

Information by Business Segmentation

Europe

Principal Operational Facilities in Europe



Supervision of Operations

■ **MME**
Mitsubishi Motors Europe B.V.
 Location: Born, Netherlands
 Capitalization: EUR 107.2 million
 Activities: Automobile sales
 Shareholders: MMC 100.0%

Production Facility

■ **PCMA Rus**
PCMA RUS Limited Company
 Activities: Manufacturing of automobiles
 Shareholders: Groupe PSA 70.0%, MMC 30.0%

R&D Facility

■ **MRDE**
Mitsubishi Motor R&D Europe GmbH
 Location: Trebur, Germany
 Capitalization: EUR 0.8 million
 Activities: Research, testing and investigation about automobiles
 Shareholders: MME 100.0%

Sales Organization

Sales Outlets :1,900 sales outlets approx.

(As of March 31, 2019)

■ MMC and Consolidated Subsidiaries

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2014	2015	2016	2017	2018
PCMA Rus (Russia)	Pajero Sport [2nd]	8,230	3,049	—	—	—
	Pajero Sport [3rd].....	—	—	—	957	9,813
	(Outlander) ^{*1}	(20,403)	(19,424)	(11,433)	(17,638)	(26,267)
Total		8,230	3,049	—	957	9,813

Note: Variants produced under the same model are identified by representing the number of generation.

*1 Volume of the knocked-down production of the Outlander models is included in production volume in Japan based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

Sales Volume by Country

(Unit: Vehicles)

Country	2014	2015	2016	2017	2018
Germany	27,574	38,330	40,466	47,532	52,720
Russia	68,085	31,157	15,981	30,304	45,812
United Kingdom.....	28,274	30,595	26,286	27,195	31,529
Spain.....	7,461	9,841	10,173	11,760	14,905
Israel.....	14,644	15,329	17,530	11,143	14,503
France.....	5,230	5,867	4,804	4,651	8,508
Italy.....	4,802	5,573	5,548	5,200	8,293
Netherlands.....	12,624	12,405	5,938	5,747	7,442
Norway	5,756	7,066	6,988	5,341	6,666
Poland.....	6,441	4,912	4,232	4,193	6,256
Sweden	6,174	7,047	5,899	4,976	6,111
Austria	4,172	4,190	4,463	5,021	5,037
Switzerland.....	4,007	3,806	4,025	3,469	4,802
Belgium	3,363	3,142	3,092	2,875	3,716
Portugal.....	2,237	2,563	3,007	2,951	3,600
Czech	2,171	2,685	2,794	2,525	2,617
Ukraine	2,198	743	1,240	2,357	2,183
Finland.....	1,832	1,877	1,458	1,196	1,700
Slovakia	1,036	1,269	1,397	1,327	1,313
Denmark.....	4,311	4,434	2,958	2,117	1,245
Others.....	14,897	13,311	11,040	10,853	6,991
Total	227,289	206,142	179,319	192,733	235,949

Notes:

1. The table above shows the top 20 countries in FY 2018 sales volume in the Business Segmentation of "Europe" within MMC.
2. From FY 2018, Turkey and two other countries was reclassified from "Europe" to "Middle East & Africa" in business segmentation.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
Colt	96	2	1	-	-
Pajero	14,331	11,279	8,384	6,159	5,792
Grandis	1	-	-	-	-
Outlander [2nd].....	43,606	41,294	44,031	43,616	47,604
Outlander PHEV	25,354	29,551	19,825	20,459	29,966
Outlander [1st].....	32	6	-	-	-
Galant Fortis ^{*1}	8,857	6,170	2,670	1,657	242
RVR	62,040	50,570	40,446	41,278	41,442
i-MiEV	786	646	580	395	349
Triton [1st]	26,134	11,079	566	8	1
Triton [2nd]	-	15,468	26,524	29,592	25,378
Pajero Sport [2nd].....	9,657	3,929	1,010	1	-
Pajero Sport [3rd].....	-	-	1,280	7,303	10,679
Mirage.....	30,375	31,440	29,253	33,311	38,361
Attrage	6,020	4,708	4,749	794	410
Eclipse Cross.....	-	-	-	8,160	35,725
Total	227,289	206,142	179,319	192,733	235,949

Note:

From FY 2018, Turkey and two other countries was reclassified from "Europe" to "Middle East & Africa" in business segmentation.

*1 Including Lancer Evolution and Sportback