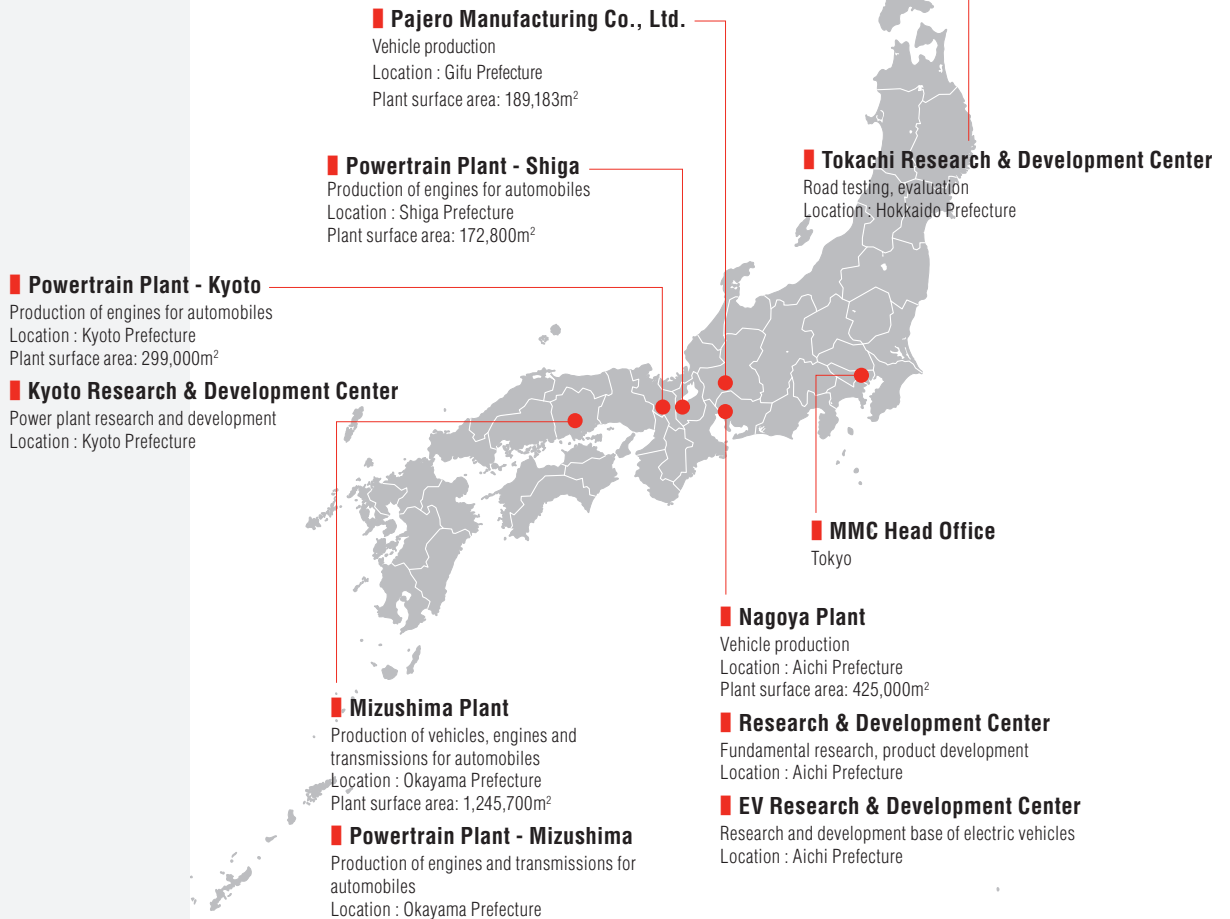


Activities by Region

Japan

Principal Operational Facilities in Japan



Production Facilities

- Nagoya Plant
- Mizushima Plant
- Pajero Manufacturing Co., Ltd. (PMC)

