

FY2006, Summary of business results for first 3 quarters (consolidated)

(in 100 millions of Yen, 000 units)

	FY2005 1-3Q Apr - Dec 2005	FY2006 1-3Q Apr - Dec 2006	FY2006 Full Year Forecast Apr 2006 - Mar 2007 FY2006 Oct 30
Sales	15,296	15,441	22,300
Operating Income	-182	64	430
<i>Operating Margin</i>	< - >	< 0.4% >	< 1.9% >
Analysis of improvement in operating income		<i>Positive factors</i> Financial service operations 127 Forex 94 Lower selling exp. 23 Cost reductions & other 10 <i>Negative factors</i> Vol/mix -8 Year-on-year change 246	
Ordinary Income	-338	-64	210
<i>Ordinary Margin</i>	< - >	< - >	< 0.9% >
Net Income	-681	-118	80
<i>Net Margin</i>	< - >	< - >	< 0.4% >
Forex (booking rate)	112 Yen/US\$ 137 Yen/EUR	116 Yen/US\$ 148 Yen/EUR	115 Yen/US\$ 144 Yen/EUR
Capital Expenditure (Accrual base)	824	538	965
Depreciation	443	517	700
R&D Expenses	556	498	720
Interest Bearing Debt	4,431	4,987	
Total Assets	15,573	16,945	
000 units			
Wholesale Vol.	947	870	1,283
Japan	165	168	276
Overseas	782	702	1,007