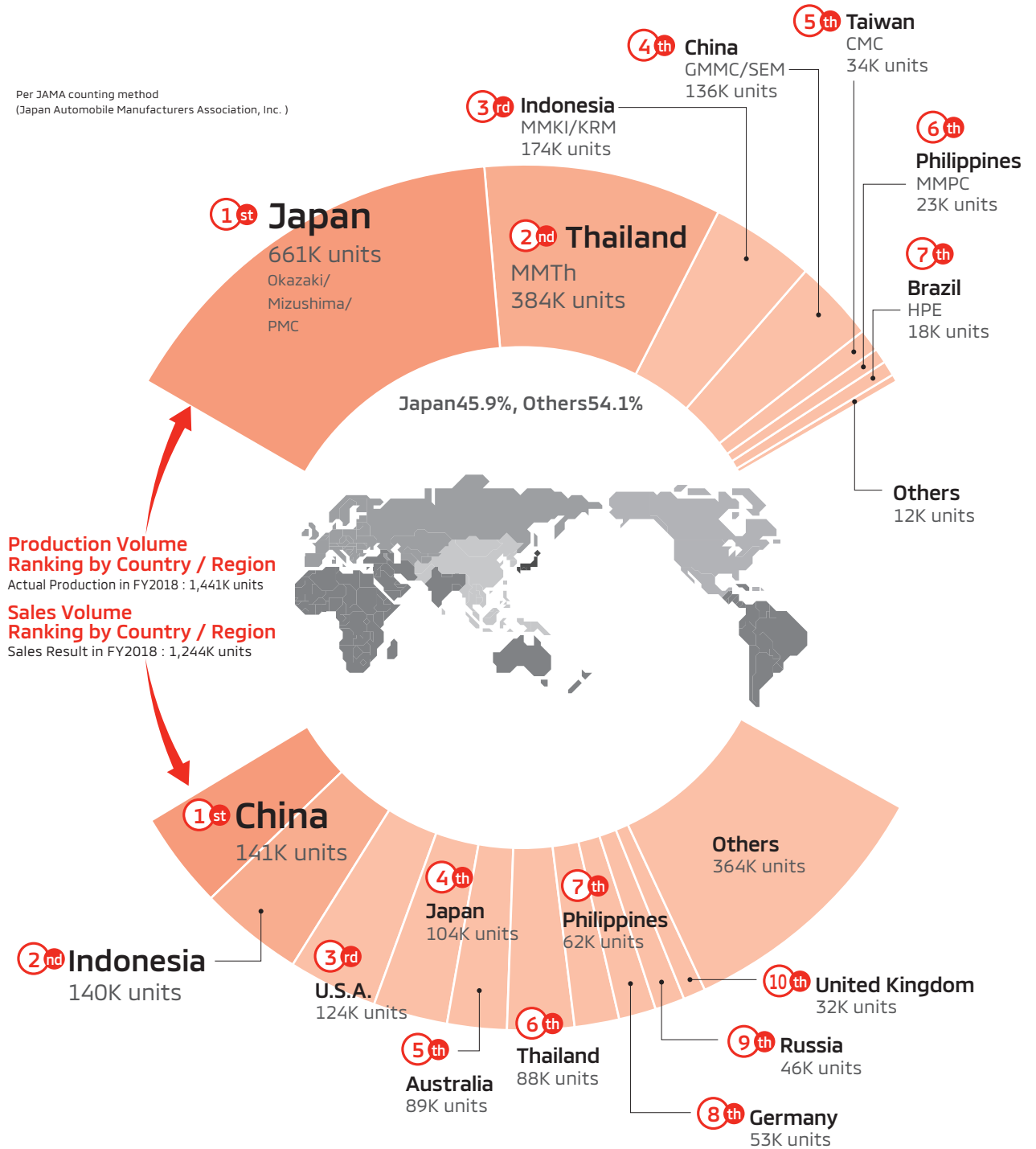


Production and Sales Volume Ranking by Country / Region

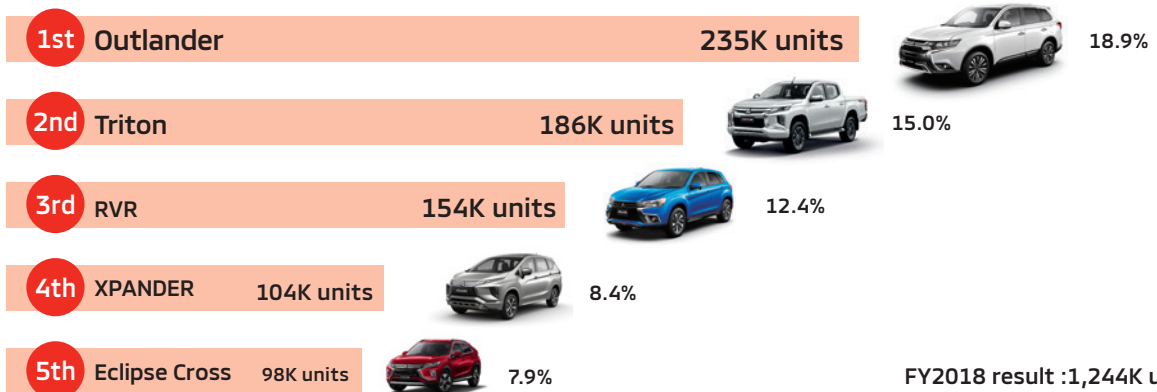
Sales Volume Ranking by Model

Net Sales, Production and Sales Volume by Business Segmentation

Per JAMA counting method
(Japan Automobile Manufacturers Association, Inc.)



Sales Volume Ranking by Model



Net Sales, Production and Sales Volume by Business Segmentation

(Units: Net Sales = Millions of Yen; Volume = Vehicles)

Business Segmentation		2014	2015	2016	2017	2018
Japan	Net Sales.....	445,255	412,914	297,313	349,406	428,674
	Production Volume.....	648,595	652,966	531,471	589,663	660,880
	Sales Volume	114,774	101,924	79,775	97,553	104,496
North America	Net Sales.....	275,837	324,867	297,139	352,529	387,850
	Production Volume.....	61,974	38,186	—	—	—
	Sales Volume	116,897	135,170	138,286	155,239	173,023
Europe	Net Sales.....	514,388	514,569	433,482	454,808	514,070
	Production Volume.....	8,230	3,049	—	957	9,813
	Sales Volume	227,289	206,142	179,319	192,733	235,949
Asia	Net Sales.....	424,509	482,563	433,536	591,662	663,937
	Production Volume.....	521,229	489,829	532,875	661,402	752,316
	Sales Volume	344,174	321,992	314,852	431,880	480,624
Oceania	Net Sales.....	217,840	213,417	202,591	240,961	221,617
	Production Volume.....	—	—	—	—	—
	Sales Volume	78,804	81,574	83,332	95,052	101,934
Central & South America, Middle East, Africa and Other Regions	Net Sales.....	302,896	319,517	242,568	203,020	298,444
	Production Volume.....	34,712	23,898	15,000	18,818	18,218
	Sales Volume	207,902	201,526	130,826	128,737	147,888
Total	Net Sales.....	2,180,728	2,267,849	1,906,632	2,192,389	2,514,594
	Production Volume.....	1,274,740	1,207,928	1,079,346	1,270,840	1,441,227
	Sales Volume	1,089,840	1,048,328	926,390	1,101,194	1,243,914

Notes:

1. Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)
2. From FY 2017, Puerto Rico was reclassified from "Central & South Americas" to "North America" in business segmentation.
3. From FY 2018, Turkey and two other countries was reclassified from "Europe" to "Middle East & Africa," and India and five other countries, from "Asia" to "Other" in business segmentation.