Engine Production

- Powertrain Plant Kyoto, Shiga, Mizushima

Transmission Production

- Powertrain Plant Mizushima

R&D Facilities

R&D

- Research & Development Center
- Kyoto Research & Development Center
- Tokachi Research & Development Center

Sales Organization

Sales Companies: 107

Consolidated Subsidiaries 5, Independent Dealerships 102

New Car Sales Outlets: 679

(As of April 1, 2013)

■ MMC and Consolidated Subsidiaries

Production Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ Nagoya Plant	Grandis.....	8,583	6,802	4,377	—	—
	New Model Outlander.....	—	—	—	—	75,665
	New Model Outlander PHEV.....	—	—	—	—	4,621
	RVR*1.....	—	6,915	134,004	145,608	103,603
	Colt.....	12,899	17,831	10,651	7,699	1,187
■ Mizushima Plant	Colt Plus.....	5,690	8,207	5,088	3,105	469
	Outlander*1, *2.....	129,383	98,692	124,345	96,261	25,709
	Galant Fortis (Lancer)*3.....	185,516	112,184	120,064	93,647	76,598
	Lancer*4.....	66,347	38,513	27,512	16,841	23,983
	Old Model Mirage.....	1,530	960	—	—	—
	Airtrek.....	5,714	—	—	—	—
	Delica*4.....	11,573	8,153	7,830	6,947	7,158
	i.....	8,501	6,344	4,655	3,651	2,340
	i-MiEV*1.....	—	1,710	8,496	14,795	4,064
	Minica.....	9,256	11,111	12,057	1,138	—
	Pajero Mini*1.....	17,033	11,195	9,165	9,681	5,862
	eK Wagon*1.....	63,943	50,914	43,073	38,439	33,920
	Toppo.....	14,116	12,969	10,825	7,410	5,155
	Town Box*1.....	8,241	3,892	3,086	2,542	—
	minicab*1.....	52,106	48,206	52,134	56,814	59,862
MINICAB-MiEV*1.....	—	—	—	4,112	828	
MINICAB-MiEV Truck.....	—	—	—	—	660	
■ PMC	Pajero.....	57,903	48,055	66,569	61,603	39,759
	Delica D:5.....	13,709	18,008	16,674	14,760	12,451
	Challenger.....	9,210	2,364	2,154	42	—
	Jeep.....	435	534	562	765	534
Registered Vehicle Total		508,492	367,218	519,830	447,278	371,737
Minicar Total		173,196	146,341	143,491	138,582	112,691
Total		681,688	513,559	663,321	585,860	484,428

