

"Summary"  
**Business Results**  
for  
**Interim Term Ended March 2003**  
(consolidated)

(in billion yen)

	2001FY Interim Term ACTUAL Apr. 2001 to Sep. 2001 (A)	2002FY Interim Term ACTUAL Apr. 2002 to Sep. 2002 Forecast (May 2002) (B)	2002FY FORECAST Apr. 2002 to Mar. 2003 (C)	2002FY FORECAST (May 2002) Apr. 2002 to Mar. 2003 (D)	2001FY ACTUAL Apr. 2001 to Mar. 2002 (E)
Net Sales	1,532.6	1,600.0 1,618.9	3,400.0	3,400.0	3,200.7
Operating Profit [operating profit margin]	-13.1 [-0.9%]	15.0 23.5 [1.5%]	77.0 [2.3%]	77.0 [2.3%]	40.2 [1.3%]
Causes of Change		(Positive causes) Cost reduction 50.1 Foreign exchange 10.1 Volume change 4.8 (Adverse causes) R&D expenses -9.2 Other expenses -19.2 Total change (B-A) 36.6	(Positive causes) Cost reduction 96.3 Volume change 25.0 (Adverse causes) Foreign exchange -7.0 R&D expenses -10.0 Other expenses -67.5 Total change (C-E) 36.8	(D-E) 36.8	
Ordinary Income [ordinary income margin]	-27.4 [-1.8%]	2.0 18.9 [1.2%]	55.0 [1.6%]	48.0 [1.4%]	11.9 [0.4%]
Net Income [net income margin]	-31.5 [-2.1%]	5.0 6.6 [0.4%]	38.0 [1.1%]	38.0 [1.1%]	11.3 [0.4%]
Capital Expenditure	46.9	41.1	130.0	150.0	96.1
Depreciation	62.8	50.6	110.0	110.0	110.6
Balance of interest bearing debt	1,342.4	1,260.9	1,000.0	1,200.0	1,304.6
Total assets	2,844.4	2,772.0			2,894.6
Comments		Increase in revenue and income Operating profit - profitable Ordinary income - profitable Net income - profitable	Increase in revenue and income		Decrease in revenue, increase in income Operating profit - profitable Ordinary income - profitable Net income - profitable
(in '000 units)					
Sales Volume	658	674	1,466	1,463	1,405
Domestic	203	182	435	477	468
Overseas	455	492	1,031	986	937