# FACTS & FIGURES 2014 English version

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Mitsubishi Motors Corporation Facts & Figures is published annually to help the media, researchers and analysts concerned with the auto industry better understand its activities.

All of us at Mitsubishi Motors hope that this publication will give all readers an even better understanding of the company and its products.

September 2014

Public Relations Department

Mitsubishi Motors Corporation

MMC is on the World Wide Web at the following URL

#### http://www.mitsubishi-motors.com/en/corporate/

#### Other information disclosure







CSR Report 2014

The above publications can be also read on the MMC website as follows: http://www.mitsubishi-motors.com/publish/i\_en/library/anual.html http://www.mitsubishi-motors.com/en/social/report/index.html

#### Mitsubishi Motors Corporate Philosophy

"We are committed to providing the utmost driving pleasure and safety for our valued customers and our community.

On these commitments we will never compromise.

This is the Mitsubishi Motors way."

While, as a member of Mitsubishi Group, we carefully follow the Group's "The Three Principles," we also maintain our own corporate philosophy defining our own fundamental purposes and directions that include maintaining our "Corporate Responsibility to society," practicing "Integrity and Fairness" and promoting "International Understanding through Trade."

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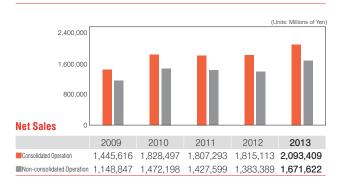
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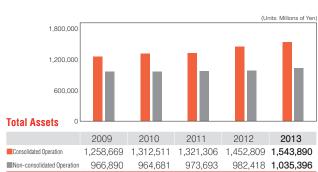
# **Company Overview / Investor Information**

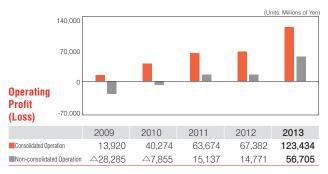
Company Overview	(As of March 31, 2014, unless specified otherwise)
- John party - Over view	(1.0 of this cit of, 2014, difficus specified outer wise)
Name	Mitsubishi Motors Corporation
Established	April 22,1970
Head office	33-8, Shiba 5-chome, Minato-ku, Tokyo 108-8410 Japan
Number of employees	Consolidated 30,280; Non-consolidated 12,698
Capitalization	JPY 165,701 million
Purposes of incorporation	<ol> <li>Development, design, manufacture, assembly, sales and purchase, importing and other transactions relating to automobiles and to component parts and replacement parts of said automobiles.</li> </ol>
	<ol><li>Development, design, manufacture, assembly, sales and purchase, importing and other transactions relating to agricultural machinery and industrial engines and to component parts and replacement parts of said agricultural machinery and industrial engines.</li></ol>
	3. Sales and purchase of used automobiles as well as component parts, replacement parts and accessories of said used automobiles.
	4. Sales of measuring equipment.
	<ol><li>Acting as insurance agents in accordance with laws relating to property damage insurance and to automobile damage indemnity insurance.</li></ol>
	6. Financing business.
	7. Any other business related to the purposes set out above.
	Note: MMC is not currently engaged in agricultural machinery related business
Chairman of the Board, CEO	[Representative Director] Osamu Masuko (As of June 26, 2014)
President, COO	[Representative Director] Tetsuro Aikawa (As of June 26, 2014)
Board of Management	Consists of 14 members (As of June 26, 2014)
Net Sales	JPY 2093.4 billion (in FY2013, consolidated)
Automotive Sales	1,047 thousands units
Products Sold in	More than 160 countries
Car Manufacturing Facilities	6 facilities in 4 countries (plus 12 manufacturing facilities run by business partners located in 11 countries and regions)
Engine / Transmission Manufacturing Facilities	5 facilities in $3$ countries (plus $3$ manufacturing facilities run by business partners located in $2$ countries)
Research & Development / Design	8 facilities in 5 countries
Subsidiaries and affiliates	43 consolidated subsidiaries (Plus 22 equity method affiliates)
Global Brand	Mitsubishi Motors
Investor Information	(As of March 31, 2014)
Total number of authorized	shares 1,575,000,000
Number of Issued Shares	983,661,919
Number of Shareholders	379,041  *The minimum unit of shares held by shareholders is 100 shares.

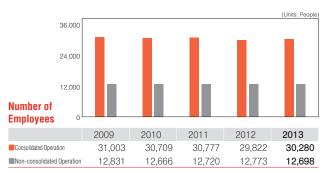
# **Principal Management Indices**

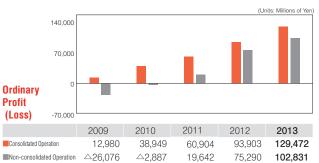
As of March 31, 2014

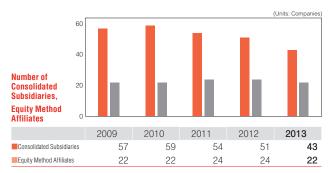


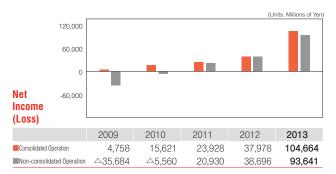












#### Management Indices 2013

Consolidated Operations	
Net Sales	2,093,409
Operating Profit	123,434
Ordinary Profit	129,472
Net Income	104,664
Total Assets	1,543,890
Number of Employees	30,280
Number of Consolidated Subsidiaries	43
Number of Equity Method Affiliates	22

(Units: Millions of Yen; Co	mpanies; People)
Non-consolidated Operations	
Net Sales	1,671,622
Operating Profit	56,705
Ordinary Profit	102,831
Net Income	93,641
Total Assets	1,035,396
Number of Employees	12,698

# **Subsidiaries and Affiliates**

As of March 31, 2014

# Affiliates (43)

Consolidated Subsidiaries in Japan							
Company	Location	Business Lines	Capitalization (Millions of Yen)	MMC Share of Voting Rights (%)			
Hokkaido Mitsubishi Motors Sales Co., Ltd.	Hokkaido	Automobile sales	100	100.0			
Higashi Nihon Mitsubishi Motors Sales Co., Ltd.	Fukushima	Automobile sales	100	100.0			
Kanto Mitsubishi Motors Sales Co., Ltd.	Tokyo	Automobile sales	100	100.0			
Chubu Mitsubishi Motors Sales Co., Ltd.	Aichi	Automobile sales	100	100.0			
Nishi Nihon Mitsubishi Motors Sales Co., Ltd.	Osaka	Automobile sales	100	100.0			
Pajero Manufacturing Co., Ltd.	Gifu	Automobile and parts manufacturing, sales	610	100.0			
Mitsubishi Automotive Logistics Technology Co., Ltd.	Kanagawa	Automobile inspection and maintenance, transport, storage, packaging, automobile components/parts sales, etc.		83.2			
Mitsubishi Automotive Engineering Co., Ltd.	Aichi	Design and testing of automobiles and parts	350	100.0			
Suiryo Plastics Co., Ltd.	Okayama	Manufacture, sales of automobile parts	100	100.0			

Note: Figures in parentheses in the "MMC Share of Voting Rights" column represent indirect shares.

Major Consolidated Subsidiaries	Outside Japa	an		
Company	Location	Business Lines	Capitalization (Millions)	MMC Share of Voting Rights (%)
Mitsubishi Motors North America, Inc. (MMNA)	U.S.A.	Automobile importing, manufacturing and sales	USD 398.8	100.0
Mitsubishi Motors R&D of America, Inc. (MRDA)	U.S.A.	Product development, design,testing and certification	USD 2.0	100.0 (100.0)
Mitsubishi Motor Sales of Canada, Inc. (MMSCAN)	Canada	Automobile importing and sales	USD 1.3	100.0 (100.0)
Mitsubishi Motors Credit of America, Inc. (MMCA)	U.S.A.	Automobile financing and leasing	USD 260.0	100.0 (100.0)
Mitsubishi Motor Sales of Caribbean, Inc. (MMSC)	Puerto Rico	Automobile importing and sales	USD 47.5	100.0
Mitsubishi Motors Europe B.V. (MME)	Netherlands	Automobile parts importing and sales	EUR 1,282.9	100.0
Mitsubishi Motor R&D Europe GmbH (MRDE)	Germany	Product development, design, testing and certification	EUR 0.8	100.0
Mitsubishi Motor Sales Netherlands B.V.	Netherlands	Automobile importing and sales	EUR 6.8	100.0
MMC International Finance (Netherlands) B.V.	Netherlands	Procurement of funds, group company financing	EUR 0.1	100.0
Mitsubishi Motors Australia, Ltd. (MMAL)	Australia	Automobile importing and sales	AUD 1,789.9	100.0
Mitsubishi Motors New Zealand Ltd. (MMNZ)	New Zealand	Automobile importing and sales	NZD 48.0	100.0
Mitsubishi Motors (Thailand) Co., Ltd. (MMTh)	Thailand	Automobile importing, assembly and sales	THB 7,000.0	100.0
MMTh Engine Co., Ltd.	Thailand	Manufacturing of automobile engine and pressed parts	THB 20.0	100.0 (100.0)
Mitsubishi Motors Philippines Corp. (MMPC)	Philippines	Automobile importing, assembly and sales	PHP 1,640.0	51.0
Asian Transmission Corp. (ATC)	Philippines	Manufacturing of automobile transmissions	PHP 770.0	94.7 (89.4)
Mitsubishi Motors Middle East and Africa FZE	U.A.E.	Importing and sales of automobile parts	UAD 10.0	100.0

MMC has 18 other subsidiaries outside Japan in addition to the above.

Note: Figures in parentheses in the "MMC Share of Voting Rights" column represent indirect shares.

