

Activities by Region

North America

Principal Operational Facilities in North America

Supervision of Operations

■ MMNA (Head Office)

Mitsubishi Motors North America, Inc.

Location: Cypress, California

Capitalization: USD 398.8 million

Activities: Automobile importing, sales and manufacturing

MMC Voting Rights: 100.0%

Sales Organization (United States)

Sales Outlets: 379

Sales Financing

■ MMCA

Mitsubishi Motors Credit of America, Inc.

Location: Cypress, California

Capitalization: USD 260.0 million

Activities: Automobile financing and leasing

MMC Voting Rights: 100.0%

Sales Organization (Canada)

Sales Outlets: 85

Distributor

■ MMSCAN

Mitsubishi Motor Sales of Canada, Inc.

Location: Mississauga, Ontario

Capitalization: USD 1.3 million

Activities: Automobile importing and sales

MMC Voting Rights: 100.0%

R&D Facility

■ MRDA

Mitsubishi Motors R&D of America, Inc.

Location: Ann Arbor, Michigan

Capitalization: USD 2.0 million

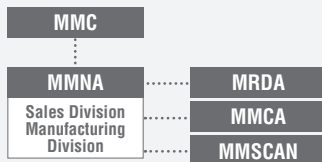
Activities: Market research, product development, design, testing and certification

MMC Voting Rights: 100.0%

■ MMNA (Manufacturing)

Mitsubishi Motors North America, Inc.

Production Facility Location: Normal, Illinois



----- Consolidated Subsidiaries

North America

Sales Volume by Country

(Unit: Vehicles)

Country	2008	2009	2010	2011	2012
U.S.A.....	84,010	53,775	62,227	75,460	57,179
Canada.....	18,874	20,062	19,558	20,695	19,385
Mexico.....	16,100	13,805	12,165	10,182	8,154
Total	118,984	87,642	93,950	106,337	84,718
Total Market Volume*1	14,383,633	13,022,431	14,508,954	15,725,894	17,382,763

* 1 Sales figures in U.S.A, Canada and Mexico. (Passenger Cars + Light Commercial Vehicles).

Sales Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ MMNA (Illinois, U.S.A.)	Endeavor.....	5,875	5,279	5,948	9,708	321
	Galant.....	23,259	13,978	15,300	13,530	8,525
	Eclipse / Eclipse Spyder.....	16,989	5,890	5,333	7,916	932
	RVR (Outlander Sport).....	—	—	—	—	11,728
■ Japan	Pajero (Montero).....	377	78	441	342	325
	Grandis.....	463	298	1	—	—
	Outlander.....	25,205	23,990	23,001	17,830	16,019
	Airtrek.....	10	1	—	—	—
	Galant Fortis (Lancer)*1.....	41,500	34,316	33,289	30,314	28,355
	Lancer.....	58	1	1	—	—
	RVR (Outlander Sport).....	—	—	8,127	23,763	14,130
■ MMTh (Thailand)	i-MiEV (i).....	—	—	—	285	1,262
	Others.....	7	—	—	—	—
	Triton (L200).....	1,836	2,081	2,089	2,231	2,747
	Pajero Sport.....	—	536	417	418	374
OEM Supplied by Chrysler	Challenger.....	56	6	—	—	—
	Raider.....	3,349	1,188	3	—	—
Total	118,984	87,642	93,950	106,337	84,718	

■ MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

* 1 Including Lancer Evolution and Sportback

U.S.A

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ MMNA (Illinois, U.S.A)	Endeavor.....	2,316	5,401	6,444	8,607	—
	Galant.....	27,747	15,017	19,229	17,551	7,839
	Eclipse / Eclipse Spyder.....	13,814	2,278	7,173	4,956	—
	RVR (Outlander Sport).....	—	—	—	—	39,998
Total	43,877	22,696	32,846	31,114	47,837	

■ MMC and Consolidated Subsidiaries

Sales Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ MMNA (Illinois, U.S.A)	Endeavor.....	4,342	4,057	4,433	8,324	255
	Galant.....	22,010	13,265	15,163	13,507	8,525
	Eclipse / Eclipse Spyder.....	15,338	4,955	4,277	7,236	753
	RVR (Outlander Sport).....	—	—	—	—	9,401
■ Japan	Galant Fortis (Lancer)*1.....	26,341	19,592	21,273	19,717	18,528
	Outlander.....	12,624	10,718	11,632	9,637	8,650
	RVR (Outlander Sport).....	—	—	5,446	16,823	9,990
	i-MiEV (i).....	—	—	—	216	1,077
	Others.....	6	—	—	—	—
OEM Supplied by Chrysler	Raider.....	3,349	1,188	3	—	—
Total	84,010	53,775	62,227	75,460	57,179	
Total Market Volume	11,869,839	10,770,741	12,103,435	13,185,591	14,712,357	

■ MMC and Consolidated Subsidiaries

Note: () in the model column indicates the local name of each model.

* 1 Including Lancer Evolution and Sportback