

2003年度中間決算 補足資料

**Additional Information Material
for 1st Half FY2003**

三菱自動車工業株式会社

MITSUBISHI MOTORS CORPORATION

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1. 連結主要数値の推移 Primary consolidated financial figures

	FY03/1H	FY02/1H	FY01/1H	FY03 FC	FY02		FY01
						Bridge	
(億円 JPY 100M)							
売上高 Net Sales	12,068	16,189	15,326	26,000	34,515	4,334	32,007
Passenger	12,068	12,764	11,802	26,000	27,362	4,244	25,200
Truck & Bus	-	3,425	3,524	-	7,153	90	6,807
営業利益 Operating Profit	-764	235	-131	-450	928	-100	402
Passenger	-764	215	-162	-450	840	-99	307
Truck & Bus	-	20	32	-	88	-2	95
経常利益 Ordinary Income	-858	189	-274	-620	674	-131	119
当期純利益 Net Income	-802	66	-315	-110	439	-65	113
総資産 Total Assets	23,104	27,720	28,444		24,254		28,946
資本合計 Total Stockholders' Equity	1,809	2,534	2,169		2,803		2,707

2. 地域別の状況 Regional performance

2-1. 売上台数 Wholesales volume

	FY03/1H	2002/1H*	2001/1H*	FY03 FC	2002*		2001*
(千台 000 units)						Bridge	
Passenger	744	774	710	1,536	1,641	165	1,525
Japan	175	149	168	350	342	-	405
North America	107	177	159	294	388	82	333
Europe	110	96	95	215	193	53	182
Asia & RoW	352	352	288	677	718	30	605
Truck & Bus	-	76	72	-	153	3	141
Grand -Total	744	850	782	1,536	1,794	168	1,666

<ご参考 Ref.>

2-2. 売上台数 (前定義ベース) Wholesales volume(Former-calculation basis)

	FY03/1H	2002/1H*	2001/1H*	FY03 FC	2002*		2001*
(千台 000 units)						Bridge	
Passenger	583	621	605	1,234	1,341	196	1,304
Japan	175	152	170	350	342	-	405
North America	124	189	166	324	416	89	361
Europe	153	152	164	301	301	76	313
Asia & RoW	131	128	105	258	282	31	225
Truck & Bus	-	53	53	-	111	3	101
Grand -Total	583	674	658	1,234	1,452	199	1,405

Note)

*売上台数の一部は、各地域の決算期に合わせているため、CYベースで表示しています。(米・欧・RoW一部)

Part of wholesales volume is described in CY basis reflecting each region's account period (North America/Europe/Part of RoW).

**2002年度決算より、売上台数の定義が変わりました。(除くChrysler・Volvo・Hyundai向けOEM / 含むAsia & RoW向けPPCとなっています)

New definition for wholesales volume has been applied since financial announcement FY2002(excl. OEM for Chrysler/Volvo/Hyundai, including PPC for Asia/RoW).

2-3. 主要国別小売台数 Retail sales by major country

		FY03/1H	FY02/1H	FY01/1H	FY03 FC	FY02	FY01
(千台 000 units)							
Japan		171	163	182	355	354	405
	Passenger car	63	48	75	-	125	144
	Mini	108	115	107	-	229	261
North America		150	177	167	320	343	357
	US	135	171	156	-	325	339
	Canada	8	0	0	-	7	0
	Mexico	1	0	0	-	0	0
	Puerto Rico	6	6	11	-	11	18
Europe		104	101	106	205	200	207
Asia & RoW		348	322	283	700	646	580
	China	72	36	20	-	92	44
	Taiwan	42	42	32	-	87	69
	Thailand	18	15	12	-	30	27
	Indonesia	21	22	18	-	42	35
	Australia	37	32	33	-	66	64
Grand -Total		773	763	738	1,580	1,543	1,549

Note) *すべてFYベースにて表示しております。 All figures are described in FY basis

**トラック・バスは除きます。 Excluding truck & bus

2-4. 営業利益 Operating Profit

		FY03/1H	FY02/1H	FY01/1H	FY03 FC	FY02	FY01
(億円 JPY 100M)							
Passenger		-764	215	-162	-450	840	307
	Japan	-206	-548	-505	-400	-668	-605
	North America	-1,040	619	376	-1,000	1,016	947
	Europe	152	-111	-180	250	-204	-322
	Asia & RoW	330	255	147	700	696	287
Truck & Bus		-	20	31	-	88	95
Grand - Total		-764	235	-131	-450	928	402