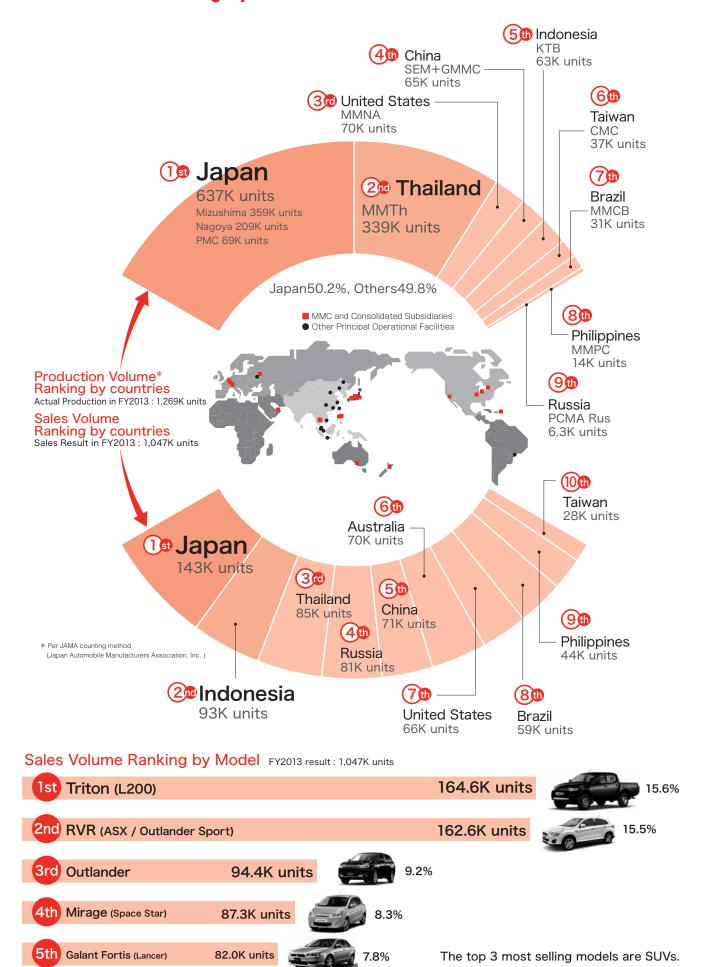
# Equity Method Affiliates (22)

Company	Location	Business Lines	Capitalization (Millions of Yen /Millions)	MMC Share of Voting Rights (%)
Muroran Mitsubishi Motors Sales Co., Ltd.	Hokkaido	Automobile sales	100	29.0 (29.0)
Tokachi Mitsubishi Motors Sales Co., Ltd.	Hokkaido	Automobile sales	60	35.0
Ibaraki Mitsubishi Motors Sales Co., Ltd.	Ibaraki	Automobile sales	30	40.0
Mie Mitsubishi Motors Sales Co., Ltd.	Mie	Automobile sales	58	24.8
Kagawa Mitsubishi Motors Sales Co., Ltd.	Kagawa	Automobile sales	50	23.0
Miyazaki Mitsubishi Motors Sales Co., Ltd.	Miyazaki	Automobile sales	60	38.8
Higashi Kanto MMC Parts Sales Co., Ltd.	Chiba	Automobile parts sales	100	33.0 (10.0)
NMKV Co., Ltd.	Tokyo	Product planning and engineering of minicars	10	50
MMC Diamond Finance Corp.	Tokyo	Auto sales financing, leasing and rentals	3,000	47.0
MMD Automobile GmbH	Germany	Importing and sales of automobiles	EUR 30.0	24.99
Mitsubishi Motors do Portugal S.A.	Portugal	Importing and sales of automobiles	EUR 16.5	50.0 (50.0)
Vina Star Motors Corp.	Vietnam	Manufacturing and marketing of automobiles and parts	USD 16.0	25.0

MMC has 10 other affiliates in addition to the above.

Note: Figures in parentheses in the "MMC Share of Voting Rights" column represent indirect shares.

# **Production** and Sales Volume Ranking by Countries Sales Volume Ranking by Model



,	and Sales Volume by Region (MMC In-I			(Unite: Not Cole	es = Millions of Yen:	Volumo = Vobiolos
				(Utilits, Net Sale	es — IVIIIIOLIS OL TELI,	volume – venicies
MMC In-house Classification		2009	2010	2011	2012	2013
Japan	Net Sales	368,481	363,270	357,136	329,473	474,088
	Production Volume	513,585	663,320	585,860	484,428	637,079
	Sales Volume	170,692	163,470	151,323	134,021	143,211
North America	Net Sales	175,391	189,846	195,164	157,639	229,382
	Production Volume	22,696	32,846	31,114	47,837	69,766
	Sales Volume	87,642	93,950	106,337	84,718	96,988
Europe	Net Sales	269,221	490,030	474,783	400,707	484,300
	Production Volume	38,960	27,149	21,842	13,522	6,366
	Sales Volume	169,700	218,312	218,202	180,901	201,579
Asia & ASEAN & Other Regions	Net Sales	632,521	785,349	780,207	927,292	905,636
Asia & ASEAN	Production Volume*1	328,127	422,211	447,433	535,568	521,926
	Sales Volume (Conventional counting)	291,894	382,324	_	_	_
	Sales Volume (New counting)*2	_	263,907	299,589	357,438	343,756
Middle East &Africa	Production Volume	3,898	4,227	2,011	_	1,920
	Sales Volume	108,706	94,081	65,877	70,862	81,432
Central & South America	Production Volume	35,430	35,970	40,290	40,260	31,916
	Sales Volume	69,470	85,148	93,328	95,397	103,420
Oceania	Production Volume	_	_	_	_	_
	Sales Volume	61,970	67,703	66,474	64,027	76,623
Total	Net Sales	1,445,614	1,828,497	1,807,293	1,815,113	2,093,409
	Production Volume	942,696	1,185,723	1,128,550	1,121,615	1,268,973
	Sales Volume (Conventional counting)	960,074	1,104,988	_	_	_
	Sales Volume (New counting)*2	_	986,571	1,001,130	987,364	1,047,009

Note: 1.Overseas production volume indicates the number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

2.Puerto Rico included in North America up until FY2007 and classified into Central and South America, effective from FY2008.

<sup>4. \* 1</sup> Overseas production voluntine storain products in round in the statistics should be in the statistics in the statistic should be products designed by MMC which were sold under other companies' brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume.

Global Production and	Salas Valuma					
Ciobal Froduction and	Sales Volume					(Unit: Vehicle
MMAO la la coma Olara fination		0000	0010	0011	0010	
MMC In-house Classification		2009	2010	2011	2012	2013
Production Volume	Japan	513,585	663,320	585,860	484,428	637,079
	Other Regions*1	429,111	522,403	542,690	637,187	631,894
Total		942,696	1,185,723	1,128,550	1,121,615	1,268,973
Sales Volume	Japan Domestic	170,515	163,320	151,258	116,031	133,448
	Import	177	150	65	17,990	9,763
	Total	170,692	163,470	151,323	134,021	143,211
	Other Regions (Conventional counting)	789,382	941,518	_	_	_
	Other Regions (New counting)*2	_	823,101	849,807	853,343	903,798
Total (Conventional counting)		960,074	1,104,988			_
Total (New counting)*2		_	986,571	1,001,130	987,364	1,047,009
						(Unit: Vehicle
Japan Automobile Manufacturer	rs Association, Inc. (JAMA) Classification	2009	2010	2011	2012	2013
Production Volume	Japan Passenger Vehicles	438,162	590,083	517,302	417,364	581,721
	Commercial Vehicles	75,423	73,237	68,558	67,064	55,358
	Total	513,585	663,320	585,860	484,428	637,079
	Other Regions*1	429,111	522,403	542,690	637,187	631,894
Global		942,696	1,185,723	1,128,550	1,121,615	1,268,973
Sales Volume	Japan Passenger Vehicles	128,130	120,124	113,757	101,293	111,077
	Commercial Vehicles	42,562	43,346	37,566	32,728	32,134
	Total	170,692	163,470	151,323	134,021	143,211
	Other Regions (Conventional counting)	789,382	941,518	_	_	_
	Other Regions (New counting)*2	_	823,101	849,807	853,343	903,798
Total (Conventional counting)		960,074	1,104,988	_	_	_
Total (New counting)*2		_	986,571	1,001,130	987,364	1,047,009

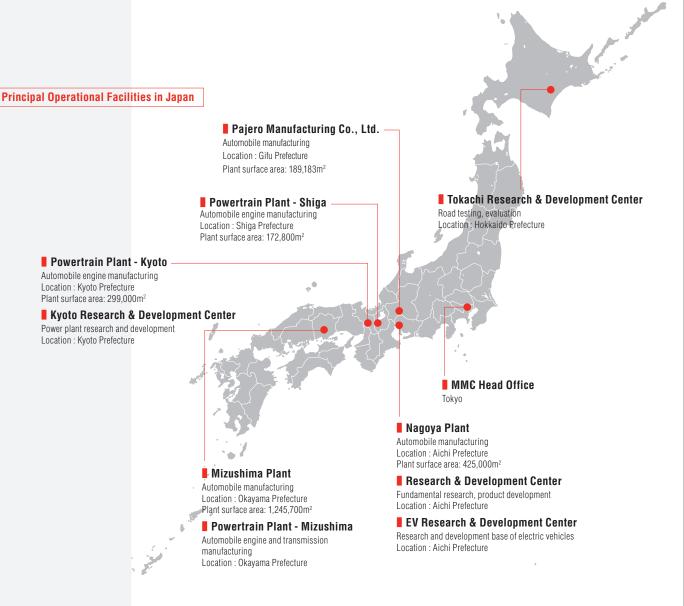
<sup>3.</sup> Figures in Oceania refer to the sum of those in Australia and New Zealand.
4. \* 1 Overseas production volume: Locally branded models produced in China, which had been included in the output figures for China, have been excluded from the statistic since April 2012.

<sup>\* 1</sup> Overseas production volume: Locally branded models produced in China, which had been included in the output figures for China, have been excluded from the statistic since April 2012.

\* 2 The new method of counting the number of units sold (the retail sales volume) was adopted, effective FY2011: Conventionally, the sales volume included products designed by MMC which were sold under other companies' brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume.

# **Activities by Region**

### Japan



#### **Manufacturing Facilities**

- **■** Nagoya Plant
- Mizushima Plant
- Pajero Manufacturing Co., Ltd. (PMC)

Engine Manufacturing

■ Powertrain Plant Kyoto, Shiga, Mizushima

Transmission Manufacturing

Powertrain Plant Mizushima

#### **R&D** Facilities

R&D

- Research & Development Center
- **■** Kyoto Research & Development Center
- Tokachi Research & Development Center

#### **Sales Organization**

Sales Companies: 105

 $Consolidated \ Subsidiaries \ 5, \ Independent \ Dealerships \ 100$ 

New Car Sales Outlets: 671

(As of April 1, 2014)

