

"Summary"
FY2006 Results
(April 1, 2006 - March 31, 2007)
(Consolidated)

(in billion yen)

	2005FY Actual (April 2005 – March 2006)	2006FY Actual (April 2006 – March 2007)	2007FY Forecast (April 2007 – March 2008)
Net Sales	2,120.1	2,202.9	2,430.0
Operating Income	6.8	40.2	51.0
<Operating Income margin >	0.3%	1.8%	2.1%
Cause of change		(Positive causes) Foreign exchange 20.4 US financial service 11.9 Volume/Mix change 2.0 Other cost reductions 21.3 (Negative causes) Effect of rise in RM costs -19.5 Higher selling exp. -2.7 Total change 33.4	(Positive causes) Volume/Mix change 31.2 Other cost reductions 18.5 (Negative causes) Foreign exchange -18.4 US financial service -12.4 Higher selling exp. -8.1 Total change 10.8
Ordinary Income	-17.8	18.5	30.0
<Ordinary Income margin>	< – >	0.8%	1.2%
Net Income	-92.2	8.7	20.0
<Net income margin>	< – >	0.4%	0.8%
Foreign Exchange (Booking rate)	113 Yen/USD 137 Yen/EUR	117 Yen/USD 152 Yen/EUR	approx. 115 Yen/USD approx. 150 Yen/EUR
Capital Expenditure (Accrual base)	108.7	67.6	81.8
Depreciation	62.2	69.1	75.5
R&D Expenses	74.1	67.1	68.8
Balance of Interest Bearing Debt	447.8	503.8	
Total Assets	1,557.6	1,778.7	
Comments	<ul style="list-style-type: none"> • Lower revenue • Higher earnings • 1st positive operating income in 3 periods • Ordinary/net losses reduced 	<ul style="list-style-type: none"> • Higher revenue • Higher earnings • 1st positive ordinary/net income in 4 periods 	<ul style="list-style-type: none"> • Higher revenue • Higher earnings
(in '000 units)			
Sales Volume	1,306	1,217	1,276
Domestic	261	245	248
Overseas	1,045	972	1,028