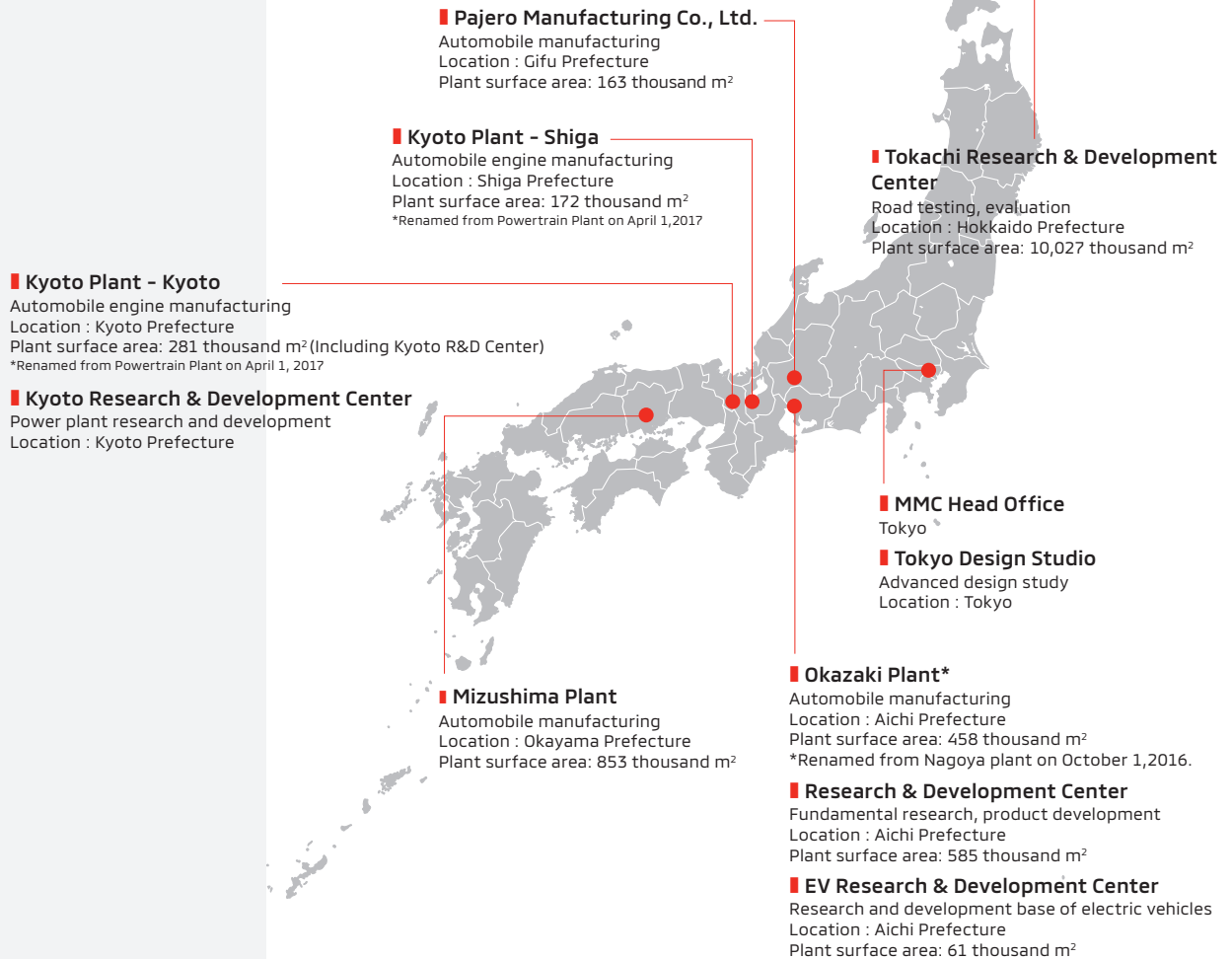


Activities by Region

Japan

Principal Operational Facilities in Japan



Manufacturing Facilities

Automobile Manufacturing

- Okazaki Plant
- Mizushima Plant
- Pajero Manufacturing Co., Ltd. (PMC)

Engine Manufacturing

- Kyoto Plant - Kyoto, Shiga
- Mizushima Plant

R&D Facilities

R&D

- Research & Development Center
- EV Research & Development Center
- Kyoto Research & Development Center
- Tokachi Research & Development Center

Sales Organization

Sales Companies: 104

Consolidated Subsidiaries 5, Independent Dealerships 99

New Car Sales Outlets: 599

(As of March 31, 2018)

