

"Summary"
FY2007 Results
(April 1, 2007 - March 31, 2008)
(Consolidated)

(in billion yen)

	2006FY Actual (April 2006 – March 2007)	2007FY Actual (April 2007 – March 2008) Forecast Feb 2008	2008FY Forecast (April 2008 – March 2009)
Net Sales	2,202.9	2,682.1 2,670.0	2,650.0
Operating Income	40.2	108.6 80.0	60.0
<Operating Income margin >	1.8%	4.0%	2.3%
Cause of change		<i>(Positive causes)</i> Volume/Mix change 54.3 Cost reductions & other 15.4 Foreign exchange 14.6 <i>(Negative causes)</i> US financial service -9.5 Higher selling exp. -6.4 Total change 68.4	<i>(Positive causes)</i> Volume/Mix change 24.0 Cost reductions & other 5.4 <i>(Negative causes)</i> Foreign exchange -65.0 US financial service -10.0 Higher selling exp. -3.0 Total change -48.6
Ordinary Income	18.5	85.7 60.0	48.0
<Ordinary Income margin>	<0.8%>	<3.2%>	<1.8%>
Net Income	8.7	34.7 20.0	20.0
<Net income margin>	<0.4%>	<1.3%>	<0.8%>
Foreign Exchange (Booking rate)	117 Yen/USD 152 Yen/EUR	115 Yen/USD 162 Yen/EUR	Approx. 100 Yen/USD Approx. 155 Yen/EUR
Capital Expenditure (Accrual base)	67.6	56.7	85.0
Depreciation	69.1	71.9	71.0
R&D Expenses	67.1	77.6	75.0
Balance of Interest Bearing Debt	503.8	353.9	
Total Assets	1,778.7	1,609.4	
(in '000 units)			
Sales Volume	1,217	1,337	1,304
Domestic	245	214	209
Overseas	972	1,123	1,095
Comments	<ul style="list-style-type: none"> • Higher revenue • Higher earnings • 1st positive ordinary/net income in 4 periods 	<ul style="list-style-type: none"> - Higher revenue - Higher earnings - Highest ever operating and ordinary income 	<ul style="list-style-type: none"> - Lower revenue - Lower earnings