MMC and Consolidated Subsidiaries

Production Facility /	Model	2009	2010	2011	2012	(Unit: Vehicle 2013
Assembler Nagoya Plant			4.377	_	2012	
Naguya Flant	Grandis New Model Outlander	-,	4,577	_	75,665	99,59
	New Model Outlander PHEV		_	_	4,621	30,12
	RVR*1		134,004	145,608	103,603	79,38
	Colt		10,651	7,699	1.187	19,50
	Colt Plus	,	5,088	3,105	469	
Mizushima Plant	Outlander*1, *2	,	124.345	96.261	25.709	57
I WIZUSI IIITIA FIAITI	Galant Fortis (Lancer)*3		120,064	93,647	76,598	73,56
	Lancer*4		27.512	16.841	23.983	16,23
	Old Model Mirage		21,512	10,041	20,900	10,23
	Delica*4		7.830	6.947	7.158	8.60
	j	.,	4,655	3,651	2,340	21
	i-MiEV*1	,	4,055 8,496	14,795	4,064	2,42
	Minica		12,057	1.138	4,004	2,42
	Pajero Mini*1		9,165	9,681	5,862	
	eK Wagon*1	50,914	43.073	38,439	33,920	1,30
	New Model eK Wagon*5		40,073	30,439	33,920	177,67
	Toppo		10.825	7.410	5.155	177,07
	eK Space*5	,	10,023	7,410	5,155	29,55
	Town Box*1		3.086	2.542	_	29,00
	minicab*1	- /	52,134	56.814	59,862	48,36
	MINICAB MIFV*1	-,	32,134	4.112	828	40,30
	MINICAB-MIEV		_	4,112	660	
PMC	Paiero	48.055	66.569	61.603	39.759	55.06
FIVIC	Delica D:5	18,008	16,674	14.760	12,451	13,51
	Challenger	2,364	2,154	42	12,431	13,3
	Jeep	534	562	765	534	53
Registered Vehicle Tota		367,218	519,830	447,278	371,737	377,19
Minicar Total		146,341	143,491	138,582	112,691	259,88
otal		513,559	663,321	585,860	484,428	637,07
MMC and Consolidated Subsidia	als of built-up and knockdown production d OEM production t the Nagoya Plant tition and Sportback tition, Wagon and Cargo	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, -	, -	,-

Sales Volume	by Model					
						(Unit: Vehicl
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
Nagoya Plant	New Model Outlander		_	_	3,096	2,78
	New Model Outlander PHEV	–	_	_	4,304	8,96
	RVR	5,505	10,159	5,405	4,350	2,77
	Colt	15,546	10,660	6,704	1,429	1
	Colt Plus	7,116	5,435	2,926	552	_
	Grandis	5	_	_	_	_
	Others	1	_	2	_	_
Mizushima Plant	Outlander * 1	7,638	6,852	4,249	1,039	_
	Galant Fortis	2,460	1,763	1,580	1,309	1,06
	Galant Fortis Sportback		994	878	537	46
	Lancer Evolution X		873	892	667	70
	Lancer Cedia	,	116		1	-
	Lancer Cargo	•	_	_	1	_
	i		4,685	3,828	2,328	47
	i-MiEV	•	2,541	2,552	2,320	1.09
	Minica		10,761	3,293	2,203	1,09
		,	,	8,281	6.081	2
	Pajero Mini		8,056		-,	_
	eK Wagon	,	35,063	30,985	26,077	2,92
	New Model eK Wagon		_	_	_	50,84
	eK Space					4,51
	Toppo	-,	10,949	8,110	4,873	63
	Town Box	,	2,125	1,636	16	16
	minicab	,	29,992	30,173	28,463	29,44
	MINICAB-MiEV		_	2,026	2,026	1,00
	MINICAB-MiEV Truck		_	_	486	18
	Others		3	32	5	
PMC	Pajero	2,198	2,948	3,209	2,029	2,21
	Delica D:5	17,664	15,231	15,354	12,592	13,85
MMTh	Triton	176	150	65	_	-
	Mirage	—	<del>-</del>		17,990	9,76
EM Supplied by Nissan	Dignity		_	_	61	11
	Proudia	–	_	_	279	2
	Delica D:3	–	_	546	443	30
	Delica		_	_	526	35
	Lancer Cargo	1,412	1,394	1,261	1,174	1,14
EM Supplied by Suzuki	Delica D:2		1,671	16,587	9,028	7,31
EM Supplied by Mazda	Delica	•	1,048	749	8	
otal Registered Vehicles		65,239	59,297	60,439	61,420	51,88
otal Minicars		105,451	104,172	90,884	72.601	91,32
otal Domestically Produc	red Vehicles	170,514	163,319	151,258	116,031	133,44
otal Imported Vehicles	VOLIDIOS	170,514	150	65	17,990	9,76
otal		170,690	163,469	151,323	134,021	143,21
otal otal Japanese Market Vo	olumo.	4,752,468	4,463,007	4,595,143	5,210,290	5,630,80
otal Japanese Warket Vo	June	4,732,400	4,403,007	4,090,143	5,210,290	5,050,60

MMC and Consolidated Subsidiaries
 \*1 Including production at the Nagoya Plant

#### Export Shipments by Region (MMC In-house Classification) (Unit: Vehicles) 2009 2010 2011 2012 2013 63,336 70,716 70,343 46,698 51,344 North America..... 68,389 199,236 184,295 150,303 133,966 Europe..... Asia, ASEAN & Other Regions..... 165,250 202,221 164,567 148,098 169,407 Asia & ASEAN ..... 42,501 60,078 43,748 31,716 43,558 48,881 Middle East & Africa..... 55,108 54,189 30,426 41,359 Central & South America..... 21,997 38,916 46,295 38,472 39,021 Oceania..... 49,038 44,098 36,551 37,947 45,644 Total 296,975 472,173 419,205 345,099 354,717

Note: Export shipments are the total of built-up vehicles and knockdown kits.

Export Shipn	nents by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
■ Nagoya Plant	Grandis	6,653	4,548	_	_	
	New Model Outlander	_	_	_	69,628	98,123
	New Model Outlander PHEV	_	_	_	_	19,628
	RVR*1	6	121,374	140,679	102,351	85,643
	Colt	1,268	1,275	1,100	_	_
	Colt Plus	354	319	315	_	_
	Others	1,607	30	_	_	_
Mizushima Plant	Outlander*1	89,919	116,672	93,828	25,677	1,010
	Galant Fortis*2	106,527	116,468	89,366	75,610	70,453
	Lancer*3	35,296	31,380	16,459	24,143	16,908
	Delica	7,999	8,035	6,810	7,110	8,611
	i	36	_	_	_	_
	i-MiEV*1	164	5,636	11,618	2,104	1,887
	MINICAB-MiEV	_	_	_	20	_
	Others	_	_	22	_	_
■ PMC	Pajero	44,896	64,207	58,842	38,300	52,199
	Challenger	2,245	2,205	110	_	_
	Delica D:5	5	24	56	156	255
Total		296,975	472,173	419,205	345,099	354,717

<sup>■</sup> MMC and Consolidated Subsidiaries

Note: Export shipments are the total of built-up vehicles and knockdown kits.

"Others" refers to models produced in Japan which are not listed in the above table.

\*1 Including commissioned OEM production

- \*2 Including Lancer Evolution and Sportback \*3 Including Lancer Wagon

# **Activities by Region**



(As of March 31, 2014)

MMC and Consolidated Subsidiaries

#### North America

#### Sales Volume by Country (Unit: Vehicles) 2009 2010 2011 2012 Country 2013 62,227 U.S.A... 53,775 75,460 57,179 66,071 20,062 19,558 20,695 19,385 21,119 Canada..... 13,805 12,165 10,182 8,154 9,798 87,642 93,950 106,337 84,718 96,988 Total Market Volume\*1 13,022,431 14,508,954 15,725,894 17,382,763 **18,463,064**

<sup>\*1</sup> Sales figures in U.S.A, Canada and Mexico. (Passenger Cars + Light Commercial Vehicles).

Sales Volume	by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMNA	Endeavor	5,279	5,948	9,708	321	_
(Illinois, U.S.A.)	Galant	13,978	15,300	13,530	8,525	914
	Eclipse / Eclipse Spyder	5,890	5,333	7,916	932	67
	RVR (Outlander Sport)	_	_	_	11,728	35,521
Japan	Pajero (Montero)	78	441	342	325	250
	Grandis	298	1	_	_	_
	Outlander	23,990	23,001	17,830	16,019	6,007
	New Model Outlander	_	_	_	_	14,977
	Airtrek	1	_	_	_	_
	Galant Fortis (Lancer)*1	34,316	33,289	30,314	28,355	27,400
	Lancer	1	1	_	_	_
	RVR (Outlander Sport)	_	8,127	23,763	14,130	_
	i-MiEV ( i )	_	_	285	1,262	589
MMTh (Thailand)	Triton (L200)	2,081	2,089	2,231	2,747	2,871
	Pajero Sport	536	417	418	374	259
	Challenger	6	_	_	_	_
	Mirage	_	_	_	_	8,133
OEM Supplied by Chrysler	Raider	1,188	3	·····	<u> </u>	<del></del>
Total		87,642	93,950	106,337	84,718	96,988

MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

 $<sup>\</sup>ensuremath{\,\boldsymbol{\ast}\,} 1$  Including Lancer Evolution and Sportback

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/olume by Model					
					(Unit: Vehicles)
Model	2009	2010	2011	2012	2013
Endeavor	5,401	6,444	8,607	_	_
Galant	15,017	19,229	17,551	7,839	_
Eclipse / Eclipse Spyder	2,278	7,173	4,956	_	_
RVR (Outlander Sport)	_	_	_	39,998	69,766
	22,696	32,846	31,114	47,837	69,766
	Endeavor	Model       2009         Endeavor	Model         2009         2010           Endeavor	Model         2009         2010         2011           Endeavor	Model         2009         2010         2011         2012           Endeavor

<sup>■</sup> MMC and Consolidated Subsidiaries

Sales Volume	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMNA	Endeavor	4,057	4,433	8,324	255	_
(Illinois, U.S.A)	Galant	13,265	15,163	13,507	8,525	914
	Eclipse / Eclipse Spyder	4,955	4,277	7,236	753	67
	RVR (Outlander Sport)	_	_	_	9,401	26,965
Japan	Galant Fortis (Lancer)*1	19,592	21,273	19,717	18,528	18,026
	Outlander	10,718	11,632	9,637	8,650	2,512
	New Model Outlander	_	_	_	_	10,435
	RVR (Outlander Sport)	_	5,446	16,823	9,990	_
	i-MiEV ( i )	_	_	216	1,077	432
MMTh (Thailand)	Mirage	_	_	_	_	6,720
OEM Supplied by Chrysl	er Raider	1,188	3	_	_	_
Total		53,775	62,227	75,460	57,179	66,071
Total Market Volume		10,770,741	12,103,435	13,185,591	14,712,357	15,649,198

<sup>■</sup> MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

<sup>\*1</sup> Including Lancer Evolution and Sportback

# **Activities by Region**



#### **Supervision of Operations**

#### MME

#### Mitsubishi Motors Europe B.V.

Location: Born, Netherlands Capitalization: EUR 1,282.9 million

Activities: After-sales services, imports and sales of

automobile parts

Shareholders: MMC 100.0%

#### **Production Facility**

#### PCMA Rus PCMA RUS Limited Company

Location: Kaluga, Russia Capitalization: EUR 300.0 million Activities: Manufacturing of automobiles Shareholders: PSA Peugeot Citroën 70.0%, MMC 30.0%

#### **R&D** Facility

#### **■** MRDE

## Mitsubishi Motor R&D Europe GmbH (MRDE)

Location: Trebur, Germany Capitalization: EUR 0.8 million

Activities: Research, testing and investigation about automobiles

Shareholders: MME 100.0%

#### **Sales Organization**

Distributors :41

Sales Outlets: 2,100 sales outlets approx.

