

"Summary"
Business Results
for
the Year Ending in March 2002
(non-consolidated)

(in billion yen)

	2000FY ACTUAL April 00 - March 2001 (A)	2001FY ACTUAL April 2001 - March 2002 (B) Nov.01 forecast	2002FY FORECAST April 2002 - Mar 2003 (C)
Net Sales	2,012.7	1,848.7 1,870.0	1,900.0
Domestic	879.7	834.8	840.0
Export	1,133.0	1,013.9	1,060.0
Operating Profit	-85.3	16.7 7.0	17.0
[operating profit margin]	[-4.2%]	[0.9%]	[0.9%]
Causes of Change	/	(Positive causes)	(Positive causes)
		Cost reduction	70.6 Cost reduction 65.0
		Foreign exchange	60.0 Depreciation 2.3
		Depreciation	11.4 (Adverse causes)
		Sales expenses	8.0 Volume change -1.0
			Foreign exchange -16.0
		(Adverse causes)	R&D expenses -10.0
		Volume change	-45.0 Sales expenses -3.0
		R&D expenses	-3.0 Other expenses -37.0
		Total change(B-A)	102.0 Total change(C-B) 0.3
Ordinary Income	-82.4	4.7 -5.0	10.0
[ordinary income margin]	[-4.1%]	[0.3%]	[0.5%]
Net Income	-356.9	-70.5 -10.0	7.0
[net income margin]	[-17.7%]	[-3.8%]	[0.4%]
Exchange(Transaction) Rate	¥108 /US\$ ¥101 /EUR	¥122 /US\$ ¥110 /EUR	¥120 /US\$ ¥110 /EUR
Capital Expenditure	33.3	38.7	70.0
Depreciation	65.9	48.3	46.0
R&D Expenses	98.0	101.0	111.0
<per sales ratio>	<4.9%>	<5.5%>	<5.8%>
Balance of interest bearing debt	422.2	426.5	
Comments	/	Operating profit, Ordinary profit Net loss ---- increase in Extraordinary loss (Drop in value of net assets in EU and Japan Subsidiaries and Early retirement expenses etc.)	Increase in revenue and income
(in '000 units)			
Production Volume	1,797	1,657	1,717
Domestic	960	815	822
Overseas	837	842	895
Sales Volume	962	850	910
Domestic	487	468	475
Overseas	475	382	435