

Summary of FY2007 Third Quarter Results <Consolidated>

(In billion yen)

	FY2006 1-3Q Apr - Dec 2006 Actual (A)	FY2007 1-3Q Apr - Dec 2007 Actual (B)	FY2007 Full Year Forecast (current) (C)	FY2007 Full Year Forecast (at Oct. 30) (D)	FY2006 Full Year Actual (E)
Net Sales	1,544.1	1,947.3	2,670.0	2,700.0	2,202.9
Operating Income	6.4	52.0	80.0	70.0	40.2
<Operating Margin>	< - >	< 2.7% >	< 3.0% >	< 2.6% >	< 1.8% >
Cause of change		(Positive cause) Volume/Mix change 28.3 Foreign exchange 19.7 Cost reduction & other 6.8 (Negative cause) U.S. financial service -5.0 Selling expense -4.2 Total change (B-A) 45.6	(Positive cause) Volume/Mix change 37.1 Cost reduction & other 12.2 Foreign exchange 5.9 (Negative cause) U.S. financial service -9.2 Selling expense -6.2 Total change (C-E) 39.8	(Positive cause) Volume/Mix change 39.2 Cost reduction & other 5.4 Foreign exchange 1.5 (Negative cause) U.S. financial service -9.3 Selling expense -7.0 Total change (D-E) 29.8	
Ordinary Income	-6.4	39.3	60.0	47.0	18.5
<Ordinary Margin>	< - >	< 2.0% >	< 2.2% >	< 1.7% >	< 0.8% >
Net Income	-11.8	21.7	20.0	20.0	8.7
<Net Margin>	< - >	< 1.1% >	< 0.7% >	< 0.7% >	< 0.4% >
Foreign Exchange	116.0 Yen/US\$ 148.0 Yen/EUR	118 Yen/US\$ 162 Yen/EUR	Approx. 114 Yen/US\$ Approx. 161 Yen/EUR Approx. (4Q: 105 Yen/US\$) Approx. (4Q: 155 Yen/EUR)	Approx. 115 Yen/US\$ Approx. 159 Yen/EUR Approx. (2H: 110 Yen/US\$) Approx. (2H: 155 Yen/EUR)	117 Yen/US\$ 152 Yen/EUR
Capital Expenditure (Accrual basis)	53.8	37.6	77.0	81.1	67.6
Depreciation	51.7	54.6	74.0	74.8	69.1
R&D Expenses	49.8	53.3	80.0	80.1	67.1
Interest Bearing Debt	498.7	396.5			503.8
Total Assets	1,694.5	1,728.8			1,778.7
Wholesale Volume (in 000 units)	870	980	1,317	1,346	1,217
Japan	168	147	217	225	245
Overseas	702	833	1,100	1,121	972
Comments		-Increase in net sales -Increase in operating income -Ordinary and net profitability achieved	-Increase in net sales -Increase in profits	-Increase in net sales -Increase in profits	