplus | Other retained earnings Retained earnings carried Total retained earnings | | Treasury stock | Total stockholders' equity |
| Balance as of March 31, 2007 | 657,342 | 433,189 | 433,189 | -892,016 | -892,016 | -13 | 198,501 |
| Changes of items during the period | | | | | | | |
| Issuance of stock | 7 | 7 | 7 | | | | 14 |
| Net income | | | | 20,678 | 20,678 | | 20,678 |
| Acquisition of treasury stock | | | | | | -0 | -0 |
| Net changes in items other than stockholders' equity | | | | | | | |
| Total changes in items during the period | 7 | 7 | 7 | 20,678 | 20,678 | -0 | 20,692 |
| Balance as of March 31, 2008 | 657,349 | 433,196 | 433,196 | -871,338 | -871,338 | -14 | 219,194 |

| | Valuation, tran | | | |
|--|---|--|---|---------------------|
| | Unrealized gains/losses on securities | Deferred gains/losses on hedging activities | Total valuation, translation adjustments and others | Total net assets |
| Balance as of March 31, 2007 | 9,871 | 159 | 10,031 | 208,533 |
| Changes of items during the period | | | | |
| Issuance of stock | | | | 14 |
| Net income | | | | 20,678 |
| Acquisition of treasury stock | | | | -0 |
| Net changes in items other than stockholders' equity | 643 | 4,609 | 5,253 | 5,253 |
| Total changes in items during the period | 643 | 4,609 | 5,253 | 25,945 |
| Balance as of March 31, 2008 | 10,515 | 4,768 | 15,284 | 234,478 |

(4) Events or conditions which may cause substantial doubt about the premise of a going concern

For the previous fiscal year (from April 1, 2006 to March 31, 2007)

In the fiscal years 2003, 2004, and 2005, Mitsubishi Motors Corporation (MMC) reported net losses of ¥213,097 million, ¥526,225 million and ¥128,152 million respectively. In addition, in fiscal year 2006, MMC reported a new loss of ¥24,541 million.

As a result of these recurring losses, significant doubt arises as to the company's ability to continue as a going concern.

To address this situation as well as strengthen its operating base, MMC formulated the "Business Revitalization Plan" (covering FY2004 to FY2006) in May 2004. In June 2004, MMC outlined additional measures to its "Business Revitalization Plan" that focus on three areas: all-out cost cutting, restoring customer trust, and across-the-board compliance.

Despite these achievements, MMC's inability to respond adequately to past recall problems delayed the hoped-for restoration of consumer and public trust and seriously impacted sales. This, in turn, has highlighted the problem of over-capacity that has lurked beneath the surface over recent years. In addition, concerns deepened about delays in the recovery of operations and about the financial health of MMC. As a result, MMC was forced to use funds allocated for the revitalization program in the repayment of interest-bearing debt.

To break out of this situation and successfully revitalize itself, MMC, while continuing efforts to regain customer and public trust, found itself in a situation that required additional measures to improve profitability. Given these circumstances, MMC put together the new "Mitsubishi Motors Revitalization Plan" in January 2005.

In order to revitalize all operations globally and to rebuild the MMC group's capital base, with the support of three Mitsubishi group companies (Mitsubishi Heavy Industries, Ltd., Mitsubishi Corporation, and The Bank of Tokyo-Mitsubishi UFJ, Ltd.), all executives and staff are placing all efforts into the "Mitsubishi Motors Revitalization Plan." The group returned to the black on an operating income level one year ahead of the original plan in fiscal year 2005. In fiscal year 2006, the MMC group again posted consolidated net income in the black. Thus, the "Mitsubishi Motors Revitalization Plan" is proceeding steadily.

As a result, these financial statements have been prepared based on the premise of going concern, and do not reflect the effect of any significant doubt as to the company remaining a going concern.

For the fiscal year under review (from April 1, 2007 to March 31, 2008)