

Activities by Region

North America

Principal Operational Facilities in North America

Sales

■ **MMNA (Head Office)**
Mitsubishi Motors North America, Inc.
Location: Cypress, California
Capitalization: USD 398.8 million
Activities: Automobile importing and sales
Shareholders: MMC 100.0%

Sales Organization (United States)
Sales Outlets: 373

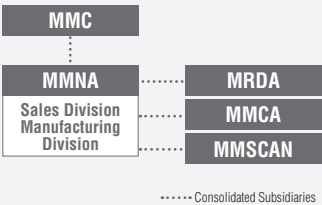
Sales Financing
■ **MMCA**
Mitsubishi Motors Credit of America, Inc.
Location: Cypress, California
Capitalization: USD 260.0 million
Activities: Automobile financing and leasing
Shareholders: MMNA 100.0%
* Automobile financing and leasing operations were transferred to Ally Financial in June 2015.

Sales Organization (Canada)
Sales Outlets: 87

Distributor
■ **MMSCAN**
Mitsubishi Motor Sales of Canada, Inc.
Location: Mississauga, Ontario
Capitalization: USD 1.3 million
Activities: Automobile importing and sales
Shareholders: MMNA 100.0%

R&D Facility
■ **MRDA**
Mitsubishi Motors R&D of America, Inc.
Location: Ann Arbor, Michigan
Capitalization: USD 2.0 million
Activities: Market research, product development, design, testing and certification
Shareholders: MMNA 100.0%

■ **MMNA (Manufacturing)**
Mitsubishi Motors North America, Inc.
Production Facility Location: Normal, Illinois
* Vehicle production at MMNA (Manufacturing) ended in November 2015.



North America

Sales Volume by Country

(Unit: Vehicles)

Country	2010	2011	2012	2013	2014
U.S.A.....	62,227	75,460	57,179	66,071	81,593
Canada.....	19,558	20,695	19,385	21,119	21,936
Mexico.....	12,165	10,182	8,154	9,798	13,368
Total	93,950	106,337	84,718	96,988	116,897
Total Market Volume*1	14,508,954	15,725,894	17,382,763	18,463,064	19,783,960

*1 Sales figures in U.S.A, Canada and Mexico. (Passenger Cars + Light Commercial Vehicles).

Sales Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2010	2011	2012	2013	2014
■ MMNA (Illinois, U.S.A.)	Endeavor.....	5,948	9,708	321	—	—
	Galant.....	15,300	13,530	8,525	914	—
	Eclipse / Eclipse Spyder.....	5,333	7,916	932	67	—
	RVR (Outlander Sport).....	—	—	11,728	35,521	40,665
■ Japan	Pajero (Montero).....	441	342	325	250	271
	Grandis.....	1	—	—	—	—
	Outlander.....	23,001	17,830	16,019	6,007	7
	New Model Outlander.....	—	—	—	14,977	19,732
	Galant Fortis (Lancer)*1.....	33,289	30,314	28,355	27,399	26,899
	Lancer.....	1	—	—	—	—
	RVR (Outlander Sport).....	8,127	23,763	14,130	—	—
	i-MiEV (i).....	—	285	1,262	589	279
■ MMTh (Thailand)	Triton (L200).....	2,089	2,231	2,747	2,871	4,443
	Pajero Sport.....	417	418	374	259	253
	Mirage.....	—	—	—	8,133	24,348
OEM Supplied by Chrysler	Raider.....	3	—	—	—	—
Total		93,950	106,337	84,718	96,987	116,897

■ MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

*1 Including Lancer Evolution and Sportback

U.S.A

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2010	2011	2012	2013	2014
■ MMNA (Illinois, U.S.A.)	Endeavor.....	6,444	8,607	—	—	—
	Galant.....	19,229	17,551	7,839	—	—
	Eclipse / Eclipse Spyder.....	7,173	4,956	—	—	—
	RVR (Outlander Sport).....	—	—	39,998	69,766	61,974
Total		32,846	31,114	47,837	69,766	61,974

■ MMC and Consolidated Subsidiaries

Sales Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2010	2011	2012	2013	2014
■ MMNA (Illinois, U.S.A.)	Endeavor.....	4,433	8,324	255	—	—
	Galant.....	15,163	13,507	8,525	914	—
	Eclipse / Eclipse Spyder.....	4,277	7,236	753	67	—
	RVR (Outlander Sport).....	—	—	9,401	26,965	31,491
■ Japan	Galant Fortis (Lancer)*1.....	21,273	19,717	18,528	18,026	17,692
	Outlander.....	11,632	9,637	8,650	2,512	2
	New Model Outlander.....	—	—	—	10,435	13,246
	RVR (Outlander Sport).....	5,446	16,823	9,990	—	—
	i-MiEV (i).....	—	216	1,077	432	183
■ MMTh (Thailand)	Mirage.....	—	—	—	6,720	18,979
OEM Supplied by Chrysler	Raider.....	3	—	—	—	—
Total		62,227	75,460	57,179	66,071	81,593
Total Market Volume		12,103,435	13,185,591	14,712,357	15,649,198	16,732,802

■ MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

*1 Including Lancer Evolution and Sportback