3. 有利子負債の状況 Interest-bearing debt

(億円 JPY 100M)

	9E/2003	3E/03	3E/02	3E/01
MMC	5,717	4,378	4,265	4,222
Passenger	6,664	6,451	7,366	7,115
Automotive	4,050	2,173	3,447	3,531
Financial	2,614	4,278	3,919	3,584
Truck & Bus	-	-	2,618	2,873
連結調整 Consolidation Adjustment	-968	-743	-1,203	-943
Grand Total	11,413	10,086	13,046	13,267

4. 製作所別生産状況 Production volume by plant

(千台 000 units)

	FY03/1H			FY02		FY01	<ご参考 Ref.> Capacity/year
	FY03/1H	FY02/1H	FY01/1H	FY02	FY01		
Japan	358	353	327	766	729	951	
Nagoya	55	25	29	83	56	214	
Mizushima	244	234	214	502	503	597	
PMC	60	94	84	181	171	140	
Truck & Bus	-	49	43	102	85		
Overseas	84	110	96	210	190	240	
MMNA-manufacturing	33	40	33	77	67	280	
NedCar	52	57	38	108	82	120	
MSC*	18	24	22	47	43	70	
MMAL	4	6	6	13	14	-	
MMPC	21	22	18	41	34	-	
Indonesia (KKM/KRM)*	90	121	115	217	231	-	
PROTON							

Note) *すべてFYベースにて表示しております All figures are described in FY basis

**トラック・バスは除きます Excluding truck & bus

5. 連結設備投資 Consolidated capital expenditure

(億円 JPY 100M)

	FY03/1H	FY02/1H	FY01/1H	FY03FC	FY02		FY01
						Bridge	
Passenger	510	335		1,400	996	123	
Truck & Bus	-	38		-	92		
Total	510	373		1,400	1,088	123	

(計上ベース Accrual Base)

(認許ベース Approval Base)

Passenger	948	362	430	1,600	972	181	889
Truck & Bus	-	49	39	-	85	-	72
Total	948	411	469	1,600	1,057	181	961

6. 連結減価償却費 Consolidated depreciation

(億円 JPY 100M)

	FY03/1H	FY02/1H	FY01/1H	FY03FC	FY02		FY01
						Bridge	
Passenger	458	415	536	920	895	153	912
Truck & Bus	-	91	92	-	180		194
Total	458	506	628	920	1,075	153	1,106

7. 研究開発費 R&D expenses

(億円 JPY 100M)

	FY03/1H	FY02/1H	FY01/1H	FY03FC	FY02	FY01
Passenger	352	356	318	770	760	680
Truck & Bus	-	193	159	-	290	330
Total	352	549	477	770	1,050	1,010

単独ベースでの表示です。The figures are described in Non-consolidated basis.

8. 子会社数・関連会社数 Number of subsidiaries & affiliated companies

	FY03/1H	FY02/1H	FY01/1H	FY02	FY01	FY00
連結子会社 Consolidated subsidiaries	111	182	183	124	182	184
持分法適用会社 Equity-method affiliated	22	32	33	25	32	34

9. 国内販売体制 Number of domestic sales companies

	Oct-03	Oct-02	Oct-01	Apr-03	Apr-02	Apr-01
販社数 Dealers	179	225	232	186	229	232
拠点数 Branches	963	1,042	1,080	977	1,058	1,104

10. 北米オペレーション US operation

	FY03/1H	FY02/1H	FY01/1H	2002	2001	2000
Market Share % (FY basis)	1.5%	1.9%	1.8%	2.0%	2.0%	1.9%
インセンティブ Incentive (CNW) (FY basis)	\$2,407			\$1,769	\$1,711	\$1,944
販社数 Dealer	648			637	589	550
ペネトレーション Penetration (Net)*(Average)	20%			52%	58%	57%

Note) *米国販売台数のうち、MMCAがファイナンスした台数の割合を指します
 Ratio of MMCA financing over total Mitsubishi unit sales in the US.

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