

Information by Business Segmentation

Asia

Principal Operational Facilities in Southeast Asia



Asia (ASEAN & North Asia)

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	2014	2015	2016	2017	2018
■ MMTh (Thailand)	331,844	335,122	356,353	365,212	384,181
■ MMPC (Philippines)	14,721	17,177	25,398	36,964	22,613
■ MMKI (Indonesia)	—	—	107	53,667	167,248
KRM (Indonesia)	56,925	45,468	33,665	35,183	7,008
MMM (Malaysia)	—	2,310	2,168	618	1,685
	(3,356)* ¹	(326)* ¹	(—)* ¹	(1,255)* ¹	(2,009)*¹
MMV (Vietnam)	934	925	1,355	368	—
	(—)* ¹	(—)* ¹	(—)* ¹	(494)* ¹	(4,209)*¹
GMMC (China)	66,191	50,309	76,592	132,277	135,683
SEM (China)	10,413	3,422	1,744	1,872	—
CMC (Taiwan)	37,735	33,080	34,811	34,379	33,898
HMFL (India)	2,010	1,590	390	480	—
PIL (Bangladesh)	456	426	292	382	—
Total	521,229	489,829	532,875	661,402	752,316

■ MMC and Consolidated Subsidiaries

HMFL: Hindustan Motor Finance Corporation Limited

PIL: Pragoti Industries Limited

Note:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

2. From FY 2018, India and Bangladesh was reclassified from "Asia" to "Other Regions" in business segmentation.

*1 The knocked-down production is included in production volume in Japan based on the definition adopted by JAMA

Sales Volume by Country / Region

(Unit: Vehicles)

Country / Region	2014	2015	2016	2017	2018
China	100,940	80,635	88,919	136,326	141,324
Indonesia	83,747	76,288	65,415	103,858	140,191
Thailand	58,896	63,581	55,717	73,497	87,855
Philippines	48,569	55,426	61,158	74,306	62,392
Taiwan	27,712	22,960	20,087	21,385	20,848
Vietnam	2,562	4,821	6,723	7,571	14,224
Malaysia	14,184	10,344	8,696	7,377	9,013
Singapore	506	1,737	4,255	3,557	3,525
Brunei	1,213	967	592	359	429
Cambodia	238	337	281	350	383
Others	5,607	4,896	3,009	3,294	440
Total	344,174	321,992	314,852	431,880	480,624

Note:

1. The table above shows the top 10 countries in sales volume in the Business Segmentation of "ASEAN & North Asia" within MMC.

2. From FY 2018, India and five other countries was reclassified from "Asia" to "Other Regions" in business segmentation.

Thailand

Production Volume by Model

(Unit: Vehicles)

Production Facility /Assembler	Model	2014	2015	2016	2017	2018
■ MMTh (Thailand)	Triton [1st]	130,696	1,868	—	—	—
	Triton [2nd]	28,761	127,303	144,842	167,051	194,314
	Pajero Sport [2nd]	42,207	15,819	—	—	—
	Pajero Sport [3rd]	—	52,542	59,993	62,201	51,411
	Galant Fortis (Lancer EX)	90	—	—	—	—
	Mirage	100,240	83,857	86,189	71,927	77,577
	Attrage	29,850	53,733	65,329	64,033	60,879
Total		331,844	335,122	356,353	365,212	384,181

■ MMC and Consolidated Subsidiaries

Notes:

- () in the model column indicates the local name of each model.
- Variants produced under the same model are identified by representing the number of generation.
- Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Triton [1st]	27,211	1,719	15	—	—
Triton [2nd]	4,037	23,005	25,305	35,074	39,779
Pajero Sport [2nd]	6,186	3,322	1	—	—
Pajero Sport [3rd]	—	20,536	13,165	13,481	13,657
XPANDER	—	—	—	—	9,927
Galant Fortis (Lancer EX)	583	102	116	—	—
Lancer	4	2	1	—	—
Mirage	8,779	5,331	7,336	10,353	9,686
Attrage	12,096	9,388	9,774	14,589	14,806
Delica D:5 (Delica Space Wagon)	—	176	4	—	—
Total	58,896	63,581	55,717	73,497	87,855

Note:

- () in the model column indicates the local name of each model.
- Variants produced under the same model are identified by representing the number of generation.