■ MMC and Consolidated Subsidiaries

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2013	2014	2015	2016	2017
■ Okazaki Plant	New Model Outlander.....	99,694	103,861	134,717	96,923	107,419
	New Model Outlander PHEV	30,123	36,910	41,218	24,259	30,035
	RVR ^{*1}	79,381	101,473	93,282	138,324	85,493
	Eclipse Cross.....	—	—	—	—	48,526
■ Mizushima Plant	Outlander.....	475	—	—	—	—
	RVR	—	—	—	—	34,586
	Galant Fortis ^{*2}	73,565	99,704	118,612	50,281	34,749
	Lancer.....	16,237	780	—	—	—
	Delica	8,607	780	—	—	—
	i.....	212	—	—	—	—
	i-MiEV ^{*1}	2,423	3,461	4,743	4,254	3,195
	Toppo.....	56	—	—	—	—
	eK Wagon ^{*1}	1,300	—	—	—	—
	New Model eK Wagon ^{*3}	178,006	110,300	95,803	69,359	90,013
	eK Space ^{*3}	29,229	124,748	89,868	66,742	79,175
	Minicab ^{*1}	48,366	—	—	—	—
	MINICAB-MiEV	220	882	333	203	276
	MINICAB-MiEV Truck.....	69	160	141	—	—
■ PMC	Pajero	55,066	54,267	53,393	45,406	36,142
	Delica D:5.....	13,518	10,767	12,464	10,462	14,300
	New Model Outlander.....	—	—	7,920	24,656	25,433
	Others.....	532	502	472	602	321
Registered Vehicle Total		377,198	409,044	462,078	390,913	417,004
Minicar Total		259,881	239,551	190,888	140,558	172,659
Total		637,079	648,595	652,966	531,471	589,663

■ MMC and Consolidated Subsidiaries

Note: Production volume is based on the definition adopted by the Japan Automobile Manufacturers Association Inc. (JAMA)

*1 Including commissioned OEM production

*2 Including Sportback and Lancer Evolution

*3 Including jointly-developed vehicle production

Sales Volume by Model

(Unit: Vehicles)

Model	2013	2014	2015	2016	2017
Outlander.....	3	1	–	–	–
New Model Outlander.....	2,778	1,323	3,722	2,521	2,935
New Model Outlander PHEV	8,968	8,629	11,840	3,625	4,951
RVR.....	2,778	2,066	1,622	1,369	1,900
Eclipse Cross.....	–	–	–	–	4,996
Colt.....	18	–	–	–	–
Galant Fortis ^{*1}	2,245	2,318	1,393	8	–
Pajero	2,213	1,803	1,665	1,062	1,000
Delica D:5.....	13,856	11,025	11,597	10,294	13,303
Mirage.....	9,764	4,689	3,846	4,607	3,650
Passenger cars - other.....	2	–	–	–	2
i.....	472	3	1	–	1
i-MiEV	1,099	824	489	144	167
Minica Van	5	13	6	1	1
Pajero Mini.....	24	4	1	1	2
Toppo.....	637	2	–	–	–
eK Wagon	2,925	20	5	–	–
New Model eK Wagon.....	50,847	30,867	26,513	22,061	31,225
eK Space	4,517	27,020	16,779	12,654	12,726
Minicab	28,491	1,819	45	43	30
MINICAB-MiEV	1,006	781	423	205	285
MINICAB-MiEV Truck.....	181	181	126	43	3
Minicars - other.....	–	2	11	1	–
Dignity ^{*1}	119	13	14	7	–
Proudia ^{*1}	26	77	48	36	–
Delica D:3 ^{*1}	304	108	94	100	105
Delica Van ^{*1}	353	307	328	293	260
Lancer Cargo ^{*1}	1,144	1,151	1,067	770	757
Delica D:2 ^{*3}	7,315	6,068	5,923	7,125	7,056
Town Box ^{*3}	168	982	923	719	782
Minicab ^{*3}	954	12,678	13,443	12,086	11,416
Registered Vehicles Total	51,886	39,578	43,159	31,817	40,915
Minicars Total	91,326	75,196	58,765	47,958	56,638
Domestically Produced Vehicles Total	133,448	110,085	98,078	75,168	93,903
Imported Vehicles Total	9,764	4,689	3,846	4,607	3,650
Total	143,212	114,774	101,924	79,775	97,553

*1 Including Sportback and Lancer Evolution

*2 OEM supplied by NISSAN MOTOR

*3 OEM supplied by SUZUKI MOTOR

Export Shipments by Region

(Unit: Vehicles)

MMC In-house Classification	2013	2014	2015	2016	2017
North America	46,880	43,045	69,324	100,339	113,790
Europe	126,416	147,668	147,338	123,581	127,336
Asia & Other Regions	172,751	192,812	215,660	155,657	143,573
Asia	32,698	39,505	30,751	17,057	12,373
Oceania	38,283	43,368	42,801	52,033	65,450
Middle East & Africa	56,431	77,672	115,725	69,200	47,882
Central & South America	45,339	32,267	26,383	17,367	17,868
Total	346,047	383,525	432,322	379,577	384,699

Export Shipments by Model

(Unit: Vehicles)

Model	2013	2014	2015	2016	2017
Outlander ^{*1}	1,010	–	–	–	–
New Model Outlander	98,123	101,446	138,292	119,754	130,067
New Model Outlander PHEV	19,628	28,495	29,808	21,191	23,755
RVR ^{*1}	76,973	99,061	91,498	136,535	116,172
Galant Fortis ^{*2}	70,453	97,102	116,083	52,898	35,805
Lancer	16,908	780	–	–	–
Delica	6,921	780	–	–	–
Delica D:5	1,945	647	624	131	52
Eclipse Cross	–	–	–	–	41,371
i-MiEV ^{*1}	1,887	2,660	4,266	4,243	2,955
Pajero	52,199	52,554	51,751	44,825	34,138
Total	346,047	383,525	432,322	379,577	384,315

*1 Including commissioned OEM production

*2 Including Lancer Evolution and Sportback