(As of March 31, 2014)

MMC and Consolidated Subsidiaries

Production Vo	olume by Model					
_						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
■ NedCar (Netherlands)*1	Colt	38,960	27,149	21,842	13,522	_
Total		38,960	27,149	21,842	13,522	_

MMC and Consolidated Subsidiaries

\*1 SKD (Semi Knocked Down) production of Outlander is included as production in Japan according to the definition of SKD by Japan Automobile Manufacturers Association.

Vehicle production at NetCar ended in December 2012.

Sales Volume by Country					
					(Unit: Vehicles)
Country	2009	2010	2011	2012	2013
Germany	23,877	28,589	29,327	22,135	21,780
United Kingdom	18,176	19,891	14,915	12,349	14,816
Norway	3,802	7,049	8,409	5,697	6,085
France	3,897	6,444	6,012	5,260	5,215
Italy	5,152	8,525	7,716	4,532	3,533
Switzerland	3,910	5,113	5,206	4,391	4,159
Turkey	3,609	6,809	6,687	4,004	4,962
Spain	7,421	10,411	6,812	3,950	4,027
Austria	3,011	4,981	4,739	3,894	4,073
Sweden	3,732	6,172	6,301	3,819	3,437
Belgium	3,622	5,264	5,250	3,815	3,463
Poland	8,742	10,108	6,978	3,697	3,969
Netherlands	4,921	6,732	5,922	3,285	13,682
Israel	5,489	8,985	5,370	2,632	9,186
Portugal	3,832	4,960	2,325	1,428	1,643
Greece	4,061	1,801	1,304	655	429
Denmark	2,793	2,968	1,919	492	246
Russia	38,783	55,426	72,715	80,368	81,449
Ukraine	9,539	7,786	8,827	5,660	5,437
Kazakhstan	2,232	874	1,353	2,343	3,552
Others	9,099	9,424	10,115	6,495	6,436
Total	169,700	218,312	218,202	180,901	201,579
Total Market Volume*1	16,259,790	15,277,103	14,931,608	13,606,152	14,045,165

The top 20 countries in sales volume in FY2012 among the 40 countries where MMC operates its business in Europe,

\*1 The total market volume represents the sum of the sales volumes of 27 EU countries and 3 EFTA countries. (Passenger Cars + Light Commercial Vehicles).

Sales Volume	by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
NedCar (Netherlands) PF (Italy)	Colt CZC Cabriolet	40,058 1,281	29,869 31	23,211	16,731	4,194 —
Japan	Pajero Challenger (Pajero Sport) Delica (L300)	11,234 848 622	14,111 2 19	19,271 — —	14,826 —	12,657 —
	Grandis  New Model Outlander*4	3,951	3,641	359	10 26,402	— 49,901
	New Model Outlander PHEV Outlander*1	— 34,547	— 41,962	— 39,218	— 17,190	10,624 1,067
	Airtrek (Outlander)	969 43,196	200 44,004	 28,347	— 18,432	— 11,378
	Lancer*3RVR (ASX)*5	6,920 —	446 47,315	3 67,115	52,633	56,735
	i-MiEV	6 25	1,310	1,828	1,609	919
MMNA (U.S.A) MMTh (Thailand)	Galant	1,696 21,758	789 29,673	45 29,252	21,997	23,039
	Pajero Sport*4 Mirage (Space Star)	2,589 —	4,940 —	9,551 —	8,787 2,284	10,290 19,794
Total	Attrage	169,700	218,312	218,202	180,901	981 201,579

MMC and Consolidated Subsidiaries
 Note: () in the model column indicates the local name of each model.
 \*1 Figures include SKD (Semi Knocked Down) production at NedCar
 \*2 Including Lancer Evolution and Sportback
 \*3 Including Lancer Wagon
 \*4 Including production at PCMA Rus since FY2013.
 \*5 Including production at MMNA since FY2012.

#### **Russian Federation Production Volume by Model** (Unit: Vehicles) Production Facility / Assembler 2009 2010 2011 Model 2012 2013 PCMA Rus Outlander\*1, \*2..... 7,491 15,059 4,982 New Model Outlander\*1..... 5,326 19,149 Pajero Sport..... 6,170 7,491 15,059 10,308 Total 25,319

Sales Volume	e by Model					
_						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
NedCar (Netherlands)	Colt	307	267	5	_	_
Japan	Pajero	2,845	3,897	10,312	8,745	6,628
	Grandis	207	155	_	_	_
	Challenger (Pajero Sport)	3,204	_	_	_	_
	New Model Outlander*1	_	_	_	17,434	28,899
	Outlander*1	9,963	16,349	18,746	5,979	2
	Airtrek (Outlander)	3	_	_	_	_
	Galant Fortis (Lancer)*2	13,794	14,987	11,891	12,335	6,531
	Lancer*3	4,680	70	2	_	_
	i-MiEV	_	_	61	40	116
MMNA (U.S.A)	Galant	836	277	4	_	_
	RVR (ASX)*4	_	10,426	16,993	22,449	24,910
MMTh (Thailand)	Triton (L200)	2,944	4,841	6,847	5,930	5,758
	Pajero Sport	_	4,157	7,854	7,456	8,605
Total		38,783	55,426	72,715	80,368	81,449
Total Market Volume		898,623	1,356,335	1,955,802	2,175,765	2,135,901

MMIC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

\*1 Including production at PCMA Rus

\*2 Including Lancer Evolution and Sportback

\*3 Including Lancer Wagon

\*4 Including production in Japan since FY2012

<sup>\*1</sup> Included as the production in Japan according to the definition by Japan Automobile Manufacturers Association. \*2 Including commissioned OEM production

# **Activities by Region**

# Asia, ASEAN and Other Regions



Shareholders: MMC 0.0%, MC 31.0%, KTB 20.0%

(As of March 31, 2014)

MMC and Consolidated Subsidiaries

Shareholders: MMC 100.0%

Activities: Automobile importing, manufacturing, sales and export

#### Asia, ASEAN

#### **Production Volume by Model** (Unit: Vehicles) 2009 2010 2011 Production Facility / Assembler 2012 2013 MMTh (Thailand) ..... 393,910 129,463 199.760 221,450 339,319 MMPC (Philippines) 10,628 14.281 13.160 12.529 14.484 43,992 63,186 KRM (Indonesia) ..... 24,744 55,774 61,140 393 PROTON (Malaysia) 1,562 45,135 46,772 47,928 37,666 37,096 CMC (Taiwan) SEM (China) ..... 108,168 113,372 105,558 19,954 18,119 GMMC (China) \*1..... 47,267 2,716 2 108 2,250 HHMC (China) \*2..... 1,083 5.126 1.500 1.530 HML (India) ..... 585 450 383 150 120 296 PIL (Bangladesh) VSM (Vietnam) ..... 780 544 629 447,433 535,568 328,127 422,211 521,926

MMC and Consolidated Subsidiaries

KRM: P.T. Krama Yudha Ratu Motors

PROTON: PROTON Holdings Berhad

CMC: China Motor Co., Ltd.

SEM: South East (Fujian) Motor Co., Ltd. GMMC:GAC Mitsubishi Motors Co., Ltd.

HHMC: Harbin Hafei Motor Co., Ltd. BBDC: Beijing Benz-DaimlerChrysler Automotive Co., Ltd.

HML: Hindustan Motors Limited PIL: Pragoti Industries Limited

VSM: Vina Star Motors Corporation

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

\*1 GACCF was reestablished as GMMC, which started operations in September 2012.

\*2 Vehicle production contract with HHMC (China) was terminated in 2010.

Sales Volume by Country					
					(Unit: Vehicles)
Country/Area	2009	2010	2011	2012	2013
Thailand	23,397	47,513	73,649	141,923	85,199
Philippines	24,973	32,922	32,185	36,064	44,272
Indonesia	36,127	59,081	73,254	87,030	93,362
Malaysia (Conventional counting)	11,326	17,336	_	_	_
Malaysia (New counting) *1	_	12,204	11,408	12,619	12,572
Taiwan (Conventional counting)	42,515	46,566	_	_	_
Taiwan (New counting) *1	_	36,269	36,271	28,801	28,404
China (Conventional counting)	143,030	167,989	_	_	_
China (New counting) *1	_	65,001	62,541	42,019	71,317
Hong Kong	373	398	297	292	736
Republic of Korea	621	410	14	122	107
India	2,478	3,174	2,463	2,086	1,521
Sri Lanka	236	543	2,440	2,410	1,308
Bangladesh	1,170	1,800	1,826	1,272	1,223
Vietnam	2,202	2,333	1,471	1,273	1,840
Singapore	2,200	754	264	98	72
Brunei Darussalam	878	985	941	1,021	1,317
Cambodia	158	203	277	227	184
Laos	139	203	91	133	271
Pakistan	71	65	144	1	2
Bhutan	_	19	45	16	_
Nepal	_	30	6	31	47
Myanmar	_	_	2	_	2
Total (Conventional counting)	291,894	382,324	_	_	_
Total (New counting) *1		263,907	299,589	357,438	343,756

<sup>\*1</sup> The new method of counting the number of units sold (the retail sales volume) was adopted, effective FY2011: Conventionally, the sales volume included products designed by MMC which were sold under other companies' brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume

#### Thailand

#### Production Volume by Model

						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMTh (Thailand)	Triton	87,008	135,895	147,542	185,670	143,947
	Pajero Sport	37,179	55,289	67,966	82,712	49,438
	Grandis (Space Wagon)	1,880	1,774	179	_	_
	Galant Fortis (Lancer EX)	_	567	3,175	2,320	990
	Lancer	3,396	6,235	2,568	575	_
	Mirage	_	_	20	122,633	97,938
	Attrage	_	_	_	_	47,006
Total		129,463	199,760	221,450	393,910	339,319

MMC and Consolidated Subsidiaries

Note: ( ) in the model column indicates the local name of each model.

Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

by Model					
					(Unit: Vehicles)
Model	2009	2010	2011	2012	2013
Triton	10,659	26,779	47,319	59,491	35,749
Pajero Sport	7,280	12,462	20,008	25,315	13,919
Grandis (Space Wagon)	1,306	1,247	513	1	_
Galant Fortis (Lancer EX)	1,702	2,660	3,098	2,529	730
Lancer	2,447	4,365	2,710	782	37
Mirage	_	_	_	53,801	18,015
Attrage	_	_	_	_	16,744
Pajero	3	_	1	_	_
i-MiEV	_	_	_	4	5
	23,397	47,513	73,649	141,923	85,199
	589,337	847,173	807,423	1,510,436	1,083,565
	Triton	Model         2009           Triton         10,659           Pajero Sport         7,280           Grandis (Space Wagon)         1,306           Galant Fortis (Lancer EX)         1,702           Lancer         2,447           Mirage         —           Attrage         —           Pajero         3           i-MiEV         —           23,397	Model         2009         2010           Triton         10,659         26,779           Pajero Sport         7,280         12,462           Grandis (Space Wagon)         1,306         1,247           Galant Fortis (Lancer EX)         1,702         2,660           Lancer         2,447         4,365           Mirage         —         —           Attrage         —         —           Pajero         3         —           i-MiEV         —         —           23,397         47,513	Model         2009         2010         2011           Triton         10,659         26,779         47,319           Pajero Sport         7,280         12,462         20,008           Grandis (Space Wagon)         1,306         1,247         513           Galant Fortis (Lancer EX)         1,702         2,660         3,098           Lancer         2,447         4,365         2,710           Mirage         —         —         —           Attrage         —         —         —           Pajero         3         —         1           i-MiEV         —         —         —           23,397         47,513         73,649	Model         2009         2010         2011         2012           Triton         10,659         26,779         47,319         59,491           Pajero Sport         7,280         12,462         20,008         25,315           Grandis (Space Wagon)         1,306         1,247         513         1           Galant Fortis (Lancer EX)         1,702         2,660         3,098         2,529           Lancer         2,447         4,365         2,710         782           Mirage         —         —         —         53,801           Attrage         —         —         —         —           Pajero         3         —         1         —           i-MiEV         —         —         —         4           23,397         47,513         73,649         141,923

<sup>■</sup> MMC and Consolidated Subsidiaries

Note: ( ) in the model column indicates the local name of each model.

#### **Philippines**

Production \	/olume by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMPC (Philippines)	Adventure	5,986	7,390	6,712	6,062	7,154
	Delica (L300)	4,642	6,891	6,448	6,467	7,330
Total		10,628	14,281	13,160	12,529	14,484

MMC and Consolidated Subsidiaries

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

Sales Volume	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
■ MMPC (Philippines)	AdventureDelica (L300)	5,738 4,310	7,039 6,288	6,680 6,595	6,341 6,887	6,599 7,206
■ Japan	Pajero Outlander	75 95	259	464	504	433
	New Model Outlander PHEV	— 6	_	_	_	1
	RVR (ASX)	<u> </u>	421	400	168	113
MMNA (U.S.A)	i-MiEV	4	_	_	_	_
■ MMTh (Thailand)	Others Triton (Strada)	6 2,986	3 3,963	4,688	3,969	3,655
	Pajero SportGrandis	9,612 102	12,393 72	11,560 72	13,010	15,671 —
	Galant Fortis (Lancer EX)Lancer	411 1,200	1,013 1,183	686 811	1,332 196	1,368 1
	Mirage			_	3,538	5,595
CMC (Taiwan)	Mirage G4 Galant	— 79	23	25	3	3,556 —
 Total	Zinger (Fuzion)	349 24,973	263 32,922	203 32,185	115 36,064	73 44,272
Total Market Volume		139,768	170,062	161,039	187,801	216,712

<sup>■</sup> MMC and Consolidated Subsidiaries

Note: ( ) in the model column indicates the local name of each model. \*1 Including Lancer Evolution

#### Indonesia

#### **Production Volume by Model** (Unit: Vehicles) Production Facility / Assembler 2009 2010 2011 2012 Model 2013 KRM (Indonesia) Colt T120SS..... 9,744 19.392 26,225 31,473 33,746 Colt L300 ..... 29,667 29,440 15,000 24,600 29,549 RVR (Outlander Sport).... 6,510 4,770 Total 24,744 43,992 55,774 61,140 67,956

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

Sales Volume	by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
KRM (Indonesia)	Colt L300	9,720 14,884 —	18,568 22,658 —	23,698 27,881 —	28,979 29,395 4,915	29,374 29,353 5,127
Japan	Galant Fortis (Lancer)*1 Pajeroi-MiEV	95 10 —	72 8 —	52 5 —	13 3 —	3 2 1
■ MMTh (Thailand)	Lancer	21 214 4,615	56 245 6,501	39 301 8,061	54 59 6,993	181 4 8,913
OEM Supplied by Suzuki	Pajero Sport	6,299 — 269	10,780 — 191	13,197 — 18	13,322 3,297 —	13,530 6,874 —
Total	Others	36,127	59,081	73,254	87,030	93,362
Total Market Volume		488,010	688,968	794,442	983,100	1,097,622

■ MMC and Consolidated Subsidiaries

Note: ( ) in the model column indicates the local name of each model. \*1 Including Lancer Evolution

#### Malaysia

Production \	/olume by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
PROTON (Malaysia)	★ Inspira and others*1	1,562	393	_	_	_
Total		1,562	393	_	_	_

★ Non-Mitsubishi brand vehicles

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

\*1 Inspira / Iswara / Satria / Putra / Arena / Wira / Waja / Juara / Perdana

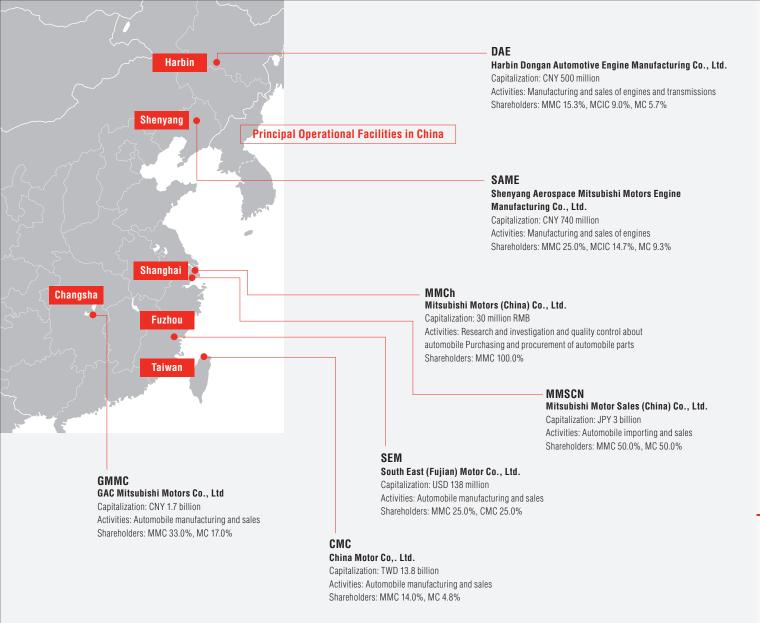
Sales Volume	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
PROTON (Malaysia)	★ Inspira and others*1	2,893	5,132	_	_	_
Japan	RVR (ASX)	_	475	933	857	1,069
	Galant Fortis (Lancer)*2	1,279	1,349	786	581	389
	Pajero	_	39	46	25	14
	Others	_	_	2	1	7
■ MMTh (Thailand)	Triton	5,844	8,027	7,754	8,207	6,941
	Pajero Sport	694	1,564	1,445	1,210	899
	Grandis (Space Wagon)	616	750	442	105	1
	Mirage	_	_	_	1,633	2,052
	Attrage	_	_	_	_	1,200
Total (Conventional cour		11,326	17,336	_	_	_
Total (New counting)*3			12,204	11,408	12,619	12,572
Total Market Volume		547,785	598,776	562,468	627,187	636,910

- MMC and Consolidated Subsidiaries
- ★ Non-Mitsubishi brand vehicles
- Note: ( ) in the model column indicates the local name of each model.

  \*1 Inspira / Iswara / Satria / Putra / Arena / Wira / Waja / Juara / Perdana

  - \*2 Including Lancer Footback

    \*3 The new method of counting the number of units sold (the retail sales volume) was adopted, effective FY2011: Conventionally, the sales volume included products designed by MMC which were sold under other companies' brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume.



(As of March 31, 2014)

	China					
Production \	Volume by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012*1	2013
SEM (China)	★ Freeca	503	484	_	_	_
	★ Delica	3,824	5,367	4,040	_	_
	Galant Fortis (Lancer)	16,672	20,442	22,565	16,061	12,609
	Lancer	80,563	4,552	3,213	2,797	4,497
	★ Lioncel / V3	_	70,625	71,762	_	_
	Galant	4,081	1,718	564	222	152
	* Veryca	_	8,498	2,023	_	_
	Zinger	2,525	1,686	1,391	874	861
GMMC (China)*2	★ Pajero iO (Liebao Feiteng)	2,716	2,108	2,250	_	_
HHMC (China)*3	★ Mirage Dingo (Saima)	5,126	1,083	_	_	_
Total		116,010	116,563	107,808	19,954	18,119
GMMC (China) *4	Pajero	_	_	_	2,411	_
	RVR (ASX)	_	_	_	8,201	41,484
	Pajero Sport	_	_	_	_	5,783
Total		_	_	_	10,612	47,267
A Non Mitoubiobi buood cobiolog						

★ Non-Mitsubishi brand vehicles
( ) in the model column indicates the local name of each model.

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

\*1 Locally branded models produced in China, which had been included in the output figures for China, have been excluded from the statistic since FY2012.

- \*2 GACCF was reestablished as GMMC, which started operations in September 2012. \*3 Vehicle production contract with HHMC (China) was terminated in 2010.
- \*4 Included as production in Japan according to the definition by Japan Automobile Manufacturers Association, Inc. (JAMA)

The sales volume by model in China is shown on the following page.

Sales Volume	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
GACCF (China)*1	Pajero  ★ Pajero (Liebao)  ★ Pajero iO (Liebao Feiteng)	8,381 16,332 2,889	9,259 20,232 2,375	6,972 — —	2,797 — —	_
GMMC (China)	Pajero RVR (ASX) Pajero Sport	_ _ _	_ _ _	_ _ _	2,237 4,607	3,539 32,473 1,973
SEM (China)	★ Freeca  ★ Delica  Zinger	652 4,352 2,830	490 5,264 1,723	 _ 1,681	1,038	— — 855
	★ Veryca Chariot Grandis (Soveran) Galant	20 28 3,747	3,214 — 1,878	935	365	_ _ 188
	Galant Fortis (Lancer)	11,665 9,551 62,797	21,923 4,670 70,121	25,333 3,794 —	16,610 2,944 —	11,228 3,904 —
HHMC (China) ■ Japan	★ Mirage Dingo (Saima) Pajero Grandis	5,383 2,366 1,295	1,292 5,461 905	4,514 403	2,064 37	4,501 2
	New Model Outlander  Outlander (Outlander EX)  Galant Fortis (Lancer EX)*2	10,156 376	12,236 110	9,553 56	1,488 3,779 26	11,436 74 13
MMNA (U.S.) MMTh (Thailand)	RVR (ASX) Eclipse Spyder Pajero Sport	210 —	6,796 40 —	8,365 14 921	2,533 — 1,494	9 — 1,122
Total (Conventional courtotal (New counting)*3	nting)	143,030	167,989 65,001	62,541	42,019	71,317
Total Market Volume		11,849,005	14,068,770	14,427,923	10,142,816	18,374,181

<sup>■</sup> MMC and Consolidated Subsidiaries / ★ Non-Mitsubishi brand vehicles / Note: () in the model column indicates the local name of each model. / \*1 GACCF was reestablished as GMMC, which started operations in September 2012. /\*2 Including Lancer Evolution / \*3 The new method of counting the number of units sold (the retail sales volume) was adopted, effective FY2011: Conventionally, the sales volume included products designed by MMC which were sold under other companies' brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume.

