

Information by Business Segmentation

North America



(As of March 31, 2019)

■ MMC and Consolidated Subsidiaries

North America

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2014	2015	2016	2017	2018
MMNA (U.S.A.)	RVR (Outlander Sport)	61,974	38,186	—	—	—
Total		61,974	38,186	—	—	—

■ MMC and Consolidated Subsidiaries

Notes:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
2. () in the model column indicates the local name of each model.

Sales Volume by Country

(Unit: Vehicles)

Country	2014	2015	2016	2017	2018
U.S.A.	81,593	96,764	100,202	110,311	124,369
Canada	21,936	22,331	21,774	23,825	26,624
Mexico	13,368	16,075	16,310	14,800	14,757
Puerto Rico	—	—	—	6,303	7,273
Total	116,897	135,170	138,286	155,239	173,023

Note: From FY 2017, Puerto Rico was reclassified from "Central & South Americas" to "North America" in business segmentation.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
RVR	40,665	44,654	38,428	48,528	46,685
Pajero	271	329	304	166	112
Outlander [1st]	7	—	—	—	—
Outlander [2nd]	19,732	29,527	39,385	49,079	46,787
Outlander PHEV	—	—	—	1,874	9,127
Galant Fortis ^{*1}	26,899	25,873	20,674	15,443	2,591
i-MiEV	279	240	173	50	5
Triton [1st]	4,443	1,145	—	—	—
Triton [2nd]	—	2,778	5,949	6,196	6,327
Pajero Sport [2nd]	253	168	33	—	—
Pajero Sport [3rd]	—	—	—	170	389
Mirage	24,348	30,456	23,290	19,266	20,626
Attrage	—	—	10,050	13,331	16,673
Eclipse Cross	—	—	—	1,136	23,701
Total	116,897	135,170	138,286	155,239	173,023

Note:

1. From FY 2017, Puerto Rico was reclassified from "Central & South Americas" to "North America" in business segmentation.
2. Variants produced under the same model are identified by representing the number of generation.

*1 Including Lancer Evolution and Sportback

U.S.A.

Sales Volume by Model

(Unit: Vehicles)

Model	2014	2015	2016	2017	2018
RVR (Outlander Sport)	31,491	36,777	32,233	39,726	38,180
Galant Fortis (Lancer) ^{*1}	17,692	17,106	14,071	9,566	1,240
Outlander [1st]	2	—	—	—	—
Outlander [2nd]	13,246	21,082	30,344	38,821	38,293
Outlander PHEV	—	—	—	1,095	3,801
i-MiEV (i)	183	108	90	2	—
Mirage	18,979	21,691	13,889	9,971	11,919
Attrage (Mirage G4)	—	—	9,575	10,477	13,107
Eclipse Cross	—	—	—	653	17,829
Total	81,593	96,764	100,202	110,311	124,369

Note:

1. () in the model column indicates the local name of each model.
2. Variants produced under the same model are identified by representing the number of generation.

*1 Including Lancer Evolution and Sportback