Philippines

Production Volume by Model

(Unit: Vehicles)

Production Facility /Assembler	Model	2014	2015	2016	2017	2018
■ MMPC (Philippines)	Adventure	6,237	7,204	11,376	8,128	—
	Delica (L300)	8,484	9,973	12,634	13,728	4,656
	Mirage	—	—	—	4,633	3,885
	Attrage (Mirage G4)	—	—	1,388	10,475	14,072
Total		14,721	17,177	25,398	36,964	22,613

■ MMC and Consolidated Subsidiaries

Notes:

- Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
- () in the model column indicates the local name of each model.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Adventure	6,250	7,786	10,329	9,773	105
Delica (L300)	8,413	10,190	12,931	15,406	4,753
Pajero	498	467	377	597	423
Galant Fortis (Lancer EX) ^{*1}	897	397	218	118	20
RVR (ASX)	329	414	249	217	1
Triton (Strada/L200) [1st]	3,108	146	9	—	7
Triton (Strada/L200) [2nd]	305	4,843	3,948	4,001	6,526
Pajero Sport (Montero Sport) [2nd]	15,592	10,524	244	5	—
Pajero Sport (Montero Sport) [3rd]	—	2,249	12,879	22,406	13,304
XPANDER	—	—	—	—	17,126
Mirage	5,010	6,006	7,881	7,318	4,855
Attrage (Mirage G4)	8,128	12,403	12,091	14,449	15,272
Zinger (Fuzion)	38	1	—	—	—
Others	1	—	2	16	—
Total	48,569	55,426	61,158	74,306	62,392

Note:

- () in the model column indicates the local name of each model.
 - Variants produced under the same model are identified by representing the number of generation.
- *1 Including Lancer Evolution

Indonesia

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler Model	2014	2015	2016	2017	2018	
MMKI (Indonesia)	Pajero Sport.....	–	–	107	17,940	21,120
	XPANDER.....	–	–	–	35,727	122,348
	Delica Truck (Colt L300).....	–	–	–	–	23,780
KRM (Indonesia)	Colt T120SS.....	29,184	23,568	11,712	10,464	7,008
	Delica Truck (Colt L300).....	27,741	21,900	21,953	24,719	–
Total	56,925	45,468	33,772	88,850	174,256	

■ MMC and Consolidated Subsidiaries

Notes:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
2. () in the model column indicates the local name of each model.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Colt T120SS.....	29,597	23,598	13,319	10,701	8,744
Delica Truck (Colt L300).....	25,557	22,734	21,585	23,469	25,338
RVR (Outlander Sport).....	3,774	2,460	1,416	1,109	687
Galant Fortis (Lancer) ^{*1}	250	220	2	217	–
Delica D:5 (Delica).....	238	365	290	179	9
Grandis (Space Wagon).....	1	–	–	–	–
Triton [1st].....	6,957	4,253	174	48	24
Triton [2nd].....	–	3,279	6,982	11,372	11,672
Pajero Sport [2nd].....	11,421	9,546	56	1	–
Pajero Sport [3rd].....	–	4,146	19,082	21,480	21,501
XPANDER.....	–	–	–	33,447	72,116
Mirage.....	5,951	5,685	2,509	1,834	100
Others.....	1	2	–	1	–
Total	83,747	76,288	65,415	103,858	140,191

Note:

1. () in the model column indicates the local name of each model.
 2. Variants produced under the same model are identified by representing the number of generation.
- *1 Including Lancer Evolution

Malaysia

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler Model	2014	2015	2016	2017	2018	
MMM (Malaysia)	RVR (ASX).....	–	2,310	2,168	618	416
	(RVR) ^{*1}	(–) ^{*1}	(326) ^{*1}	(–) ^{*1}	(–) ^{*1}	(–) ^{*1}
	Outlander.....	–	–	–	–	1,269
	(Outlander) ^{*1}	(–) ^{*1}	(–) ^{*1}	(–) ^{*1}	(1,255) ^{*1}	(2,009) ^{*1}
Total	–	2,310	2,168	618	1,685	

Notes:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
 2. () in the model column indicates the local name of each model.
- *1 Volume of the knocked-down production of the RVR/Outlander models is included in production volume in Japan based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
RVR (ASX).....	3,299	2,592	1,991	1,296	446
Galant Fortis (Lancer) ^{*1}	671	384	165	28	–
Pajero.....	3	1	–	–	–
Outlander.....	–	57	782	1,234	2,856
i-MiEV.....	3	–	2	–	–
Triton [1st].....	6,002	223	3	–	–
Triton [2nd].....	14	5,405	5,123	4,662	5,711
Pajero Sport.....	612	263	155	56	–
Mirage.....	1,284	842	22	–	–
Attrage.....	2,295	577	453	101	–
Others.....	1	–	–	–	–
Total	14,184	10,344	8,696	7,377	9,013

Note:

1. () in the model column indicates the local name of each model.
 2. Variants produced under the same model are identified by representing the number of generation.
- *1 Including Lancer Evolution and Lancer Sportback



Principal Operational Facilities in China

DAE
Harbin Dongan Automotive Engine Manufacturing Co., Ltd.
 Activities: Manufacturing and sales of engines and transmissions
 Shareholders: MMC 15.3%, MC 5.7%

SAME
Shenyang Aerospace Mitsubishi Motors Engine Manufacturing Co., Ltd.
 Activities: Manufacturing and sales of engines
 Shareholders: MMC 25.0%, MC 9.3%