	Taiwan					
Production \	/olume by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
CMC (Taiwan)	Freeca / Zinger	4,049	4,902	4,140	4,508	4,046
	★ Veryca	11,866	10,259	10,937	8,416	10,098
	Delica	1,649	1,946	2,467	2,560	2,470
	Delica Truck	2,501	3,919	4,087	3,909	4,884
	Chariot Grandis (Savrin)	1,371	1,455	1,331	1,034	475
	Outlander	5,687	6,916	7,107	4,731	3,570
	Galant	844	615	610	454	202
	Galant Fortis (Lancer)	8,168	8,185	8,045	5,911	3,966
	Colt Plus	9,000	8,575	9,204	6,143	7,385
Total		45,135	46,772	47,928	37,666	37,096

<sup>★</sup> Non-Mitsubishi brand vehicles / Note: () in the model column indicates the local name of each model. / Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

Sales Volum	ne by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
CMC (Taiwan)	Zinger	3,502	4,564	4,323	4,280	4,375
	★ Veryca	10,866	10,297	_		_
	Delica	1,485	2,097	2,450	2,447	2,370
	Delica Truck	2,497	3,819	3,961	3,883	4,598
	Chariot Grandis (Savrin)	1,373	1,505	1,310	968	659
	Outlander	5,541	6,989	6,861	4,566	4,049
	Galant	720	672	578	552	219
	Galant Fortis (Lancer)	7,942	8,057	7,945	5,649	5,002
	Colt Plus	8,573	8,566	8,816	6,383	7,096
Japan	Pajero	15	_	_	9	25
	RVR (ASX)	_	_	27	64	6
	Others	1	_	_	_	5
Total (Conventional cou	unting)	42,515	46,566	_	_	_
Total (New counting)*1		_	36,269	36,271	28,801	28,404
Total Market Volume		291,811	347,817	348,142	339,159	371,199

<sup>■</sup> MMC and Consolidated Subsidiaries / ★ Non-Mitsubishi brand vehicles / Note: () in the model column indicates the local name of each model. / \*1 The new method of counting the number of units sold (the retail sales volume) was adopted, effective FY2011: Conventionally, the sales volume included products designed by MMC which were sold under other companies brands and MMC earned royalty income on, but under the new counting method, only MMC branded products are counted in the sales volume.

(Unit: Vehicles)

#### Oceania

Sales Volume	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMAL (Australia)	380*1	7		_	_	_
Japan	Grandis	221	137	_	_	_
	Colt	1,877	1,544	1,420	423	_
	RVR (ASX)	_	4,253	7,787	6,755	8,649
	i	34	9	_	_	_
	i-MiEV	2	118	53	96	_
	L300 Delica (Express)	2,298	1,635	1,410	1,473	894
	Galant Fortis (Lancer)*2	23,013	22,811	19,156	13,973	12,777
	Lancer*3	244	_	_	_	_
	Outlander	8,827	9,538	8,760	5,446	8
	New Model Outlander	_	_	_	3,371	10,521
	New Model Outlander PHEV	_	_	_	_	69
	Pajero	6,088	6,949	7,256	6,240	6,382
	Others	1		_	_	_
MMTh (Thailand)	Triton	18,534	18,278	18,017	21,078	24,462
	Pajero Sport (Challenger)	824	2,431	2,615	2,610	1,947
	Mirage		<u> </u>		2,562	10,914
Total		61,970	67,703	66,474	64,027	76,623
Total Market Volume		1,016,747	1,085,049	1,074,782	1,193,400	1,211,135

MMC and Consolidated Subsidiaries / Figures in Oceania refer to the sum of those in Australia and New Zealand. / () in the model column indicates the local name of each model. / \*1 Model produced at MMAL where production was terminated in 2008. Its production volume in 2008 is 91 units. / \*2 Including Lancer Evolution and Sportback / \*3 Including Lancer Wagon

Production \	/olume by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MBSA (South Africa)	L200 Strada / Triton	1,452	1,703	321	_	_
SLM (Tunisia)	L200 Strada (L200)	2,446	2,524	1,690	_	1,920
Total		3,898	4,227	2,011	_	1,920

MBSA: Mercedes-Benz South Africa (Pty) Ltd. / SLM: Societe Le Moteur S.A.

Sales Volume by Model

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

Model	2009	2010	2011	2012	2013
Pajero* <sup>2</sup>	18,188	18,266	12,699	12,535	18,113
Challenger	1,737	1,596	787	105	18
L300 Delica	2,469	3,498	2,194	2,600	2,983
Grandis	579	375	129	14	_
Outlander	3,003	2,174	1,888	1,353	1,103
New Model Outlander	_	_	_	_	886
RVR (ASX)	_	505	1,672	3,457	5,131
Galant / Legnum	6	5	12	_	_
Galant Fortis (Lancer)*1	8,920	4,957	4,391	3,647	10,707
Lancer	34,377	28,697	12,361	16,298	16,098
Airtrek	19	_	_	_	_
Others	_	10	4	3	_
Galant	3,095	4,513	2,847	2,507	1,134
	Pajero*2 Challenger L300 Delica. Grandis Outlander New Model Outlander RVR (ASX) Galant / Legnum Galant Fortis (Lancer)*1 Lancer Airtrek Others	Pajero*2       18,188         Challenger       1,737         L300 Delica       2,469         Grandis       579         Outlander       3,003         New Model Outlander       —         RVR (ASX)       —         Galant / Legnum       6         Galant Fortis (Lancer)*1       8,920         Lancer       34,377         Airtrek       19         Others       —	Pajero*2       18,188       18,266         Challenger       1,737       1,596         L300 Delica       2,469       3,498         Grandis       579       375         Outlander       3,003       2,174         New Model Outlander       —       —         RVR (ASX)       —       505         Galant / Legnum       6       5         Galant Fortis (Lancer)*1       8,920       4,957         Lancer       34,377       28,697         Airtrek       19       —         Others       —       10	Pajero*2       18,188       18,266       12,699         Challenger       1,737       1,596       787         L300 Delica       2,469       3,498       2,194         Grandis       579       375       129         Outlander       3,003       2,174       1,888         New Model Outlander       —       —       —         RVR (ASX)       —       505       1,672         Galant / Legnum       6       5       12         Galant Fortis (Lancer)*1       8,920       4,957       4,391         Lancer       34,377       28,697       12,361         Airtrek       19       —       —         Others       —       10       4	Pajero*2         18,188         18,266         12,699         12,535           Challenger         1,737         1,596         787         105           L300 Delica         2,469         3,498         2,194         2,600           Grandis         579         375         129         14           Outlander         3,003         2,174         1,888         1,353           New Model Outlander         —         —         —         —           RVR (ASX)         —         505         1,672         3,457           Galant / Legnum         6         5         12         —           Galant Fortis (Lancer)*1         8,920         4,957         4,391         3,647           Lancer         34,377         28,697         12,361         16,298           Airtrek         19         —         —         —           Others         —         10         4         3

■ NedCar (Netherlands)	Colt	16	47	67	1	_
MMTh (Thailand)	Triton (L200)*2	31,772	24,502	22,170	25,311	20,850
	Strada (L200)*2	2,719	2,220	2,067	627	_
	Pajero Sport	1,559	2,458	2,462	2,384	2,596
	Mirage	_	_	_	_	1,215
	Attrage	_	_	_	_	598
	Others		3	1	_	_

247

108,706

255

94,081

139

65,890

12

70,854

81,432

Total

Note: ( ) in the model column indicates the local name of each model. /\*1 Including production at African production base /\*2 Including Lancer Evolution and Sportback

Eclipse Spyder.....

<sup>■</sup> MMC and Consolidated Subsidiaries

#### Central & South America

# Production Volume by Model

						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMCB (Brazil)	Triton (L200 Triton)	10,530	12,090	17,610	23,490	18,660
	L200 Strada (L200 Outdoor)	9,900	11,130	6,300	_	_
	Pajero Sport (Pajero Dakar)	_	1,260	6,000	6,240	3,600
	Challenger (Pajero Sport)	4,560	1,380	_	_	_
	Pajero iO (Pajero TR4)	10,440	10,110	10,380	10,530	9,060
MAV (Venezuela)	Pajero Sport (Montero Sport)	_	_	_	_	596
Total		35,430	35,970	40,290	40,260	31,916

MMCB: MMC Automotores do Brasil Ltda. / MAV: MMC Automotriz.S.A

Note: Production volume indicates number of vehicles produced locally using parts shipped by MMC from Japan for assembly overseas (excludes Knocked Down production).

() in the model column indicates the local name of each model.

( ) III the model column indicates	the local name of each model.					
Sales Volum	e by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMCB (Brazil)	Triton (L200 Triton)	8,851	10,266	12,609	21,058	21,512
	L200 Strada (L200 Outdoor)	10,621	10,533	9,587	227	11
	Pajero Sport (Pajero Dakar)	1,659	2,954	4,442	5,910	4,711
	Challenger (Pajero Sport)	3,790	3,410	359	9	6
	Pajero iO (Pajero TR4)	8,483	11,466	9,158	10,667	9,674
Japan	Pajero (Montero)	3,855	3,747	3,638	2,703	2,808
	Challenger (Montero Sport / Nativa)	1,207	794	143	1	_
	Delica (L300)	2,392	3,191	2,602	2,478	3,610
	Grandis	25	10	4	_	_
	Outlander	6,547	7,107	6,769	5,353	2,410
	New Model Outlander	_	_	_	_	5,327
	Galant Fortis (Lancer EX)*1	7,876	7,854	7,308	12,207	8,372
	Lancer*2	3,891	4,945	5,960	6,564	7,531
	Airtrek (Outlander)	217	76	_	_	_
	RVR (ASX)*3	_	5,362	16,413	14,343	14,545
	i-MiEV	_	_	11	41	9
	Others	19	_	_	_	_
MMNA (U.S.A.)	Endeavor	284	275	135	56	1
	Galant	95	24	17	_	_
	Eclipse / Eclipse Spyder	174	103	57	40	3
■ MMTh (Thailand)	Triton (L200 Triton)	7,586	11,102	12,113	11,999	15,111
	L200 Strada (L200 Outdoor)	695	_	82	3	_
	Pajero Sport (Pajero Dakar)	1,203	1,929	1,924	1,748	3,091
	Mirage	_	_	_	_	4,623
	Attrage					65
合計		69,470	85,148	93,328	95,407	103,420

MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

\*1 Including Lancer Evolution and Sportback

\*2 Including Lancer Evolution

\*3 Including production at MMNA since FY2012.