■ MMC and Consolidated Subsidiaries

Note: Figures in the table are totals of built-up and knockdown production

*1 Including commissioned OEM production

*2 Including production at the Nagoya Plant

*3 Including Lancer Evolution and Sportback

*4 Including Lancer Evolution, Wagon and Cargo

Sales Volume by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ Nagoya Plant	New Model Outlander	—	—	—	—	3,096
	New Model Outlander PHEV.....	—	—	—	—	4,304
	RVR.....	—	5,505	10,159	5,405	4,350
	Colt.....	9,358	15,546	10,660	6,704	1,429
	Colt Plus	5,177	7,116	5,435	2,926	552
	Grandis.....	281	5	—	—	—
■ Mizushima Plant	Others	1	1	—	2	—
	Outlander *1	6,531	7,638	6,852	4,249	1,039
	Galant Fortis	5,203	2,460	1,763	1,580	1,309
	Galant Fortis Sportback.....	1,678	1,769	994	878	537
	Lancer Evolution X.....	2,074	1,109	873	892	667
	Lancer Cedia	2,397	1,227	116	—	1
	Lancer Cargo.....	1,643	10	—	—	1
	i.....	8,793	6,439	4,685	3,828	2,328
	i-MiEV	—	1,426	2,541	2,552	2,205
	Minica	9,955	10,656	10,761	3,293	46
	Pajero Mini.....	11,456	8,646	8,056	8,281	6,081
	eK Wagon	39,972	33,735	35,063	30,985	26,077
	Toppo	12,472	13,469	10,949	8,110	4,873
	Town Box	3,162	2,171	2,125	1,636	16
	minicab.....	28,095	28,909	29,992	30,173	28,463
	MINICAB-MiEV	—	—	—	2,026	2,026
MINICAB-MiEV Truck.....	—	—	—	—	486	
Others	—	4	3	32	5	
■ PMC	Pajero.....	2,738	2,198	2,948	3,209	2,029
	Delica D:5	14,706	17,664	15,231	15,354	12,592
■ MMTh	Triton.....	177	176	150	65	—
	Mirage	—	—	—	—	17,990
OEM Supplied by Nissan	Dignity	—	—	—	—	61
	Proudia.....	—	—	—	—	279
	Delica D:3	—	—	—	546	443
	Delica.....	—	—	—	—	526
	Lancer Cargo.....	355	1,412	1,394	1,261	1,174
OEM Supplied by Suzuki	Delica D:2	—	—	1,671	16,587	9,028
OEM Supplied by Mazda	Delica.....	1,822	1,399	1,048	749	8
Total Registered Vehicles		54,141	65,239	59,297	60,439	61,420
Total Minicars		113,905	105,451	104,172	90,884	72,601
Total Domestically Produced Vehicles		167,869	170,514	163,319	151,258	116,031
Total Imported Vehicles		177	176	150	65	17,990
Total		168,046	170,690	163,469	151,323	134,021
Total Japanese Market Volume		4,524,263	4,752,468	4,463,007	4,595,143	5,026,418

■ MMC and Consolidated Subsidiaries

*1 Including production at the Nagoya Plant

Export Shipments by Region (MMC In-house Classification)

(Unit: Vehicles)

	2008	2009	2010	2011	2012
North America.....	60,706	63,336	70,716	70,343	46,698
Europe.....	202,052	68,389	199,236	184,295	150,303
Asia, ASEAN & Other Regions.....	200,333	165,250	202,221	164,567	148,098
Asia & ASEAN	33,421	42,501	60,078	43,748	31,716
Middle East & Africa.....	93,131	55,108	54,189	30,426	41,359
Central & South America.....	34,971	21,997	38,916	46,295	38,472
Oceania.....	38,810	45,644	49,038	44,098	36,551
Total	463,091	296,975	472,173	419,205	345,099

Note: Export shipments are the total of built-up vehicles and knockdown kits.

Export Shipments by Model

(Unit: Vehicles)

Production Facility / Assembler	Model	2008	2009	2010	2011	2012
■ Nagoya Plant	Grandis.....	8,283	6,653	4,548	—	—
	New Model Outlander.....	—	—	—	—	69,628
	RVR*1.....	—	6	121,374	140,679	102,351
	Colt.....	3,853	1,268	1,275	1,100	—
	Colt Plus.....	645	354	319	315	—
■ Mizushima Plant	Others.....	—	1,607	30	—	—
	Outlander*1.....	115,849	89,919	116,672	93,828	25,677
	Airtrek.....	5,967	—	—	—	—
	Galant Fortis*2.....	182,666	106,527	116,468	89,366	75,610
	Lancer*3.....	65,400	35,296	31,380	16,459	24,143
	Delica.....	11,906	7,999	8,035	6,810	7,110
	i.....	267	36	—	—	—
	i-MiEV*1.....	—	164	5,636	11,618	2,104
MINICAB-MiEV.....	—	—	—	—	20	
■ PMC	Others.....	—	—	—	22	—
	Pajero.....	58,000	44,896	64,207	58,842	38,300
	Challenger.....	10,225	2,245	2,205	110	—
Delica D:5.....	30	5	24	56	156	
Total	463,091	296,975	472,173	419,205	345,099	

■ MMC and Consolidated Subsidiaries

Note: Export shipments are the total of built-up vehicles and knockdown kits.

"Others" refers to models produced in Japan which are not listed in the above table.

*1 Including commissioned OEM production

*2 Including Lancer Evolution and Sportback

*3 Including Lancer Wagon