MMCh
Mitsubishi Motors (China) Co., Ltd.
 Activities: Research and investigation and quality control about automobile Purchasing and procurement of automobile parts
 Shareholders: MMC 100.0%

MMSCN
Mitsubishi Motor Sales (China) Co., Ltd.
 Activities: Automobile sales
 Shareholders: GMMC 100.0%

SEM
South East (Fujian) Motor Co., Ltd.
 Activities: Automobile manufacturing and sales
 Shareholders: MMC 25.0%, CMC 25.0%

CMC
China Motor Co., Ltd.
 Activities: Automobile manufacturing and sales
 Shareholders: MMC 14.0%, MC 4.8%

GMMC
GAC Mitsubishi Motors Co., Ltd.
 Activities: Automobile manufacturing
 Shareholders: MMC 30.0%, MC 20.0%

GMMSC
GAC Mitsubishi Motors Sales Co., Ltd.
 Activities: Automobile sales
 Shareholders: GMMC 100.0%

Sales Organization (China)
 Sales Outlets: 357

Sales Organization (Taiwan)
 Sales Outlets: 110

(As of March 31, 2019)

China		Production Volume by Model				
		(Unit: Vehicles)				
Production Facility / Assembler	Model	2014	2015	2016	2017	2018
GMMC (China)	RVR (ASX).....	60,892	46,256	33,927	32,617	25,628
	Pajero Sport	5,299	4,053	4,963	1,377	—
	Outlander.....	—	—	37,702	98,283	94,496
	Eclipse Cross.....	—	—	—	—	15,559
SEM (China)	Galant Fortis (Lancer EX).....	5,932	1,345	1,611	1,872	—
	Lancer.....	4,063	1,139	133	—	—
	Galant	75	452	—	—	—
	Zinger	343	486	—	—	—
Total		76,604	53,731	78,336	134,149	135,683

Notes:
 1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
 2. () in the model column indicates the local name of each model.

The sales volume by model in China is shown on the following page.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Zinger	431	364	332	—	—
Galant	177	425	67	—	—
Galant Fortis (Lancer EX) ^{*1}	7,780	3,257	1,702	2,655	80
Lancer	4,087	1,869	461	—	—
Grandis	—	—	1	—	—
Outlander (Outlander EX) [1st]	1	—	11	17	—
Outlander [2nd]	16,781	19,057	36,708	92,718	98,700
Outlander PHEV	1	—	4	2	1
Eclipse Cross	—	—	—	—	9,002
Triton (L200) [1st]	19	17	6	—	—
Triton (L200) [2nd]	—	—	—	6	12
RVR (ASX)	58,412	45,306	40,501	32,880	28,299
Delica	58	—	—	—	—
Delica D:5	16	26	20	19	26
i-MiEV	4	2	1	—	—
MINICAB-MiEV	6	7	3	—	—
Mirage	31	—	—	—	—
Pajero	6,405	5,144	4,485	5,028	5,204
Pajero Sport	6,731	5,161	4,617	3,000	—
Others	—	—	—	1	—
Total	100,940	80,635	88,919	136,326	141,324

Note:

1. () in the model column indicates the local name of each model.

2. Variants produced under the same model are identified by representing the number of generation.

*1 Including Lancer Evolution

Taiwan

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler Model	2014	2015	2016	2017	2018
CMC (Taiwan)					
Zinger	4,678	2,527	—	—	—
Veryca	10,507	11,403	14,526	14,084	14,528
Delica	2,348	2,454	2,559	2,250	2,332
Delica Truck	5,796	6,165	7,545	7,089	6,404
Outlander [1st]	2,099	—	—	—	—
Outlander [2nd]	3,278	4,014	4,672	4,528	4,523
Galant Fortis (Lancer)	4,279	2,483	2,078	2,649	1,957
Colt Plus	4,750	4,034	3,431	3,779	4,154
Total	37,735	33,080	34,811	34,379	33,898

Notes:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

2. () in the model column indicates the local name of each model.

3. Variants produced under the same model are identified by representing the number of generation.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Zinger	4,479	2,639	—	—	—
Delica	2,361	2,467	2,490	2,186	2,212
Delica Truck	5,822	6,240	7,110	7,023	5,911
Colt Plus	5,130	4,087	3,457	3,869	4,291
Pajero	46	29	19	8	3
Outlander [1st]	2,387	—	—	—	—
Outlander [2nd]	2,266	4,437	5,046	4,542	4,550
Outlander PHEV	22	10	7	1	2
Galant Fortis (Lancer) ^{*1}	5,199	3,051	1,958	3,011	1,889
Eclipse Cross	—	—	—	745	1,990
Total	27,712	22,960	20,087	21,385	20,848

Note:

1. () in the model column indicates the local name of each model.

2. Variants produced under the same model are identified by representing the number of generation.

*1 Including Sportback