Brazil
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	5.42					
Sales Volum	ne by Model					
						(Unit: Vehicles)
Production Facility / Assembler	Model	2009	2010	2011	2012	2013
MMCB (Brazil)	Triton (L200 Triton)	8,851	10,266	12,609	21,058	21,512
	L200 Strada (L200 Outdoor)	10,621	10,533	9,587	227	11
	Pajero Sport (Pajero Dakar)	1,659	2,954	4,442	5,910	4,711
	Challenger (L200 Sport)	3,790	3,410	359	9	2
	Pajero iO (Pajero TR4)	8,483	11,466	9,158	10,667	9,674
Japan	Pajero	2,033	2,105	2,149	1,688	1,822
	Grandis	4	5	_	_	_
	Outlander	2,480	3,218	4,860	3,917	1,279
	New Model Outlander	_	_	_	_	3,979
	Galant Fortis (Lancer EX)*1	5	58	1,754	7,365	4,966
	Airtrek (Outlander)	31	1	_	_	_
	RVR (ASX)	_	2,360	11,150	10,279	11,281
	Others	_	_	_	4	_
MMNA (U.S.A.)	Eclipse / Eclipse Spyder	33	6	_	_	1
Total		37,990	46,382	56,068	61,124	59,238
Total Market Volume		3,117,166	3,356,222	3,420,633	3,650,017	3,562,910

MMC and Consolidated Subsidiaries
() in the model column indicates the local name of each model.

\*1 Including Lancer Evolution and Sportback

#### **Members of the Board and Executive Officers**

As of June 25, 2014

#### Members of the Board

\* Representative Director



Osamu Masuko 1 CEO



Tetsuro Aikawa



Hiroshi Harunari \* Executive Vice President In Charge of Overseas Operations Group Headquarters A In Charge of Overseas Operations Group Headquarters B In Charge of Global After Sales Group Headquarters



Rvugo Nakao \* In Charge of Product Projects & Strategy In Charge of Development



Gayu Uesugi Executive Vice President Chairman of the Board, CEO- Mitsubishi Motors North esident America Inc.



Shuichi Aoto Managing Director Chief Business Ethics Officer Head Officer of the Headquarters CSR, Corporate Affairs, Controlling & Accounting Group Headquarters In Charge of Procurement



Yutaka Tabata Managing Director Head Officer of the Headquarters Corporate Planning & Finance Group Headquarters



Toshihiko Hattori Head Officer of the Headquarters Domestic Sales Group Headquarters



Seiii Izumisawa Head Officer of the Headquarters Quality Affairs Group Headquarters



Takeshi Ando Head Officer of the Headquarter Production Group Headquarters Headquarters



Mikio Sasaki



Harumi Sakamoto



Syunichi Miyanaga



Takeshi Niinami

#### Statutory Auditors

Hideo Kimura

Takitaro Fukuda

Tatsuhiko Nojima

Katsunori Nagayasu

Toshimitsu Iwanami Statutory Auditor (Outside Statutory Auditor)

#### Senior Executive Officer

Yoshihiro Kuroi Corporate General Manager of Corporate Planning Office

Yoshikazu Nakamura Chief Environmental Strategy Officer Corporate General Manager of CSR Promotion Office Statutory Auditor (Outside Statutory Auditor)

Statutory Auditor (Outside Statutory Auditor)

Tetsuya Tamechika

# Kanenori Okamoto

Product Executive (C&D-Seg) Corporate General Manager of EV Business Office

Masao Omichi Corporate General Manager of Corporate Affairs Office

Hiroshi Noda Corporate General Manager of Controlling & Accounting Office

Head Officer of the Headquarters Product Projects & Strategy Group Headquarters

**Hitoshi Inada** Assistant to Head Officer of the

Corporate Planning & Finance Group Headquarters Vice Corporate General Manager of Corporate Planning Office

#### Takashi Sato

Head Officer of the Headquarters Development Group Headquarters

**Jo Tsuji** Head Officer of the Headquarters Overseas Operations Group Headquarters A

Morikazu Chokki Head Officer of the Headquarters Overseas Operations Group Headquarters B Corporate General Manager of Thai Business Office

#### Executive Officer

Headquarters

# Yoichi Yokozawa Vice Corporate General Manager of Corporate Planning Office

Nobuaki Yonezawa Corporate General Manager of Finance Office

#### Tsunehiro Kunimoto Corporate General Manage Design Office

Yukihiro Hattori Head Officer of the Headquarters Procurement Group Headquarters

# Fumitaka Tomono

Plant General Manager of Powertrain Plant

# Corporate General Manager of Quality Affairs Office Kenichi Horinouchi

Koji Yokomaku

Corporate General Manager of Asia & ASEAN Office

#### Ryuichi Hasuo Corporate General Manager of Domestic Sales Office

#### Tomoharu Ikeda Corporate General Manager of Oceania & Latin America Office

#### Yoichiro Yatabe Head Officer of the Headquarters Global After Sales Group Headquarters

# Tohru Hashimoto

# Tomonori Tanaka Corporate General Manager of After Sales Office

# **Eiichi Kataoka**Corporate General Manager of Overseas Business

Masahiko Ueki

President, CEO- Mitsubishi Motors (Thailand) Co., Ltd.

Management Office

## Mitsunori Kitao

Executive Vice President, COO&CQO Mitsubishi Motors (Thailand) Co., Ltd.

# Deputy President & COO NMKV Co., Ltd.

Daisuke Tatsumi President - GAC Mitsubishi Motors Co., Ltd.

# **Milestones**

#### **Company History**

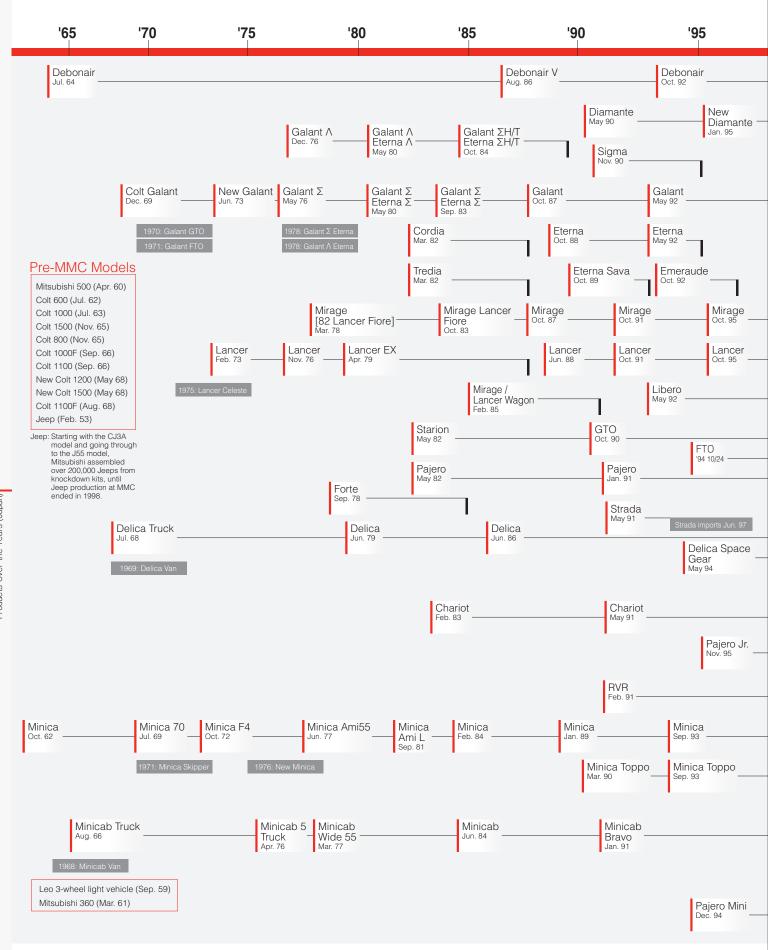
Mitsubishi Motors Corporation (MMC) was established as a wholly-owned subsidiary of Mitsubishi Heavy Industries, Ltd. (MHI) on April 22, 1970. MMC began operating on June 1, 1970 when MHI's automotive division was formally transferred to it.

Year		Chairmen & Presidents	Majo	r Milestones
1970	Jan. 31 Apr. 22	Yuji Sato [P:MMSC] Yuji Sato [P:MMC]	Apr. Jun. Jan.	Mitsubishi Motors Corporation incorporated as wholly-owned subsidiary of MHI.  MMC started business taking over MHI motor vehicle division operations. MHI's Kyoto Works (certain facilities), Nagoya Motor Vehicle Works, Kawasaki Motor Vehicle Works (renamed "Tokyo Motor Vehicle Works" in the same month) and Mizushima Motor Vehicle Works transferred from MHI to MMC.  Mitsubishi Rented Car, Inc. established in joint-venture between Mitsubishi Corporation, Mitsubishi Motor Sales Co. (MMSC, established through merger of Mitsubishi Fuso Motors and Shin Mitsubishi Motor Sales Co. in October 1964) and Avis Rent A car
				System, Inc. (Renamed "Mitsubishi Auto Lease Co.,Ltd." in October 1984 and "Mitsubishi Auto Credit-Lease Corporation" in July 1988).
1973	May 30	Tomio Kubo [P:MMC]		,
1974	Nov. 29	Tomio Kubo [P:MMSC]		
1976	Jan. 15	Tomio Kubo [C:MMSC]		
	Jan. 15	Eiji Yokoyama [P:MMSC]		
1977			Aug.	MMC commissioned Nagoya Motor Vehicle Works—Okazaki Plant.
1979	Jun. 29 Jun. 29	Tomio Kubo [C:MMC]  Yoshitoshi Sone [P:MMC]	Dec.	MMC commissioned Kyoto Works—Shiga Plant.
1980			Oct.	MMC and Mitsubishi Corporation jointly established Mitsubishi Motors Australia Ltd. (MMC subsequently acquired all MMAL shares in December 2001, MMAL is currently a consolidated subsidiary of MMC).
1981	Jun. 29 Jun. 29	Eiji Yokoyama [C:MMSC] Masao Suzuki [P:MMSC]	Dec.	MMC and Mitsubishi Corporation jointly established Mitsubishi Motors Sales of America, Inc.
1983	Jun. 30 Jun. 29 Jun. 29 Jun. 30	Teruo Tojo [P:MMC]  Masao Suzuki [C:MMSC]  Toshiharu Tanaka [P:MMSC]  Teruo Tojo [C:MMC]		
	Jun. 30	Toyoo Tate [P:MMC]		
1984	Oct. 1	Toshiharu Tanaka [C:MMC]	Oct.	MMC took over management of Mitsubishi Motor Sales Co., Ltd. and renamed it "Ryoji Corporation."
1985	Jun. 27	Yoshisada Okano [C:MMC]	Oct.	MMC established Diamond-Star Motors Corporation (DSM) in a joint-venture agreement with Chrysler Corporation.
1988			Dec.	MMC shares listed on First Section of Tokyo, Osaka and Nagoya stock exchanges.
1989	Jun. 29 Jun. 29	Toyoo Tate [C:MMC] Hirokazu Nakamura [P:MMC]	Mar.	MMC shares listed on Kyoto, Hiroshima, Niigata, Fukuoka and Sapporo stock exchanges.
1991			Oct. Nov.	MMC purchased all Chrysler-owned shares in Diamond-Star Motors (DSM).  MMC acquired 33.3% stock (15% stake held by MMC affiliates included) of Volvo Car  B.V. (renamed "Netherlands Car B.V." in January 1992) under terms of shareholders' agreement (signed in August 1991) with the Netherlands Government and Volvo Car  Corp. relating to joint-venture production of passenger cars in the Netherlands.
1993			Mar.	MMC established Mitsubishi Motor Sales Europe B.V.
1995	Jun. 29 Jun. 29	Hirokazu Nakamura [C:MMC] Nobuhisa Tsukahara [P:MMC]	Jul.	DSM renamed "Mitsubishi Motor Manufacturing of America, Inc."
1996 1997	Jun. 27 Nov. 27 Nov. 27	Takemune Kimura [P:MMC] Takemune Kimura [C:MMC] Katsuhiko Kawasoe [P:MMC]	Nov.	MMC commissioned Tokachi Proving Ground in Hokkaido.
1999			Feb.	MMC acquired half of the Dutch government's 16.7% holding in Netherlands Car B.V., bringing its equity interest up to 50% (15% stake held by MMC affiliates included).
			Jun. Dec.	Nagoya Motor Vehicle Works, Mizushima Motor Vehicle Works and Tokyo Motor Vehicle Works renamed "Nagoya Plant," "Mizushima Plant" and "Tokyo Plant," respectively.  MMC and AB Volvo signed strategic operational alliance covering trucks and buses.

Year		Chairmen & Presidents	Majo	r Milestones
2000	Nov. 1	Takashi Sonobe [P:MMC]	Jul.	MMC signed Master Alliance Agreement with DaimlerChrysler AG covering passenger car operations.
2001			Mar.	MMC acquired AB Volvo's 50% stake in Netherlands Car B.V., thereby increasing its equity interest to 100% (15% stake held by MMC affiliates included. Netherlands Car B.V. is currently an MMC subsidiary).
			Apr.	MMC replaced AB Volvo with DaimlerChrysler as its strategic alliance partner in truck & bus sector.
2002	Jun. 25	Takashi Sonobe [C:MMC]	Mar.	MMC entered agreement with Nissan Motor Co.,Ltd. and JATCO TransTechnology Ltd. (JTT, renamed "JATCO Ltd." in April 2002) to integrate MMC and JTT automatic and CV
	Jun. 25	Rolf Eckrodt [P:MMC]		transmission operations.
			Apr.	MMC spun off AT and CVT operations into a separate company, incorporating them as Diamondmatic Co., Ltd. Following this, MMC transfers its Kyoto Plant-Yagi facilities to Diamondmatic Co., Ltd.
			Jul.	MMC exchanged all shares held in Diamondmatic Co., Ltd. with JATCO Ltd., giving MMC an 18% share in JATCO.
			Sep.	MMC agreed to spin off its truck and bus operations and subsequently sold shares in the new company to DaimlerChrysler AG.
			Oct.	MMC signed agreement with 10 Mitsubishi group firms concerning the spin-off of truck and bus operations and sale of shares in the new company.
			Dec.	Mitsubishi Motors Sales Europe B.V. merged with Mitsubishi Motors Europe B.V. (presently a consolidated subsidiary).
2003			Jan.	Mitsubishi Motor Sales of America, Inc., Mitsubishi Motor Manufacturing of America, Inc. and one other company merged to form Mitsubishi Motors North America, Inc. (presently
				a consolidated subsidiary).
			Jan.	MMC truck and bus operations are spun off under Japan's corporate separation law and
				established as Mitsubishi Fuso Truck and Bus Corporation (MFTBC). Accompanying this move, the Truck & Bus Production Office (Kawasaki Plant) was transferred to MFTBC and
			Mar.	all shares of Mitsubishi Fuso Truck of America, Inc. were succeeded to by MFTBC.  MMC sold a 43% stake in MFTBC to DaimlerChrysler AG and a collective 15% stake to
			Mov	10 Mitsubishi group firms, leaving it with a shareholding of 42% in MFTBC.
			May Jun.	MMC moved its head office to 16-4, Konan 2-chome, Minato-ku, Tokyo.  MMC renamed Kyoto Plant "Powertrain Plant."
2004	Apr. 30	Yoichiro Okazaki [C,P:MMC]	Mar.	MMC sold 22% stake in MFTBC to DaimlerChrysler AG, leaving it with a shareholding of
	i i			20% in MFTBC.
	Jun. 29	Hideyasu Tagaya [P:MMC]		
2005	Jan. 28 Jan. 28	Takashi Nishioka [C:MMC] Osamu Masuko [P:MMC]	Mar.	MMC transferred a 20% stake in MFTBC to DaimlerChrysler AG in Germany, leaving no shareholding in MFTBC.
2006			Mar.	Mitsubishi Corporation and Diamond Lease Co., Ltd. signed a basic agreement to reorganize Mitsubishi Auto Credit-Lease Corporation and Diamond Auto Lease Co., Ltd.
2007			Jan.	MMC moved its head office to 33-8, Shiba 5-chome, Minato-ku, Tokyo.
2008			Mar.	Car production terminated at Mitsubishi Motors Australia Limited, MMC's manufacturing
				and marketing subsidiary in Australia.
2010			Apr.	The construction of a new plant in Russia was completed under the agreement between MMC and France's PSA Peugeot Citroen.
2011			Jun.	Establishment of "NMKV" joint venture company with Nissan Motor Co.,Ltd. to develop new minicars.
2012			Dec.	MMC transferred all its shares in Netherlands Car B.V. to VDL Groep B.V. in the Netherlands.
2013			Dec.	Establishment of an African representative office in Nairobi, Kenya.
				MMC Mitsubishi Motors Corporation  MMSC Mitsubishi Motors Sales Co., Ltd.  C Chairman  P President

# **Products Over the Years (Japan)**

#### **Passenger Cars**





# **Major Production and Sales Models**

#### Models produced in Japan

#### ■ Plug-in Hybrid Electric Vehicle

Outlander PHEV



#### ■ Electric Vehicles (MiEV)

i-MiEV



Seating Capacity: 5 persons / 2.0 Liter Engine / 12kWh | Seating Capacity: 4 persons / 10.5kWh, 16.0kWh | Seating Capacity: 2, 4 persons / 10.5kWh, 16.0kWh | Seating Capacity: 2 persons / 10.5kWh

#### MINICAB-MiEV



#### MINICAB-MiEV TRUCK



#### ■ Standard Cars

Pajero



Outlander



Seating Capacity: 5, 7 persons / 3.0, 3.2 Liter Engine Seating Capacity: 7 persons / 2.0, 2.4 Liter Engine Seating Capacity: 5 persons / 1.8 Liter Engine

RVR



Delica D:5



Seating Capacity: 7, 8 persons / 2.0, 2.3, 2.4 Liter Engine

Delica D:3



Seating Capacity: 5, 7 persons / 1.6 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine | Seating Capacity: 5 persons / 1.8, 2.0 Liter Engin

Galant Fortis



Galant Fortis Sportback



Lancer Evolution X



Dignity



Seating Capacity: 5 persons / 3.5 Liter Engine

Proudia



Seating Capacity: 5 persons / 2.5, 3.7 Liter Engine | Seating Capacity: 5 persons / 1.0 Liter Engine

Mirage



Delica D:2



Seating Capacity: 5 persons / 1.3 Liter Engine

#### ■ Mini Cars

eK Wagon / eK Custom



Seating Capacity: 4 persons / 0.66 Liter Engine



Seating Capacity: 4 persons / 0.66 Liter Engine

#### eK Space / eK Space Custom



Seating Capacity: 4 persons / 0.66 Liter Engine



Seating Capacity: 4 persons / 0.66 Liter Engine

#### Models produced overseas

#### U.S.A (MMNA)

#### Outlander Sport



Seating Capacity: 5 persons / 2.0 Liter Engine

#### Russian (PCMA Rus)

#### Outlander



Seating Capacity: 5 persons / 2.0, 2.4, 3.0 Liter Engine Seating Capacity: 5, 7 persons / 2.5, 3.0, 3.2, 3.5 Liter Engine Seating Capacity: 5 persons / 1.2 Liter Engine

#### Pajero Sport



#### ■ Thailand (MMTh)

#### Mirage



#### Attrage



Seating Capacity: 5 persons / 1.2 Liter Engine

Triton / L200



Seating Capacity: 2, 5 persons / 2.4, 2.5 Liter Engine | Seating Capacity: 7 persons / 2.5 Liter Engine

#### Pajero Sport



Lancer EX



Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine

#### Philippines (MMPC)

#### L300



Seating Capacity: 3 persons / 2.5 Liter Engine

■ China (GMMC)

ASX



Pajero



Pajero Sport



Seating Capacity: 5 persons / 1.6, 2.0 Liter Engine | Seating Capacity: 5, 7 persons / 3.0 Liter Engine | Seating Capacity: 7 persons / 2.4, 3.0 Liter Engine

#### China (SEM)

#### Lancer EX



Seating Capacity: 5 persons / 1.8, 2.0 Liter Engine

#### **Derivation of MMC Major Models Name**

	Name	Derivation and Meaning			
	Delica D:5	From "delivery car"; D:5 meaning "5th-generation Delica"			
eK Wagon Coined from the Japanese "ii-kei", for excellent K-car (minicar)					
	Galant Fortis	Galant, French for "gallant" combined with Fortis, Latin for "brave"			
	i-MiEV	Mitsubishi Motors' electric vehicle. "From the Japanese "ai" meaning love, and representing intelligence, innovation, and imagination			
		The name "MiEV" stands for "Mitsubishi Innovative Electric Vehicle.			
	Lancer Evolution	Evolving the idea of progression to a higher state of being			
	minicab	Light cab-over vehicle with a cargo bed			
	Mirage	From the English word (originally French) "mirage"			
	Outlander	From the English "outland", evoking the feeling of journeying to distant, unexplored lands in search of adventure			
	Pajero	Named after a mountain cat that inhabits the Patagonia plateau region in southern Argentina			
	Triton	Tri, English meaning "3" (from Mitsubishi = three diamonds), combined with "ton" of "1-ton pickup"			

Drive@earth



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